1	DIVISION OF REAL ESTATE AND TITLE
2	INSURANCE RELATED AMENDMENTS
3	2007 GENERAL SESSION
4	STATE OF UTAH
5	Chief Sponsor: Sheldon L. Killpack
6	House Sponsor: Gage Froerer
7	
8	LONG TITLE
9	General Description:
10	This bill modifies the Title and Escrow Commission Act, provisions related to the
11	Division of Real Estate, and related statutes.
12	Highlighted Provisions:
13	This bill:
14	addresses definitions;
15	 requires disclosure of certain business interests by members of the Title and Escrow
16	Commission;
17	 requires notice to the Real Estate Commission with regard to rules made by the
18	Title and Escrow Commission;
19	 requires reporting of complaint information by the Commissioner of Insurance;
20	 addresses limitations on conducting title insurance business when licensed by the
21	Department of Insurance and the Division of Real Estate;
22	 provides for revocation of certain licenses or certificates held by a dual licensed title
23	licensee;
24	 modifies reserve fund requirements for title insurance producers and agencies;
25	 authorizes the Utah Housing Opportunity special group license plate to support
26	organizations that create affordable housing for those in severe need;
27	requires applicants for the plate to:
28	• contribute \$30 annually to the Utah Housing Opportunity Restricted Account;
29	and

30	• be a member of a trade organization for real estate licensees that has more than
31	15,000 Utah members;
32	 creates the Utah Housing Opportunity Restricted Account;
33	 provides an exemption from licensure for certain Department of Transportation
34	employees;
35	 provides an exemption from licensure for certain municipal employees;
36	 addresses when the Real Estate Commission may hold administrative hearings
37	related to violations of the real estate chapter;
38	 addresses appointment of members on the Real Estate Commission;
39	 addresses relicensing when a real estate license is revoked;
40	 requires fingerprints and criminal background checks for out-of-state applicants for
41	a real estate broker license;
42	• requires a 12-month waiting period for a mortgage and real estate license applicant
43	to reapply if the first license is automatically revoked for failing to disclose a
44	criminal history;
45	 permits investigation of and administrative action against unlicensed persons acting
46	in the capacity of a person required to be licensed as a real estate agent or broker,
47	real estate appraiser, or mortgage officer;
48	• includes failing to respond to requests by the division in an investigation to be
49	grounds for administrative or disciplinary action;
50	addresses powers of the division related to investigations;
51	 addresses when a branch or associate broker may fill out settlement documents;
52	addresses disciplinary proceedings including:
53	• modifying administrative sanctions available to the Real Estate Commission,
54	Appraisal Board, and Mortgage Commission, such as providing for education
55	requirements, monetary civil penalties, cease and desist orders, and
56	combinations of sanctions; and
57	• allowing a civil penalty to be imposed as part of an administrative hearing for a

Enrolled Copy	S.B. 199

58 cease and desist order; 59 provides that investigations of fraud under the real estate chapter may be funded 60 from the Real Estate Education, Research, and Recovery Fund; 61 addresses who can sign a certified appraiser report; 62 • clarifies that an active mortgage license requires affiliation with an active principal 63 lending manager; 64 clarifies that civil penalties from violations of the mortgage chapter are paid into the 65 Residential Mortgage Loan Education, Research, and Recovery Fund; 66 provides that investigations of fraud under the mortgage chapter may be funded 67 from the Residential Mortgage Loan Education, Research, and Recovery Fund; 68 deletes out-dated language; and 69 makes technical changes and conforming amendments. 70 **Monies Appropriated in this Bill:** 71 None **Other Special Clauses:** 72 73 This bill has multiple effective dates. 74 **Utah Code Sections Affected:** 75 AMENDS: 76 **31A-2-402**, as enacted by Chapter 185, Laws of Utah 2005 77 **31A-2-403**, as enacted by Chapter 185, Laws of Utah 2005 78 **31A-2-404**, as enacted by Chapter 185, Laws of Utah 2005 79 **31A-19a-209**, as last amended by Chapter 185, Laws of Utah 2005 80 **31A-23a-106**, as last amended by Chapters 185 and 219, Laws of Utah 2005 81 **31A-23a-204**, as last amended by Chapter 312, Laws of Utah 2006 82 **31A-23a-402**, as last amended by Chapters 123 and 185, Laws of Utah 2005 83 **31A-23a-406**, as last amended by Chapters 124 and 185, Laws of Utah 2005 84 **31A-23a-415**, as last amended by Chapter 185, Laws of Utah 2005

31A-26-204, as last amended by Chapter 185, Laws of Utah 2005

85

86	41-1a-418, as last amended by Chapter 63, Laws of Utah 2005
87	41-1a-422, as last amended by Chapter 69, Laws of Utah 2004
88	57-11-17 , as enacted by Chapter 158, Laws of Utah 1973
89	61-2-3, as last amended by Chapter 198, Laws of Utah 2006
90	61-2-5.5 , as last amended by Chapter 198, Laws of Utah 2006
91	61-2-6, as last amended by Chapter 199, Laws of Utah 2005
92	61-2-9 , as last amended by Chapters 199 and 239, Laws of Utah 2005
93	61-2-11, as last amended by Chapter 198, Laws of Utah 2006
94	61-2-11.5 , as enacted by Chapter 257, Laws of Utah 2005
95	61-2-12 , as last amended by Chapter 199, Laws of Utah 2005
96	61-2-20 , as last amended by Chapter 146, Laws of Utah 1993
97	61-2-21 , as last amended by Chapter 257, Laws of Utah 2005
98	61-2a-12, as last amended by Chapter 256, Laws of Utah 1983
99	61-2b-7, as last amended by Chapter 199, Laws of Utah 2005
100	61-2b-17, as last amended by Chapter 199, Laws of Utah 2005
101	61-2b-28, as last amended by Chapter 199, Laws of Utah 2005
102	61-2b-29, as last amended by Chapter 199, Laws of Utah 2005
103	61-2b-31, as last amended by Chapter 199, Laws of Utah 2005
104	61-2c-102 , as last amended by Chapter 199, Laws of Utah 2005
105	61-2c-104 , as last amended by Chapter 199, Laws of Utah 2005
106	61-2c-201 , as last amended by Chapter 199, Laws of Utah 2005
107	61-2c-202 , as last amended by Chapter 199, Laws of Utah 2005
108	61-2c-203 , as last amended by Chapter 199, Laws of Utah 2005
109	61-2c-205 , as last amended by Chapter 199, Laws of Utah 2005
110	61-2c-206 , as last amended by Chapter 199, Laws of Utah 2005
111	61-2c-208 , as last amended by Chapter 199, Laws of Utah 2005
112	61-2c-301 , as last amended by Chapter 199, Laws of Utah 2005
113	61-2c-302 , as last amended by Chapter 297, Laws of Utah 2004

	Enrolled Copy S.B. 199
114	61-2c-401, as last amended by Chapter 297, Laws of Utah 2004
115	61-2c-402, as last amended by Chapter 199, Laws of Utah 2005
116	61-2c-403, as last amended by Chapter 297, Laws of Utah 2004
117	61-2c-404, as last amended by Chapter 199, Laws of Utah 2005
118	61-2c-502, as enacted by Chapter 297, Laws of Utah 2004
119	61-2c-510, as enacted by Chapter 297, Laws of Utah 2004
120	ENACTS:
121	10-11-1110 , Utah Code Annotated 1953
122	31A-2-405 , Utah Code Annotated 1953
123	61-2-28 , Utah Code Annotated 1953
124	72-5-116 , Utah Code Annotated 1953
125	REPEALS:
126	61-2b-10.5 , as enacted by Chapter 117, Laws of Utah 1999
127	61-2c-201.1, as enacted by Chapter 199, Laws of Utah 2005
128 129	Be it enacted by the Legislature of the state of Utah:
130	Section 1. Section 10-11-1110 is enacted to read:
131	10-11-1110. Exemption from state licensure by Division of Real Estate.
132	In accordance with Section 61-2-3, an employee of a municipality when engaging in an
133	act on behalf of the municipality in accordance with this title and related to one or more of the
134	following is exempt from licensure under Title 61, Chapter 2, Division of Real Estate:
135	(1) acquiring real property, including by eminent domain;
136	(2) disposing of real property; or
137	(3) providing services that constitute property management, as defined in Section
138	<u>61-2-2.</u>
139	Section 2. Section 31A-2-402 is amended to read:
140	31A-2-402. Definitions.
141	As used in this part:

142	(1) "Commission" means the Title and Escrow Commission created in Section
143	31A-2-403.
144	(2) "Concurrence" means the entities given a concurring role must jointly agree for the
145	action to be taken.
146	(3) "Dual licensed title licensee" means a title licensee who holds:
147	(a) a producer license as a title licensee; and
148	(b) a license or certificate under:
149	(i) Title 61, Chapter 2, Real Estate Division;
150	(ii) Title 61, Chapter 2b, Real Estate Appraiser Licensing and Certification Act; or
151	(iii) Title 61, Chapter 2c, Utah Residential Mortgage Practices Act.
152	(4) "Real Estate Commission" means the Real Estate Commission created in Section
153	<u>61-2-5.5.</u>
154	$[\frac{3}{2}]$ "Title licensee" means a person licensed under this title as:
155	(a) an agency with a title insurance line of authority;
156	(b) a producer with:
157	(i) a general title insurance line of authority; or
158	(ii) a specific category of authority for title insurance; or
159	(c) a title insurance adjuster.
160	Section 3. Section 31A-2-403 is amended to read:
161	31A-2-403. Title and Escrow Commission created.
162	(1) (a) There is created within the department the Title and Escrow Commission that is
163	comprised of five members appointed by the governor with the consent of the Senate as
164	follows:
165	(i) four members shall:
166	(A) be or have been licensed under the title insurance line of authority; and
167	(B) as of the day on which the member is appointed, be or have been licensed with the
168	search or escrow subline of authority for at least five years; and
169	(ii) one member shall be a member of the general public.

170	(b) No more than one commission member may be appointed from:
171	(i) any [given] county in the state; or
172	(ii) any single company.
173	(2) (a) Subject to Subsection (2)(c), each member of the commission shall file with the
174	department a disclosure of any position of employment or ownership interest that the member
175	of the commission has with respect to any person that is subject to the jurisdiction of the
176	department.
177	(b) The disclosure statement required by this Subsection (2) shall be:
178	(i) filed by no later than the day on which the person begins that person's appointment;
179	<u>and</u>
180	(ii) amended when a significant change occurs in any matter required to be disclosed
181	under this Subsection (2).
182	(c) A member of the commission is not required to disclose an ownership interest that
183	the member of the commission has if the ownership interest is held as part of a mutual fund,
184	trust, or similar investment.
185	[(2)] (a) Except as required by Subsection $[(2)]$ (3)(b), as terms of current
186	commission members expire, the governor shall appoint each new member to a four-year term
187	ending on June 30.
188	(b) Notwithstanding the requirements of Subsection $[(2)]$ (3) (a), the governor shall, at
189	the time of appointment, adjust the length of terms to ensure that the terms of the commission
190	members are staggered so that approximately half of the commission is appointed every two
191	years.
192	(c) A commission member may not serve more than one consecutive term.
193	(d) When a vacancy occurs in the membership for any reason, a replacement shall be
194	appointed for the unexpired term.
195	[(3)] (4) (a) A member of the commission [shall receive no] may not receive
196	compensation or benefits for the member's services, but may receive per diem and expenses
197	incurred in the performance of the member's official duties at the rates established by the

198	Division of Finance under Sections 63A-3-106 and 63A-3-107.
199	(b) A member may decline to receive per diem and expenses for the member's service.
200	[(4)] <u>(5)</u> Members of the commission shall annually select one member to serve as
201	chair.
202	[(5)] (a) The commission shall meet at least monthly.
203	(b) The commissioner may call additional meetings:
204	(i) at the commissioner's discretion;
205	(ii) upon the request of the chair of the commission; or
206	(iii) upon the written request of three or more commission members.
207	(c) (i) Three members of the commission constitute a quorum for the transaction of
208	business.
209	(ii) The action of a majority of the members when a quorum is present is the action of
210	the commission.
211	[6] (7) The department shall staff the commission.
212	Section 4. Section 31A-2-404 is amended to read:
213	31A-2-404. Duties of the commissioner and Title and Escrow Commission.
214	(1) Notwithstanding the other provisions of this chapter, to the extent provided in this
215	part, the commissioner shall administer and enforce the provisions in this title related to:
216	(a) title insurance; and
217	(b) escrow conducted by a title licensee or title insurer.
218	(2) The commission shall:
219	(a) in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act,
220	and subject to Subsection (3), make rules for the administration of the provisions in this title
221	related to title insurance including rules related to:
222	(i) rating standards and rating methods for title agencies and producers as provided in
223	Section 31A-19a-209;
224	(ii) the licensing for a title licensee including the licensing requirements of Sections
225	31A-23a-203 and 31A-23a-204;

226	(iii) continuing education requirements of Section 31A-23a-202;
227	(iv) examination procedures, after consultation with the department and the
228	department's test administrator when required by Section 31A-23a-204; and
229	(v) standards of conduct for a title licensee;
230	(b) concur in the issuance and renewal of licenses in accordance with Section
231	31A-23a-105 or 31A-26-203;
232	(c) in accordance with Section 31A-3-103, establish, with the concurrence of the
233	department, all fees imposed by this title on a title licensee;
234	(d) in accordance with Section 31A-23a-415 determine, after consulting with the
235	commissioner, the assessment on a title insurer as defined in Section 31A-23a-415;
236	(e) conduct all administrative hearings not delegated by [it] the commission to an
237	administrative law judge related to the:
238	(i) licensing of any applicant;
239	(ii) conduct of any title licensee; or
240	(iii) approval of continuing education programs required by Section 31A-23a-202;
241	(f) with the concurrence of the commissioner, approve assets that can be included in a
242	reserve fund required by Section 31A-23a-204;
243	(g) with the concurrence of the commissioner, approve continuing education programs
244	required by Section 31A-23a-202;
245	(h) with the concurrence of the commissioner, impose penalties:
246	(i) under this title related to:
247	(A) title insurance; or
248	(B) escrow conducted by a title licensee;
249	(ii) after investigation by the department in accordance with Part 3, Procedures and
250	Enforcement; and
251	(iii) that are enforced by the commissioner;
252	(i) advise the commissioner on the administration and enforcement of any matters
253	affecting the title insurance industry:

254	(j) advise the commissioner on matters affecting the department's budget related to title
255	insurance; and
256	(k) perform other duties as provided in this title.
257	(3) The commission may make a rule under this title only if at the time the commission
258	files its proposed rule and rule analysis with the Division of Administrative Rules in
259	accordance with Section 63-46a-4, the commission provides the Real Estate Commission that
260	same information.
261	(4) (a) The commissioner shall annually report the information described in Subsection
262	(4)(b) in writing to:
263	(i) the commission; and
264	(ii) the Business and Labor Interim Committee.
265	(b) The information required to be reported under this Subsection (4):
266	(i) may not identify a person; and
267	(ii) shall include:
268	(A) the number of complaints the department receives with regard to transactions
269	involving title insurance or a title licensee during the calendar year immediately proceeding the
270	report;
271	(B) the type of complaints described in Subsection (4)(b)(ii)(A); and
272	(C) for each complaint described in Subsection (4)(b)(ii)(A):
273	(I) any action taken by the department with regard to the complaint; and
274	(II) the time-period beginning the day on which a complaint is made and ending the
275	day on which the department determines it will take no further action with regard to the
276	complaint.
277	Section 5. Section 31A-2-405 is enacted to read:
278	31A-2-405. Dual licensing.
279	(1) A dual licensed title licensee may provide a title insurance product or service under
280	this title only if before providing that title insurance product or service the dual licensed title
281	licensee obtains approval as provided in this section.

282	(2) (a) Except as provided in Subsection (3), a dual licensed title licensee shall obtain
283	approval from the commissioner by filing under penalty of perjury with the department:
284	(i) a statement that includes:
285	(A) a description of the title insurance product or service to be provided;
286	(B) the names of the principals anticipated to be involved in the provision or receipt of
287	the title insurance product or service;
288	(C) a legal description of the property to be involved in the provision or receipt of the
289	title insurance product or service;
290	(D) whether or not the dual licensed title licensee received any consideration from a
291	person described in Subsection (2)(a)(i)(B) within 18 months prior to the day on which the dual
292	licensed title licensee files the statement; and
293	(E) any other information the commission requires by rule made in accordance with
294	this section and Section 31A-2-404; and
295	(ii) the fee applicable under Section 31A-3-103.
296	(b) The commissioner shall approve the provision of a title insurance product or
297	service under this section if the commissioner finds that the dual licensed title licensee:
298	(i) completed the filing required by Subsection (2)(a);
299	(ii) is acting in good faith; and
300	(iii) has not received consideration from a person described in Subsection (2)(a)(i)(B)
301	within the 18-month period described in Subsection (2)(a)(i)(D).
302	(c) If the commissioner does not deny approval under this section, the commissioner is
303	considered to have approved the provision of the title insurance product or service the earlier
304	<u>of:</u>
305	(i) the day on which the commissioner issues the commissioner's approval in writing;
306	<u>or</u>
307	(ii) 15 days after the day on which the dual licensed title licensee completes the filing
308	under Subsection (2)(a).
309	(3) Notwithstanding Subsection (2), a dual licensed title licensee may obtain approval

310	from the chair of the commission if:
311	(a) the dual licensed title licensee completes the filing under Subsection (2)(a);
312	(b) the dual licensed title licensee establishes a need for expedited approval; and
313	(c) the chair of the commission issues approval in writing after making the findings
314	described in Subsection (2)(b).
315	(4) The commissioner shall revoke the license under this title of a dual licensed title
316	licensee if the dual licensed title licensee:
317	(a) provides a title insurance product or service without the approval required by this
318	section; or
319	(b) knowingly provides false or misleading information in the statement required by
320	Subsection (2).
321	(5) The commission may make rules, subject to Section 31A-2-404, to implement the
322	filing requirements under Subsection (2), including the definition of terms.
323	Section 6. Section 31A-19a-209 is amended to read:
324	31A-19a-209. Special provisions for title insurance.
324325	31A-19a-209. Special provisions for title insurance.(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title
325	(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title
325 326	(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404,
325326327	(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers.
325 326 327 328	 (1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating
325 326 327 328 329	 (1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating methods for title insurance insurers, agencies, and producers.
325 326 327 328 329 330	 (1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating methods for title insurance insurers, agencies, and producers. (b) In addition to the considerations in determining compliance with rate standards and
325 326 327 328 329 330 331	 (1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating methods for title insurance insurers, agencies, and producers. (b) In addition to the considerations in determining compliance with rate standards and rating methods as set forth in Sections 31A-19a-201 and 31A-19a-202, including for title
325 326 327 328 329 330 331 332	(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating methods for title insurance insurers, agencies, and producers. (b) In addition to the considerations in determining compliance with rate standards and rating methods as set forth in Sections 31A-19a-201 and 31A-19a-202, including for title insurers, the commissioner and the Title and Escrow Commission shall consider the costs and
325 326 327 328 329 330 331 332 333	(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating methods for title insurance insurers, agencies, and producers. (b) In addition to the considerations in determining compliance with rate standards and rating methods as set forth in Sections 31A-19a-201 and 31A-19a-202, including for title insurers, the commissioner and the Title and Escrow Commission shall consider the costs and expenses incurred by title insurance insurers, agencies, and producers peculiar to the business
325 326 327 328 329 330 331 332 333 334	(1) (a) (i) The Title and Escrow Commission shall adopt rules [in accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, establishing rate standards and rating methods for title agencies and producers. (ii) The commissioner shall determine compliance with rate standards and rating methods for title insurance insurers, agencies, and producers. (b) In addition to the considerations in determining compliance with rate standards and rating methods as set forth in Sections 31A-19a-201 and 31A-19a-202, including for title insurers, the commissioner and the Title and Escrow Commission shall consider the costs and expenses incurred by title insurance insurers, agencies, and producers peculiar to the business of title insurance including:

338	(2) (a) Every title insurance insurer, agency, and title insurance producer shall file with
339	the commissioner:
340	(i) a schedule of the escrow charges that the title insurance insurer, agency, or title
341	insurance producer proposes to use in this state for services performed in connection with the
342	issuance of policies of title insurance; and
343	(ii) any changes to the schedule of the escrow charges described in Subsection (2)(a)(i).
344	(b) Except for a schedule filed by a title insurance insurer under this Subsection (2), a
345	schedule filed under this Subsection (2) is subject to review by the Title and Escrow
346	Commission.
347	(c) (i) The schedule of escrow charges required to be filed by Subsection (2)(a)(i) takes
348	effect on the day on which the schedule of escrow charges is filed.
349	(ii) Any changes to the schedule of the escrow charges required to be filed by
350	Subsection (2)(a)(ii) take effect on the day specified in the change to the schedule of escrow
351	charges except that the effective date may not be less than 30 calendar days after the day on
352	which the change to the schedule of escrow charges is filed.
353	(3) A title insurance insurer, agency, or producer may not file or use any rate or other
354	charge relating to the business of title insurance, including rates or charges filed for escrow that
355	would cause the title insurance company, agency, or producer to:
356	(a) operate at less than the cost of doing:
357	(i) the insurance business; or
358	(ii) the escrow business; or
359	(b) fail to adequately underwrite a title insurance policy.
360	(4) (a) All or any of the schedule of rates or schedule of charges, including the schedule
361	of escrow charges, may be changed or amended at any time, subject to the limitations in this
362	Subsection (4).
363	(b) Each change or amendment shall:
364	(i) be filed with the commissioner, subject to review by the Title and Escrow
365	Commission; and

366 (ii) state the effective date of the change or amendment, which may not be less than 30 367 calendar days after the day on which the change or amendment is filed. 368 (c) Any change or amendment remains in force for a period of at least 90 calendar days 369 from the change or amendment's effective date. 370 (5) While the schedule of rates and schedule of charges are effective, a copy of each 371 shall be: 372 (a) retained in each of the offices of: 373 (i) the title insurance insurer in this state; 374 (ii) the title insurance insurer's producers in this state; and 375 (b) upon request, furnished to the public. (6) Except in accordance with the schedules of rates and charges filed with the 376 377 commissioner, a title insurance insurer, agency, or producer may not make or impose any 378 premium or other charge: 379 (a) in connection with the issuance of a policy of title insurance; or 380 (b) for escrow services performed in connection with the issuance of a policy of title 381 insurance. 382 Section 7. Section **31A-23a-106** is amended to read: 383 **31A-23a-106.** License types. 384 (1) (a) A resident or nonresident license issued under this chapter shall be issued under 385 the license types described under Subsection (2). (b) License types and lines of authority pertaining to each license type describe the type 386 387 of licensee and the lines of business that licensee may sell, solicit, or negotiate. License types 388 are intended to describe the matters to be considered under any education, examination, and 389 training required of license applicants under Sections 31A-23a-108, 31A-23a-202, and 390 31A-23a-203. 391 (2) (a) A producer license type includes the following lines of authority: 392 (i) life insurance, including nonvariable contracts;

(ii) variable contracts, including variable life and annuity, if the producer has the life

393

394	insurance line of authority;
395	(iii) accident and health insurance, including contracts issued to policyholders under
396	Chapter 7, Nonprofit Health Service Insurance Corporations, or Chapter 8, Health Maintenance
397	Organizations and Limited Health Plans;
398	(iv) property insurance;
399	(v) casualty insurance, including surety and other bonds;
400	(vi) title insurance under one or more of the following categories:
401	(A) search, including authority to act as a title marketing representative;
402	(B) escrow, including authority to act as a title marketing representative;
403	(C) search and escrow, including authority to act as a title marketing representative;
404	and
405	(D) title marketing representative only;
406	(vii) workers' compensation insurance;
407	(viii) personal lines insurance; and
408	(ix) surplus lines, if the producer has the property or casualty or both lines of authority.
409	(b) A limited line producer license type includes the following limited lines of
410	authority:
411	(i) limited line credit insurance;
412	(ii) travel insurance;
413	(iii) motor club insurance;
414	(iv) car rental related insurance;
415	(v) legal expense insurance; and
416	(vi) bail bond producer.
417	(c) A customer service representative license type includes the following lines of
418	authority, if held by the customer service representative's employer producer:
419	(i) life insurance, including nonvariable contracts;
420	(ii) accident and health insurance, including contracts issued to policyholders under
421	Chapter 7, Nonprofit Health Service Insurance Corporations, or Chapter 8, Health Maintenance

422	Organizations and Limited Health Plans;
423	(iii) property insurance;
424	(iv) casualty insurance, including surety and other bonds;
425	(v) workers' compensation insurance;
426	(vi) personal lines insurance; and
427	(vii) surplus lines, if the employer producer has the property or casualty or both lines of
428	authority.
429	(d) A consultant license type includes the following lines of authority:
430	(i) life insurance, including nonvariable contracts;
431	(ii) variable contracts, including variable life and annuity, if the consultant has the life
432	insurance line of authority;
433	(iii) accident and health insurance, including contracts issued to policyholders under
434	Chapter 7, Nonprofit Health Service Insurance Corporations, or Chapter 8, Health Maintenance
435	Organizations and Limited Health Plans;
436	(iv) property insurance;
437	(v) casualty insurance, including surety and other bonds;
438	(vi) workers' compensation insurance; and
439	(vii) personal lines insurance.
440	(e) A managing general agent license type includes the following lines of authority:
441	(i) life insurance, including nonvariable contracts;
442	(ii) variable contracts, including variable life and annuity, if the managing general
443	agent has the life insurance line of authority;
444	(iii) accident and health insurance, including contracts issued to policyholders under
445	Chapter 7, Nonprofit Health Service Insurance Corporations, or Chapter 8, Health Maintenance
446	Organizations and Limited Health Plans;
447	(iv) property insurance;
448	(v) casualty insurance, including surety and other bonds;
449	(vi) workers' compensation insurance; and

450	(vii) personal lines insurance.
451	(f) A reinsurance intermediary license type includes the following lines of authority:
452	(i) life insurance, including nonvariable contracts;
453	(ii) variable contracts, including variable life and annuity, if the reinsurance
454	intermediary has the life insurance line of authority;
455	(iii) accident and health insurance, including contracts issued to policyholders under
456	Chapter 7, Nonprofit Health Service Insurance Corporations, or Chapter 8, Health Maintenance
457	Organizations and Limited Health Plans;
458	(iv) property insurance;
459	(v) casualty insurance, including surety and other bonds;
460	(vi) workers' compensation insurance; and
461	(vii) personal lines insurance.
462	(g) A holder of licenses under Subsections (2)(a), (d), (e), and (f) has all qualifications
463	necessary to act as a holder of a license under Subsections (2)(b) and (c).
464	(3) (a) The commissioner may by rule recognize other producer, limited line producer,
465	customer service representative, consultant, managing general agent, or reinsurance
466	intermediary lines of authority as to kinds of insurance not listed under Subsections (2)(a)
467	through (f).
468	(b) Notwithstanding Subsection (3)(a), for purposes of title insurance the Title and
469	Escrow Commission may by rule, with the concurrence of the commissioner and subject to
470	Section 31A-2-404, recognize other categories for a title insurance producer line of authority
471	not listed under Subsection (2)(a)(vi).
472	(4) The variable contracts, including variable life and annuity line of authority requires:
473	(a) licensure as a registered agent or broker by the National Association of Securities
474	Dealers; and
475	(b) current registration with a securities broker/dealer.
476	(5) A surplus lines producer is a producer who has a surplus lines line of authority.
477	Section 8. Section 31A-23a-204 is amended to read:

478	31A-23a-204. Special requirements for title insurance producers and agencies.
479	Title insurance producers shall be licensed in accordance with this chapter, with the
480	additional requirements listed in this section.
481	(1) (a) A person that receives a new license under this title on or after July 1, 2007 as a
482	title insurance agency, shall at the time of licensure be owned or managed by one or more
483	natural persons who are licensed with the following lines of authority for at least three of the
484	five years immediately proceeding the date on which the title insurance agency applies for a
485	license:
486	(i) both a:
487	(A) search line of authority; and
488	(B) escrow line of authority; or
489	(ii) a search and escrow line of authority.
490	(b) A title insurance agency subject to Subsection (1)(a) may comply with Subsection
491	(1)(a) by having the title insurance agency owned or managed by:
492	(i) one or more natural persons who are licensed with the search line of authority for
493	the time period provided in Subsection (1)(a); and
494	(ii) one or more natural persons who are licensed with the escrow line of authority for
495	the time period provided in Subsection (1)(a).
496	(c) The Title and Escrow Commission may by rule [made in accordance with Title 63,
497	Chapter 46a, Utah Administrative Rulemaking Act], subject to Section 31A-2-404, exempt an
498	attorney with real estate experience from the experience requirements in Subsection (1)(a).
499	(2) (a) Every title insurance agency or producer appointed by an insurer shall maintain:
500	(i) a fidelity bond;
501	(ii) a professional liability insurance policy; or
502	(iii) a financial protection:
503	(A) equivalent to that described in Subsection (2)(a)(i) or (ii); and
504	(B) that the commissioner considers adequate.
505	(b) The bond or insurance required by this Subsection (2):

506	(i) shall be supplied under a contract approved by the commissioner to provide
507	protection against the improper performance of any service in conjunction with the issuance of
508	a contract or policy of title insurance; and
509	(ii) be in a face amount no less than \$50,000.
510	(c) The Title and Escrow Commission may by rule [made in accordance with Title 63,
511	Chapter 46a, Utah Administrative Rulemaking Act], subject to Section 31A-2-404, exempt title
512	insurance producers from the requirements of this Subsection (2) upon a finding that, and only
513	so long as, the required policy or bond is generally unavailable at reasonable rates.
514	(3) (a) (i) Every title insurance agency or producer appointed by an insurer shall
515	maintain a reserve fund.
516	(ii) The reserve fund required by this Subsection (3) shall be:
517	(A) (I) composed of assets approved by the commissioner and the Title and Escrow
518	Commission;
519	(II) maintained as a separate trust account; and
520	(III) charged as a reserve liability of the title insurance producer in determining the
521	producer's financial condition; and
522	(B) accumulated by segregating 1% of all gross income on premiums received from the
523	title insurance business.
524	(iii) The reserve fund shall contain the accumulated assets for the immediately
525	preceding ten years as defined in Subsection (3)(a)(ii).
526	(iv) That portion of the assets held in the reserve fund over ten years may be:
527	(A) withdrawn from the reserve fund; and
528	(B) restored to the income of the title insurance producer.
529	(v) The title insurance producer may withdraw interest from the reserve fund related to
530	the principal amount as it accrues.
531	(b) (i) A disbursement may not be made from the reserve fund except as provided in
532	Subsection (3)(a) unless the title insurance producer ceases doing business as a result of:
533	(A) sale of assets;

534	(B) merger of the producer with another producer;
535	(C) termination of the producer's license;
536	(D) insolvency; or
537	(E) any cessation of business by the producer.
538	(ii) Any disbursements from the reserve fund may be made only to settle claims arising
539	from the improper performance of the title insurance producer in providing services defined in
540	Section 31A-23a-406.
541	(iii) The commissioner shall be notified ten days before any disbursements from the
542	reserve fund.
543	(iv) The notice required by this Subsection (3)(b) shall contain:
544	(A) the amount of claim;
545	(B) the nature of the claim; and
546	(C) the name of the payee.
547	(c) (i) The reserve fund shall be maintained by the title insurance producer or the title
548	insurance producer's representative for a period of two years after the title insurance producer
549	ceases doing business.
550	(ii) Any assets remaining in the reserve fund at the end of the two years specified in
551	Subsection (3)(c)(i) may be withdrawn and restored to the former title insurance producer.
552	(4) Any examination for licensure shall include questions regarding the search and
553	examination of title to real property.
554	(5) A title insurance producer may not perform the functions of escrow unless the title
555	insurance producer has been examined on the fiduciary duties and procedures involved in those
556	functions.
557	(6) The Title and Escrow Commission shall adopt rules, [in accordance with Title 63,
558	Chapter 46a, Utah Administrative Rulemaking Act] subject to Section 31A-2-404, after
559	consulting with the department and the department's test administrator, establishing an
560	examination for a license that will satisfy this section.

(7) A license may be issued to a title insurance producer who has qualified:

561

562	(a) to perform only searches and examinations of title as specified in Subsection (4);
563	(b) to handle only escrow arrangements as specified in Subsection (5); or
564	(c) to act as a title marketing representative.
565	(8) (a) A person licensed to practice law in Utah is exempt from the requirements of
566	Subsections (2) and (3) if that person issues 12 or less policies in any 12-month period.
567	(b) In determining the number of policies issued by a person licensed to practice law in
568	Utah for purposes of Subsection (8)(a), if the person licensed to practice law in Utah issues a
569	policy to more than one party to the same closing, the person is considered to have issued only
570	one policy.
571	(9) A person licensed to practice law in Utah, whether exempt under Subsection (8) or
572	not, shall maintain a trust account separate from a law firm trust account for all title and real
573	estate escrow transactions.
574	Section 9. Section 31A-23a-402 is amended to read:
575	31A-23a-402. Unfair marketing practices Communication Inducement
576	Unfair discrimination Coercion or intimidation Restriction on choice Unfair
	Unfair discrimination Coercion or intimidation Restriction on choice Unfair methods of competition, acts, or practices.
577	
576577578579	methods of competition, acts, or practices.
577 578 579	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication
577578579580	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any
577 578	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading
577 578 579 580 581 582	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading because it is incomplete:
577 578 579 580 581	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading because it is incomplete: (A) a person who is or should be licensed under this title;
577 578 579 580 581 582 583 584	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading because it is incomplete: (A) a person who is or should be licensed under this title; (B) an employee or producer of a person described in Subsection (1)(a)(i)(A);
577 578 579 580 581 582 583	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading because it is incomplete: (A) a person who is or should be licensed under this title; (B) an employee or producer of a person described in Subsection (1)(a)(i)(A); (C) a person whose primary interest is as a competitor of a person licensed under this
577 578 579 580 581 582 583 584 585	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading because it is incomplete: (A) a person who is or should be licensed under this title; (B) an employee or producer of a person described in Subsection (1)(a)(i)(A); (C) a person whose primary interest is as a competitor of a person licensed under this title; and
577 578 579 580 581 582 583 584 585 586	methods of competition, acts, or practices. (1) (a) (i) Any of the following may not make or cause to be made any communication that contains false or misleading information, relating to an insurance product or contract, any insurer, or any licensee under this title, including information that is false or misleading because it is incomplete: (A) a person who is or should be licensed under this title; (B) an employee or producer of a person described in Subsection (1)(a)(i)(A); (C) a person whose primary interest is as a competitor of a person licensed under this title; and (D) a person on behalf of any of the persons listed in this Subsection (1)(a)(i).

390	experience is not raise or misteading information; and
591	(B) with intent to deceive a person examining it:
592	(I) filing a report;
593	(II) making a false entry in a record; or
594	(III) wilfully refraining from making a proper entry in a record.
595	(iii) A licensee under this title may not:
596	(A) use any business name, slogan, emblem, or related device that is misleading or
597	likely to cause the insurer or other licensee to be mistaken for another insurer or other licensee
598	already in business; or
599	(B) use any advertisement or other insurance promotional material that would cause a
600	reasonable person to mistakenly believe that a state or federal government agency:
601	(I) is responsible for the insurance sales activities of the person;
602	(II) stands behind the credit of the person;
603	(III) guarantees any returns on insurance products of or sold by the person; or
604	(IV) is a source of payment of any insurance obligation of or sold by the person.
605	(iv) A person who is not an insurer may not assume or use any name that deceptively
606	implies or suggests that person is an insurer.
607	(v) A person other than persons licensed as health maintenance organizations under
608	Chapter 8 may not use the term "Health Maintenance Organization" or "HMO" in referring to
609	itself.
610	(b) A licensee's violation creates a rebuttable presumption that the violation was also
611	committed by the insurer if:
612	(i) the licensee under this title distributes cards or documents, exhibits a sign, or
613	publishes an advertisement that violates Subsection (1)(a), with reference to a particular
614	insurer:
615	(A) that the licensee represents; or
616	(B) for whom the licensee processes claims; and
617	(ii) the cards, documents, signs, or advertisements are supplied or approved by that

(10	•
618	insurer.
010	mourci.

619

620

621

622

623

624

625

626

627

629

630

631

632

633

634

635

636

638

639

640

641

642

643

644

645

(2) (a) (i) A licensee under this title, or an officer or employee of a licensee may not induce any person to enter into or continue an insurance contract or to terminate an existing insurance contract by offering benefits not specified in the policy to be issued or continued, including premium or commission rebates.

- (ii) An insurer may not make or knowingly allow any agreement of insurance that is not clearly expressed in the policy to be issued or renewed.
 - (iii) This Subsection (2)(a) does not preclude:
 - (A) insurers from reducing premiums because of expense savings;
 - (B) the usual kinds of social courtesies not related to particular transactions; or
- 628 (C) an insurer from receiving premiums under an installment payment plan.
 - (b) A licensee under this title may not absorb the tax under Section 31A-3-301.
 - (c) (i) A title insurer or producer or any officer or employee of either may not pay, allow, give, or offer to pay, allow, or give, directly or indirectly, as an inducement to obtaining any title insurance business:
 - (A) any rebate, reduction, or abatement of any rate or charge made incident to the issuance of the title insurance;
 - (B) any special favor or advantage not generally available to others; or
 - (C) any money or other consideration except if approved under Section 31A-2-405; or
- (D) material inducement.
 - (ii) "Charge made incident to the issuance of the title insurance" includes escrow charges, and any other services that are prescribed in rule by the Title and Escrow Commission after consultation with the commissioner and subject to Section 31A-2-404.
 - (iii) An insured or any other person connected, directly or indirectly, with the transaction, including a mortgage lender, real estate broker, builder, attorney, or any officer, employee, or agent of any of them, may not knowingly receive or accept, directly or indirectly, any benefit referred to in Subsection (2)(c)(i).
 - (3) (a) An insurer may not unfairly discriminate among policyholders by charging

different premiums or by offering different terms of coverage, except on the basis of classifications related to the nature and the degree of the risk covered or the expenses involved.

- (b) Rates are not unfairly discriminatory if they are averaged broadly among persons insured under a group, blanket, or franchise policy, and the terms of those policies are not unfairly discriminatory merely because they are more favorable than in similar individual policies.
 - (4) (a) This Subsection (4) applies to:
 - (i) a person who is or should be licensed under this title;
 - (ii) an employee of that licensee or person who should be licensed;
- 655 (iii) a person whose primary interest is as a competitor of a person licensed under this 656 title; and
 - (iv) one acting on behalf of any person described in Subsections (4)(a)(i) through (iii).
 - (b) A person described in Subsection (4)(a) may not commit or enter into any agreement to participate in any act of boycott, coercion, or intimidation that:
 - (i) tends to produce:

646

647

648

649

650

651

652

653

654

657

658

659

660

661

662

663

664

665

666

667

668

669

670

671

672

673

- (A) an unreasonable restraint of the business of insurance; or
- (B) a monopoly in that business; or
- (ii) results in an applicant purchasing or replacing an insurance contract.
- (5) (a) (i) Subject to Subsection (5)(a)(ii), a person may not restrict in the choice of an insurer or licensee under this chapter, another person who is required to pay for insurance as a condition for the conclusion of a contract or other transaction or for the exercise of any right under a contract.
- (ii) A person requiring coverage may reserve the right to disapprove the insurer or the coverage selected on reasonable grounds.
- (b) The form of corporate organization of an insurer authorized to do business in this state is not a reasonable ground for disapproval, and the commissioner may by rule specify additional grounds that are not reasonable. This Subsection (5) does not bar an insurer from declining an application for insurance.

674 (6) A person may not make any charge other than insurance premiums and premium 675 financing charges for the protection of property or of a security interest in property, as a 676 condition for obtaining, renewing, or continuing the financing of a purchase of the property or 677 the lending of money on the security of an interest in the property. 678 (7) (a) A licensee under this title may not refuse or fail to return promptly all indicia of 679 agency to the principal on demand. 680 (b) A licensee whose license is suspended, limited, or revoked under Section 681 31A-2-308, 31A-23a-111, or 31A-23a-112 may not refuse or fail to return the license to the 682 commissioner on demand. 683 (8) (a) A person may not engage in any other unfair method of competition or any other 684 unfair or deceptive act or practice in the business of insurance, as defined by the commissioner 685 by rule, after a finding that they: 686 (i) are misleading; 687 (ii) are deceptive; 688 (iii) are unfairly discriminatory; 689 (iv) provide an unfair inducement; or 690 (v) unreasonably restrain competition. 691 (b) Notwithstanding Subsection (8)(a), for purpose of the title insurance industry, the 692 Title and Escrow Commission shall make rules, [in accordance with Title 63, Chapter 46a, 693 Utah Administrative Rulemaking Act | subject to Section 31A-2-404, that define any other 694 unfair method of competition or any other unfair or deceptive act or practice after a finding that 695 they: 696 (i) are misleading; 697 (ii) are deceptive; 698 (iii) are unfairly discriminatory; 699 (iv) provide an unfair inducement; or 700 (v) unreasonably restrain competition. 701 Section 10. Section **31A-23a-406** is amended to read:

702	31A-23a-406. Title insurance producer's business.
703	(1) A title insurance producer may do escrow involving real property transactions if all
704	of the following exist:
705	(a) the title insurance producer is licensed with:
706	(i) the title line of authority; and
707	(ii) the escrow subline of authority;
708	(b) the title insurance producer is appointed by a title insurer authorized to do business
709	in the state;
710	(c) one or more of the following is to be issued as part of the transaction:
711	(i) an owner's policy of title insurance; or
712	(ii) a lender's policy of title insurance;
713	(d) (i) all funds deposited with the title insurance producer in connection with any
714	escrow:
715	(A) are deposited:
716	(I) in a federally insured financial institution; and
717	(II) in a trust account that is separate from all other trust account funds that are not
718	related to real estate transactions; and
719	(B) are the property of the persons entitled to them under the provisions of the escrow:
720	and
721	(ii) are segregated escrow by escrow in the records of the title insurance producer;
722	(e) earnings on funds held in escrow may be paid out of the escrow account to any
723	person in accordance with the conditions of the escrow; and
724	(f) the escrow does not require the title insurance producer to hold:
725	(i) construction funds; or
726	(ii) funds held for exchange under Section 1031, Internal Revenue Code.
727	(2) Notwithstanding Subsection (1), a title insurance producer may engage in the
728	escrow business if:
729	(a) the escrow involves:

730	(i) a mobile home;
731	(ii) a grazing right;
732	(iii) a water right; or
733	(iv) other personal property authorized by the commissioner; and
734	(b) the title insurance producer complies with all the requirements of this section
735	except for the requirement of Subsection (1)(c).
736	(3) Funds held in escrow:
737	(a) are not subject to any debts of the title insurance producer;
738	(b) may only be used to fulfill the terms of the individual escrow under which the funds
739	were accepted; and
740	(c) may not be used until all conditions of the escrow have been met.
741	(4) Assets or property other than escrow funds received by a title insurance producer in
742	accordance with an escrow shall be maintained in a manner that will:
743	(a) reasonably preserve and protect the asset or property from loss, theft, or damages;
744	and
745	(b) otherwise comply with all general duties and responsibilities of a fiduciary or
746	bailee.
747	(5) (a) A check from the trust account described in Subsection (1)(d) may not be
748	drawn, executed, or dated, or funds otherwise disbursed unless the segregated escrow account
749	from which funds are to be disbursed contains a sufficient credit balance consisting of collected
750	or cleared funds at the time the check is drawn, executed, or dated, or funds are otherwise
751	disbursed.
752	(b) As used in this Subsection (5), funds are considered to be "collected or cleared,"
753	and may be disbursed as follows:
754	(i) cash may be disbursed on the same day the cash is deposited;
755	(ii) a wire transfer may be disbursed on the same day the wire transfer is deposited;
756	(iii) the following may be disbursed on the day following the date of deposit:
757	(A) a cashier's check;

	S.B. 199 Enrolled Copy
758	(B) a certified check;
759	(C) a teller's check;
760	(D) a U.S. Postal Service money order; and
761	(E) a check drawn on a Federal Reserve Bank or Federal Home Loan Bank; and
762	(iv) any other check or deposit may be disbursed:
763	(A) within the time limits provided under the Expedited Funds Availability Act, 12
764	U.S.C. Section 4001 et seq., as amended, and related regulations of the Federal Reserve
765	System; or
766	(B) upon written notification from the financial institution to which the funds have
767	been deposited, that final settlement has occurred on the deposited item.
768	(c) Subject to Subsections (5)(a) and (b), any material change to a settlement statement
769	made after the final closing documents are executed must be authorized or acknowledged by
770	date and signature on each page of the settlement statement by the one or more persons affected
771	by the change before disbursement of funds.
772	(6) The title insurance producer shall maintain records of all receipts and
773	disbursements of escrow funds.
774	(7) The title insurance producer shall comply with:
775	(a) Section 31A-23a-409;
776	(b) Title 46, Chapter 1, Notaries Public Reform Act; and
777	(c) any rules adopted by the Title and Escrow Commission [in accordance with Title
778	63, Chapter 46a, Utah Administrative Rulemaking Act], subject to Section 31A-2-404, that
779	govern escrows.
780	Section 11. Section 31A-23a-415 is amended to read:
781	31A-23a-415. Assessment on title insurance agencies or title insurers.

(a) "Premium" is as defined in Subsection 59-9-101(3).(b) "Title insurer" means a person:

(1) For purposes of this section:

782

785 (i) making any contract or policy of title insurance as:

786	(A) insurer;
787	(B) guarantor; or
788	(C) surety;
789	(ii) proposing to make any contract or policy of title insurance as:
790	(A) insurer;
791	(B) guarantor; or
792	(C) surety; or
793	(iii) transacting or proposing to transact any phase of title insurance, including:
794	(A) soliciting;
795	(B) negotiating preliminary to execution;
796	(C) executing of a contract of title insurance;
797	(D) insuring; and
798	(E) transacting matters subsequent to the execution of the contract and arising out of
799	the contract.
800	(c) "Utah risks" means insuring, guaranteeing, or indemnifying with regard to real or
801	personal property located in Utah, an owner of real or personal property, the holders of liens or
802	encumbrances on that property, or others interested in the property against loss or damage
803	suffered by reason of:
804	(i) liens or encumbrances upon, defects in, or the unmarketability of the title to the
805	property; or
806	(ii) invalidity or unenforceability of any liens or encumbrances on the property.
807	(2) (a) Beginning on July 1, 1998, the commissioner may assess each title insurer and
808	each title insurance agency an annual assessment:
809	(i) determined by the Title and Escrow Commission:
810	(A) after consultation with the commissioner; and
811	(B) in accordance with this Subsection (2); and
812	(ii) to be used for the purposes described in Subsection (3).
813	(b) A title insurance agency shall be assessed up to:

814	(i) \$200 for the first office in each county in which the title insurance agency maintains
815	an office; and
816	(ii) \$100 for each additional office the title insurance agency maintains in the county
817	described in Subsection (2)(b)(i).
818	(c) A title insurer shall be assessed up to:
819	(i) \$200 for the first office in each county in which the title insurer maintains an office;
820	(ii) \$100 for each additional office the title insurer maintains in the county described in
821	Subsection (2)(c)(i); and
822	(iii) an amount calculated by:
823	(A) aggregating the assessments imposed on:
824	(I) title insurance agencies under Subsection (2)(b); and
825	(II) title insurers under Subsections (2)(c)(i) and (2)(c)(ii);
826	(B) subtracting the amount determined under Subsection (2)(c)(iii)(A) from the total
827	costs and expenses determined under Subsection (2)(d); and
828	(C) multiplying:
829	(I) the amount calculated under Subsection (2)(c)(iii)(B); and
830	(II) the percentage of total premiums for title insurance on Utah risk that are premiums
831	of the title insurer.
832	(d) Notwithstanding Section 31A-3-103 and [in accordance with Title 63, Chapter 46a,
833	Utah Administrative Rulemaking Act] subject to Section 31A-2-404, the Title and Escrow
834	Commission by rule shall establish the amount of costs and expenses described under
835	Subsection (3) that will be covered by the assessment, except the costs or expenses to be
836	covered by the assessment may not exceed \$75,000 annually.
837	(3) All money received by the state under this section:
838	(a) shall be deposited in the General Fund as a dedicated credit of the department; and
839	(b) may be expended by the department only to pay for any cost or expense incurred by
840	the department in the administration, investigation, and enforcement of [Chapter 23a, Parts 4]
841	this part and Part 5, Compensation of Producers and Consultants, related to:

Enrolled Copy	S.B. 199
one of J	212127

842	(i) the marketing of title insurance; and
843	(ii) audits of agencies.
844	(4) The assessment imposed by this section shall be in addition to any premium
845	assessment imposed under Subsection 59-9-101(3).
846	Section 12. Section 31A-26-204 is amended to read:
847	31A-26-204. License classifications.
848	A resident or nonresident license issued under this chapter shall be issued under the
849	classifications described under Subsections (1), (2), and (3). These classifications are intended
850	to describe the matters to be considered under any prerequisite education and examination
851	required of license applicants under Sections 31A-26-206 and 31A-26-207.
852	(1) Independent adjuster license classifications include:
853	(a) accident and health insurance, including related service insurance under Chapter 7,
854	Nonprofit Health Service Insurance Corporation, or Chapter 8, Health Maintenance
855	Organizations and Limited Health Plans;
856	(b) property and liability insurance, which includes:
857	(i) property insurance;
858	(ii) liability insurance;
859	(iii) surety bonds; and
860	(iv) policies containing combinations or variations of these coverages;
861	(c) service insurance;
862	(d) title insurance;
863	(e) credit insurance; and
864	(f) workers' compensation insurance.
865	(2) Public adjuster license classifications include:
866	(a) accident and health insurance, including related service insurance under Chapter 7
867	or 8;
868	(b) property and liability insurance, which includes:
869	(i) property insurance;

870	(ii) liability insurance;
871	(iii) surety bonds; and
872	(iv) policies containing combinations or variations of these coverages;
873	(c) service insurance;
874	(d) title insurance;
875	(e) credit insurance; and
876	(f) workers' compensation insurance.
877	(3) (a) The commissioner may by rule:
878	(i) recognize other independent adjuster or public adjuster license classifications as to
879	other kinds of insurance not listed under Subsection (1); and
880	(ii) create license classifications that grant only part of the authority arising under
881	another license class.
882	(b) Notwithstanding Subsection (3)(a), for purpose of title insurance, the Title and
883	Escrow Commission may make the rules provided for in Subsection (3)(a), subject to Section
884	<u>31A-2-404</u> .
885	Section 13. Section 41-1a-418 is amended to read:
886	41-1a-418. Authorized special group license plates.
887	(1) The division shall only issue special group license plates in accordance with
888	Sections 41-1a-418 through 41-1a-422 to a person who is specified under this section within
889	the categories listed as follows:
890	(a) disability special group license plates issued in accordance with Section 41-1a-420
891	(b) honor special group license plates, as in a war hero, which plates are issued for a:
892	(i) survivor of the Japanese attack on Pearl Harbor;
893	(ii) former prisoner of war;
894	(iii) recipient of a Purple Heart; or
895	(iv) disabled veteran;
896	(c) unique vehicle type special group license plates, as for historical, collectors value,
897	or other unique vehicle type, which plates are issued for a:

898	(i) special interest vehicle;
899	(ii) vintage vehicle;
900	(iii) farm truck; or
901	(iv) vehicle powered by clean fuel and for which a current clean special fuel certificate
902	is maintained as provided in Section 59-13-304;
903	(d) recognition special group license plates, as in a public official or an emergency
904	service giver, which plates are issued for a:
905	(i) current member of the Legislature;
906	(ii) current member of the United States Congress;
907	(iii) current member of the National Guard;
908	(iv) licensed amateur radio operator;
909	(v) currently employed, volunteer, or retired firefighter;
910	(vi) emergency medical technician;
911	(vii) current member of a search and rescue team; or
912	(viii) current honorary consulate designated by the United States Department of State;
913	and
914	(e) support special group license plates, as for a contributor to an institution or cause,
915	which plates are issued for a contributor to:
916	(i) an institution's scholastic scholarship fund;
917	(ii) the Division of Wildlife Resources;
918	(iii) the Office of Veterans' Affairs;
919	(iv) the Division of Parks and Recreation;
920	(v) the Department of Agriculture and Food;
921	(vi) the Guardian Ad Litem Services Account and the Children's Museum of Utah;
922	(vii) the Boy Scouts of America;
923	(viii) spay and neuter programs through No More Homeless Pets in Utah;
924	(ix) the Boys and Girls Clubs of America; [or]
925	(x) Utah public education[:]; or

926	(xi) programs that provide support to organizations that create affordable housing for
927	those in severe need through the Division of Real Estate.
928	(2) Beginning January 1, 2003, the division may not issue a new type of special group
929	license plate unless the division receives:
930	(a) a start-up fee established under Section 63-38-3.2 for production and administrative
931	costs for providing the new special group license plates; or
932	(b) a legislative appropriation for the start-up fee provided under Subsection (2)(a).
933	(3) (a) A sponsoring organization that qualifies for tax-exempt status under Internal
934	Revenue Code Section 501(c)(3) may request the commission to authorize a new type of
935	special group license plate for the sponsoring organization. The sponsoring organization shall:
936	(i) collect a minimum of 200 applications; and
937	(ii) pay a start-up fee established under Section 63-38-3.2 for production and
938	administrative costs for providing the new type of special group license plates.
939	(b) If the provisions of Subsection (3)(a) are met, the commission shall approve the
940	request and the division shall:
941	(i) design a license plate in accordance with Section 41-1a-419; and
942	(ii) issue the new type of special group license plates.
943	Section 14. Section 41-1a-422 is amended to read:
944	41-1a-422. Support special group license plates Contributor Voluntary
945	contribution collection procedures.
946	(1) As used in this section:
947	(a) (i) Except as provided in Subsection (1)(a)(ii), "contributor" means a person who
948	has donated or in whose name at least \$25 has been donated to:
949	(A) a scholastic scholarship fund of a single named institution;
950	(B) the Division of Veterans' Affairs in the Utah National Guard for veterans'
951	programs;
952	(C) the Division of Wildlife Resources for the Wildlife Resources Account created in
953	Section 23-14-13, for conservation of wildlife and the enhancement, preservation, protection,

954	access, and management of wildlife habitat;
955	(D) the Department of Agriculture and Food for the benefit of soil conservation
956	districts;
957	(E) the Division of Parks and Recreation for the benefit of snowmobile programs;
958	(F) the Guardian Ad Litem Services Account and the Children's Museum of Utah, with
959	the donation evenly divided between the two;
960	(G) the Boy Scouts of America for the benefit of a Utah Boy Scouts of America
961	council as specified by the contributor;
962	(H) No More Homeless Pets in Utah for distribution to organizations or individuals
963	that provide spay and neuter programs that subsidize the sterilization of domestic animals;
964	(I) the Utah Alliance of Boys and Girls Clubs, Inc. to provide and enhance youth
965	development programs; [or]
966	(J) the Utah Association of Public School Foundations to support public education[-]:
967	<u>or</u>
968	(K) the Utah Housing Opportunity Restricted Account created in Section 61-2-28 to
969	assist people who have severe housing needs.
970	(ii) (A) For a veterans' special group license plate, "contributor" means a person who
971	has donated or in whose name at least a \$25 donation at the time of application and \$10 annual
972	donation thereafter has been made.
973	(B) For a Utah Housing Opportunity special group license plate, "contributor" means a
974	person who:
975	(I) has donated or in whose name at least \$30 has been donated at the time of
976	application and annually after the time of application; and
977	(II) is a member of a trade organization for real estate licensees that has more than
978	15,000 Utah members.
979	(b) "Institution" means a state institution of higher education as defined under Section
980	53B-3-102 or a private institution of higher education in the state accredited by a regional or

national accrediting agency recognized by the United States Department of Education.

981

982 (2) (a) An applicant for original or renewal collegiate special group license plates under 983 Subsection (1)(a)(i) must be a contributor to the institution named in the application and 984 present the original contribution verification form under Subsection (2)(b) or make a 985 contribution to the division at the time of application under Subsection (3). 986 (b) An institution with a support special group license plate shall issue to a contributor 987 a verification form designed by the commission containing: 988 (i) the name of the contributor; 989 (ii) the institution to which a donation was made; 990 (iii) the date of the donation; and 991 (iv) an attestation that the donation was for a scholastic scholarship. 992 (c) The state auditor may audit each institution to verify that the moneys collected by 993 the institutions from contributors are used for scholastic scholarships. 994 (d) After an applicant has been issued collegiate license plates or renewal decals, the 995 commission shall charge the institution whose plate was issued, a fee determined in accordance 996 with Section 63-38-3.2 for management and administrative expenses incurred in issuing and 997 renewing the collegiate license plates. 998 (e) If the contribution is made at the time of application, the contribution shall be 999 collected, treated, and deposited as provided under Subsection (3). 1000 (3) (a) An applicant for original or renewal support special group license plates under 1001 this section must be a contributor to the sponsoring organization associated with the license plate. 1002 1003 (b) This contribution shall be: 1004 (i) unless collected by the named institution under Subsection (2), collected by the 1005 division; 1006 (ii) considered a voluntary contribution for the funding of the activities specified under

- (ii) considered a voluntary contribution for the funding of the activities specified under this section and not a motor vehicle registration fee; and
- (iii) deposited into the appropriate account less actual administrative costs associated with issuing the license plates.

1007

1008

1009

1010	(c) The donation described in Subsection (1)(a) must be made in the 12 months prior to
1011	registration or renewal of registration.
1012	(d) The donation described in Subsection (1)(a) shall be a one-time donation made to
1013	the division when issuing original:
1014	(i) snowmobile license plates; or
1015	(ii) soil conservation license plates.
1016	(4) Veterans' license plates shall display one of the symbols representing the Army,
1017	Navy, Air Force, Marines, Coast Guard, or American Legion.
1018	Section 15. Section 57-11-17 is amended to read:
1019	57-11-17. Violations Civil remedies.
1020	(1) (a) [Any] A person [who] is liable as provided in Subsection (1)(b) if that person:
1021	[(a)] (i) disposes of subdivided lands in violation of [Section] Subsection 57-11-5[:](1),
1022	(2), or (3);
1023	[(b)] (ii) in disposing of subdivided lands, makes an untrue statement of a material fact;
1024	or
1025	[(c)] (iii) in disposing of subdivided lands, omits a material fact required to be stated in
1026	a registration statement, public offering statement, statement of record or public report,
1027	necessary to make the statements made not misleading[;].
1028	(b) A person described in Subsection (1)(a) is liable as provided in this section to the
1029	purchaser unless, in the case of an untruth or omission, it is proved that:
1030	(i) the purchaser knew of the untruth or omission; or [that]
1031	(ii) the person offering or disposing of subdivided lands did not know and in the
1032	exercise of reasonable care could not have known of the untruth or omission.
1033	(2) In addition to any other remedies, the purchaser, under Subsection (1) may recover
1034	the consideration paid for the unit together with interest at the rate of 7% per year from the date
1035	of payment, property taxes paid, costs, and reasonable [attorneys'] attorney fees, less the
1036	amount of any income received from the subdivided lands, upon tender of appropriate
1037	instruments of reconveyance. If the purchaser no longer owns the unit. [he] the purchaser may

recover the amount that would be recoverable upon a tender of a reconveyance, less the value of the land when disposed of and less interest at the rate of 7% per year on that amount from the date of disposition.

- (3) Every person who directly or indirectly controls a subdivider liable under Subsection (1), every general partner, officer, or director of a subdivider, every person occupying a similar status or performing a similar function, every employee of the subdivider who materially aids in the disposition, and every agent who materially aids in the disposition is also liable jointly and severally with and to the same extent as the subdivider, unless the person otherwise liable sustains the burden of proof that [he] the person did not know and in the exercise of reasonable care could not have known of the existence of the facts by reason of which the liability is alleged to exist. There is a right to contribution as in cases of contract among persons so liable.
- (4) Every person whose occupation gives authority to a statement which with [his] that person's consent has been used in an application for registration, public offering statement, statement of record or public report, if [he] the person is not otherwise associated with the subdivision and development plan in a material way, is liable only for false statements and omissions in [his] the person's statement and only if [he] the person fails to prove that [he] the person did not know and in the exercise of the reasonable care of a [man] person in [his] the person's occupation could not have known of the existence of the facts by reason of which the liability is alleged to exist.
 - (5) A tender of reconveyance may be made at any time before the entry of judgment.
- (6) A person may not recover under this section in actions commenced more than four years after [his] the person's first payment of money to the subdivider in the contested action.
- (7) Any stipulation or provision purporting to bind any person acquiring subdivided lands to waive compliance with this [act] chapter or any rule or order under it is void.
 - Section 16. Section **61-2-3** is amended to read:

61-2-3. Exempt persons and transactions.

(1) (a) Except as provided in Subsection (1)(b), a license under this chapter is not

1066	required	for

1067

1068

1069

1070

1071

1072

1073

1074

1075

1076

1077

1078

1079

1080

1081

1082

1083

1084

1085

1086

1087

1088

1089

1090

1091

1092

(i) any person who as owner or lessor performs the acts described in Subsection 61-2-2 (12) with reference to property owned or leased by that person;

- (ii) a regular salaried employee of the owner or lessor of real estate who, with reference to nonresidential real estate owned or leased by the employer, performs the acts enumerated in Subsections 61-2-2(12)(a) and (b);
- (iii) a regular salaried employee of the owner of real estate who performs property management services with reference to real estate owned by the employer, except that the employee may only manage property for one employer;
- (iv) a person who performs property management services for the apartments at which that person resides in exchange for free or reduced rent on that person's apartment;
- (v) a regular salaried employee of a condominium homeowners' association who manages real property subject to the declaration of condominium that established the homeowners' association, except that the employee may only manage property for one condominium homeowners' association; and
- (vi) a regular salaried employee of a licensed property management company who performs support services, as prescribed by rule, for the property management company.
 - (b) Subsection (1)(a) does not exempt from licensing:
 - (i) [employees] an employee engaged in the sale of properties regulated under:
 - (A) Title 57, Chapter 11, Utah Uniform Land Sales Practices Act; and
 - (B) Title 57, Chapter 19, Timeshare and Camp Resort Act;
- (ii) [employees] an employee engaged in the sale of cooperative interests regulated under Title 57, Chapter 23, Real Estate Cooperative Marketing Act; or
- (iii) any person whose interest as an owner or lessor [was] is obtained by that person or transferred to that person for the purpose of evading the application of this chapter, and not for any other legitimate business reason.
 - (2) A license under this chapter is not required for:
- 1093 (a) <u>an</u> isolated [transactions] <u>transaction</u> by [persons] <u>a person</u> holding a duly executed

1094	power of attorney from the owner;
1095	(b) services rendered by an attorney [at law] in performing the [attorney at law's]
1096	attorney's duties as an attorney [at law];
1097	(c) a receiver, trustee in bankruptcy, administrator, executor, or any person acting
1098	under order of any court;
1099	(d) a trustee or [its employees] employee of a trustee under a deed of trust or a will;
1100	[or]
1101	(e) any public utility, [its officers] officer of a public utility, or regular salaried
1102	[employees] employee of a public utility, unless performance of any of the acts set out in
1103	Subsection 61-2-2(12) is in connection with the sale, purchase, lease, or other disposition of
1104	real estate or investment in real estate unrelated to the principal business activity of that public
1105	utility[.];
1106	(f) a regular salaried employee of the Department of Transportation when performing
1107	an act on behalf of the Department of Transportation in connection with one or more of the
1108	following:
1109	(i) the acquisition of real property pursuant to Section 72-5-103;
1110	(ii) the disposal of real property pursuant to Section 72-5-111; or
1111	(iii) services that constitute property management; or
1112	(g) a regular salaried employee of a city or town when performing an act on behalf of
1113	the city or town:
1114	(i) in accordance with Title 10, Utah Municipal Code; and
1115	(ii) in connection with one or more of the following:
1116	(A) the acquisition of real property, including by eminent domain;
1117	(B) the disposal of real property; or
1118	(C) services that constitute property management.
1119	(3) A license under this chapter is not required for any person registered to act as a
1120	broker-dealer, agent, or investment advisor under the Utah and federal securities laws in the
1121	sale or the offer for sale of real estate if:

1122	(a) (i) the real estate is a necessary element of a "security" as that term is defined by the
1123	Securities Act of 1933 and the Securities Exchange Act of 1934; and
1124	(ii) the security is registered for sale:
1125	(A) pursuant to the Securities Act of 1933; or
1126	(B) by Title 61, Chapter 1, Utah Uniform Securities Act; or
1127	(b) (i) it is a transaction in a security for which a Form D, described in 17 C.F.R. Sec.
1128	239.500, has been filed with the Securities and Exchange Commission pursuant to Regulation
1129	D, Rule 506, 17 C.F.R. Sec. 230.506; and
1130	(ii) the selling agent and the purchaser are not residents of this state.
1131	Section 17. Section 61-2-5.5 is amended to read:
1132	61-2-5.5. Real Estate Commission.
1133	(1) There is created within the division a Real Estate Commission. The commission
1134	shall:
1135	(a) make rules for the administration of this chapter that are not inconsistent with this
1136	chapter, including:
1137	(i) licensing of:
1138	(A) principal brokers;
1139	(B) associate brokers;
1140	(C) sales agents;
1141	(D) real estate companies; and
1142	(E) branch offices;
1143	(ii) prelicensing and postlicensing education curricula;
1144	(iii) examination procedures;
1145	(iv) the certification and conduct of:
1146	(A) real estate schools;
1147	(B) course providers; and
1148	(C) instructors;
1149	(v) proper handling of funds received by real estate licensees:

1150	(vi) brokerage office procedures and recordkeeping requirements;
1151	(vii) property management;
1152	(viii) standards of conduct for real estate licensees; and
1153	(ix) rules made under Section 61-2-26 regarding an undivided fractionalized long-term
1154	estate;
1155	(b) establish, with the concurrence of the division, all fees as provided in this chapter
1156	and Title 61, Chapter 2a, Real Estate Recovery Fund Act;
1157	(c) conduct all administrative hearings not delegated by the commission to an
1158	administrative law judge or the division relating to the:
1159	(i) licensing of any applicant;
1160	(ii) conduct of any licensee; [or]
1161	(iii) the certification or conduct of any real estate school, course provider, or instructor
1162	regulated under this chapter; or
1163	(iv) violation of this chapter by any person;
1164	(d) with the concurrence of the director, impose sanctions [against licensees and
1165	certificate holders] as provided in Section [61-2-11] 61-2-12;
1166	(e) advise the director on the administration and enforcement of any matters affecting
1167	the division and the real estate sales and property management industries;
1168	(f) advise the director on matters affecting the division budget;
1169	(g) advise and assist the director in conducting real estate seminars; and
1170	(h) perform other duties as provided by:
1171	(i) this chapter; and
1172	(ii) Title 61, Chapter 2a, Real Estate Recovery Fund Act.
1173	(2) (a) The commission shall be comprised of five members appointed by the governor
1174	and approved by the Senate.
1175	(b) Four of the commission members shall:
1176	(i) have at least five years' experience in the real estate business; and
1177	(ii) hold an active principal broker, associate broker, or sales agent license.

1178	(c) One commission member shall be a member of the general public.
1179	(d) No more than one commission member [may be appointed from] described in
1180	Subsection (2)(b) shall at the time of appointment reside in any given county in the state.
1181	(e) At least one commission member described in Subsection (2)(b) shall at the time of
1182	an appointment reside in a county that is not a county of the first or second class.
1183	(3) (a) Except as required by Subsection (3)(b), as terms of current commission
1184	members expire, the governor shall appoint each new member or reappointed member to a
1185	four-year term ending June 30.
1186	(b) Notwithstanding the requirements of Subsection (3)(a), the governor shall, at the
1187	time of appointment or reappointment, adjust the length of terms to ensure that the terms of
1188	commission members are staggered so that approximately half of the commission is appointed
1189	every two years.
1190	(c) Upon the expiration of the term of a member of the commission, the member of the
1191	commission shall continue to hold office until a successor is appointed and qualified.
1192	(d) A commission member may not serve more than two consecutive terms.
1193	(e) Members of the commission shall annually select one member to serve as chair.
1194	(4) When a vacancy occurs in the membership for any reason, the replacement shall be
1195	appointed for the unexpired term.
1196	(5) (a) A member [shall] may not receive [no] compensation or benefits for the
1197	member's services, but may receive per diem and expenses incurred in the performance of the
1198	member's official duties at the rates established by the Division of Finance under Sections
1199	63A-3-106 and 63A-3-107.
1200	(b) A member may decline to receive per diem and expenses for the member's service.
1201	(6) (a) The commission shall meet at least monthly.
1202	(b) The director may call additional meetings:
1203	(i) at the director's discretion;

(ii) upon the request of the chair; or

1204

1205

(iii) upon the written request of three or more commission members.

1206	(7) Three members of the commission constitute a quorum for the transaction of
1207	business.
1208	Section 18. Section 61-2-6 is amended to read:
1209	61-2-6. Licensing procedures and requirements.
1210	(1) (a) Except as provided in Subsection (5), the commission shall determine the
1211	qualifications and requirements of applicants for:
1212	(i) a principal broker license;
1213	(ii) an associate broker license; or
1214	(iii) a sales agent license.
1215	(b) The division, with the concurrence of the commission, shall require and pass upon
1216	proof necessary to determine the honesty, integrity, truthfulness, reputation, and competency of
1217	each applicant for an initial license or for renewal of an existing license.
1218	(c) (i) The division, with the concurrence of the commission, shall require an applicant
1219	for:
1220	(A) a sales agent license to complete an approved educational program not to exceed
1221	90 hours; and
1222	(B) an associate broker or principal broker license to complete an approved educational
1223	program not to exceed 120 hours.
1224	(ii) The hours required by this section mean 50 minutes of instruction in each 60
1225	minutes.
1226	(iii) The maximum number of program hours available to an individual is ten hours per
1227	day.
1228	(d) The division, with the concurrence of the commission, shall require the applicant to
1229	pass an examination approved by the commission covering:
1230	(i) the fundamentals of:
1231	(A) the English language;
1232	(B) arithmetic;
1233	(C) bookkeeping; and

1234	(D) real estate principles and practices;
1235	(ii) the provisions of this chapter;
1236	(iii) the rules established by the commission; and
1237	(iv) any other aspect of Utah real estate license law considered appropriate.
1238	(e) (i) Three years' full-time experience as a real estate sales agent or its equivalent is
1239	required before any applicant may apply for, and secure a principal broker or associate broker
1240	license in this state.
1241	(ii) The commission shall establish by rule, made in accordance with Title 63, Chapter
1242	46a, Utah Administrative Rulemaking Act, the criteria by which the commission will accept
1243	experience or special education in similar fields of business in lieu of the three years'
1244	experience.
1245	(2) (a) The division, with the concurrence of the commission, may require an applicant
1246	to furnish a sworn statement setting forth evidence satisfactory to the division of the applicant's
1247	reputation and competency as set forth by rule.
1248	(b) The division shall require an applicant to provide the applicant's Social Security
1249	number, which is a private record under Subsection 63-2-302(1)(h).
1250	(3) (a) A nonresident principal broker may be licensed in this state by conforming to all
1251	the provisions of this chapter except that of residency.
1252	(b) A nonresident associate broker or sales agent may become licensed in this state by:
1253	(i) conforming to all the provisions of this chapter except that of residency; and
1254	(ii) being employed or engaged as an independent contractor by or on behalf of a
1255	nonresident or resident principal broker who is licensed in this state.
1256	(4) (a) Except as provided in Subsection 61-2-9(1)(e)(iv), the application to be
1257	relicensed of an applicant who has had a real estate license revoked[: (i) shall be relicensed as
1258	prescribed for] shall be treated as an original application[; and].
1259	[(ii) may not apply for a new license until at least five years after the day on which the
1260	license is revoked.]
1261	(b) In the case of an applicant for a new license as a principal broker or associate

1262 broker, the applicant is not entitled to credit for experience gained prior to the revocation of a 1263 real estate license. 1264 (5) (a) Notwithstanding Subsection (1), the commission may delegate to the division 1265 the authority to: 1266 (i) review a class or category of applications for initial or renewed licenses; 1267 (ii) determine whether an applicant meets the licensing criteria in Subsection (1); and 1268 (iii) approve or deny a license application without concurrence by the commission. 1269 (b) (i) If the commission delegates to the division the authority to approve or deny an 1270 application without concurrence by the commission and the division denies an application for 1271 licensure, the applicant who is denied licensure may petition the commission for review of the 1272 denial of licensure. 1273 (ii) An applicant who is denied licensure pursuant to this Subsection (5) may seek 1274 agency review by the executive director only after the commission has reviewed the division's 1275 denial of the applicant's application. 1276 Section 19. Section **61-2-9** is amended to read: 1277 61-2-9. Examination and license fees -- Criminal background check -- Renewal of licenses -- Education requirements -- Activation of inactive licenses -- Recertification --1278 1279 Licenses of firm, partnership, or association -- Miscellaneous fees. 1280 (1) (a) Upon filing an application for a principal broker, associate broker, or sales agent 1281 license examination, the applicant shall pay a nonrefundable fee as determined by the 1282 commission with the concurrence of the division under Section 63-38-3.2 for admission to the 1283 examination. 1284 (b) A principal broker, associate broker, or sales agent applicant shall pay a 1285 nonrefundable fee as determined by the commission with the concurrence of the division under 1286 Section 63-38-3.2 for issuance of an initial license or license renewal. 1287

(c) Each license issued under this Subsection (1) shall be issued for a period of not less than two years as determined by the division with the concurrence of the commission.

1288

1289

(d) (i) Any [new sales agent applicant shall:] of the following applicants shall comply

1290	with this Subsection (1)(d):
1291	(A) a new sales agent applicant; or
1292	(B) an out-of-state broker applicant.
1293	(ii) An applicant described in this Subsection (1)(d) shall:
1294	(A) submit fingerprint cards in a form acceptable to the division at the time the license
1295	application is filed; and
1296	(B) consent to a [fingerprint] criminal background check by the Utah Bureau of
1297	Criminal Identification and the Federal Bureau of Investigation regarding the application.
1298	[(ii)] (iii) The division shall request the Department of Public Safety to complete a
1299	Federal Bureau of Investigation criminal background check for each [new sales agent]
1300	applicant described in this Subsection (1)(d) through the national criminal history system
1301	[(NCIC)] or any successor system.
1302	[(iii)] (iv) The cost of the <u>criminal</u> background check and the fingerprinting shall be
1303	borne by the applicant.
1304	[(iv)] (v) Funds paid to the division by an applicant for the cost of the <u>criminal</u>
1305	background check shall be nonlapsing.
1306	(e) (i) Any [new sales agent] license issued under [this section] Subsection (1)(d) shall
1307	be conditional, pending completion of the criminal background check. If the criminal
1308	background check discloses the applicant has failed to accurately disclose a criminal history,
1309	the license shall be immediately and automatically revoked.
1310	(ii) Any person whose conditional license has been revoked under Subsection (1)(e)(i)
1311	shall be entitled to a post-revocation hearing to challenge the revocation. The hearing shall be
1312	conducted in accordance with Title 63, Chapter 46b, Administrative Procedures Act.
1313	(iii) The division director shall designate one of the following to act as the presiding
1314	officer in a postrevocation hearing described in this Subsection (1)(e):
1315	(A) the division; or
1316	(B) the division with the concurrence of the commission.

(iv) The decision on whether relief from the revocation of a license under this

1318	Subsection (1)(e) will be granted shall be made by the presiding officer.
1319	(v) Relief from a revocation under this Subsection (1)(e) may be granted only if:
1320	(A) the criminal history upon which the division based the revocation:
1321	(I) did not occur; or
1322	(II) is the criminal history of another person;
1323	(B) (I) the revocation is based on a failure to accurately disclose a criminal history; and
1324	(II) the applicant had a reasonable good faith belief at the time of application that there
1325	was no criminal history to be disclosed; or
1326	(C) the division failed to follow the prescribed procedure for the revocation.
1327	(vi) If a <u>license is revoked or a</u> revocation under this Subsection (1)(e) is upheld after a
1328	post-revocation hearing, the person may not apply for a new license until at least 12 months
1329	after the day on which the [final decision upholding the revocation is issued] license is
1330	revoked.
1331	(2) (a) (i) A license expires if it is not renewed on or before its expiration date.
1332	(ii) As a condition of renewal, each active licensee shall demonstrate competence:
1333	(A) by viewing an approved real estate education video program and completing a
1334	supplementary workbook; or
1335	(B) by completing 12 hours of professional education approved by the division and
1336	commission within each two-year renewal period.
1337	(iii) The division with the concurrence of the commission shall certify education which
1338	may include:
1339	(A) state conventions;
1340	(B) home study courses;
1341	(C) video courses; and
1342	(D) closed circuit television courses.
1343	(iv) The commission with concurrence of the division may exempt a licensee from the
1344	education requirement of this Subsection (2)(a) for a period not to exceed four years:
1345	(A) upon a finding of reasonable cause, including military service; and

1346	(B) under conditions established by rule made in accordance with Title 63, Chapter
1347	46a, Utah Administrative Rulemaking Act.
1348	(b) For a period of 30 days after the expiration date of a license, the license may be
1349	reinstated upon:
1350	(i) payment of a renewal fee and a late fee determined by the commission with the
1351	concurrence of the division under Section 63-38-3.2; and
1352	(ii) providing proof acceptable to the division and the commission of the licensee
1353	having completed the hours of education or demonstrated competence as required under
1354	Subsection (2)(a).
1355	(c) After the 30-day period described in Subsection (2)(b), and until six months after
1356	the expiration date, the license may be reinstated by:
1357	(i) paying a renewal fee and a late fee determined by the commission with the
1358	concurrence of the division under Section 63-38-3.2;
1359	(ii) providing to the division proof of satisfactory completion of 12 hours of continuing
1360	education:
1361	(A) in addition to the requirements for a timely renewal; and
1362	(B) on a subject determined by the commission by rule made in accordance with Title
1363	63, Chapter 46a, Utah Administrative Rulemaking Act; and
1364	(iii) providing proof acceptable to the division and the commission of the licensee
1365	having:
1366	(A) completed the hours of education; or
1367	(B) demonstrated competence as required under Subsection (2)(a).
1368	(d) A person who does not renew that person's license within six months after the
1369	expiration date shall be relicensed as prescribed for an original application.
1370	(3) (a) As a condition for the activation of an inactive license that was in an inactive
1371	status at the time of the licensee's most recent renewal, the licensee shall supply the division
1372	with proof of:
1373	(i) successful completion of the respective sales agent or broker licensing examination

1374 within six months prior to applying to activate the license; or 1375 (ii) the successful completion of 12 hours of continuing education that the licensee 1376 would have been required to complete under Subsection (2)(a) if the license had been on active 1377 status at the time of the licensee's most recent renewal. 1378 (b) The commission may, in accordance with Title 63, Chapter 46a, Utah 1379 Administrative Rulemaking Act, establish by rule: 1380 (i) the nature or type of continuing education required for reactivation of a license; and (ii) how long prior to reactivation the continuing education must have been completed. 1381 1382 (4) (a) A principal broker license may be granted to a corporation, partnership, or 1383 association if the corporation, partnership, or association has affiliated with it an individual 1384 who: 1385 (i) has qualified as a principal broker under the terms of this chapter; and 1386 (ii) serves in the capacity of a principal broker. (b) Application for the license described in Subsection (4)(a) shall be made in 1387 1388 accordance with the rules adopted by the division with the concurrence of the commission. 1389 (5) The division may charge and collect reasonable fees determined by the commission 1390 with the concurrence of the division under Section 63-38-3.2 to cover the costs for: 1391 (a) issuance of a new or duplicate license; 1392 (b) license histories or certifications; (c) certified copies of official documents, orders, and other papers and transcripts; 1393 1394 (d) certifying real estate schools, courses, and instructors, the fees for which shall, 1395 notwithstanding Section 13-1-2, be deposited in the Real Estate Education, Research, and 1396 Recovery Fund; and 1397 (e) other duties required by this chapter. 1398 (6) If a licensee submits or causes to be submitted a check, draft, or other negotiable

instrument to the division for payment of fees, and the check, draft, or other negotiable

be reversed by the division if payment of the applicable fee is not received in full.

instrument is dishonored, the transaction for which the payment was submitted is void and will

1399

1400

(7) (a) The fees under this chapter and the additional license fee for the Real Estate Education, Research, and Recovery Fund under Section 61-2a-4 are in lieu of all other license fees or assessments that might otherwise be imposed or charged by the state or any of its political subdivisions, upon, or as a condition of, the privilege of conducting the business regulated by this chapter, except that a political subdivision within the state may charge a business license fee on a principal broker if the principal broker maintains a place of business within the jurisdiction of the political subdivision.

(b) Unless otherwise exempt, each licensee under this chapter is subject to all taxes imposed under Title 59, Revenue and Taxation.

Section 20. Section **61-2-11** is amended to read:

61-2-11. Grounds for disciplinary action.

[The division may investigate or cause to be investigated the actions of any principal broker, associate broker, sales agent, real estate school, course provider, or school instructor licensed or certified by this state, or of any applicant for licensure or certification, or of any person who acts in any of those capacities within this state. The division is empowered to subpoena witnesses, take evidence, and require by subpoena duces tecum the production of books, papers, contracts, records, other documents, or information considered relevant to the investigation. The division may serve subpoenas by certified mail. Each failure to respond to a subpoena is considered as a separate violation of this chapter. The commission, with the concurrence of the director, may impose a civil penalty in an amount not to exceed \$2,500 per violation, impose educational requirements, and suspend, revoke, place on probation, or deny renewal, reinstatement, or reissuance of any license or any certification if at any time the licensee or certificate holder, whether acting as an agent or on his own account, is found guilty of:]

The following acts are unlawful for a person required to be licensed under this chapter:

- (1) making any substantial misrepresentation;
- (2) making any false promises of a character likely to influence, persuade, or induce;
- 1429 (3) pursuing a continued and flagrant course of misrepresentation, or of making false

1430	promises through agents, sales agents, advertising, or otherwise;
1431	(4) acting for more than one party in a transaction without the informed consent of all
1432	parties;
1433	(5) (a) acting as an associate broker or sales agent while not licensed with a licensed
1434	principal broker;
1435	(b) representing or attempting to represent a broker other than the principal broker with
1436	whom the person is affiliated; or
1437	(c) representing as sales agent or having a contractual relationship similar to that of
1438	sales agent with other than a licensed principal broker;
1439	(6) (a) failing, within a reasonable time, to account for or to remit any monies coming
1440	into the person's possession that belong to others;
1441	(b) commingling the funds described in Subsection (6)(a) with the person's own <u>funds</u> ;
1442	or
1443	(c) diverting the funds described in Subsection (6)(a) from the purpose for which they
1444	were received;
1445	(7) paying or offering to pay valuable consideration, as defined by the commission, to
1446	any person not licensed under this chapter, except that valuable consideration may be shared:
1447	(a) with a licensed principal broker of another jurisdiction; or
1448	(b) as provided under:
1449	(i) Title 16, Chapter 10a, Utah Revised Business Corporation Act;
1450	(ii) Title 16, Chapter 11, Professional Corporation Act; or
1451	(iii) Title 48, Chapter 2c, Utah Revised Limited Liability Company Act;
1452	(8) being unworthy or incompetent to act as a principal broker, associate broker, or
1453	sales agent in such manner as to safeguard the interests of the public;
1454	(9) failing to voluntarily furnish copies of all documents to all parties executing the
1455	documents;
1456	(10) failing to keep and make available for inspection by the division a record of each
1457	transaction, including:

1458	(a) the names of buyers and sellers or lessees and lessors;
1459	(b) the identification of the property;
1460	(c) the sale or rental price;
1461	(d) any monies received in trust;
1462	(e) any agreements or instructions from buyers and sellers or lessees and lessors; and
1463	(f) any other information required by rule;
1464	(11) failing to disclose, in writing, in the purchase, sale, or rental of property, whether
1465	the purchase, sale, or rental is made for [himself] that person or for an undisclosed principal;
1466	(12) regardless of whether the crime was related to real estate, being convicted of a
1467	criminal offense involving moral turpitude within five years of the most recent application,
1468	including a conviction based upon a plea of nolo contendere, or a plea held in abeyance to a
1469	criminal offense involving moral turpitude;
1470	(13) advertising the availability of real estate or the services of a licensee in a false,
1471	misleading, or deceptive manner;
1472	(14) in the case of a principal broker or a licensee who is a branch manager, failing to
1473	exercise reasonable supervision over the activities of the principal broker's or branch manager's
1474	licensees and any unlicensed staff;
1475	(15) violating or disregarding this chapter, an order of the commission, or the rules
1476	adopted by the commission and the division;
1477	(16) breaching a fiduciary duty owed by a licensee to the licensee's principal in a real
1478	estate transaction;
1479	(17) any other conduct which constitutes dishonest dealing;
1480	(18) unprofessional conduct as defined by statute or rule; [or]
1481	(19) [suspension, revocation, surrender, or cancellation of] on the basis of misconduct
1482	in a professional capacity that relates to character, honesty, integrity, or truthfulness, having
1483	one of the following suspended, revoked, surrendered, or cancelled:
1484	(a) a real estate license issued by another jurisdiction[7]; or [of]
1485	(b) another professional license issued by this or another jurisdiction[, based on

1486	misconduct in a professional capacity that relates to character, honesty, integrity, or
1487	truthfulness.];
1488	(20) failing to respond to a request by the division in an investigation authorized under
1489	this chapter, including:
1490	(a) failing to respond to a subpoena;
1491	(b) withholding evidence; or
1492	(c) failing to produce documents or records; or
1493	(21) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1494	(a) providing a title insurance product or service without the approval required by
1495	<u>Section 31A-2-405; or</u>
1496	(b) knowingly providing false or misleading information in the statement required by
1497	Subsection 31A-2-405(2).
1498	Section 21. Section 61-2-11.5 is amended to read:
1499	61-2-11.5. Investigations.
1500	[In addition to any action authorized by Section 61-2-11, in relationship to the offer or
1501	sale of an undivided fractionalized long-term estate:
1502	(1) The division may make any [public or private] investigation within or outside of
1503	this state as the division considers necessary to determine whether any person has violated, is
1504	violating, or is about to violate this chapter or any rule or order under this chapter[7].
1505	(2) To aid in the enforcement of this chapter or in the prescribing of rules and forms
1506	under this chapter, the division may require or permit any person to file a statement in writing,
1507	under oath or otherwise as to all facts and circumstances concerning the matter to be
1508	investigated[; and].
1509	(3) For the purpose of the investigation described in Subsection (1), the division or any
1510	employee designated by the division may:
1511	(a) administer [oaths and] an oath or affirmation; [or]
1512	[(b) take any action permitted by Section 61-2-11 including:]
1513	[(i)] (b) subpoena witnesses [and compel their attendance]:

1514	[(ii)] <u>(c)</u> take evidence; [and]
1515	[(iii)] (d) require the production of [any books, papers, correspondence, memoranda,
1516	agreement, or other documents or records] a book, paper, contract, record, other document, or
1517	information relevant [or material] to the investigation[-]; and
1518	(e) serve a subpoena by certified mail.
1519	Section 22. Section 61-2-12 is amended to read:
1520	61-2-12. Disciplinary action Judicial review.
1521	(1) (a) On the basis of a violation of [Section 61-2-11, the division shall give notice to
1522	the licensee or certificate holder and commence an adjudicative proceeding before:] this
1523	chapter, the commission with the concurrence of the director, may issue an order:
1524	(i) imposing an educational requirement;
1525	(ii) imposing a civil penalty[; or] not to exceed the greater of:
1526	(A) \$2,500 for each violation; or
1527	(B) the amount of any gain or economic benefit derived from each violation;
1528	(iii) taking any of the following actions related to a license or certificate:
1529	(A) revoking;
1530	(B) suspending;
1531	(C) placing on probation; [or]
1532	(D) denying the renewal, reinstatement, or [reissuance.] application for an original
1533	license or certificate; or
1534	(E) in the case of denial or revocation of a license or certificate, setting a waiting
1535	period for an applicant to apply for a license or certificate under this title;
1536	(iv) issuing a cease and desist order; or
1537	(v) doing any combination of Subsections (1)(a)(i) through (iv).
1538	(b) If the licensee is an active sales agent or active associate broker, the division shall
1539	inform the principal broker with whom the licensee is affiliated of the charge and of the time
1540	and place of any hearing.
1541	[(c) If the presiding officer at a hearing determines that any licensee or certificate

1542	holder is guilty of a violation of this chapter, the division by written order may:
1543	[(i) with regard to the license or certificate:]
1544	[(A) suspend;]
1545	[(B) revoke;]
1546	[(C) place on probation; or]
1547	[(D) deny renewal, reinstatement, or reissuance; or]
1548	[(ii) impose a civil penalty.]
1549	(2) (a) Any applicant, certificate holder, licensee, or person aggrieved, including the
1550	complainant, may obtain agency review by the executive director and judicial review of any
1551	adverse ruling, order, or decision of the division.
1552	(b) If the applicant, certificate holder, or licensee prevails in the appeal and the court
1553	finds that the state action was undertaken without substantial justification, the court may award
1554	reasonable litigation expenses to the applicant, certificate holder, or licensee as provided under
1555	Title 78, Chapter 27a, Small Business Equal Access to Justice Act.
1556	(c) (i) An order, ruling, or decision of the division shall take effect and become
1557	operative 30 days after the service of the order, ruling, or decision unless otherwise provided in
1558	the order.
1559	(ii) If an appeal is taken by a licensee, the division may stay enforcement of an order,
1560	ruling, or decision in accordance with Section 63-46b-18.
1561	(iii) The appeal shall be governed by the Utah Rules of Appellate Procedure.
1562	(3) The commission and the director shall comply with the procedures and
1563	requirements of Title 63, Chapter 46b, Administrative Procedures Act, in all adjudicative
1564	proceedings.
1565	Section 23. Section 61-2-20 is amended to read:
1566	61-2-20. Rights and privileges of real estate licensees to fill out forms or
1567	documents.
1568	[Real] A real estate [licensees] licensee may fill out only those legal forms approved by
1569	the commission and the attorney general, and those forms provided by statute, with the

1570	following exceptions:
1571	(1) (a) [Principal brokers and associate brokers] A principal broker may fill out any
1572	documents associated with the closing of a real estate transaction.
1573	(b) A branch broker or associate broker may fill out any documents associated with the
1574	closing of a real estate transaction if designated to fill out the documents by the principal

- (2) [Real] A real estate [licensees] licensee may fill out real estate forms prepared by legal counsel of the buyer, seller, lessor, or lessee.
- (3) If the commission and the attorney general have not approved a specific form for the transaction, <u>a</u> principal [brokers] <u>broker</u>, associate [brokers, and] <u>broker</u>, or sales [agents] <u>agent</u> may fill out real estate forms prepared by any legal counsel, including legal counsel retained by the brokerage to develop these forms.
 - Section 24. Section **61-2-21** is amended to read:

broker with whom the branch broker or associate broker is affiliated.

1575

1576

1577

1578

1579

1580

1581

1582

1583

1584

1585

1586

1587

1588

1589

1590

1591

1592

1593

1594

61-2-21. Remedies and action for violations.

- (1) (a) [If the director has reason to believe that any person has been, is engaging in, or is about to engage in acts constituting violations of this chapter, and if it appears to the director that it would be in the public interest to stop such acts, the] The director shall issue and serve upon [the] a person an order directing that person to cease and desist from [those acts.] an act if:
- (i) the director has reason to believe that the person has been engaging, is about to engage, or is engaging in the act constituting a violation of this chapter; and
 - (ii) it appears to the director that it would be in the public interest to stop the act.
- (b) Within ten days after receiving the order, the person upon whom the order is served may request an adjudicative proceeding.
 - (c) Pending the hearing, any cease and desist order shall remain in effect.
- 1595 (d) If a request for a hearing is made, the division shall follow the procedures and requirements of Title 63, Chapter 46b, Administrative Procedures Act.
- 1597 (2) (a) After the hearing, if the commission and the director agree that the [acts] act of

1598	the person [violates] violates this chapter, the director:
1599	(i) shall issue an order making the order issued under Subsection (1) permanent; and
1600	(ii) may impose a [fine.] civil penalty not to exceed the greater of:
1601	(A) \$2,500 for each violation; or
1602	(B) the amount of any gain or economic benefit derived from each violation.
1603	(b) [If no hearing is requested and if the person fails to cease the acts, or after
1604	discontinuing the acts, again commences the acts, the] The director shall file suit in the name of
1605	the Department of Commerce and the Division of Real Estate, in the district court in the county
1606	in which [the acts] an act described in Subsection (1) occurred or where the person resides or
1607	carries on business, to enjoin and restrain the person from violating this chapter[-] if:
1608	(i) (A) no hearing is requested; and
1609	(B) the person fails to cease the act described in Subsection (1); or
1610	(ii) after discontinuing the act described in Subsection (1), the person again
1611	commences the act.
1612	(c) The district courts of this state shall have jurisdiction of [these suits] an action
1613	brought under this section.
1614	(d) Upon a proper showing in an action brought under this section related to an
1615	undivided fractionalized long-term estate, the court may:
1616	(i) issue a permanent or temporary, prohibitory or mandatory injunction;
1617	(ii) issue a restraining order or writ of mandamus;
1618	(iii) enter a declaratory judgment;
1619	(iv) appoint a receiver or conservator for the defendant or the defendant's assets;
1620	(v) order disgorgement;
1621	(vi) order rescission;
1622	(vii) impose a [fine of not more than \$500 for each violation of this chapter] civil
1623	penalty not to exceed the greater of:
1624	(A) \$2,500 for each violation; or
1625	(B) the amount of any gain or economic benefit derived from each violation; and

Enrolled Copy	S.B. 199
10	

1626	(viii) enter any other relief the court considers just.
1627	(e) The court may not require the division to post a bond in an action brought under
1628	this Subsection (2).
1629	(3) The remedies and action provided in this section may not interfere with, or prevent
1630	the prosecution of, any other remedies or actions including criminal proceedings.
1631	Section 25. Section 61-2-28 is enacted to read:
1632	61-2-28. Utah Housing Opportunity Restricted Account.
1633	(1) There is created in the General Fund a restricted account known as the "Utah
1634	Housing Opportunity Restricted Account."
1635	(2) The account shall be funded by:
1636	(a) contributions deposited into the Utah Housing Opportunity Restricted Account in
1637	accordance with Section 41-1a-422;
1638	(b) private contributions;
1639	(c) donations or grants from public or private entities; and
1640	(d) interest and earnings on fund monies.
1641	(3) Funds in the account are nonlapsing.
1642	(4) The Legislature shall appropriate money in the account to the division.
1643	(5) The division shall distribute the funds to one or more charitable organizations that:
1644	(a) qualify as being tax exempt under Section 501(c)(3), Internal Revenue Code; and
1645	(b) have as a primary part of their mission to provide support to organizations that
1646	create affordable housing for those in severe need.
1647	(6) The division may only consider proposals that are:
1648	(a) proposed by an organization under Subsection (5); and
1649	(b) designed to provide support to organizations that create affordable housing for
1650	those in severe need.
1651	(7) (a) An organization described in Subsection (5) may apply to the division to receive
1652	a distribution in accordance with Subsection (5).
1653	(b) An organization that receives a distribution from the division in accordance with

	S.B. 199 Enrolled Copy
1654	Subsection (5) shall expend the distribution only to provide support to organizations that create
1655	affordable housing for those in severe need.
1656	(8) In accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act, the
1657	division shall make rules providing procedures for an organization to apply to receive funds
1658	under this section.
1659	Section 26. Section 61-2a-12 is amended to read:
1660	61-2a-12. Moneys accumulated Excess set aside Purpose.
1661	(1) Any of the money accumulated in the Real Estate Education, Research and
1662	Recovery Fund in excess of \$100,000 shall be set aside and segregated to be used by the
1663	<u>Division of</u> Real Estate [Division in carrying out the advancement of] to:
1664	(a) investigate violations of this chapter related to fraud; and
1665	(b) advance education and research in the field of real estate[, including courses].
1666	(2) The division may only use the excess monies described in Subsection (1) only in a
1667	manner consistent with Subsection (1), including for courses:
1668	(a) sponsored by the division[,];
1669	(b) offered by the division in conjunction with any university or college in the state[;];
1670	or
1671	(c) provided for by contracting for a particular research project in the field of real estate
1672	for the state.
1673	Section 27. Section 61-2b-7 is amended to read:
1674	61-2b-7. Real Estate Appraiser Licensing and Certification Board.
1675	(1) (a) There is established a Real Estate Appraiser Licensing and Certification Board
1676	which shall consist of five regular members as follows:
1677	(i) one state-licensed or state-certified appraiser who may be either a residential or
1678	general licensee or certificate holder;

(ii) one state-certified residential appraiser;

(iii) one state-certified general appraiser;

1679

1680

1681

(iv) one member who is certified as either a state-certified residential appraiser or a

1682	state-certified general appraiser; and
1683	(v) one member of the general public.
1684	[(b) The term of the longest serving general public member of the board as of May 2,
1685	2005 terminates May 2, 2005.]
1686	[(e)] (b) A state-licensed or state-certified appraiser may be appointed as an alternate
1687	member of the board.
1688	[(d)] (c) The governor shall appoint all members of the board with the consent of the
1689	Senate.
1690	(2) (a) Except as required by Subsection (2)(b), as terms of current board members
1691	expire, the governor shall appoint each new member or reappointed member to a four-year
1692	term beginning on July 1.
1693	(b) Notwithstanding the requirements of Subsection (2)(a), the governor shall, at the
1694	time of appointment or reappointment, adjust the length of terms to ensure that the terms of
1695	board members are staggered so that approximately half of the board is appointed every two
1696	years.
1697	(c) Upon the expiration of a member's term, a member of the board shall continue to
1698	hold office until the appointment and qualification of the member's successor.
1699	(d) A person may not serve as a member of the board for more than two consecutive
1700	terms.
1701	(3) (a) When a vacancy occurs in the membership for any reason, the replacement shall
1702	be appointed for the unexpired term.
1703	(b) The governor may remove a board member for cause.
1704	(4) The public member of the board may not be licensed or certified under this chapter.
1705	(5) The board shall meet at least quarterly to conduct its business. Public notice shall
1706	be given for all board meetings.
1707	(6) The members of the board shall elect a chair annually from among the members to
1708	preside at board meetings.

(7) (a) A member who is not a government employee [shall] may not receive [no]

1710	compensation or benefits for the member's services, but may receive per diem and expenses
1711	incurred in the performance of the member's official duties at the rates established by the
1712	Division of Finance under Sections 63A-3-106 and 63A-3-107.
1713	(b) A member may decline to receive per diem and expenses for the member's service.
1714	(8) (a) Three members of the board shall constitute a quorum for the transaction of
1715	business.
1716	(b) If a quorum of members is unavailable for any meeting, the alternate member of the
1717	board, if any, shall serve as a regular member of the board for that meeting if with the presence
1718	of the alternate member a quorum is present at the meeting.
1719	Section 28. Section 61-2b-17 is amended to read:
1720	61-2b-17. State-certified and state-licensed appraisers Restrictions on use of
1721	terms Conduct prohibited or required Trainee.
1722	(1) (a) The terms "state-certified general appraiser," "state-certified residential
1723	appraiser," and "state-licensed appraiser":
1724	(i) may only be used to refer to an individual who is certified or licensed under this
1725	chapter; and
1726	(ii) may not be used following, or immediately in connection with, the name or
1727	signature of a firm, partnership, corporation, or group, or in any manner that it might be
1728	interpreted as referring to a firm, partnership, corporation, group, or to anyone other than the
1729	individual who is certified or licensed under this chapter.
1730	(b) The requirement of this Subsection (1) may not be construed to prevent a
1731	state-certified general appraiser from signing an appraisal report on behalf of a corporation,
1732	partnership, firm, or group practice if it is clear that:
1733	(i) only the individual is certified; and [that]
1734	(ii) the corporation, partnership, firm, or group practice is not certified.
1735	(c) Except as provided in Section 61-2b-25, a certificate or license may not be issued
1736	under this chapter to a corporation, partnership, firm, or group.

(2) (a) A person other than a state-certified general appraiser or state-certified

residential appraiser, may not assume or use any title, designation, or abbreviation likely to create the impression of certification in this state as a real estate appraiser.

- (b) A person other than a state-licensed appraiser may not assume or use any title, designation, or abbreviation likely to create the impression of licensure in this state as a real estate appraiser.
- (3) (a) Only an individual who has qualified under the certification requirements of [Sections 61-2b-14 and 61-2b-15] this chapter is authorized to prepare and sign a certified appraisal report relating to real estate or real property in this state.
- (b) If a certified appraisal report is prepared and signed by a state-certified residential appraiser, the certified appraisal report shall state, immediately following the signature on the report, "State-Certified Residential Appraiser."
- (c) If a certified appraisal report is prepared and signed by a state-certified general appraiser, the certified appraisal report shall state, immediately following the signature on the report, "State-Certified General Appraiser."
- (d) An appraisal report prepared by a state-licensed appraiser shall state, immediately following the signature on the report, "State-Licensed Appraiser."
- (e) When signing a certified appraisal report, a state-certified appraiser shall also place on the report, immediately below the state-certified appraiser's signature the state-certified appraiser's certificate number and its expiration date.
- (f) A state-certified residential appraiser may not prepare a certified appraisal report outside the state-certified residential appraiser's authority as defined in Section 61-2b-13.
- (g) A state-licensed appraiser who assisted in the preparation of a certified appraisal report is authorized to cosign the certified appraisal report.
- (4) A person who has not qualified under [either Section 61-2b-14 or 61-2b-15] this chapter may not describe or refer to any appraisal or appraisal report relating to real estate or real property in this state by the terms "certified appraisal" or "certified appraisal report."
- (5) If a trainee assists a state-licensed appraiser or a state-certified appraiser in the preparation of an appraisal report, the appraisal report shall disclose:

1766	(a) the trainee's name; and
1767	(b) the extent to which the trainee assists in the preparation of the appraisal report.
1768	Section 29. Section 61-2b-28 is amended to read:
1769	61-2b-28. Enforcement Investigation Orders Hearings.
1770	(1) (a) The division may investigate the actions of:
1771	(i) any person licensed or certified under this chapter[-;];
1772	(ii) an applicant for licensure or certification[, or];
1773	(iii) an applicant for renewal of licensure or certification[, and]; or
1774	(iv) a person required to be licensed or certified under this chapter.
1775	(b) The division may initiate an agency action against a person described in Subsection
1776	(1)(a) in accordance with Title 63, Chapter 46b, Administrative Procedures Act, to:
1777	[(a)] (i) impose disciplinary action [on a person licensed or certified under this chapter;
1778	or];
1779	[(b)] (ii) deny issuance to an applicant of an original or renewal license or
1780	certification[-]; or
1781	(iii) issue a cease and desist order as provided in Subsection (3).
1782	(2) (a) The division may:
1783	(i) administer an oath or affirmation;
1784	(ii) subpoena witnesses[;];
1785	(iii) take evidence[;]; and
1786	(iv) require [by subpoena duces tecum] the production of books, papers, contracts,
1787	records, other documents, or information relevant to the investigation described in Subsection
1788	(1).
1789	(b) The division may serve subpoenas by certified mail.
1790	(c) Each failure to respond to [a subpoena by a person licensed or certified under this
1791	chapter] a request by the division in an investigation authorized under this chapter is
1792	considered to be a separate violation of this chapter[-], including:
1793	(i) failing to respond to a subpoena;

1794	(ii) withholding evidence; or
1795	(iii) failing to produce documents or records.
1796	(3) (a) [If the director has reason to believe that any person has been or is engaging in
1797	acts constituting violations of this chapter, and if it appears to the director that it would be in
1798	the public interest to stop these acts, the] The director shall issue and serve upon [the] a person
1799	an order directing that person to cease and desist from [those acts.] an act if:
1800	(i) the director has reason to believe that the person has been engaging, is about to
1801	engage, or is engaging in the act constituting a violation of this chapter; and
1802	(ii) it appears to the director that it would be in the public interest to stop the act.
1803	(b) Within ten days after receiving the order, the person upon whom the order is served
1804	may request an adjudicative proceeding.
1805	(c) Pending the hearing, the cease and desist order shall remain in effect.
1806	(d) If a request for hearing is made, the division shall follow the procedures and
1807	requirements of Title 63, Chapter 46b, Administrative Procedures Act.
1808	(4) (a) After the hearing, if the board agrees that the acts of the person violate this
1809	chapter, the board:
1810	(i) shall issue an order making the cease and desist order permanent[-]; and
1811	(ii) may impose a civil penalty not to exceed the greater of:
1812	(A) \$2,500 for each violation; or
1813	(B) the amount of any gain or economic benefit derived from each violation.
1814	(b) [If no hearing is requested and if the person fails to cease the acts, or after
1815	discontinuing the acts, again commences the acts, the] The director shall commence an action
1816	in the name of the Department of Commerce and Division of Real Estate, in the district court
1817	in the county in which [the acts occurred] an act described in Subsection (3) occurs or where
1818	the person resides or carries on business, to enjoin and restrain the person from violating this
1819	chapter[-] if:
1820	(i) (A) no hearing is requested; and
1821	(B) the person fails to cease the act described in Subsection (3); or

1822	(ii) after discontinuing the act described in Subsection (3), the person again
1823	commences the act.
1824	(5) The remedies and action provided in this section do not limit, interfere with, or
1825	prevent the prosecution of any other remedies or actions including criminal proceedings.
1826	Section 30. Section 61-2b-29 is amended to read:
1827	61-2b-29. Disciplinary action Grounds.
1828	(1) (a) The board may order disciplinary action against any person:
1829	(i) licensed or certified under this chapter[-]; or
1830	(ii) required to be licensed or certified under this chapter.
1831	(b) On the basis of any of the grounds listed in Subsection (2) for disciplinary action,
1832	board action may include:
1833	[(a)] (i) revoking, suspending, or placing a person's license or certification on
1834	probation;
1835	[(b)] (ii) denying a person's original or renewal license or certification;
1836	(iii) in the case of denial or revocation of a license or certification, setting a waiting
1837	period for an applicant to apply for a license or certification under this chapter;
1838	[(c)] (iv) ordering remedial education; [and]
1839	[(d)] (v) imposing a civil penalty upon a person not to exceed [\$1,000 per violation.]
1840	the greater of:
1841	(A) \$2,500 for each violation; or
1842	(B) the amount of any gain or economic benefit from each violation;
1843	(vi) issuing a cease and desist order; or
1844	(vii) doing any combination of Subsections (1)(b)(i) through (vi).
1845	(2) The following are grounds for disciplinary action under this section:
1846	(a) procuring or attempting to procure a license or certification under this chapter by
1847	fraud or by making a false statement, submitting false information, or making a material
1848	misrepresentation in an application filed with the division;
1849	(b) paying money or attempting to pay money other than the fees provided for by this

chapter to any member or employee of the division to procure a license or certification under this chapter;

(c) an act or omission in the practice of real estate appraising that constitutes dishonesty, fraud, or misrepresentation;

- (d) entry of a judgment against a licensee or certificate holder on grounds of fraud, misrepresentation, or deceit in the making of an appraisal of real estate;
- (e) a guilty plea to a criminal offense involving moral turpitude that is held in abeyance, or a conviction, including a conviction based upon a plea of guilty or nolo contendere, of a criminal offense involving moral turpitude;
- (f) engaging in the business of real estate appraising under an assumed or fictitious name not properly registered in this state;
- (g) paying a finder's fee or a referral fee to a person not licensed or certified under this chapter in connection with an appraisal of real estate or real property in this state;
- (h) making a false or misleading statement in that portion of a written appraisal report that deals with professional qualifications or in any testimony concerning professional qualifications;
- (i) violating or disregarding any provision of this chapter, an order of the board, or any rule issued under this chapter;
- (j) [violation of] violating the confidential nature of governmental records to which a person registered, licensed, or certified under this chapter gained access through employment or engagement as an appraiser by a governmental agency;
- (k) [acceptance of] accepting a contingent fee for performing an appraisal as defined in Subsection 61-2b-2(1)(a) if in fact the fee is or was contingent upon the appraiser reporting a predetermined analysis, opinion, or conclusion or is or was contingent upon the analysis, opinion, conclusion, or valuation reached or upon the consequences resulting from the appraisal assignment;
 - (l) unprofessional conduct as defined by statute or rule; [or]
- 1877 (m) in the case of a dual licensed title licensee as defined in Section 31A-2-402:

1878	(i) providing a title insurance product or service without the approval required by
1879	Section 31A-2-405; or
1880	(ii) knowingly providing false or misleading information in the statement required by
1881	<u>Subsection 31A-2-405(2); or</u>
1882	[(m)] (n) any other conduct that constitutes dishonest dealing.
1883	Section 31. Section 61-2b-31 is amended to read:
1884	61-2b-31. Disciplinary hearing process.
1885	(1) Before disciplinary action may be taken by the board [against a licensee or
1886	certificate holder,] the division shall:
1887	(a) notify the [licensee or certificate holder and] person against whom the board seeks
1888	to take disciplinary action; and
1889	(b) commence an adjudicative proceeding.
1890	(2) If, after the hearing, the board determines that [the licensee or certificate holder
1891	has] a person described in Subsection (1) violated this chapter, the board may impose
1892	disciplinary action by written order as provided in Section 61-2b-29.
1893	(3) The board may conduct hearings with the assistance of an administrative law judge
1894	or may delegate hearings to an administrative law judge. If the hearing is delegated by the
1895	board to an administrative law judge, the judge shall submit written findings of fact,
1896	conclusions of law, and a recommended order to the board for its consideration.
1897	(4) (a) Any applicant, licensee, certificate holder, or person aggrieved, including the
1898	complainant, may obtain judicial review of any adverse ruling, order, or decision of the board.
1899	Any appeal shall be governed by the Utah Rules of Appellate Procedure.
1900	(b) If the applicant, licensee, or certificate holder prevails in the appeal and the court
1901	finds that the state action was undertaken without substantial justification, the court may award
1902	reasonable litigation expenses to the applicant, licensee, or certificate holder as provided under
1903	Title 78, Chapter 27a, Small Business Equal Access to Justice Act.
1904	Section 32. Section 61-2c-102 is amended to read:
1905	61-2c-102. Definitions.

1906	(1) As used in this chapter:
1907	(a) "Affiliate" means an individual or an entity that directly, or indirectly through one
1908	or more intermediaries, controls or is controlled by, or is under common control with, a
1909	specified individual or entity.
1910	(b) "Applicant" means an individual or entity applying for a license under this chapter.
1911	(c) "Associate lending manager" means a person who:
1912	(i) has qualified under this chapter as a principal lending manager; and
1913	(ii) works by or on behalf of another principal lending manager in transacting the
1914	business of residential mortgage loans.
1915	(d) "Branch office" means a licensed entity's office:
1916	(i) for the transaction of the business of residential mortgage loans regulated under this
1917	chapter; and
1918	(ii) other than the main office of the licensed entity.
1919	(e) (i) "Business of residential mortgage loans" means for compensation to:
1920	(A) make or originate a residential mortgage loan;
1921	(B) directly or indirectly solicit, place, or negotiate a residential mortgage loan for
1922	another; or
1923	(C) render services related to the origination of a residential mortgage loan including:
1924	(I) taking applications; and
1925	(II) communicating with the borrower and lender.
1926	(ii) "Business of residential mortgage loans" does not include:
1927	(A) the performance of clerical functions such as:
1928	(I) gathering information related to a residential mortgage loan on behalf of the
1929	prospective borrower or a person licensed under this chapter; or
1930	(II) requesting or gathering information, word processing, sending correspondence, or
1931	assembling files by an individual who works under the instruction of a person licensed under
1932	this chapter;
1933	(B) ownership of an entity that engages in the business of residential mortgage loans if

1934	the owner does not personally perform the acts listed in Subsection (1)(e)(i);
1935	(C) acting as a loan wholesaler;
1936	(D) acting as an account executive for a loan wholesaler;
1937	(E) acting as a loan underwriter;
1938	(F) acting as a loan closer; or
1939	(G) funding a loan.
1940	(f) "Closed-end" means a loan with a fixed amount borrowed and which does not
1941	permit additional borrowing secured by the same collateral.
1942	(g) "Commission" means the Residential Mortgage Regulatory Commission created in
1943	Section 61-2c-104.
1944	(h) "Compensation" means anything of economic value that is paid, loaned, granted,
1945	given, donated, or transferred to an individual or entity for or in consideration of:
1946	(i) services;
1947	(ii) personal or real property; or
1948	(iii) other thing of value.
1949	(i) "Control," as used in Subsection (1)(a), means the power to directly or indirectly:
1950	(i) direct or exercise a controlling interest over:
1951	(A) the management or policies of an entity; or
1952	(B) the election of a majority of the directors, officers, managers, or managing partners
1953	of an entity;
1954	(ii) vote 20% or more of any class of voting securities of an entity by an individual; or
1955	(iii) vote more than 5% of any class of voting securities of any entity by another entity.
1956	[(j) "Control person" means an individual who is designated by an entity as the
1957	individual who directly manages or controls the entity's transaction of the business of
1958	residential mortgage loans secured by Utah dwellings.]
1959	[(k)] (j) "Depository institution" is as defined in Section 7-1-103.
1960	$[\frac{(1)}{(k)}]$ "Director" means the director of the division.
1961	[(m)] (1) "Division" means the Division of Real Estate.

1962	$[\frac{m}]$ "Dwelling" means a residential structure attached to real property that
1963	contains one to four units including any of the following if used as a residence:
1964	(i) a condominium unit;
1965	(ii) a cooperative unit;
1966	(iii) a manufactured home; or
1967	(iv) a house.
1968	[(o)] (n) "Entity" means any corporation, limited liability company, partnership,
1969	company, association, joint venture, business trust, trust, or other organization.
1970	[(p)] (o) "Executive director" means the executive director of the Department of
1971	Commerce.
1972	[(q)] <u>(p)</u> "Inactive status" means a dormant status into which an unexpired license is
1973	placed when the holder of the license is not currently engaging in the business of residential
1974	mortgage loans.
1975	[(r)] (q) "Lending manager" or "principal lending manager" means a person licensed as
1976	a principal lending manager under Section 61-2c-206.
1977	[(s)] (r) "Licensee" means an individual or entity licensed with the division under this
1978	chapter.
1979	[(t)] (i) Except as provided in Subsection (1) $[(t)]$ (s)(ii), "mortgage officer" means an
1980	individual who is licensed with the division to transact the business of residential mortgage
1981	loans through a principal lending manager.
1982	(ii) "Mortgage officer" does not include a principal lending manager.
1983	$[\frac{(u)}{(t)}]$ "Record" means information that is:
1984	(i) prepared, owned, received, or retained by an individual or entity; and
1985	(ii) (A) inscribed on a tangible medium; or
1986	(B) (I) stored in an electronic or other medium; and
1987	(II) retrievable in perceivable form.
1988	[(v) "Registration" means the permission to engage in the business of residential
1989	mortgage loans issued by the division before January 1, 2004.]

1990	[(w)] (u) "Residential mortgage loan" means a closed-end, first mortgage loan or
1991	extension of credit, if:
1992	(i) the loan or extension of credit is secured by a:
1993	(A) mortgage;
1994	(B) deed of trust; or
1995	(C) lien interest; and
1996	(ii) the mortgage, deed of trust, or lien interest described in Subsection $(1)[(w)](u)(i)$:
1997	(A) is on a dwelling located in the state; and
1998	(B) created with the consent of the owner of the residential real property.
1999	$[\frac{(x)}{(y)}]$ "State" means:
2000	(i) a state, territory, or possession of the United States;
2001	(ii) the District of Columbia; or
2002	(iii) the Commonwealth of Puerto Rico.
2003	(2) (a) If a term not defined in this section is defined by rule, the term shall have the
2004	meaning established by the division by rule made in accordance with Title 63, Chapter 46a,
2005	Utah Administrative Rulemaking Act.
2006	(b) If a term not defined in this section is not defined by rule, the term shall have the
2007	meaning commonly accepted in the business community.
2008	Section 33. Section 61-2c-104 is amended to read:
2009	61-2c-104. Residential Mortgage Regulatory Commission.
2010	(1) (a) There is created within the division the Residential Mortgage Regulatory
2011	Commission consisting of the following members appointed by the executive director with the
2012	approval of the governor:
2013	(i) four members having at least three years of experience in transacting the business of
2014	residential mortgage loans and who are currently licensed under this chapter; and
2015	(ii) one member from the general public.
2016	(b) (i) The executive director with the approval of the governor may appoint an
2017	alternate member to the board.

2018	(ii) The alternate member shall:
2019	(A) at the time of the appointment, have at least three years of experience in transacting
2020	the business of residential mortgage loans; and
2021	(B) be licensed under this chapter at the time of and during appointment.
2022	(2) (a) Except as required by Subsection (2)(b), the executive director shall appoint
2023	each new member or reappointed member subject to appointment by the executive director to a
2024	four-year term ending June 30.
2025	(b) Notwithstanding the requirements of Subsection (2)(a), the executive director shall,
2026	at the time of appointment or reappointment, adjust the length of terms to ensure that the terms
2027	of commission members are staggered so that approximately half of the commission is
2028	appointed every two years.
2029	(c) If a vacancy occurs in the membership of the commission for any reason, the
2030	replacement shall be appointed for the unexpired term.
2031	(3) Members of the commission shall annually select one member to serve as chair.
2032	(4) (a) The commission shall meet at least quarterly.
2033	(b) The director may call a meeting in addition to the meetings required by Subsection
2034	(4)(a):
2035	(i) at the discretion of the director;
2036	(ii) at the request of the chair of the commission; or
2037	(iii) at the written request of three or more commission members.
2038	(5) (a) Three members of the commission constitute a quorum for the transaction of
2039	business.
2040	(b) If a quorum of members is unavailable for any meeting and an alternate member
2041	has been appointed to the commission by the executive director with the approval of the
2042	governor, the alternate member shall serve as a regular member of the commission for that
2043	meeting if with the presence of the alternate member there is a quorum present at the meeting.

2044

2045

(c) The action of a majority of a quorum present is an action of the commission.

(6) (a) (i) A member who is not a government employee shall receive no compensation

or benefits for the member's services, but may receive per diem and expenses incurred in the performance of the member's official duties at the rates established by the Division of Finance under Sections 63A-3-106 and 63A-3-107.

- (ii) A member who is not a government employee may decline to receive per diem and expenses for the member's service.
- (b) (i) A state government officer and employee member who does not receive salary, per diem, or expenses from the member's agency for the member's service may receive per diem and expenses incurred in the performance of the member's official duties from the commission at the rates established by the Division of Finance under Sections 63A-3-106 and 63A-3-107.
- (ii) A state government officer and employee member may decline to receive per diem and expenses for the member's service.
 - (7) The commission shall:
- (a) except as provided in Subsection 61-2c-202(2), concur in the licensure or denial of licensure of individuals and entities under this chapter in accordance with Part 2, Licensure;
- (b) take disciplinary action with the concurrence of the director in accordance with Part4, Enforcement;
- (c) advise the division concerning matters related to the administration and enforcement of this chapter; and
 - (d) with the concurrence of the division, determine the requirements for:
 - (i) the examination required under Section 61-2c-202, covering at least:
 - (A) the fundamentals of the English language;
- 2068 (B) arithmetic;

2046

2047

2048

2049

2050

2051

2052

2053

2054

2055

2056

2057

2058

2059

2060

2061

2062

2063

2064

2065

2066

- 2069 (C) the provisions of this chapter;
- (D) rules adopted by the division;
- 2071 (E) basic residential mortgage principles and practices; and
- (F) any other aspect of Utah law the commission determines is appropriate;
- 2073 (ii) with the concurrence of the division, the continuing education requirements under

2074	Section 61-2c-205, including:
2075	(A) except as provided in Subsection 61-2c-202(4)(a)[(ii)(C)](iii) and Subsection
2076	61-2c-206(1)(c), the appropriate number of hours of prelicensing education and required
2077	continuing education; and
2078	(B) the subject matter of courses the division may accept for continuing education
2079	purposes;
2080	(iii) with the concurrence of the division, the prelicensing education required under
2081	Sections 61-2c-202 and 61-2c-206, including online education or distance learning options; and
2082	(iv) the examination required under Section 61-2c-206 covering:
2083	(A) advanced residential mortgage principles and practices; and
2084	(B) other aspects of Utah law the commission, with the concurrence of the division,
2085	determines appropriate.
2086	(8) The commission may appoint a committee to make recommendations to the
2087	commission concerning approval of prelicensing education and continuing education courses.
2088	(9) The commission and the division shall make the examination and prelicensing
2089	education and continuing education requirements described in this section available through
2090	the Internet or other distance education methods approved by the commission and division
2091	when reasonably practicable.
2092	(10) In accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act,
2093	the commission, with the concurrence of the division, shall make rules establishing procedures
2094	under which a licensee may be exempted from continuing education requirements:
2095	(a) for a period not to exceed four years; and
2096	(b) upon a finding of reasonable cause.
2097	Section 34. Section 61-2c-201 is amended to read:
2098	61-2c-201. Licensure required of individuals and entities engaged in the business
2099	of residential mortgage loans Mortgage officer Principal lending manager.
2100	(1) Unless exempt from this chapter under Section 61-2c-105, an individual or entity

may not transact the business of residential mortgage loans, as defined in Section 61-2c-102,

2102	without obtaining a license under this chapter.
2103	(2) For purposes of this chapter, an individual or entity transacts business in this state
2104	if:
2105	(a) (i) the individual or entity engages in an act that constitutes the business of
2106	residential mortgage loans; and
2107	(ii) (A) the act described in Subsection (2)(a)(i) is directed to or received in this state;
2108	and
2109	(B) the real property that is the subject of the act described in Subsection (2)(a)(i) is
2110	located in this state; or
2111	(b) a representation is made by the individual or entity that the individual or entity
2112	transacts the business of residential mortgage loans in this state.
2113	(3) An individual who has an ownership interest in an entity required to be licensed
2114	under this chapter is not required to obtain an individual license under this chapter unless the
2115	individual transacts the business of residential mortgage loans.
2116	(4) Unless otherwise exempted under this chapter, licensure under this chapter is
2117	required of both:
2118	(a) the individual who directly transacts the business of residential mortgage loans; and
2119	(b) if the individual transacts business as an employee or agent of an entity or
2120	individual, the entity or individual for whom the employee or agent transacts the business of
2121	residential mortgage loans.
2122	[(5) (a) On or after May 1, 2006, a license issued under this chapter to an individual
2123	who has not obtained a license as a principal lending manager automatically converts to a
2124	mortgage officer license.]
2125	[(b) A mortgage officer license issued pursuant to Subsection (5)(a) shall be placed on
2126	inactive status until the holder of the license has submitted to the division the forms required to
2127	activate the license with a principal lending manager.]
2128	[(6)] (5) (a) An individual licensed under this chapter may not engage in the business

of residential mortgage loans on behalf of more than one entity at the same time.

2130	(b) This Subsection [(6)] <u>(5)</u> does not restrict the number of:
2131	(i) different lenders an individual or entity may use as a funding source for residential
2132	mortgage loans; or
2133	(ii) entities in which an individual may have an ownership interest, regardless of
2134	whether the entities are:
2135	(A) licensed under this chapter; or
2136	(B) exempt under Section 61-2c-105.
2137	$[\frac{7}{6}]$ An individual licensed under this chapter may not transact the business of
2138	residential mortgage loans for the following at the same time:
2139	(a) an entity licensed under this chapter; and
2140	(b) an entity that is exempt from licensure under Section 61-2c-105.
2141	[(8) On or after May 1, 2006, except as provided under Title 16, Chapter 11,
2142	Professional Corporation Act or under Title 48, Chapter 2c, Utah Revised Limited Liability
2143	Company Act, a]
2144	(7) A mortgage officer may not receive consideration for transacting the business of
2145	residential mortgage loans from any person or entity except the principal lending manager with
2146	whom the mortgage officer is licensed.
2147	[(9) On or after May 1, 2006, a]
2148	(8) A mortgage officer shall conduct all business of residential mortgage loans:
2149	(a) through the principal lending manager with which the individual is licensed; and
2150	(b) in the business name under which the principal lending manager is authorized by
2151	the division to do business.
2152	[(10) (a) (i) Subject to Subsection (10)(a)(ii) and until May 1, 2006, if an individual
2153	who is authorized by this chapter to transact the business of residential mortgage loans as an
2154	individual transacts the business of residential mortgage loans under an assumed business
2155	name, the individual shall:]
2156	[(A) register the assumed business name with the division; and]
2157	[(B) furnish to the division proof that the assumed business name has been filed with

2158	the Division of Corporations and Commercial Code pursuant to Title 42, Chapter 2,
2159	Conducting Business Under Assumed Name.]
2160	[(ii)] (9) (a) (i) This Subsection [(10)] (9)(a) does not apply to an individual who
2161	transacts the business of residential mortgage loans as an employee or agent of another
2162	individual or entity.
2163	[(iii)] (ii) If an entity that is authorized by this chapter to transact the business of
2164	residential mortgage loans transacts the business of residential mortgage loans under an
2165	assumed business name, the entity shall:
2166	(A) register the assumed name with the division; and
2167	(B) furnish the division proof that the assumed business name has been filed with the
2168	Division of Corporations and Commercial Code pursuant to Title 42, Chapter 2, Conducting
2169	Business Under Assumed Name.
2170	(b) The division may charge a fee established in accordance with Section 63-38-3.2 for
2171	registering an assumed name pursuant to this Subsection $[(10)]$ (9) .
2172	$\left[\frac{(11)(a)}{a}\right]$ (10) A licensee whose license is in inactive status may not transact the
2173	business of residential mortgage loans.
2174	[(b) On or after May 1, 2006, a mortgage officer whose license has been placed in
2175	inactive status may not transact the business of residential mortgage loans until the mortgage
2176	officer has licensed with a principal lending manager by following the procedures established
2177	by the division by rule made in accordance with Title 63, Chapter 46a, Utah Administrative
2178	Rulemaking Act, including submission of all required forms and payment of all required
2179	activation fees.]
2180	[(12) (a) On or after May 3, 2004 and before May 1, 2006, if a licensed entity
2181	terminates its control person, or if the control person of a licensed entity resigns, dies, or
2182	becomes unable to act as control person due to disability, the entity shall cease all business of
2183	residential mortgage loans until the entity has submitted all forms and fees to the division that
2184	are required to affiliate another control person with the licensed entity.]
2185	[(b) On or after May 1, 2006, if a licensed entity terminates its principal lending

2186	manager, or if the principal lending manager of a licensed entity resigns, dies, or becomes
2187	unable to act as a principal lending manager due to disability, the entity may not transact the
2188	business of residential mortgage loans until the entity has submitted all forms and fees to the
2189	division that are required to affiliate another principal lending manager with the entity.]
2190	Section 35. Section 61-2c-202 is amended to read:
2191	61-2c-202. Licensure procedures.
2192	(1) To apply for licensure under this chapter an applicant shall:
2193	(a) submit to the division a licensure statement that:
2194	(i) lists any name under which the individual or entity will transact business in this
2195	state;
2196	(ii) lists the address of the principal business location of the applicant;
2197	[(iii) on or after May 3, 2004 and before May 1, 2006, if the applicant is an entity:]
2198	[(A) lists the control person of the applicant; and]
2199	[(B) contains the signature of the control person;]
2200	[(iv) on or after May 1, 2006,]
2201	(iii) if the applicant is an entity:
2202	(A) lists the principal lending manager of the entity; and
2203	(B) contains the signature of the principal lending manager;
2204	[v) demonstrates that the applicant meets the qualifications listed in Section
2205	61-2c-203;
2206	$[\frac{(vi)}{(v)}]$ if the applicant is an entity, lists:
2207	(A) all jurisdictions in which the entity is registered, licensed, or otherwise regulated in
2208	the business of residential mortgage loans; and
2209	(B) the history of any disciplinary action or adverse administrative action taken against
2210	the entity by any regulatory agency within the ten years preceding the application; and
2211	[(vii)] (vi) includes any information required by the division by rule;
2212	(b) pay to the division:
2213	(i) an application fee established by the division in accordance with Section 63-38-3.2;

2214	and
2215	(ii) the reasonable expenses incurred in processing the application for licensure
2216	including the costs incurred by the division under Subsection (4); and
2217	(c) comply with Subsection (4).
2218	(2) (a) The division shall issue a license to an applicant if the division, with the
2219	concurrence of the commission, finds that the applicant:
2220	(i) meets the qualifications of Section 61-2c-203; and
2221	(ii) complies with this section.
2222	(b) The commission may delegate to the division the authority to:
2223	(i) review any class or category of application for initial or renewed licenses;
2224	(ii) determine whether an applicant meets the licensing criteria in Section 61-2c-203;
2225	(iii) conduct any necessary hearing on an application; and
2226	(iv) approve or deny a license application without concurrence by the commission.
2227	(c) If the commission delegates to the division the authority to approve or deny an
2228	application without concurrence by the commission and the division denies an application for
2229	licensure, the applicant who is denied licensure may petition the commission for review of the
2230	denial.
2231	(d) An applicant who is denied licensure under this Subsection (2)(b) may seek agency
2232	review by the executive director only after the commission has reviewed the division's denial of
2233	the applicant's application.
2234	(3) Subject to Subsection (2)(d) and in accordance with Title 63, Chapter 46b,
2235	Administrative Procedures Act, an applicant who is denied licensure under this chapter may
2236	submit a request for agency review to the executive director within 30 days following the
2237	issuance of the commission order denying the licensure.
2238	(4) (a) [(i)] An individual applying for a license under this chapter [and any control
2239	person of the applicant] shall:
2240	[(A)] (i) submit a fingerprint card in a form acceptable to the division at the time the
2241	licensure statement is filed;

2242	[(B)] (ii) consent to a [fingerprint] criminal background check by:
2243	[(1)] (A) the Utah Bureau of Criminal Identification; and
2244	[(H)] (B) the Federal Bureau of Investigation;
2245	[(C) on or after January 1, 2005,]
2246	(iii) provide proof using methods approved by the division of having successfully
2247	completed 20 hours of approved prelicensing education required by the commission under
2248	Section 61-2c-104 before taking the examination required by Subsection (4)(a)[(i)(D)](iv); and
2249	[(D)] (iv) provide proof using methods approved by the division of having successfully
2250	passed an examination approved by the commission under Section 61-2c-104.
2251	[(ii) Notwithstanding Subsections (4)(a)(i)(C) and (4)(a)(i)(D), an individual meeting
2252	the conditions of Subsection (4)(a)(iii) may engage in the business of residential mortgage
2253	loans until January 1, 2005 without having:
2254	[(A) completed the prelicensing education described in Subsection (4)(a)(i)(C); and]
2255	[(B) passed the examination described in Subsection (4)(a)(i)(D).]
2256	[(iii) Subsection (4)(a)(ii) applies to an individual:]
2257	[(A) who was registered with the division under this chapter prior to January 1, 2004;]
2258	[(B) whose registration was converted to a license under Section 61-2c-201.1; and]
2259	[(C) whose converted license either:]
2260	[(I) does not expire before January 1, 2005; or]
2261	[(II) is renewed prior to January 1, 2005.]
2262	(b) The division shall request the Department of Public Safety to complete a Federal
2263	Bureau of Investigation criminal background check for each applicant and each control person
2264	of an applicant through a national criminal history system.
2265	(c) The applicant shall pay the cost of:
2266	(i) the fingerprinting required by this section; and
2267	(ii) the <u>criminal</u> background check required by this section.
2268	(d) (i) A license under this chapter is conditional pending completion of the criminal
2269	background check required by this Subsection (4)

2270	(ii) If a criminal background check discloses that an applicant [or an applicant's control
2271	person] failed to accurately disclose a criminal history, the license shall be immediately and
2272	automatically revoked.
2273	(iii) An individual or entity whose conditional license is revoked under Subsection
2274	(4)(d)(ii) may appeal the revocation in a hearing conducted by the commission:
2275	(A) after the revocation; and
2276	(B) in accordance with Title 63, Chapter 46b, Administrative Procedures Act.
2277	(iv) The commission may delegate to the division or an administrative law judge the
2278	authority to conduct a hearing described in Subsection (4)(d)(iii).
2279	(v) Relief from a revocation may be granted only if:
2280	(A) the criminal history upon which the division based the revocation:
2281	(I) did not occur; or
2282	(II) is the criminal history of another person;
2283	(B) (I) the revocation is based on a failure to accurately disclose a criminal history; and
2284	(II) the applicant had a reasonable good faith belief at the time of application that there
2285	was no criminal history to be disclosed; or
2286	(C) the division failed to follow the prescribed procedure for the revocation.
2287	(e) If a <u>license is revoked or a</u> revocation is upheld after a hearing described in
2288	Subsection (4)(d)(iii), the person may not apply for a new license for a period of 12 months [or
2289	longer not to exceed five years after the revocation, as determined by the presiding officer]
2290	after the day on which the license is revoked.
2291	(f) The funds paid by an applicant for the cost of the <u>criminal</u> background check shall
2292	be nonlapsing.
2293	(g) The commission may delegate to the division the authority to make a decision on
2294	whether relief from a revocation should be granted.
2295	Section 36. Section 61-2c-203 is amended to read:
2296	61-2c-203. Qualifications for licensure.
2297	(1) To qualify for licensure under this chapter, an individual:

2298	(a) shall have good moral character and the competency to transact the business of
2299	residential mortgage loans;
2300	(b) shall demonstrate honesty, integrity, and truthfulness;
2301	(c) except as provided in Subsection (3), may not have been convicted in the ten years
2302	preceding the day on which an application is submitted to the division of:
2303	(i) any felony or class A misdemeanor involving moral turpitude; or
2304	(ii) any crime in any other jurisdiction that is the equivalent of a felony or class A
2305	misdemeanor involving moral turpitude;
2306	(d) except as provided in Subsection (3), may not have been convicted in the five years
2307	preceding the day on which an application is submitted to the division of:
2308	(i) any class B or class C misdemeanor involving moral turpitude; or
2309	(ii) any crime in another jurisdiction that is the equivalent of a class B or class C
2310	misdemeanor involving moral turpitude;
2311	(e) except as provided in Subsection (3), in relationship to a crime set forth in
2312	$[\underline{Subsections}] \ \underline{Subsection} \ (1)(c) \ [\underline{and}] \ \underline{or} \ (d) \ during \ the \ time \ period \ set \ forth \ in \ [\underline{Subsections}]$
2313	Subsection (1)(c) [and] or (d), may not have:
2314	(i) entered a guilty plea, a no contest plea, or its equivalent; and
2315	(ii) resolved by diversion or its equivalent;
2316	(f) except as provided in Subsection 61-2c-202(4)(e), may not have had a license or
2317	registration suspended, revoked, surrendered, canceled, or denied in the five years preceding
2318	the date the individual applies for licensure except as provided in Subsection (3), if:
2319	(i) the registration or license is issued by this state or another jurisdiction; and
2320	(ii) the suspension, revocation, surrender, probation, fine, cancellation, or denial is
2321	based on misconduct in a professional capacity that relates to moral character, honesty,
2322	integrity, truthfulness, or the competency to transact the business of residential mortgage loans;
2323	(g) except as provided in Subsection (3), may not have been the subject of a bar by the
2324	Securities and Exchange Commission, the New York Stock Exchange, or the National
2325	Association of Securities Dealers within the five years preceding the date the individual applies

2326	for registration; and
2327	(h) may not have had any temporary or permanent injunction entered against the
2328	individual:
2329	(i) by a court or licensing agency; and
2330	(ii) [based] on the basis of:
2331	(A) conduct or a practice involving the business of residential mortgage loans; or
2332	(B) conduct involving fraud, misrepresentation, or deceit.
2333	(2) To qualify for licensure under this chapter an entity may not have:
2334	(a) any of the following individuals in management who fails to meet the requirements
2335	of Subsection (1):
2336	(i) a manager or a managing partner;
2337	(ii) a director;
2338	(iii) an executive officer; or
2339	(iv) an individual occupying a position or performing functions similar to those
2340	described in Subsections (2)(a)(i) through (iii); or
2341	[(b) (i) before May 1, 2006, a control person who fails to meet the requirements of
2342	Subsection (1); or]
2343	[(ii) on or after May 1, 2006,]
2344	(b) a principal lending manager who fails to meet the requirements of Subsection (1).
2345	(3) Notwithstanding the failure to meet the requirements of Subsections (1)(c) through
2346	(h), the division may permit an individual or entity to be licensed under this chapter if the
2347	individual applicant or a person listed in Subsection (2):
2348	(a) fails to meet the requirements of Subsections (1)(c) through (h);
2349	(b) otherwise meets the qualifications for licensure; and
2350	(c) provides evidence satisfactory to the division with the concurrence of the
2351	commission that the individual applicant or person described in Subsection (2):
2352	(i) is of good moral character;
2353	(ii) is honest:

2354	(iii) has integrity;
2355	(iv) is truthful; and
2356	(v) has the competency to transact the business of residential mortgage loans.
2357	Section 37. Section 61-2c-205 is amended to read:
2358	61-2c-205. Term of licensure Renewal Reporting of changes.
2359	(1) (a) A license under this chapter is valid for a two-year period.
2360	(b) Notwithstanding Subsection (1)(a), the time period of a license may be extended or
2361	shortened by as much as one year to maintain or change a renewal cycle established by rule by
2362	the division.
2363	(2) To renew a license, no later than the date the license expires, a licensee shall:
2364	(a) (i) file the renewal form required by the division; and
2365	(ii) furnish the information required by Subsection 61-2c-202(1);
2366	(b) pay a fee to the division established by the division in accordance with Section
2367	63-38-3.2; and
2368	(c) if the licensee is an individual and the individual's license is in active status at the
2369	time of application for renewal, submit proof using forms approved by the division of having
2370	completed during the two years prior to application the continuing education required by the
2371	commission under Section 61-2c-104.
2372	(3) (a) A licensee under this chapter shall notify the division using the form required by
2373	the division within ten days of the date on which there is a change in:
2374	(i) a name under which the licensee transacts the business of residential mortgage loans
2375	in this state;
2376	(ii) (A) if the licensee is an entity, the business location of the licensee; or
2377	(B) if the licensee is an individual, the home and business addresses of the individual;
2378	[(iii) (A) on or after May 3, 2004 and before May 1, 2006, the control person of the
2379	licensee; or]
2380	[(B) on or after May 1, 2006,]
2381	(iii) the principal lending manager of the entity;

2382	(iv) the entity with which an individual licensee is licensed to conduct the business of
2383	residential mortgage loans; or
2384	(v) any other information that is defined as material by rule made by the division.
2385	(b) Failure to notify the division of a change described in Subsection (3)(a) is separate
2386	grounds for disciplinary action against a licensee.
2387	(4) A licensee shall notify the division by sending the division a signed statement
2388	within ten business days of:
2389	(a) (i) a conviction of any criminal offense;
2390	(ii) the entry of a plea in abeyance to any criminal offense; or
2391	(iii) the potential resolution of any criminal case by:
2392	(A) a diversion agreement; or
2393	(B) any other agreement under which criminal charges are held in suspense for a period
2394	of time;
2395	(b) filing a personal bankruptcy or bankruptcy of a business that transacts the business
2396	of residential mortgage loans;
2397	(c) the suspension, revocation, surrender, cancellation, or denial of a professional
2398	license or professional registration of the licensee, whether the license or registration is issued
2399	by this state or another jurisdiction; or
2400	(d) the entry of a cease and desist order or a temporary or permanent injunction:
2401	(i) against the licensee by a court or licensing agency; and
2402	(ii) based on:
2403	(A) conduct or a practice involving the business of residential mortgage loans; or
2404	(B) conduct involving fraud, misrepresentation, or deceit.
2405	(5) (a) A license under this chapter expires if the licensee does not apply to renew the
2406	license on or before the expiration date of the license.
2407	(b) Within 30 calendar days after the expiration date, a licensee whose license has
2408	expired may apply to reinstate the expired license upon:
2409	(i) payment of a renewal fee and a late fee determined by the division under Section

2410	63-38-3.2; and
2411	(ii) if the licensee is an individual and is applying to reinstate a license to active status,
2412	providing proof using forms approved by the division of having completed, during the two
2413	years prior to application, the continuing education required by the commission under Section
2414	61-2c-104.
2415	(c) After the 30 calendar days described in Subsection (5)(b) and within six months
2416	after the expiration date, a licensee whose license has expired may apply to reinstate an expired
2417	license upon:
2418	(i) payment of a renewal fee and a late fee determined by the division under Section
2419	63-38-3.2;
2420	(ii) if the licensee is an individual and is applying to reinstate a license to active status,
2421	providing proof using forms approved by the division of having completed, during the two
2422	years prior to application, the continuing education required by the commission under Section
2423	61-2c-104; and
2424	(iii) in addition to the continuing education required for a timely renewal, completing
2425	an additional 12 hours of continuing education approved by the commission under Section
2426	61-2c-104.
2427	(d) A licensee whose license has been expired for more than six months shall be
2428	relicensed as prescribed for an original application under Section 61-2c-202.
2429	Section 38. Section 61-2c-206 is amended to read:
2430	61-2c-206. Principal lending manager licenses.
2431	(1) Except as provided in Subsection (2), [on or after January 1, 2006,] to qualify as a
2432	principal lending manager under this chapter, an individual shall, in addition to meeting the
2433	standards in Section 61-2c-203:
2434	(a) submit an application on a form approved by the division;
2435	(b) pay fees determined by the division under Section 63-38-3.2;
2436	(c) submit proof of having successfully completed 40 hours of prelicensing education

approved by the commission under Section 61-2c-104;

2438	(d) submit proof of having successfully completed the principal lending manager
2439	examination approved by the commission under Section 61-2c-104;
2440	(e) submit proof on forms approved by the division of three years of full-time active
2441	experience as a mortgage officer in the five years preceding the day on which the application is
2442	submitted, or its equivalent as approved by the commission; and
2443	(f) if the individual is not licensed under this chapter at the time of application, submit
2444	to the <u>criminal</u> background check required by Subsection 61-2c-202(4).
2445	(2) (a) Notwithstanding Subsection (1), an individual described in Subsection (2)(b)
2446	may qualify as a principal lending manager without:
2447	(i) meeting the requirements of Subsection (1)(c); and
2448	(ii) completing the portions of the principal lending manager examination described in
2449	Subsection (1)(d) that:
2450	(A) relate to federal law; and
2451	(B) do not relate to Utah law.
2452	(b) An individual may qualify as a principal lending manager pursuant to Subsection
2453	(2)(a) if the individual:
2454	(i) submits to the division an affidavit that the individual has five years of experience
2455	in the business of residential mortgage loans;
2456	(ii) establishes that the individual's experience described in this Subsection (2)(b) was
2457	acquired:
2458	(A) under requirements substantially equivalent to the requirements of this chapter; and
2459	(B) in compliance with the requirements of this chapter; and
2460	(iii) provides any other information required by the division by rule under Subsection
2461	(2)(c).
2462	(c) In accordance with Title 63, Chapter 46a, Utah Administrative Rulemaking Act, the
2463	division shall define the information an individual shall provide to the division pursuant to
2464	Subsection (2)(b).
2465	(3) A principal lending manager may not engage in the business of residential

2466	mortgage loans on behalf of more than one entity at the same time.
2467	Section 39. Section 61-2c-208 is amended to read:
2468	61-2c-208. Activation and inactivation of license.
2469	(1) (a) A licensee may request that the division place the license on inactive status by
2470	submitting an inactivation form approved by the division.
2471	[(b) On or after May 1, 2006, if the license of a principal lending manager is revoked,
2472	suspended, or expires, the license of any mortgage officer licensed with that principal lending
2473	manager shall automatically convert to inactive status.]
2474	(b) The license of a mortgage officer or mortgage entity not affiliated with an active
2475	license of a principal lending manager automatically converts to inactive status on the day on
2476	which the mortgage officer or mortgage entity is not affiliated with the active license of the
2477	principal lending manager.
2478	(c) A licensee whose license is in inactive status may not transact the business of
2479	residential mortgage loans.
2480	(2) To activate a license that has been placed on inactive status, a licensee shall:
2481	(a) submit an activation form:
2482	(i) approved by the division; and
2483	(ii) signed by the principal lending manager with whom the licensee is affiliating;
2484	(b) pay an activation fee established by the division under Section 63-38-3.2; and
2485	(c) if the licensee is an individual whose license was in inactive status at the time of the
2486	previous renewal, the licensee shall supply the division with proof of the successful completion
2487	of the number of hours of continuing education that the licensee would have been required to
2488	complete under Subsection 61-2c-205(2)(c) if the licensee's license had been on active status,
2489	up to a maximum of the number of hours required for two licensing periods.
2490	[(3) On or after May 1, 2006, in addition to the requirements of Subsection (2), a
2491	mortgage officer whose license has been placed on inactive status shall obtain the signature of
2492	the principal lending manager with whom the mortgage officer will be actively licensed on the
2493	form required by the division.]

[(4) (a) On or after May 3, 2004 and before May 1, 2006, in addition to the
requirements of Subsection (2), an entity whose license has been placed on inactive status
because of the termination, death, disability, or departure of its control person shall submit the
forms required by the division to affiliate the license of another control person with the entity.]
[(b) On or after May 1, 2006, in addition to the requirements of Subsection (2), an
entity whose license has been placed on inactive status because of the termination, death,
disability, or departure of its principal lending manager shall submit the forms required by the
division to affiliate the license of another principal lending manager with the entity.]
Section 40. Section 61-2c-301 is amended to read:
61-2c-301. Prohibited conduct Violations of the chapter.
(1) An individual or entity transacting the business of residential mortgage loans in this
state may not:
(a) give or receive compensation or anything of value in exchange for a referral of
residential mortgage loan business;
(b) charge a fee in connection with a residential mortgage loan transaction:
(i) that is excessive; or
(ii) if the individual or entity does not comply with Section 70D-1-6;
(c) give or receive compensation or anything of value in exchange for a referral of
settlement or loan closing services related to a residential mortgage loan transaction;
(d) do any of the following to induce a lender to extend credit as part of a residential
mortgage loan transaction:
(i) make a false statement or representation;
(ii) cause false documents to be generated; or
(iii) knowingly permit false information to be submitted by any party;
(e) give or receive compensation or anything of value, or withhold or threaten to
withhold payment of an appraiser fee, to influence the independent judgment of an appraiser in
reaching a value conclusion in a residential mortgage loan transaction, except that it is not a
violation of this section for a licensee to withhold payment because of a bona fide dispute

2522	regarding a failure of the appraiser to comply with the licensing law or the Uniform Standards
2523	of Professional Appraisal Practice;
2524	(f) violate or not comply with:
2525	(i) this chapter;
2526	(ii) an order of the commission or division; or
2527	(iii) a rule made by the division;
2528	(g) fail to respond within the required time period to:
2529	(i) a notice or complaint of the division; or
2530	(ii) a request for information from the division;
2531	(h) make false representations to the division, including in a licensure statement;
2532	(i) for any residential mortgage loan transaction beginning on or after January 1, 2004,
2533	engage in the business of residential mortgage loans with respect to the transaction if the
2534	individual or entity also acts in any of the following capacities with respect to the same
2535	residential mortgage loan transaction:
2536	(i) appraiser;
2537	(ii) escrow agent;
2538	(iii) real estate agent;
2539	(iv) general contractor; or
2540	(v) title insurance agent;
2541	(j) order a title insurance report or hold a title insurance policy unless the individual or
2542	entity provides to the title insurer a copy of a valid, current license under this chapter;
2543	(k) engage in unprofessional conduct as defined by rule;
2544	(l) engage in an act or omission in transacting the business of residential mortgage
2545	loans that constitutes dishonesty, fraud, or misrepresentation;
2546	(m) engage in false or misleading advertising;
2547	(n) (i) fail to account for all funds received in connection with a residential mortgage
2548	loan;
2549	(ii) use funds for a different purpose from the purpose for which the funds were

2550	received; or
2551	(iii) except as provided in Subsection (4), retain funds paid for services if the services
2552	were not actually performed;
2553	(o) fail, within 90 calendar days of a request from a borrower who has paid for an
2554	appraisal, to give a copy of an appraisal ordered and used for a transaction to the borrower;
2555	(p) engage in an act that is performed to:
2556	(i) evade this chapter; or
2557	(ii) assist another person to evade this chapter;
2558	(q) recommend or encourage default or delinquency, or continuation of an existing
2559	default or delinquency, by a mortgage applicant on an existing indebtedness prior to the closing
2560	of a residential mortgage loan that will refinance all or part of the indebtedness;
2561	[(r) in the case of a control person of an entity, fail to exercise reasonable supervision
2562	over the activities of:]
2563	[(i) the individuals engaged in the business of residential mortgage loans on behalf of
2564	the entity; or]
2565	[(ii) any unlicensed staff;]
2566	[(s) on or after May 1, 2006,]
2567	(r) in the case of the principal lending manager of an entity or a branch office of an
2568	entity, fail to exercise reasonable supervision over the activities of [the]:
2569	(i) any unlicensed staff; and
2570	(ii) any mortgage officers who are licensed with the principal lending manager; [or]
2571	[(t)] (s) pay or offer to pay an individual who does not hold a license under this chapter
2572	for work that requires the individual to hold a license under this chapter[:]; or
2573	(t) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
2574	(i) provide a title insurance product or service without the approval required by Section
2575	31A-2-405; or
2576	(ii) knowingly provide false or misleading information in the statement required by
2577	Subsection 31A-2-405(2).

2578	(2) Whether or not the crime is related to the business of residential mortgage loans, it
2579	is a violation of this chapter for a licensee[, a control person of a licensee,] or a person who is a
2580	certified education provider to do any of the following with respect to a criminal offense which
2581	involves moral turpitude:
2582	(a) be convicted;
2583	(b) plead guilty or nolo contendere;
2584	(c) enter a plea in abeyance; or
2585	(d) be subjected to a criminal disposition similar to the ones described in Subsections
2586	(2)(a) through (c).
2587	(3) A principal lending manager does not violate Subsection $(1)[\frac{(s)}{(s)}]$ if:
2588	(a) in contravention of the principal lending manager's written policies and
2589	instructions, an affiliated licensee of the principal lending manager violates [a provision of]:
2590	(i) this chapter; or
2591	(ii) rules made by the division under this chapter;
2592	(b) the principal lending manager established and followed reasonable procedures to
2593	ensure that affiliated licensees receive adequate supervision;
2594	(c) upon learning of a violation by an affiliated licensee, the principal lending manager
2595	attempted to prevent or mitigate the damage;
2596	(d) the principal lending manager did not participate in or ratify the violation by an
2597	affiliated licensee; and
2598	(e) the principal lending manager did not attempt to avoid learning of the violation.
2599	(4) Notwithstanding Subsection (1)(n)(iii), a licensee may, upon compliance with
2600	Section 70D-1-6, charge a reasonable cancellation fee for work done originating a mortgage if
2601	the mortgage is not closed.
2602	Section 41. Section 61-2c-302 is amended to read:
2603	61-2c-302. Record requirements.
2604	(1) For the time period specified in Subsection (2), a licensee shall make or possess any
2605	record required for that licensee by a rule made by the division.

2606	(2) A licensee shall maintain in its possession a record described in Subsection (1)
2607	[until the later of] for four years from the last to occur of the following:
2608	(a) the final entry on a residential mortgage loan is made by that licensee;
2609	(b) if the residential mortgage loan is serviced by the licensee:
2610	(i) the residential mortgage loan is paid in full; or
2611	(ii) the licensee ceases to service the residential mortgage loan; or
2612	(c) if the residential mortgage loan is not serviced by the licensee, the residential
2613	mortgage loan is closed.
2614	(3) A licensee shall:
2615	(a) make available to the division for inspection and copying during normal business
2616	hours all records required to be maintained under this chapter; and
2617	(b) upon reasonable notice from the division to a licensee, produce all records
2618	described in Subsection (3)(a) that are related to an investigation being conducted by the
2619	division at the division office for inspection and copying by the division.
2620	(4) A licensed entity shall maintain and produce for inspection by the division a current
2621	list of all individuals whose licenses are affiliated with the entity.
2622	Section 42. Section 61-2c-401 is amended to read:
2623	61-2c-401. Investigations.
2624	(1) The division may investigate or cause to be investigated the actions of:
2625	(a) (i) a licensee; [or]
2626	(ii) a person required to be licensed under this chapter; or
2627	[(ii)] (iii) the following with respect to an entity that is a licensee or an entity required
2628	to be licensed under this chapter:
2629	[(A) a control person;]
2630	[(B)] (A) a manager;
2631	[(C)] <u>(B)</u> a managing partner;
2632	[(D)] <u>(C)</u> a director;
2633	$\left[\frac{(E)}{(D)}\right]$ an executive officer; or

2634	[(F)] (E) an individual who performs a function similar to an individual listed in this
2635	Subsection $(1)(a)[\frac{(ii)}{(iii)}]$ $\frac{(iii)}{(iii)}$;
2636	(b) (i) an applicant for licensure or renewal of licensure under this chapter; or
2637	(ii) the following with respect to an entity that has applied for a license or renewal of
2638	<u>licensure</u> under this chapter:
2639	[(A) a control person;]
2640	$\left[\frac{B}{A}\right]$ (A) a manager;
2641	[(C)] (B) a managing partner;
2642	[(D)] <u>(C)</u> a director;
2643	[(E)] (D) an executive officer; or
2644	[(F)] (E) an individual who performs a function similar to an individual listed in this
2645	Subsection (1)(b)(ii); or
2646	(c) any individual or entity that transacts the business of residential mortgage loans
2647	within this state[, and the control persons of any such entity].
2648	(2) In conducting investigations, records inspections, and adjudicative proceedings, the
2649	division may:
2650	(a) administer an oath or affirmation;
2651	[(a)] <u>(b)</u> subpoena witnesses;
2652	[(b)] (c) take evidence;
2653	[(c)] (d) require [by subpoena duces tecum] the production of books, papers, contracts,
2654	records, other documents, or information [considered] relevant to an investigation; and
2655	[(d)] (e) serve a subpoena by certified mail.
2656	(3) A failure to respond to [a subpoena served by the division] a request by the division
2657	in an investigation authorized under this chapter is considered as a separate violation of this
2658	chapter[-], including:
2659	(a) failing to respond to a subpoena;
2660	(b) withholding evidence; or
2661	(c) failing to produce documents or records.

2662 (4) The division may inspect and copy all records related to the business of residential 2663 mortgage loans by a licensee under this chapter, regardless of whether the records are 2664 maintained at a business location in Utah, in conducting: 2665 (a) investigations of complaints; or 2666 (b) inspections of the records required to be maintained under: 2667 (i) this chapter; or 2668 (ii) rules adopted by the division under this chapter. (5) (a) If a licensee maintains the records required by this chapter and the rules adopted 2669 2670 by the division under this chapter outside Utah, the licensee is responsible for all reasonable 2671 costs, including reasonable travel costs, incurred by the division in inspecting those records. (b) Upon receipt of notification from the division that records maintained outside Utah 2672 2673 are to be examined in connection with an investigation or an examination, the licensee shall 2674 deposit with the division a deposit of \$500 to cover the division's expenses in connection with the examination of the records. 2675 (c) If the deposit described in Subsection (5)(b) is insufficient to meet the estimated 2676 2677 costs and expenses of examination of the records, the licensee shall make an additional deposit 2678 to cover the estimated costs and expenses of the division. (d) (i) All deposits under this Subsection (5) shall be deposited in the General Fund as 2679 2680 a dedicated credit to be used by the division under Subsection (5)(a). 2681 (ii) The division, with the concurrence of the executive director, may use the deposit 2682 monies deposited in the General Fund under this Subsection (5)(d) as a dedicated credit for the 2683 records inspection costs under Subsection (5)(a). 2684 (iii) A deposit under this Subsection (5) shall be refunded to the licensee to the extent it 2685 is not used, together with an itemized statement from the division of all amounts it has used.

2686 (e) All deposits under this Subsection (5) shall be nonlapsing.

2687

2688

2689

(6) Failure to deposit with the division a deposit required to cover the costs of examination of records that are maintained outside Utah shall result in automatic suspension of a license until the deposit is made.

2690	Section 43. Section 61-2c-402 is amended to read:
2691	61-2c-402. Disciplinary action.
2692	[(1)] Subject to the requirements of Section 61-2c-402.1, if an individual or entity
2693	required to be licensed under this chapter violates this chapter, or an education provider
2694	required to be certified under this chapter violates this chapter, the commission, with the
2695	concurrence of the director, may:
2696	(1) impose an educational requirement;
2697	[(a)] (2) impose a civil penalty against the individual or entity in an amount not to
2698	exceed the greater of:
2699	(a) \$2,500 [per] for each violation; or
2700	(b) the amount equal to any gain or economic benefit derived from each violation;
2701	(3) deny an application for an original license;
2702	[(b)] (4) do any of the following to a license under this chapter:
2703	[(i)] (a) suspend;
2704	[(ii)] <u>(b)</u> revoke;
2705	[(iii)] (c) place on probation;
2706	[(iv)] (d) deny renewal; [or]
2707	[(v)] <u>(e)</u> deny reinstatement; or
2708	(f) in the case of a denial or revocation of a license, set a waiting period for an
2709	applicant to apply for a license under this chapter;
2710	(5) issue a cease and desist order; or
2711	(6) do any combination of Subsections (1) through (5).
2712	[(c) do both Subsections (1)(a) and (b).]
2713	[(2) (a) If a license under this chapter is revoked, the individual or entity may apply to
2714	have the license reinstated by complying with the requirements of Section 61-2c-202 for
2715	licensure.]
2716	[(b) Notwithstanding Subsection (2)(a) and except as provided in Subsection
2717	61-2c-202(4)(e) if a license under this chanter is revoked, the individual or entity may not

2718	apply for reinstatement of the license sooner than five years after the day on which the license
2719	is revoked in accordance with this section.]
2720	[(c) If an individual or entity whose license has been revoked applies for reinstatement
2721	in accordance with Subsection (2)(b), the presiding officer may grant the application for
2722	reinstatement if the presiding officer finds that:
2723	[(i) (A) there has been good conduct on the part of the applicant subsequent to the
2724	events that led to the revocation; and]
2725	[(B) the subsequent good conduct outweighs the events that led to the revocation; and]
2726	[(ii) the interest of the public is not likely to be harmed by the granting of the license.]
2727	[(3) Subject to the requirements of Section 61-2c-402.1, if an individual or entity
2728	required to be licensed under this chapter violates this chapter, or an education provider
2729	required to be certified under this chapter violates this chapter, the presiding officer in an
2730	adjudicative proceeding commenced after a person or an entity applies for an original or
2731	renewed license may:]
2732	[(a) deny an application for an original license;]
2733	[(b) deny an application for renewal;]
2734	[(c) deny an application for reinstatement; or]
2735	[(d) issue or renew the license but:]
2736	[(i) place the license on probation;]
2737	[(ii) suspend the license for a period of time;]
2738	[(iii) impose a civil penalty not to exceed \$2,500 per violation; or]
2739	[(iv) any combination of Subsections (3)(d)(i) through (iii).]
2740	Section 44. Section 61-2c-403 is amended to read:
2741	61-2c-403. Cease and desist orders.
2742	(1) (a) The director may issue and serve by certified mail, or by personal service, on an
2743	individual or entity an order to cease and desist if:
2744	(i) the director has reason to believe that the individual or entity has been [or] engaged,
2745	is engaging in, or is about to engage in acts constituting a violation of this chapter; and

2740	(ii) It appears to the director that it would be in the public interest to stop the acts.
2747	(b) Within ten days after service of the order, the party named in the order may request
2748	an adjudicative proceeding to be held in accordance with Title 63, Chapter 46b, Administrative
2749	Procedures Act.
2750	(c) Pending the hearing, the cease and desist order shall remain in effect.
2751	(2) (a) After the hearing described in Subsection (1), if the director finds that the acts
2752	of the individual or entity violate this chapter, the director:
2753	(i) shall issue an order making the cease and desist order permanent[-]; and
2754	(ii) may impose a civil penalty not to exceed the greater of:
2755	(A) \$2,500 for each violation; or
2756	(B) the amount of any gain or economic benefit derived from each violation.
2757	(b) (i) The director may file suit in the name of the division to enjoin and restrain an
2758	individual or entity on whom an order is served under this section from violating this chapter
2759	if:
2760	(A) (I) the individual or entity did not request a hearing under Subsection (1); or
2761	(II) a permanent cease and desist order is issued against the individual or entity
2762	following a hearing or stipulation; and
2763	(B) (I) the individual or entity fails to cease the acts; or
2764	(II) after discontinuing the acts, the individual or entity again commences the acts.
2765	(ii) The suit described in Subsection (2)(b)(i) shall be filed in the district court in the
2766	county:
2767	(A) in which the acts occurred;
2768	(B) where the individual resides; or
2769	(C) where the individual or entity carries on business.
2770	(3) The cease and desist order issued under this section may not interfere with or
2771	prevent the prosecution of a remedy or action enforcement under this chapter.
2772	(4) An individual who violates a cease and desist order issued under this section is
2773	guilty of a class A misdemeanor.

2774	Section 45. Section 61-2c-404 is amended to read:
2775	61-2c-404. Civil actions.
2776	(1) (a) A person who violates this chapter is liable for an additional penalty, as
2777	determined by the court, of at least the amount the person received in consequence of a
2778	violation of this chapter as:
2779	(i) commission;
2780	(ii) compensation; or
2781	(iii) profit.
2782	(b) A person aggrieved by a violation of this chapter may:
2783	(i) bring an action for a penalty described in Subsection (1)(a); and
2784	(ii) use a penalty obtained under Subsection (1)(a) for the person's own use and benefit.
2785	(2) A person who is not licensed under this chapter at the time of an act or service that
2786	requires a license under this chapter may not bring an action in court for the recovery of a
2787	commission, fee, or compensation for that act or service.
2788	[(3) On or after May 1, 2006:]
2789	[(a) a] (3) (a) A mortgage officer may not bring an action in the mortgage officer's
2790	own name for the recovery of a fee, commission, or compensation for transacting the business
2791	of residential mortgage loans unless the action is brought against the principal lending manager
2792	with whom the mortgage officer [was] is licensed at the time of the act or service that is the
2793	subject of the action[; and].
2794	(b) [an] An action by an entity for the recovery of a fee, commission, or other
2795	compensation shall be brought by:
2796	(i) an entity; or
2797	(ii) the principal lending manager of an entity on behalf of the entity.
2798	(4) [On or after May 1, 2006, a] A principal lending manager who transacts the
2799	business of residential mortgage loans on the principal lending manager's own behalf may sue
2800	in the principal lending manager's own name for the recovery of a fee, commission, or
2801	compensation for transacting the business of residential mortgage loans.

2802	Section 46. Section 61-2c-502 is amended to read:
2803	61-2c-502. Additional license fee.
2804	(1) An individual who applies for or renews a license shall pay, in addition to the
2805	application or renewal fee, a reasonable annual fee:
2806	(a) determined by the division with the concurrence of the commission; and
2807	(b) not to exceed \$18.
2808	(2) An entity that applies for or renews an entity license shall pay, in addition to the
2809	application or renewal fee, a reasonable annual fee:
2810	(a) determined by the division with the concurrence of the commission; and
2811	(b) not to exceed \$25.
2812	(3) Notwithstanding Section 13-1-2, the [fees provided in this section] following shall
2813	be paid into the fund to be used as provided in this part[-]:
2814	(a) fees provided in this section; and
2815	(b) civil penalties imposed under this chapter.
2816	(4) If the balance in the fund that is available to satisfy judgments against licensees
2817	decreases to less than \$100,000, the division may make additional assessments to licensees to
2818	maintain the balance available at \$100,000 to satisfy judgments.
2819	Section 47. Section 61-2c-510 is amended to read:
2820	61-2c-510. Monies accumulated Purpose.
2821	(1) The division may use monies accumulated in the fund in excess of the amount
2822	necessary to satisfy claims to:
2823	(a) investigate violations of this chapter related to fraud; and
2824	(b) advance education and research in the field of residential mortgage loans[;
2825	including:].
2826	(2) The division may use the excess monies described in Subsection (1) only in a
2827	manner consistent with Subsection (1), including for:
2828	$[\frac{1}{2}]$ (a) courses sponsored by the division;
2829	[(2)] (b) courses offered by the division in conjunction with a university or college in

2830	Utah;
2831	[(3)] (c) contracting for a research project for the state in the field of residential
2832	mortgage loans;
2833	[(4)] (d) funding the salaries and training expenses of division staff members who are
2834	employed in positions related to the education of mortgage licensees;
2835	[(5)] (e) funding the training expenses of division staff members who are employed in
2836	positions conducting investigations of complaints under this chapter; and
2837	[6) gublishing and distributing educational materials to:
2838	[(a)] <u>(i)</u> licensees; and
2839	[(b)] (ii) applicants for licensure.
2840	Section 48. Section 72-5-116 is enacted to read:
2841	72-5-116. Exemption from state licensure.
2842	In accordance with Section 61-2-3, an employee of the department when engaging in an
2843	act on behalf of the department related to one or more of the following is exempt from
2844	licensure under Title 61, Chapter 2, Division of Real Estate:
2845	(1) acquiring real property pursuant to Section 72-5-103;
2846	(2) disposing of real property pursuant to Section 72-5-111; or
2847	(3) providing services that constitute property management, as defined in Section
2848	<u>61-2-2.</u>
2849	Section 49. Repealer.
2850	This bill repeals:
2851	Section 61-2b-10.5, State-registered appraisers Authority Transition to
2852	state-licensed or state-certified appraisers.
2853	Section 61-2c-201.1, Conversion of registrations.
2854	Section 50. Effective date.
2855	(1) Except as provided in Subsection (2), this bill takes effect on April 30, 2007.
2856	(2) (a) The amendments in this bill to the following take effect on October 1, 2007:
2857	(i) Section 41-1a-418; and

2858 (ii) Section 41-1a-422.

2859 (b) Section 61-2-28 enacted in this bill takes effect on October 1, 2007.