State Surplus Property

Pilot Program

Test On-Line Auction Sales of
Used Furniture, Office Supplies, Misc. Items

State Surplus Property

Three General Categories of Surplus Property

1. Used Fleet Vehicles
2. Used Equipment
3. Used Furniture, Office Supplies, Misc. Items

State Surplus Property

Vehicles and Equipment Sales

- On Site at Surplus Property (Used Car/Equipment Dealer)
- Surplus Property Website
- On-Line Auctions
- Live Auctions

Vehicle and Equipment = Profitable

State Surplus Property

Sale of Furniture, Office Supplies, Misc. Items

- 1 FTE (Driver)
- 3 Trucks (Large, Midsize, Pickup)
- Sort Used Furniture, Office Supplies, Misc. Items
  Condition = Good, Fair, Poor, Junk
- Warehouse Items to be Sold to Public
- Operate Retail Store Outlet (Inventory, Cashier, Account)

Furniture, Office Supplies, Misc. = Unprofitable

State Surplus Property

On-Line Auction Firm – Similar to EBay (Gov't Surplus)

- Items Remain at Agency (Surplus Does Not Pick Up)
- Agency Takes Photo of Items to be Auctioned
- Agency Writes Description of Item to be Auctioned
- Agency Emails Photo/Description to Surplus Property
- Surplus Property Enters Info onto Auction Website
- Auction Begins (1-2 Weeks)
- Highest Bid Wins (5 Days to Pick Up Items)

Pros of On-Line Auction

Eliminate Expense of Picking Up Used Items

- Reduced Personnel Expense
- Eliminate Lease Expense on 2 Trucks

Eliminate Expense of Operating Retail Store

- Reduced Personnel Expense
- Reduced Warehouse Expense - Lease to Another Agency
- Reduced Pilferage

Audit Trail to Dispose of Items of No Value (Bid = $0.00)

- May Require Legislation to Dispose or Donate to Charity

Cons of On-Line Auction

Prices Not as Good as Surplus Retail Store

"The lady that picked up the 10 metal chairs last week could not understand why the State sold them for so little when they were in such good condition. She then stated that it was a waste of Taxpayers dollars but she was happy to benefit."

Some Expenses Associated with Operating Surplus Property Transferred to State Agencies

"Fielding phone calls on these items took the better part of 1 hour today."

Loss of Service to State Agencies