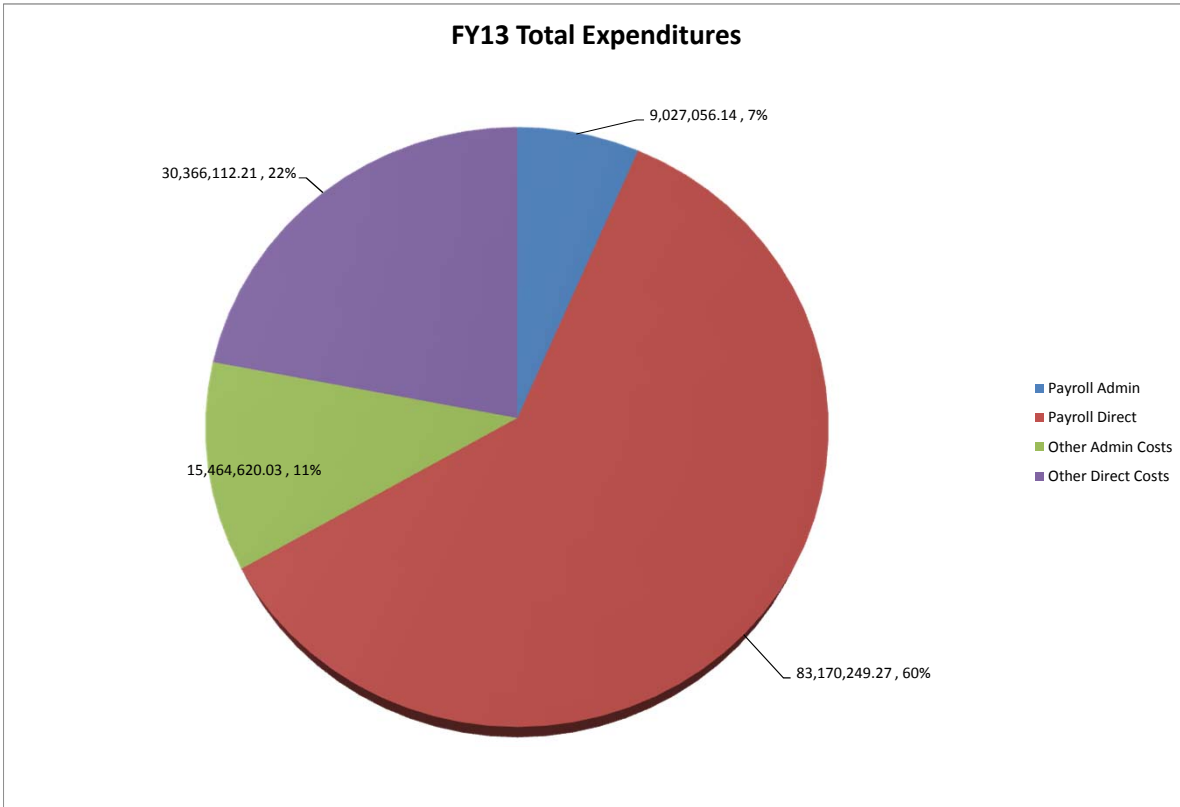


FY13 Expenditures

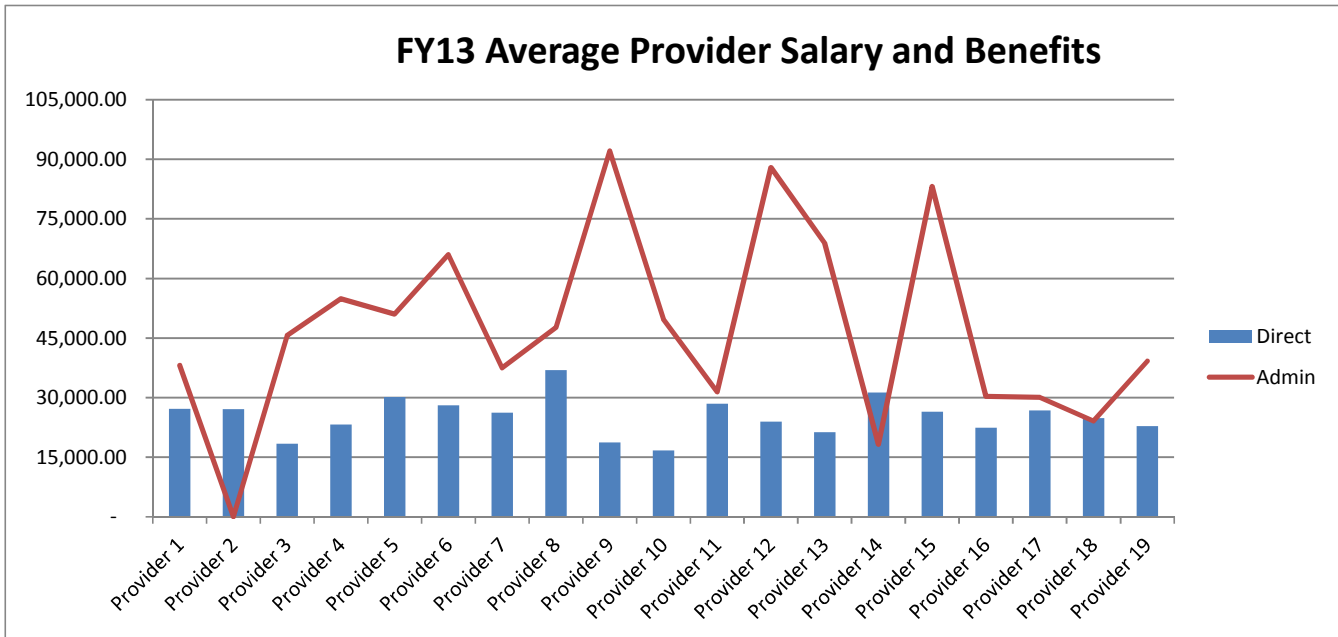
Provider	Payroll and Benefits		Other Costs		Total		
	Admin	Direct	Admin	Direct	Admin	Direct	Total
Provider 1	179,533	1,079,733	189,438	418,744	368,971	1,498,477	1,867,448
Provider 2	-	650,809	296,805	344,675	296,805	995,484	1,292,289
Provider 3	182,450	1,434,195	69,457	823,683	251,907	2,257,878	2,509,785
Provider 4	1,646,884	18,729,770	5,063,800	3,284,415	6,710,684	22,014,185	28,724,869
Provider 5	407,847	3,200,212	606,863	2,433,191	1,014,710	5,633,403	6,648,113
Provider 6	659,825	7,714,681	300,782	2,365,787	960,607	10,080,468	11,041,075
Provider 7	525,373	9,246,523	726,095	1,723,271	1,251,468	10,969,794	12,221,262
Provider 8	238,184	1,143,532	363,750	1,549,014	601,934	2,692,545	3,294,480
Provider 9	460,485	4,056,133	262,104	895,943	722,589	4,952,076	5,674,665
Provider 10	447,829	1,735,079	354,932	586,182	802,761	2,321,261	3,124,022
Provider 11	94,265	1,639,975	94,778	484,154	189,043	2,124,129	2,313,172
Provider 12	527,533	6,401,521	1,832,962	2,549,416	2,360,495	8,950,937	11,311,432
Provider 13	206,828	2,811,193	818,349	545,628	1,025,177	3,356,821	4,381,997
Provider 14	127,841	750,500	74,753	290,506	202,594	1,041,006	1,243,600
Provider 15	390,956	4,349,845	146,685	355,277	537,641	4,705,123	5,242,764
Provider 16	1,335,577	9,295,956	703,124	3,013,094	2,038,702	12,309,050	14,347,752
Provider 17	210,335	2,061,719	406,193	1,032,930	616,528	3,094,649	3,711,177
Provider 18	1,254,943	6,210,205	3,111,809	7,447,475	4,366,751	13,657,680	18,024,431
Provider 19	130,368	658,669	41,941	222,728	172,309	881,397	1,053,706
Totals	\$ 9,027,056	\$ 83,170,249	\$ 15,464,620	\$ 30,366,112	\$ 24,491,676	\$ 113,536,361	\$ 138,028,038

<u>Descriptive Statistics</u>	<u>Provider</u>	<u>Amount</u>
Largest Percent Admin Expenditures	Provider 10	26%
Lowest Percent Admin Expenditures	Provider 11	8%
Median Percent Admin Expenditures	Provider 19	16%
Overall Average Admin Costs		18%



FY13 Average Salary and Benefits	Direct	Admin
Provider 1	27,197.30	38,117.41
Provider 2	27,117.04	-
Provider 3	18,387.12	45,612.50
Provider 4	23,266.80	54,896.13
Provider 5	30,190.68	50,980.90
Provider 6	28,053.39	65,982.50
Provider 7	26,194.12	37,526.64
Provider 8	36,888.12	47,636.87
Provider 9	18,691.86	92,097.00
Provider 10	16,683.45	49,758.76
Provider 11	28,501.48	31,421.63
Provider 12	23,975.73	87,922.21
Provider 13	21,296.91	68,942.58
Provider 14	31,270.83	18,263.00
Provider 15	26,428.37	83,182.07
Provider 16	22,399.89	30,354.03
Provider 17	26,775.57	30,047.86
Provider 18	24,840.82	24,133.51
Provider 19	22,815.00	39,149.55

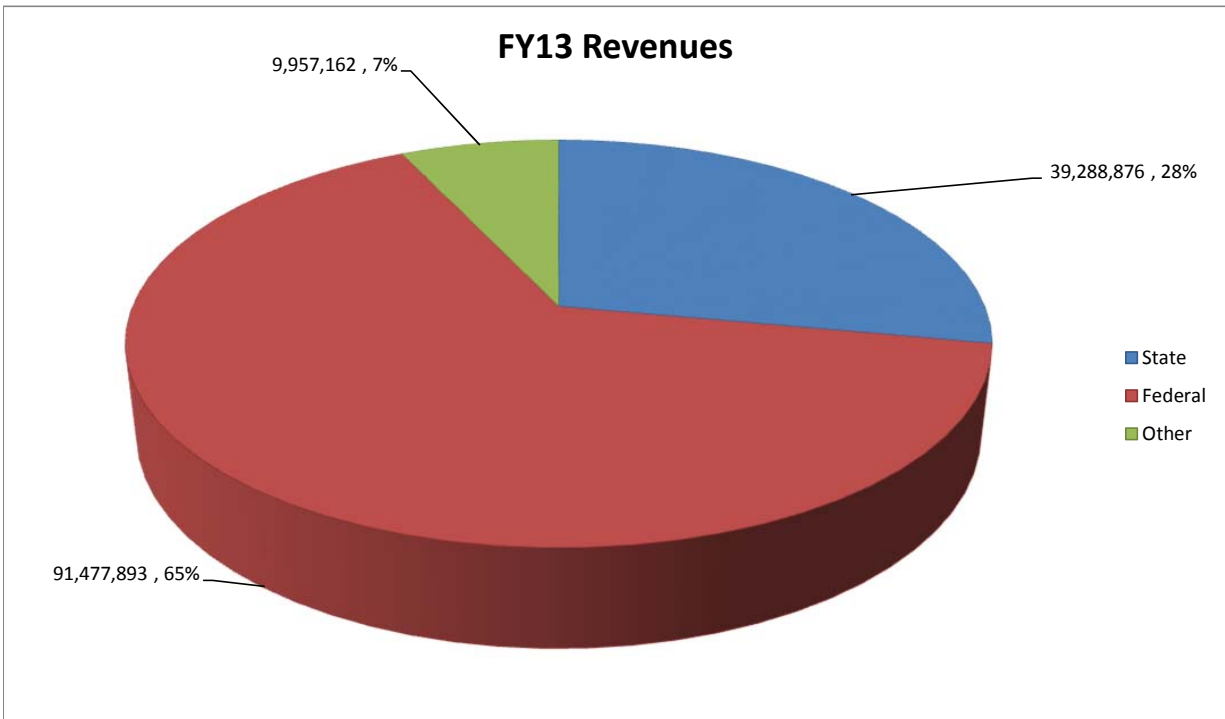
Note: Salary and benefit expenditures classified as direct care are defined as 100% of the time of any employee who spends at least 60% of their time providing direct client care. Administrative expenditures for salary and benefits are defined as employees who spend less than 60% of their time providing direct client care.



These providers represents 70% of DSPD provider expenditures. If you assume that this represents the same percentage direct care FTE, a \$5,000,000 GF investment would provide a **\$1.62** increase to direct care staff only.

Note: DSPD providers would need more than \$1.00 to provide a \$1.00 raise to employees to help offset the salary driven benefit costs.

Provider	State	Federal Funds	Other Revenue	Total
Provider 1	542,888	1,264,029	60,531	1,867,448
Provider 2	418,162	973,625	76,681	1,468,468
Provider 3	744,002	1,732,289	408,933	2,885,224
Provider 4	8,445,240	19,663,398	682,205	28,790,843
Provider 5	1,189,034	2,768,477	2,690,602	6,648,113
Provider 6	3,180,906	7,406,234	552,279	11,139,419
Provider 7	3,636,247	8,466,423	713,594	12,816,264
Provider 8	958,967	2,232,802	102,711	3,294,480
Provider 9	1,673,074	3,895,488	894,074	6,462,636
Provider 10	938,612	2,185,410	-	3,124,022
Provider 11	645,961	1,504,017	187,185	2,337,163
Provider 12	3,123,969	7,273,664	931,467	11,329,100
Provider 13	1,310,927	3,052,285	95,720	4,458,931
Provider 14	355,659	828,096	82,475	1,266,230
Provider 15	1,701,347	3,961,315	21,752	5,684,414
Provider 16	3,838,792	8,938,015	1,509,404	14,286,211
Provider 17	921,976	2,146,674	596,610	3,665,260
Provider 18	5,312,590	12,369,519	342,322	18,024,431
Provider 19	350,522	816,134	8,616	1,175,272
Total	39,288,876	91,477,893	9,957,162	140,723,931



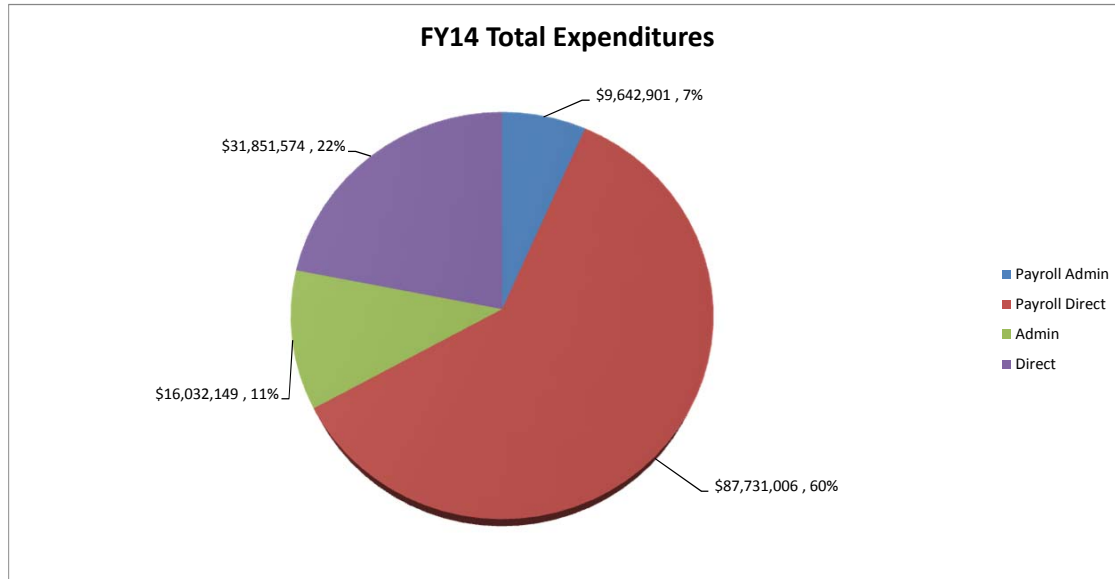
<u>Descriptive Statistics</u>	<u>Provider</u>	<u>Amount</u>
Median Percent of Revenues that are State and Federal Funds	Provider 2	95%
Overall Average State and Federal Funds compared to total Budget		93%

Note: State and Federal dollars were determined using the FY13 blended FMAP percentage.

FY14 Expenditures

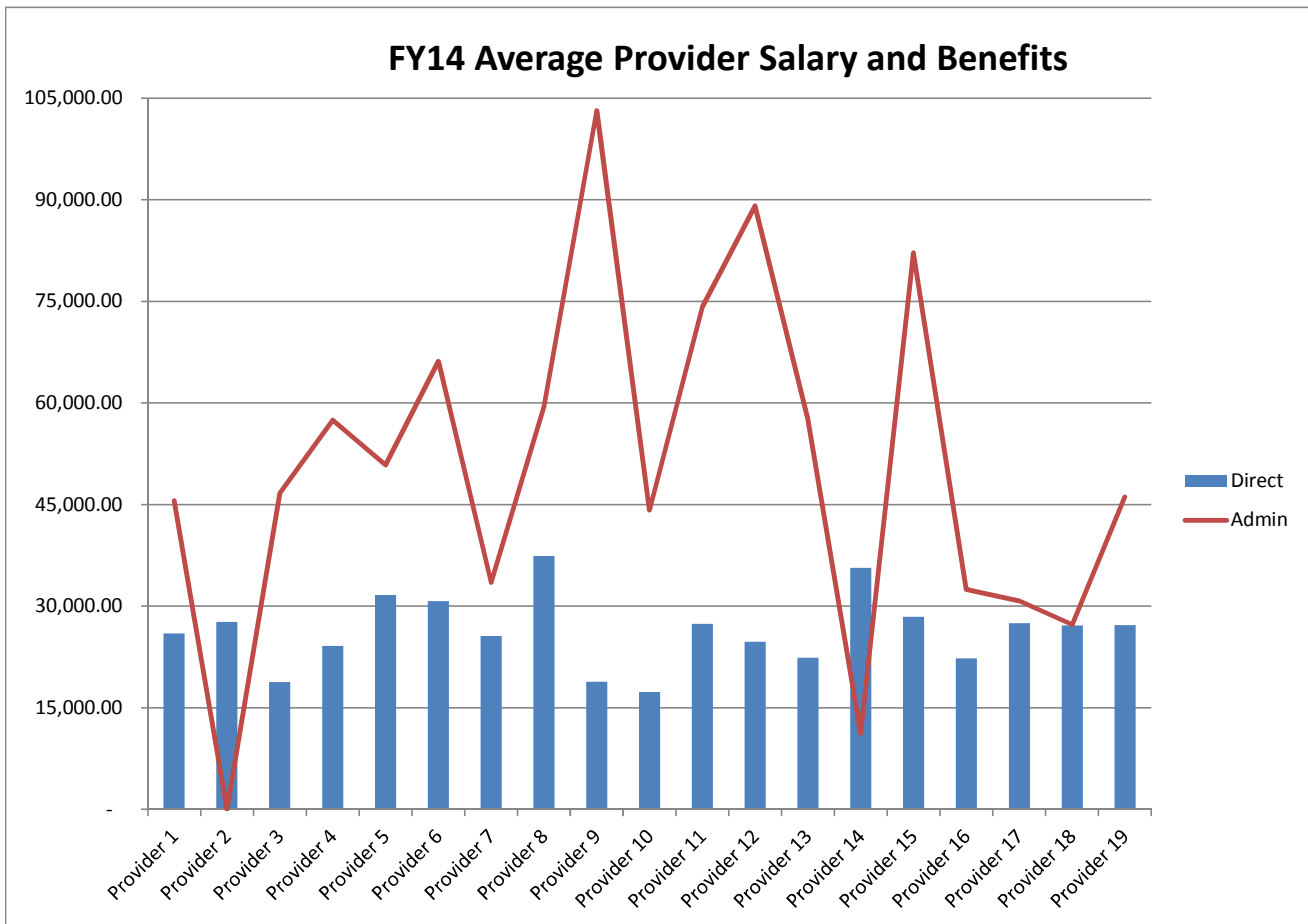
Provider	Payroll and Benefits		Other Costs		Total		
	Payroll Admin	Payroll Direct	Admin	Direct	Admin	Direct	Total
Provider 1	218,140	1,158,386	260,229	459,220	478,369	1,617,606	2,095,975
Provider 2	-	718,777	317,797	379,901	317,797	1,098,678	1,416,475
Provider 3	186,574	1,519,433	107,440	805,661	294,014	2,325,094	2,619,108
Provider 4	1,953,808	20,534,094	5,131,872	3,988,287	7,085,680	24,522,381	31,608,061
Provider 5	406,948	3,194,361	667,164	2,335,520	1,074,112	5,529,881	6,603,993
Provider 6	727,839	8,913,801	329,619	2,502,343	1,057,458	11,416,144	12,473,602
Provider 7	468,988	9,739,166	804,572	1,858,332	1,273,560	11,597,498	12,871,058
Provider 8	297,226	1,160,685	317,084	1,538,016	614,310	2,698,701	3,313,011
Provider 9	515,877	4,083,502	282,303	857,503	798,180	4,941,005	5,739,185
Provider 10	485,908	1,733,691	317,465	641,552	803,373	2,375,243	3,178,616
Provider 11	96,462	1,630,265	90,878	501,221	187,340	2,131,486	2,318,826
Provider 12	623,898	7,220,580	2,283,611	2,673,708	2,907,509	9,894,288	12,801,797
Provider 13	230,552	2,794,514	813,427	627,696	1,043,979	3,422,210	4,466,189
Provider 14	56,031	820,518	57,685	315,074	113,716	1,135,592	1,249,308
Provider 15	386,098	4,347,953	138,333	378,094	524,431	4,726,047	5,250,478
Provider 16	1,364,411	9,023,196	745,117	3,229,553	2,109,528	12,252,749	14,362,277
Provider 17	215,577	2,143,656	207,001	985,545	422,578	3,129,201	3,551,779
Provider 18	1,254,943	6,210,205	3,111,809	7,447,475	4,366,752	13,657,680	18,024,432
Provider 19	153,621	784,223	48,743	326,873	202,364	1,111,096	1,313,460
Totals	\$ 9,642,901	\$ 87,731,006	\$ 16,032,149	\$ 31,851,574	\$ 25,675,050	\$ 119,582,580	\$ 145,257,630

Descriptive Statistics	Provider	Amount
Largest Percent Admin Expenditures	Provider 10	25%
Lowest Percent Admin Expenditures	Provider 11	8%
Median Percent Admin Expenditures	Provider 19	15%
Overall Average Admin Costs		18%



<u>FY14 Average Salary</u>	<u>Direct</u>	<u>Admin</u>
Provider 1	25,955.32	45,540.71
Provider 2	27,645.27	-
Provider 3	18,758.43	46,643.50
Provider 4	24,101.05	57,464.94
Provider 5	31,627.34	50,868.50
Provider 6	30,737.24	66,167.18
Provider 7	25,562.12	33,499.14
Provider 8	37,441.44	59,445.10
Provider 9	18,817.98	103,175.40
Provider 10	17,336.91	44,173.45
Provider 11	27,385.60	74,201.65
Provider 12	24,728.02	89,128.26
Provider 13	22,356.11	57,638.01
Provider 14	35,674.71	11,206.19
Provider 15	28,408.71	82,148.54
Provider 16	22,279.50	32,485.97
Provider 17	27,482.77	30,796.71
Provider 18	27,118.80	27,281.36
Provider 19	27,163.93	46,132.58

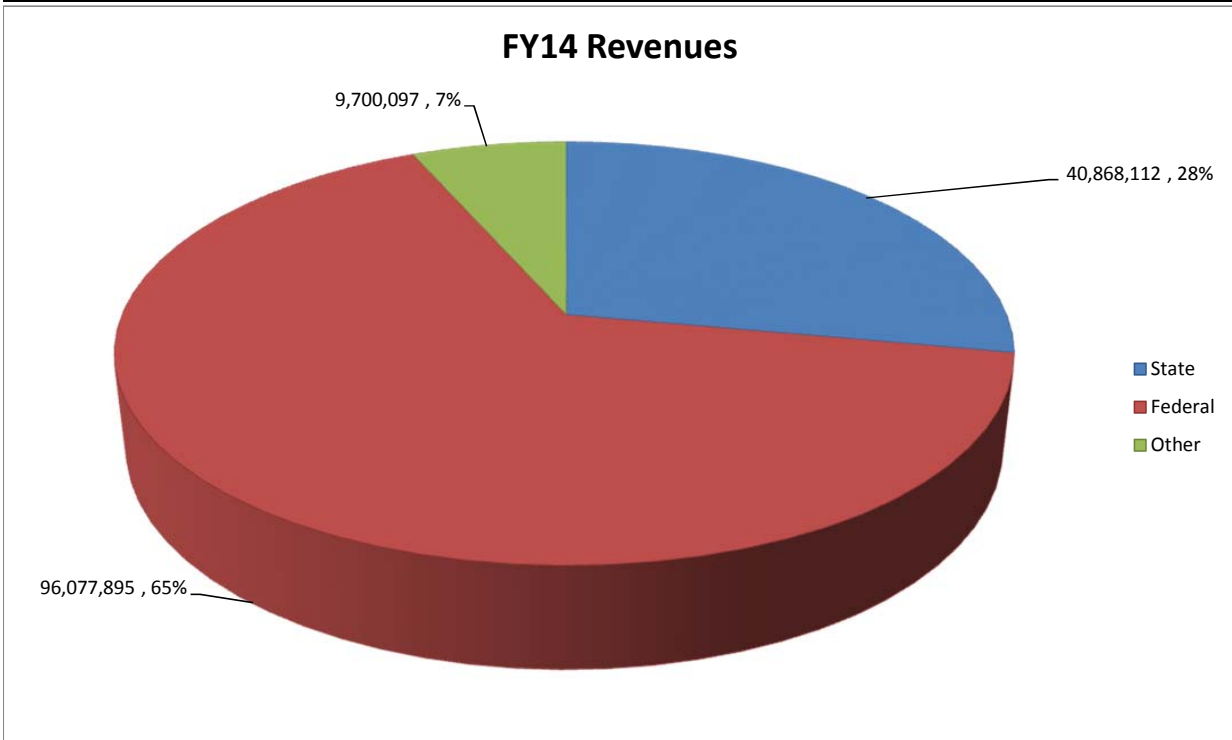
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These providers represents 70% of DSPD provider expenditures. If you assume that this represents the same percentage direct care FTE, a \$5,000,000 GF investment would provide a **\$1.62** increase to direct care staff only.

Note: DSPD providers would need more than \$1.00 to provide a \$1.00 raise to employees to help offset the salary driven benefit costs.

Provider	State Funds	Federal Funds	Other Revenue	Total
Provider 1	594,811	1,398,355	102,809	2,095,975
Provider 2	445,779	1,047,994	83,934	1,577,707
Provider 3	756,677	1,778,892	424,437	2,960,006
Provider 4	9,294,783	21,851,344	769,533	31,915,660
Provider 5	1,202,354	2,826,644	2,574,996	6,603,994
Provider 6	3,586,156	8,430,786	671,349	12,688,291
Provider 7	3,669,288	8,626,224	750,108	13,045,620
Provider 8	952,504	2,239,265	102,711	3,294,480
Provider 9	1,662,872	3,909,289	457,701	6,029,862
Provider 10	948,578	2,230,038	-	3,178,616
Provider 11	652,502	1,533,984	187,315	2,373,802
Provider 12	3,526,543	8,290,639	1,026,690	12,843,872
Provider 13	1,316,661	3,095,372	140,553	4,552,586
Provider 14	355,590	835,966	76,314	1,267,870
Provider 15	1,679,080	3,947,393	20,792	5,647,266
Provider 16	3,898,728	9,165,620	1,377,802	14,442,150
Provider 17	924,534	2,173,510	542,150	3,640,194
Provider 18	5,016,131	11,792,550	367,296	17,175,977
Provider 19	384,541	904,028	23,606	1,312,176
Total	40,868,112	96,077,895	9,700,097	146,646,104



<u>Descriptive Statistics</u>	<u>Provider</u>	<u>Amount</u>
Median Percent of Revenues that are State and Federal Funds	Provider 2	94.68%
Overall Average State and Federal Funds compared to total Budget		28%

Note: State and Federal dollars were determined using the FY14 blended FMAP percentage.