Senator Todd Weiler proposes the following substitute bill:

1	REAL ESTATE AMENDMENTS
2	2012 GENERAL SESSION
3	STATE OF UTAH
4	Chief Sponsor: Gage Froerer
5	Senate Sponsor: Todd Weiler
6	
7	LONG TITLE
8	General Description:
9	This bill modifies provisions relating to real estate.
10	Highlighted Provisions:
11	This bill:
12	 modifies provisions relating to timeshare and camp resort projects;
13	 modifies provisions of the Utah Mortgage Practices and Licensing Act;
14	 modifies provisions of the Appraisal Management Company Registration and
15	Regulation Act;
16	 modifies provisions of the Real Estate Licensing and Practices Act; and
17	 modifies provisions of the Real Estate Appraiser Licensing and Certification Act.
18	Money Appropriated in this Bill:
19	None
20	Other Special Clauses:
21	This bill provides effective dates.
22	Utah Code Sections Affected:
23	AMENDS:
24	57-8-3, as last amended by Laws of Utah 2011, Chapter 355
25	57-8-27 , as last amended by Laws of Utah 2007, Chapters 268 and 329



26	57-19-2, as last amended by Laws of Utah 1989, Chapter 225
27	57-19-6, as last amended by Laws of Utah 2000, Chapter 86
28	57-19-8, as last amended by Laws of Utah 1991, Chapter 165
29	57-19-12 , as enacted by Laws of Utah 1987, Chapter 73
30	57-19-13 , as enacted by Laws of Utah 1987, Chapter 73
31	57-19-26 , as enacted by Laws of Utah 1987, Chapter 73
32	61-2c-102, as last amended by Laws of Utah 2011, Chapter 289
33	61-2c-103, as last amended by Laws of Utah 2011, Chapter 289
34	61-2c-106, as last amended by Laws of Utah 2010, Chapter 379
35	61-2c-203, as last amended by Laws of Utah 2011, Chapter 289
36	61-2c-204.1, as last amended by Laws of Utah 2010, Chapter 379
37	61-2c-205, as last amended by Laws of Utah 2011, Chapter 289
38	61-2c-206, as last amended by Laws of Utah 2010, Chapter 379
39	61-2c-209, as enacted by Laws of Utah 2010, Chapter 379
40	61-2c-301, as last amended by Laws of Utah 2011, Chapter 289
41	61-2c-302, as last amended by Laws of Utah 2011, Chapter 289
42	61-2c-404, as last amended by Laws of Utah 2010, Chapter 379
43	61-2e-104, as enacted by Laws of Utah 2009, Chapter 269
44	61-2e-201, as enacted by Laws of Utah 2009, Chapter 269
45	61-2e-204, as last amended by Laws of Utah 2011, Chapter 289
46	61-2e-307, as last amended by Laws of Utah 2011, Chapter 289
47	61-2e-401, as last amended by Laws of Utah 2011, Chapter 289
48	61-2f-102, as last amended by Laws of Utah 2011, Chapter 289
49	61-2f-203, as last amended by Laws of Utah 2011, Chapter 289
50	61-2f-301, as last amended by Laws of Utah 2011, Chapter 289
51	61-2f-401 (Superseded 07/01/12), as last amended by Laws of Utah 2011, Chapter 289
52	61-2f-401 (Effective 07/01/12), as last amended by Laws of Utah 2011, Chapters 289
53	and 353
54	61-2g-102, as renumbered and amended by Laws of Utah 2011, Chapter 289
55	61-2g-103 (Superseded 07/01/12), as renumbered and amended by Laws of Utah 2011,
56	Chapter 289

61-2g-103 (Effective 07/01/12), as last amended by Laws of Utah 2011, Chapter 353
and renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-201, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-301, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-304, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-306, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-308, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-312, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-315, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-402, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-403, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-502, as renumbered and amended by Laws of Utah 2011, Chapter 289
61-2g-503, as renumbered and amended by Laws of Utah 2011, Chapter 289
REPEALS:
61-2g-303 , as enacted by Laws of Utah 2011, Chapter 289
Be it enacted by the Legislature of the state of Utah:
Section 1. Section 57-8-3 is amended to read:
57-8-3. Definitions.
As used in this chapter:
As used in this chapter:
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including:
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the declaration, bylaws, or this chapter; and
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the declaration, bylaws, or this chapter; and (b) an amount that an association of unit owners assesses to a unit owner under
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the declaration, bylaws, or this chapter; and (b) an amount that an association of unit owners assesses to a unit owner under Subsection 57-8-43(9)(h).
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the declaration, bylaws, or this chapter; and (b) an amount that an association of unit owners assesses to a unit owner under Subsection 57-8-43(9)(h). (2) "Association of unit owners" means all of the unit owners:
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the declaration, bylaws, or this chapter; and (b) an amount that an association of unit owners assesses to a unit owner under Subsection 57-8-43(9)(h). (2) "Association of unit owners" means all of the unit owners: (a) acting as a group in accordance with the declaration and bylaws; or
As used in this chapter: (1) "Assessment" means any charge imposed by the association, including: (a) common expenses on or against a unit owner pursuant to the provisions of the declaration, bylaws, or this chapter; and (b) an amount that an association of unit owners assesses to a unit owner under Subsection 57-8-43(9)(h). (2) "Association of unit owners" means all of the unit owners: (a) acting as a group in accordance with the declaration and bylaws; or (b) organized as a legal entity in accordance with the declaration.

118

accordance with Section 57-8-13.

88	lawful amendments to the declaration means:
89	(a) the land included within the condominium project, whether leasehold or in fee
90	simple;
91	(b) the foundations, columns, girders, beams, supports, main walls, roofs, halls,
92	corridors, lobbies, stairs, stairways, fire escapes, entrances, and exits of the building;
93	(c) the basements, yards, gardens, parking areas, and storage spaces;
94	(d) the premises for lodging of janitors or persons in charge of the property;
95	(e) installations of central services such as power, light, gas, hot and cold water,
96	heating, refrigeration, air conditioning, and incinerating;
97	(f) the elevators, tanks, pumps, motors, fans, compressors, ducts, and in general all
98	apparatus and installations existing for common use;
99	(g) such community and commercial facilities as may be provided for in the
100	declaration; and
101	(h) all other parts of the property necessary or convenient to its existence, maintenance,
102	and safety, or normally in common use.
103	(5) "Common expenses" means:
104	(a) all sums lawfully assessed against the unit owners;
105	(b) expenses of administration, maintenance, repair, or replacement of the common
106	areas and facilities;
107	(c) expenses agreed upon as common expenses by the association of unit owners; and
108	(d) expenses declared common expenses by this chapter, or by the declaration or the
109	bylaws.
110	(6) "Common profits," unless otherwise provided in the declaration or lawful
111	amendments to the declaration, means the balance of all income, rents, profits, and revenues
112	from the common areas and facilities remaining after the deduction of the common expenses.
113	(7) "Condominium" means the ownership of a single unit in a multiunit project
114	together with an undivided interest in common in the common areas and facilities of the
115	property.
116	(8) "Condominium plat" means a plat or plats of survey of land and units prepared in

(9) "Condominium project" means a real estate condominium project; a plan or project

whereby two or more units, whether contained in existing or proposed apartments, commercial or industrial buildings or structures, or otherwise, are separately offered or proposed to be offered for sale. Condominium project also means the property when the context so requires.

- (10) "Condominium unit" means a unit together with the undivided interest in the common areas and facilities appertaining to that unit. Any reference in this chapter to a condominium unit includes both a physical unit together with its appurtenant undivided interest in the common areas and facilities and a time period unit together with its appurtenant undivided interest, unless the reference is specifically limited to a time period unit.
- (11) "Contractible condominium" means a condominium project from which one or more portions of the land within the project may be withdrawn in accordance with provisions of the declaration and of this chapter. If the withdrawal can occur only by the expiration or termination of one or more leases, then the condominium project is not a contractible condominium within the meaning of this chapter.
- (12) "Convertible land" means a building site which is a portion of the common areas and facilities, described by metes and bounds, within which additional units or limited common areas and facilities may be created in accordance with this chapter.
- (13) "Convertible space" means a portion of the structure within the condominium project, which portion may be converted into one or more units or common areas and facilities, including limited common areas and facilities in accordance with this chapter.
- (14) "Declarant" means all persons who execute the declaration or on whose behalf the declaration is executed. From the time of the recordation of any amendment to the declaration expanding an expandable condominium, all persons who execute that amendment or on whose behalf that amendment is executed shall also come within this definition. Any successors of the persons referred to in this subsection who come to stand in the same relation to the condominium project as their predecessors also come within this definition.
- (15) "Declaration" means the instrument by which the property is submitted to the provisions of this act, as it from time to time may be lawfully amended.
- (16) "Expandable condominium" means a condominium project to which additional land or an interest in it may be added in accordance with the declaration and this chapter.
- (17) "Leasehold condominium" means a condominium project in all or any portion of which each unit owner owns an estate for years in his unit, or in the land upon which that unit

- is situated, or both, with all those leasehold interests to expire naturally at the same time. A condominium project including leased land, or an interest in the land, upon which no units are situated or to be situated is not a leasehold condominium within the meaning of this chapter.
- (18) "Limited common areas and facilities" means those common areas and facilities designated in the declaration as reserved for use of a certain unit or units to the exclusion of the other units.
- (19) "Majority" or "majority of the unit owners," unless otherwise provided in the declaration or lawful amendments to the declaration, means the owners of more than 50% in the aggregate in interest of the undivided ownership of the common areas and facilities.
- (20) "Management committee" means the committee as provided in the declaration charged with and having the responsibility and authority to make and to enforce all of the reasonable rules covering the operation and maintenance of the property.
- (21) "Par value" means a number of dollars or points assigned to each unit by the declaration. Substantially identical units shall be assigned the same par value, but units located at substantially different heights above the ground, or having substantially different views, or having substantially different amenities or other characteristics that might result in differences in market value, may be considered substantially identical within the meaning of this subsection. If par value is stated in terms of dollars, that statement may not be considered to reflect or control the sales price or fair market value of any unit, and no opinion, appraisal, or fair market transaction at a different figure may affect the par value of any unit, or any undivided interest in the common areas and facilities, voting rights in the unit owners' association, liability for common expenses, or right to common profits, assigned on the basis thereof.
- (22) "Person" means an individual, corporation, partnership, association, trustee, or other legal entity.
- (23) "Property" means the land, whether leasehold or in fee simple, the building, if any, all improvements and structures thereon, all easements, rights, and appurtenances belonging thereto, and all articles of personal property intended for use in connection therewith.
- (24) "Record," "recording," "recorded," and "recorder" have the meaning stated in Title 57, Chapter 3, Recording of Documents.
 - (25) "Size" means the number of cubic feet, or the number of square feet of ground or

- floor space, within each unit as computed by reference to the record of survey map and rounded off to a whole number. Certain spaces within the units including attic, basement, or garage space may be omitted from the calculation or be partially discounted by the use of a ratio, if the same basis of calculation is employed for all units in the condominium project and if that basis is described in the declaration.
- (26) "Time period unit" means an annually recurring part or parts of a year specified in the declaration as a period for which a unit is separately owned and includes a timeshare estate as defined in Subsection $57-19-2[\frac{(17)}{(19)}]$.
- (27) "Unit" means either a separate physical part of the property intended for any type of independent use, including one or more rooms or spaces located in one or more floors or part or parts of floors in a building or a time period unit, as the context may require. A convertible space shall be treated as a unit in accordance with Subsection 57-8-13.4(3). A proposed condominium unit under an expandable condominium project, not constructed, is a unit two years after the date the recording requirements of Section 57-8-13.6 are met.
- (28) "Unit number" means the number, letter, or combination of numbers and letters designating the unit in the declaration and in the record of survey map.
- (29) "Unit owner" means the person or persons owning a unit in fee simple and an undivided interest in the fee simple estate of the common areas and facilities in the percentage specified and established in the declaration or, in the case of a leasehold condominium project, the person or persons whose leasehold interest or interests in the condominium unit extend for the entire balance of the unexpired term or terms.

Section 2. Section **57-8-27** is amended to read:

57-8-27. Separate taxation.

- (1) Each unit and its percentage of undivided interest in the common or community areas and facilities shall be considered to be a parcel and shall be subject to separate assessment and taxation by each assessing unit, local district, and special service district for all types of taxes authorized by law, including ad valorem levies and special assessments. Neither the building or buildings, the property, nor any of the common areas and facilities may be considered a parcel.
- (2) In the event any of the interests in real property made subject to this chapter by the declaration are leasehold interests, if the lease creating these interests is of record in the office

of the county recorder, if the balance of the term remaining under the lease is at least 40 years at the time the leasehold interest is made subject to this chapter, if units are situated or are to be situated on or within the real property covered by the lease, and if the lease provides that the lessee shall pay all taxes and assessments imposed by governmental authority, then until 10 years prior to the date that the leasehold is to expire or until the lease is terminated, whichever first occurs, all taxes and assessments on the real property covered by the lease shall be levied against the owner of the lessee's interest. If the owner of the reversion under the lease has executed the declaration and condominium plat, until 10 years prior to the date that the leasehold is to expire, or until the lease is terminated, whichever first occurs, all taxes and assessments on the real property covered by the lease shall be separately levied against the unit owners having an interest in the lease, with each unit owner for taxation purposes being considered the owner of a parcel consisting of his undivided condominium interest in the fee of the real property affected by the lease.

- (3) No forfeiture or sale of the improvements or the property as a whole for delinquent real estate taxes, special assessments, or charges shall divest or in anywise affect the title to an individual unit if the real estate taxes or duly levied share of the assessments and charges on the individual unit are currently paid.
- (4) Any exemption from taxes that may exist on real property or the ownership of the property may not be denied by virtue of the submission of the property to this chapter.
- (5) Timeshare interests and timeshare estates, as defined in Subsection 57-19-2[(17)](19), may not be separately taxed but shall be valued, assessed, and taxed at the unit level. The value of timeshare interests and timeshare estates, for purposes of ad valorem taxation, shall be determined by valuing the real property interest associated with the timeshare interest or timeshare estate, exclusive of the value of any intangible property and rights associated with the acquisition, operation, ownership, and use of the timeshare interest or timeshare estate, including the fees and costs associated with the sale of timeshare interests and timeshare estates that exceed those fees and costs normally incurred in the sale of other similar properties, the fees and costs associated with the operation, ownership, and use of timeshare interests and timeshare estates, vacation exchange rights, vacation conveniences and services, club memberships, and any other intangible rights and benefits available to a timeshare unit owner. Nothing in this section shall be construed as requiring the assessment of any real

243	property interest associated with a timeshare interest or timeshare estate at less than its fair
244	market value. Notice of assessment, delinquency, sale, or any other purpose required by law is
245	considered sufficient for all purposes if the notice is given to the management committee.
246	Section 3. Section 57-19-2 is amended to read:
247	57-19-2. Definitions.
248	As used in this chapter, unless the context clearly requires otherwise:
249	(1) "Accommodations" includes hotel or motel rooms, condominium or cooperative
250	units, cabins, lodges, apartments, and private or commercial structures designed for occupancy
251	by one or more individuals.
252	(2) "Advertisement" means a written, printed, audio, or visual offer made by general
253	solicitation.
254	(3) "Association" means an organized body consisting solely of owners of timeshare
255	interests in a timeshare development that has been registered with the division.
256	(4) "Business day" means a day other than a Saturday, Sunday, or state or federal
257	<u>holiday.</u>
258	[(3)] (5) "Camp resort" means any enterprise that has as its primary purpose the
259	offering of a camp resort interest.
260	[(4)] (6) "Camp resort interest" means the right to use and occupy a camping site.
261	[(5)] (7) "Camping site" means a space designed or promoted for the purpose of
262	locating a trailer, tent, tent trailer, pickup camper, or other similar device used for land-based
263	portable housing.
264	[(6)] (8) "Developer" means a person who:
265	(a) establishes, promotes, owns, or operates a timeshare development or camp resort[-]:
266	<u>or</u>
267	(b) engages one or more other persons to establish, promote, or operate a timeshare
268	development or camp resort on the person's behalf.
269	[(7)] (9) "Director" means the director of the division.
270	[(8)] (10) "Division" means the Division of Real Estate of the Department of
271	Commerce.
272	[(9)] (11) "Executive director" means the executive director of the Department of
273	Commerce.

274	$\left[\frac{(10)}{(12)}\right]$ "Interest" means a camp resort interest or a timeshare interest.
275	[(11)] (13) "Offer" means a solicitation intended to result in a person purchasing an
276	interest in a project.
277	[(12)] (14) "Project" means a camp resort or timeshare development.
278	[(13)] (15) "Purchaser" means a person who purchases an interest in a project.
279	[(14)] (16) "Sale" or "sell" means selling an interest in a project for value. It does not
280	include charging a reasonable fee to offset the administrative costs of transferring an interest in
281	a project.
282	[(15)] (17) "Salesperson" means an individual who, for compensation and as agent for
283	another, is engaged in obtaining commitments of persons to purchase an interest in a project by
284	making direct sales presentations to those persons. It does not include purchasers or members
285	engaged in the referral of persons without making a direct sales presentation to them.
286	[(16)] (18) "Timeshare development" means any enterprise that has as its primary
287	purpose the offering of a timeshare interest, including a project in which the purchase of an
288	interest gives the purchaser the right to use and occupy an accommodation at one specific site
289	or more than one site.
290	[(17)] (19) "Timeshare interest" means a right to occupy fixed or variable
291	accommodations during three or more separate <u>fixed or variable</u> time periods over a period of
292	at least three years, including renewal options, whether or not coupled with an estate in land. It
293	includes what is commonly known as a "timeshare estate," which is a small undivided
294	fractional fee interest in real property by which the purchaser does not receive any right to use
295	accommodations except as provided by contract, declaration, or other instrument defining a
296	legal right.
297	Section 4. Section 57-19-6 is amended to read:
298	57-19-6. Effective date of application.
299	(1) An application for registration filed pursuant to Section 57-19-5 is effective upon
300	the expiration of 30 business days following its filing with the director, unless:
301	(a) an order denying the application pursuant to Section 57-19-13 is in effect;
302	(b) a prior effective date has been ordered by the director; or
303	(c) the director has, prior to that date, notified the applicant of a defect in the
304	registration application.

305	(2) An applicant may consent to the delay of effectiveness until the director by order
306	declares the registration to be effective.
307	(3) (a) Notwithstanding Section 57-19-4, the division may grant a temporary permit
308	allowing the developer to begin a sales and marketing program while the registration is in
309	process.
310	(b) To obtain a temporary permit, the developer shall:
311	[(a)] (i) submit an application to the division for a temporary permit in the form
312	required by the division;
313	[(b)] (ii) submit a substantially complete application for registration to the division,
314	including all appropriate fees and exhibits required under Section 57-19-5, plus a temporary
315	permit fee of \$100;
316	[(c)] (iii) provide evidence acceptable to the division that all funds received by the
317	developer or marketing agent will be placed into an independent escrow with instructions that
318	funds will not be released until a final registration has been granted;
319	[(d)] (iv) give to each purchaser and potential purchaser a copy of the proposed
320	property report that the developer has submitted to the division with the initial application; and
321	$[\underline{(e)}]$ $\underline{(v)}$ give to each purchaser the opportunity to cancel the purchase in accordance
322	with Section 57-19-12. [The]
323	(c) A purchaser shall have an additional opportunity to cancel upon the issuance of an
324	approved registration if the division determines that there is a substantial difference in the
325	disclosures contained in the final property report and those given to the [purchase] purchaser in
326	the proposed property report.
327	(4) (a) Notwithstanding Section 57-19-4, a developer or a person acting on behalf of a
328	developer may market and accept a reservation and deposit from a prospective purchaser before
329	submitting to the division a registration or temporary permit application for a project if:
330	(i) the deposit is placed in a non-interest bearing escrow account with a licensed real
331	estate broker, a title company, or another escrow that the division approves in advance; and
332	(ii) the deposit is guaranteed to be fully refundable at any time at the request of the
333	prospective purchaser.
334	(b) A deposit that a prospective purchaser tenders under Subsection (4)(a) may not be
335	released to the developer until after:

336	(1) the division approves the project registration; and
337	(ii) the prospective purchaser executes a written purchase contract creating a binding
338	obligation to purchase.
339	Section 5. Section 57-19-8 is amended to read:
340	57-19-8. Filing proposed documents.
341	(1) Every developer shall file with the director at least five business days prior to using
342	any of the following in this state:
343	[(a) copies or the proposed text of all advertisements and sales promotion literature;]
344	[(b)] (a) the proposed form of its sales contracts; and
345	[(c)] (b) copies or the text of any supplements to the written disclosure required to be
346	furnished to prospective purchasers pursuant to Section 57-19-11.
347	(2) If the text, rather than copies, of the materials specified in Subsection (1) are filed,
348	copies of these materials shall be filed with the director within five business days following the
349	date the materials are first used.
350	(3) The developer shall notify the division within five working days if he is convicted
351	in any court of a crime involving fraud, deception, false pretenses, misrepresentation, false
352	advertising, or dishonest dealing in real estate transactions, or has been subject to any
353	injunction or administrative order restraining a false or misleading promotional plan involving
354	land dispositions.
355	(4) The developer must notify the division within five working days if the developer
356	files a petition in bankruptcy or if any other event occurs which may have a material adverse
357	effect on the subdivision.
358	(5) (a) [In] If any suit by or against [the] a developer [involving] of a camp [resorts]
359	resort or timeshare [developments] development results in a court finding that the developer
360	engaged in fraud, deception, false pretenses, misrepresentation, false advertising, or dishonest
361	dealing in a real estate transaction, the developer [promptly] shall promptly furnish the division
362	[notice of the suit and copies of all pleadings. Failure to provide notice] a copy of the final
363	order, settlement agreement, consent agreement, or other document evidencing resolution of
364	the case at the trial level, whether or not an appeal is anticipated.
365	(b) A developer's failure to comply with Subsection (5)(a) may, in the discretion of the
366	division, constitute grounds for the division withholding any approval required by this [act]

367	<u>chapter</u> .
368	Section 6. Section 57-19-12 is amended to read:
369	57-19-12. Purchaser's right to cancel.
370	(1) (a) An agreement to purchase an interest in a project may be cancelled, at the option
371	of the purchaser, if:
372	(i) the purchaser provides to the developer, by hand delivery or certified mail, written
373	notice of the cancellation; and
374	(ii) the notice is delivered or postmarked not later than midnight of the fifth [calendar]
375	business day following the day on which the agreement is signed.
376	(b) In computing the number of [ealendar] business days for purposes of this section,
377	the day on which the agreement was signed [and legal holidays are] is not included [as
378	"calendar days."].
379	(c) Within 30 days after receipt of timely notice of cancellation, the developer shall
380	refund any money or other consideration paid by the purchaser.
381	(2) Every agreement to purchase an interest in a project which is subject to this chapter
382	shall include the following statement in at least 10-point bold upper-case type, immediately
383	preceding the space for the purchaser's signature:
384	"PURCHASER'S RIGHT TO CANCEL: YOU MAY CANCEL THIS AGREEMENT
385	WITHOUT ANY CANCELLATION FEE OR OTHER PENALTY BY HAND DELIVERING
386	OR SENDING BY CERTIFIED MAIL WRITTEN NOTICE OF CANCELLATION TO:
387	(NAME AND ADDRESS OF DEVELOPER). THE NOTICE MUST BE DELIVERED OR
388	POSTMARKED BY MIDNIGHT OF THE FIFTH [CALENDAR] BUSINESS DAY
389	FOLLOWING THE DAY ON WHICH THE AGREEMENT IS SIGNED. IN COMPUTING
390	THE NUMBER OF [CALENDAR] BUSINESS DAYS, THE DAY ON WHICH THE
391	CONTRACT IS SIGNED [AND LEGAL HOLIDAYS ARE] <u>IS</u> NOT INCLUDED."
392	Section 7. Section 57-19-13 is amended to read:
393	57-19-13. Suspension, revocation, or denial of registration Fine.
394	(1) Subject to Section 57-19-17, an application for registration of a project may be
395	denied, an existing registration may be suspended or revoked, or a fine of not more than \$500
396	may be imposed by the director, if [he] the director finds that:
397	(a) the developer's advertising or sales techniques or trade practices have been or are

deceptive, false, or misleading;

399

400

401

402

403

404

405

406

407

408

409

410

411412

413

414

415

416

417

418

419

420

421

422

423

424

425

426

427

428

- (b) the developer has failed to file copies of its [advertisements, promotion literature, or] sales contract forms as required by Section 57-19-8;
- (c) the developer has failed to comply with any provision of this chapter or the rules adopted under this chapter that materially affect or would affect the rights of purchasers or prospective purchasers of an interest in a project, or that materially affect the administration of this chapter;
- (d) the developer's offering of an interest in a project has worked or would work a fraud upon purchasers or prospective purchasers of such an interest;
- (e) the developer's application or any amendment to an application is incomplete in any material respect;
- (f) the developer's application or any amendment to an application contains material misrepresentations or omissions of material fact which are necessary to make the statements contained in the application or amendment not misleading;
 - (g) the developer or any officer or director of the developer has been:
 - (i) convicted of a felony, or any misdemeanor involving theft, fraud, or dishonesty;
- (ii) enjoined from, assessed a civil penalty for, or found to have engaged in the violation of any law designed to protect consumers; or
 - (iii) engaged in dishonest practices in any industry involving sales to consumers;
- (h) the developer has represented or is representing to purchasers in connection with the offer or sale of an interest in a project that any accommodations, related facilities, or amenities are planned, without reasonable grounds to believe that they will be completed within a reasonable time;
- (i) the developer has disposed of, concealed, or diverted any funds or assets so as to defeat the rights of purchasers; [or]
- (j) the developer has failed to provide to purchasers copies of the written disclosure required by Section 57-19-11[:]; or
- (k) the developer, the developer's successor in interest, or a managing association discloses a purchaser's name, address, or email address to an unaffiliated entity without first obtaining written consent from the purchaser, unless the disclosure is in response to a subpoena or an order of a court or administrative tribunal.

429	(2) The authority to impose fines as provided in this section does not apply to
430	Subsection (1)(e).
431	(3) Notwithstanding Subsection (1)(k), a developer shall, upon request by the division,
432	provide the division a list of all purchasers' names, addresses, and email addresses.
433	Section 8. Section 57-19-26 is amended to read:
434	57-19-26. Exemptions.
435	(1) Unless entered into for the purpose of evading the provisions of this chapter, the
436	following transactions are exempt from registration:
437	(a) isolated transactions by an owner of an interest in a project or by a person holding
438	such an owner's executed power of attorney;
439	(b) an offer or sale by a governmental entity; and
440	[(c) a bona fide pledge of interest in a project.]
441	(c) the resale of an interest that is:
442	(i) acquired:
443	(A) by the developer who initially registered the project or by the managing association
444	of the project; and
445	(B) through a foreclosure, quitclaim deed, deed in lieu of foreclosure, or equivalent
446	transfer;
447	(ii) not offered as part of a project that includes one or more interests that are
448	unregistered or have been registered by a different developer or as part of a different project;
449	<u>and</u>
450	(iii) closed after the developer or managing association provides a purchaser the
451	disclosures required by Section 57-19-11 and the right to rescind required by Section 57-19-12.
452	(2) After a resale by a developer or managing association that is claimed to be exempt
453	under Subsection (1)(c), the division retains jurisdiction to:
454	(a) investigate a complaint regarding the resale; and
455	(b) if applicable, take an administrative action against the developer or managing
456	association on the basis of unprofessional conduct, as provided in Section 57-19-13.
457	[(2)] (3) (a) The director may, by rule or order, exempt any person from any or all
458	requirements of this chapter if the director finds that the offering of an interest in a project is
459	essentially noncommercial. [For purposes of this subsection, the]

460	(b) The offering of [fewer than] one or more interests in a project that has a maximum
461	of 10 interests [in a project] is considered essentially noncommercial.
462	Section 9. Section 61-2c-102 is amended to read:
463	61-2c-102. Definitions.
464	(1) As used in this chapter:
465	(a) "Affiliation" means that a mortgage loan originator is associated with a principal
466	lending manager in accordance with Section 61-2c-209.
467	(b) "Applicant" means a person applying for a license under this chapter.
468	(c) "Approved examination provider" means a person approved by the nationwide
469	database as an approved test provider.
470	(d) "Associate lending manager" means an individual who:
471	(i) qualifies under this chapter as a principal lending manager; and
472	(ii) works by or on behalf of another principal lending manager in transacting the
473	business of residential mortgage loans.
474	(e) "Branch lending manager" means an individual who is:
475	(i) licensed as a lending manager; and
476	(ii) designated in the nationwide database by the individual's sponsoring entity as being
477	responsible to work from a branch office and to supervise the business of residential mortgage
478	loans that is conducted at the branch office.
479	[(e)] (f) "Branch office" means a licensed entity's office:
480	(i) for the transaction of the business of residential mortgage loans regulated under this
481	chapter;
482	(ii) other than the main office of the licensed entity; and
483	(iii) that operates under:
484	(A) the same business name as the licensed entity; or
485	(B) another trade name that is registered with the division under the entity license.
486	[(f)] (g) "Business day" means a day other than:
487	(i) a Saturday;
488	(ii) a Sunday; or
489	(iii) a federal or state holiday.
490	[(g)] (h) (i) "Business of residential mortgage loans" means for compensation or in the

491	expectation of compensation to:
492	(A) engage in an act that makes an individual a mortgage loan originator;
493	(B) make or originate a residential mortgage loan;
494	(C) directly or indirectly solicit a residential mortgage loan for another;
495	(D) unless excluded under Subsection $(1)[\frac{g}{(g)}]\underline{(h)}(ii)$, render services related to the
496	origination of a residential mortgage loan including:
497	(I) preparing a loan package;
498	(II) communicating with the borrower or lender; [or]
499	(III) advising on a loan term; or
500	(IV) acting as a loan processor without being employed by a licensed entity; or
501	(E) engage in loan modification assistance.
502	(ii) "Business of residential mortgage loans" does not include:
503	(A) if working as an employee under the direction of and subject to the supervision and
504	instruction of a person licensed under this chapter, the performance of a clerical or support duty
505	such as:
506	(I) the receipt, collection, or distribution of information common for the processing or
507	underwriting of a loan in the mortgage industry other than taking an application;
508	(II) communicating with a consumer to obtain information necessary for the processing
509	or underwriting of a residential mortgage loan;
510	(III) word processing;
511	(IV) sending correspondence; [or]
512	(V) assembling files; or
513	(VI) acting as a loan processor;
514	(B) ownership of an entity that engages in the business of residential mortgage loans if
515	the owner does not personally perform the acts listed in Subsection $(1)[\frac{g}{g}](\underline{h})(i)$; or
516	(C) except if an individual will engage in an activity as a mortgage loan originator,
517	acting in one or more of the following capacities:
518	(I) a loan wholesaler;
519	(II) an account executive for a loan wholesaler;
520	(III) a loan underwriter;
521	(IV) a loan closer; or

522	(V) funding a loan; or
523	(D) if employed by a person who owns or services an existing residential mortgage
524	loan, the direct negotiation with the borrower for the purpose of loan modification.
525	[(h)] (i) "Certified education provider" means a person who is certified under Section
526	61-2c-204.1 to provide one or more of the following:
527	(i) Utah-specific prelicensing education; or
528	(ii) Utah-specific continuing education.
529	[(i)] (j) "Closed-end" means a loan:
530	(i) with a fixed amount borrowed; and
531	(ii) that does not permit additional borrowing secured by the same collateral.
532	[(j)] (k) "Commission" means the Residential Mortgage Regulatory Commission
533	created in Section 61-2c-104.
534	[(k)] (1) "Compensation" means anything of economic value that is paid, loaned,
535	granted, given, donated, or transferred to an individual or entity for or in consideration of:
536	(i) services;
537	(ii) personal or real property; or
538	(iii) another thing of value.
539	[(1)] (m) "Concurrence" means that entities given a concurring role must jointly agree
540	for the action to be taken.
541	[(m)] (n) "Continuing education" means education taken by an individual licensed
542	under this chapter in order to meet the education requirements imposed by Sections
543	61-2c-204.1 and 61-2c-205 to renew a license under this chapter.
544	[(n)] (o) "Control," as used in Subsection 61-2c-105(2)(f), means the power to directly
545	or indirectly:
546	(i) direct or exercise a controlling interest over:
547	(A) the management or policies of an entity; or
548	(B) the election of a majority of the directors, officers, managers, or managing partners
549	of an entity;
550	(ii) vote 20% or more of a class of voting securities of an entity by an individual; or
551	(iii) vote more than 5% of a class of voting securities of an entity by another entity.
552	[(o)] (p) (i) "Control person" means an individual identified by an entity registered with

333	the nationwide database as being an individual directing the management of policies of the
554	entity.
555	(ii) "Control person" may include one of the following who is identified as provided in
556	Subsection $(1)[\underline{(o)}](\underline{p})(i)$:
557	(A) a manager;
558	(B) a managing partner;
559	(C) a director;
560	(D) an executive officer; or
561	(E) an individual who performs a function similar to an individual listed in this
562	Subsection $(1)[\underline{(o)}](\underline{p})(ii)$.
563	[(p)] (q) "Depository institution" is as defined in Section 7-1-103.
564	$\left[\frac{(q)}{(r)}\right]$ "Director" means the director of the division.
565	[(r)] (s) "Division" means the Division of Real Estate.
566	[(s)] (t) "Dwelling" means a residential structure attached to real property that contains
567	one to four units including any of the following if used as a residence:
568	(i) a condominium unit;
569	(ii) a cooperative unit;
570	(iii) a manufactured home; or
571	(iv) a house.
572	(u) "Employee":
573	(i) means an individual:
574	(A) whose manner and means of work performance are subject to the right of control
575	of, or are controlled by, another person; and
576	(B) whose compensation for federal income tax purposes is reported, or is required to
577	be reported, on a W-2 form issued by the controlling person; and
578	(ii) does not include an independent contractor who performs duties other than at the
579	direction of, and subject to the supervision and instruction of, another person.
580	[(t)] (v) "Entity" means:
581	(i) a corporation;
582	(ii) a limited liability company;
583	(iii) a partnership;

584	(iv) a company;
585	(v) an association;
586	(vi) a joint venture;
587	(vii) a business trust;
588	(viii) a trust; or
589	(ix) another organization.
590	[(u)] (w) "Executive director" means the executive director of the Department of
591	Commerce.
592	[v) [x] "Federal licensing requirements" means Secure and Fair Enforcement for
593	Mortgage Licensing, 12 U.S.C. Sec. 5101 et seq.
594	[(w)] (y) "Foreclosure rescue" means, for compensation or with the expectation of
595	receiving valuable consideration, to:
596	(i) engage, or offer to engage, in an act that:
597	(A) the person represents will assist a borrower in preventing a foreclosure; and
598	(B) relates to a transaction involving the transfer of title to residential real property; or
599	(ii) as an employee or agent of another person:
600	(A) solicit, or offer that the other person will engage in an act described in Subsection
601	(1)[(w)](y)(i); or
602	(B) negotiate terms in relationship to an act described in Subsection $(1)[(w)](y)(i)$.
603	[(x)] (z) "Inactive status" means a dormant status into which an unexpired license is
604	placed when the holder of the license is not currently engaging in the business of residential
605	mortgage loans.
606	(aa) "Lending manager" means an individual licensed as a lending manager under
607	Section 61-2c-206 to transact the business of residential mortgage loans.
608	[(y)] <u>(bb)</u> "Licensee" means a person licensed with the division under this chapter.
609	$[\frac{(z)}{(cc)}]$ "Licensing examination" means the examination required by Section
610	61-2c-204.1 or 61-2c-206 for an individual to obtain a license under this chapter.
611	[(aa)] (dd) "Loan modification assistance" means, for compensation or with the
612	expectation of receiving valuable consideration, to:
613	(i) act, or offer to act, on behalf of a person to:
614	(A) obtain a loan term of a residential mortgage loan that is different from an existing

615	loan term including:
616	(I) an increase or decrease in an interest rate;
617	(II) a change to the type of interest rate;
618	(III) an increase or decrease in the principal amount of the residential mortgage loan;
619	(IV) a change in the number of required period payments;
620	(V) an addition of collateral;
621	(VI) a change to, or addition of, a prepayment penalty;
622	(VII) an addition of a cosigner; or
623	(VIII) a change in persons obligated under the existing residential mortgage loan; or
624	(B) substitute a new residential mortgage loan for an existing residential mortgage
625	loan; or
626	(ii) as an employee or agent of another person:
627	(A) solicit, or offer that the other person will engage in an act described in Subsection
628	(1)[(aa)] <u>(dd)</u> (i); or
629	(B) negotiate terms in relationship to an act described in Subsection (1)[(aa)](dd)(i).
630	[(bb)] (ee) (i) Except as provided in Subsection (1)[(bb)](ee)(ii), "mortgage loan
631	originator" means an individual who for compensation or in expectation of compensation:
632	(A) (I) takes a residential mortgage loan application; or
633	(II) offers or negotiates terms of a residential mortgage loan for the purpose of:
634	(Aa) a purchase;
635	(Bb) a refinance;
636	(Cc) a loan modification assistance; or
637	(Dd) a foreclosure rescue; and
638	(B) is licensed as a mortgage loan originator in accordance with this chapter.
639	(ii) "Mortgage loan originator" does not include a person who:
640	(A) is described in Subsection (1)[(bb)](ee)(i), but who performs exclusively
641	administrative or clerical tasks as described in Subsection (1)[(g)](h)(ii)(A);
642	(B) (I) is licensed under Chapter 2f, Real Estate Licensing and Practices Act;
643	(II) performs only real estate brokerage activities; and
644	(III) receives no compensation from:
645	(Aa) a lender;

646	(Bb) a [principal] lending manager; or
647	(Cc) an agent of a lender or [principal] lending manager; or
648	(C) is solely involved in extension of credit relating to a timeshare plan, as defined in
649	11 U.S.C. Sec. 101(53D).
650	[(cc)] (ff) "Nationwide database" means the Nationwide Mortgage Licensing System
651	and Registry, authorized under federal licensing requirements.
652	[(dd)] (gg) "Nontraditional mortgage product" means a mortgage product other than a
653	30-year fixed rate mortgage.
654	[(ee)] (hh) "Person" means an individual or entity.
655	[(ff)] (ii) "Prelicensing education" means education taken by an individual seeking to
656	be licensed under this chapter in order to meet the education requirements imposed by Section
657	61-2c-204.1 or 61-2c-206 for an individual to obtain a license under this chapter.
658	[(gg) (i)] (jj) "Principal lending manager" means an individual:
659	(i) licensed as a [principal] lending manager under Section 61-2c-206 [to transact the
660	business of residential mortgage loans.]; and
661	(ii) identified in the nationwide database by the individual's sponsoring entity as the
662	entity's principal lending manager.
663	[(ii) An individual who is a principal lending manager may transact the business of
664	residential mortgage loans as a mortgage loan originator.]
665	[(hh)] (kk) "Record" means information that is:
666	(i) prepared, owned, received, or retained by a person; and
667	(ii) (A) inscribed on a tangible medium; or
668	(B) (I) stored in an electronic or other medium; and
669	(II) in a perceivable and reproducible form.
670	(ll) "Referral fee":
671	(i) means any fee, kickback, or thing of value tendered for a referral of business or a
672	service incident to or part of a residential mortgage loan transaction; and
673	(ii) does not mean a payment made:
674	(A) by a licensed entity to an individual employed by the entity;
675	(B) under a contractual incentive program; and
676	(C) according to rules made by the division in accordance with Title 63G, Chapter 3,

0//	Otan Administrative Rulemaking Act.
678	[(ii)] (mm) "Residential mortgage loan" means an extension of credit, if:
679	(i) the loan or extension of credit is secured by a:
680	(A) mortgage;
681	(B) deed of trust; or
682	(C) consensual security interest;
683	(ii) the mortgage, deed of trust, or consensual security interest described in Subsection
684	(1)[(ii)](mm)(i):
685	(A) is on a dwelling located in the state; and
686	(B) is created with the consent of the owner of the residential real property; and
687	(iii) solely for the purposes of defining "mortgage loan originator," the extension of
688	credit is primarily for personal, family, or household use.
689	[(jj)] (nn) "Sponsorship" means an association in accordance with Section 61-2c-209
690	between an individual licensed under this chapter and an entity licensed under this chapter.
691	[(kk)] (oo) "State" means:
692	(i) a state, territory, or possession of the United States;
693	(ii) the District of Columbia; or
694	(iii) the Commonwealth of Puerto Rico.
695	[(H)] (pp) "Unique identifier" is as defined in 12 U.S.C. Sec. 5102.
696	[(mm)] (qq) "Utah-specific" means an educational or examination requirement under
697	this chapter that relates specifically to Utah.
698	(2) (a) If a term not defined in this section is defined by rule, the term shall have the
699	meaning established by the division by rule made in accordance with Title 63G, Chapter 3,
700	Utah Administrative Rulemaking Act.
701	(b) If a term not defined in this section is not defined by rule, the term shall have the
702	meaning commonly accepted in the business community.
703	Section 10. Section 61-2c-103 is amended to read:
704	61-2c-103. Powers and duties of the division.
705	(1) The division shall administer this chapter.
706	(2) In addition to a power or duty expressly provided in this chapter, the division may:
707	(a) receive and act on a complaint including:

708	(i) taking action designed to obtain voluntary compliance with this chapter; or
709	(ii) commencing an administrative or judicial proceeding on the division's own
710	initiative;
711	(b) establish one or more programs for the education of consumers with respect to
712	residential mortgage loans;
713	(c) (i) make one or more studies appropriate to effectuate the purposes and policies of
714	this chapter; and
715	(ii) make the results of the studies described in Subsection (2)(c)(i) available to the
716	public;
717	(d) visit and investigate a person licensed under this chapter, regardless of whether the
718	person is located in Utah;
719	(e) employ one or more necessary hearing examiners, investigators, clerks, and other
720	employees and agents; and
721	(f) establish fees under Section 63J-1-504 for:
722	(i) processing an application for licensing or certification; and
723	(ii) any other function required or permitted by this chapter.
724	(3) The division shall make rules for the administration of this chapter in accordance
725	with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, including:
726	(a) licensure procedures for:
727	(i) a person required by this chapter to obtain a license with the division; and
728	(ii) the establishment of a branch office by an entity;
729	(b) proper handling of money received by a licensee;
730	(c) record-keeping requirements by a licensee, including proper disposal of a record;
731	(d) certification procedures for certifying an education provider; and
732	(e) standards of conduct for a licensee or certified education provider.
733	(4) The division may by rule made in accordance with Title 63G, Chapter 3, Utah
734	Administrative Rulemaking Act, require as a condition of maintaining a license or certification
735	under this chapter that a person comply with a requirement of the nationwide database if:
736	(a) required for uniformity amongst states; and
737	(b) not inconsistent with this chapter.
738	(5) The division shall by rule made in accordance with Title 63G, Chapter 3, Utah

739	Administrative Rulemaking Act, provide a process under which an individual may challenge
740	information contained in the nationwide database.
741	(6) The division shall annually:
742	(a) review the requirements related to the nationwide database imposed by federal
743	licensing requirements or the nationwide database on:
744	(i) the division;
745	(ii) a licensee under this chapter;
746	(iii) a certified education provider; or
747	(iv) an approved examination provider; and
748	(b) after the review required by Subsection (6)(a):
749	(i) report to the Business and Labor Interim Committee the impact of the requirements
750	on the implementation by the division of this chapter; and
751	(ii) recommend legislation, if any, to the Business and Labor Interim Committee
752	related to how the division should coordinate with the nationwide database.
753	(7) The division may enter into a relationship or contract with the nationwide database
754	or another entity designated by the nationwide database to do the following related to a licensee
755	or other person subject to this chapter:
756	(a) collect or maintain a record; and
757	(b) process a transaction fee or other fee.
758	(8) The division shall regularly report the following to the nationwide database:
759	(a) a violation of this chapter;
760	(b) licensing or disciplinary action under this chapter; and
761	(c) other information relevant to this chapter.
762	(9) If a person pays a fee or costs to the division with a negotiable instrument or any
763	other method that is not honored for payment:
764	(a) the transaction for which the payment is submitted is voidable by the division;
765	(b) the division may reverse the transaction if payment of the applicable fee or costs is
766	not received in full; and
767	(c) the person's license, certification, or registration is automatically suspended:
768	(i) beginning the day on which the payment is due; and
769	(ii) ending the day on which payment is made in full.

Section 11. Section **61-2c-106** is amended to read:

770

771	61-2c-106. Addresses provided the division.
772	(1) (a) A person shall provide a physical location or street address when the person
773	provides the nationwide database an address required by the division.
774	(b) The following when provided under this chapter is public information:
775	(i) a business address; or
776	(ii) a mailing address.
777	(2) A licensee is considered to have received a notification that is mailed to the last
778	mailing address furnished to the nationwide database by:
779	(a) [if the licensee is an individual,] the individual, if the licensee is an individual; or
780	(b) [if the licensee is an entity,] the [principal] lending manager [of] who is designated
781	within the nationwide database to act as the principal lending manager for the entity, if the
782	licensee is an entity.
783	Section 12. Section 61-2c-203 is amended to read:
784	61-2c-203. General qualifications for licensure.
785	(1) To qualify for licensure under this chapter, a person shall demonstrate through
786	procedures established by rule made by the division in accordance with Title 63G, Chapter 3,
787	Utah Administrative Rulemaking Act:
788	(a) financial responsibility;
789	(b) good moral character, honesty, integrity, and truthfulness; and
790	(c) the competence to transact the business of residential mortgage loans, including
791	general fitness such as to command the confidence of the community and to warrant a
792	determination that the person will operate honestly, fairly, and efficiently within the purposes
793	of this chapter.
794	(2) If an applicant is an entity, the applicant may not have a control person who fails to
795	meet the requirements of Subsection (1) for an individual applicant.
796	(3) (a) The division shall determine whether an applicant with a criminal history
797	qualifies for licensure.
798	(b) If the division, acting under Subsection (3)(a), denies or restricts a license or places
799	a license on probation, the applicant may petition the commission for de novo review of the
800	application.

801	Section 13. Section 61-2c-204.1 is amended to read:
802	61-2c-204.1. Education providers Education requirements Examination
803	requirements.
804	(1) As used in this section:
805	(a) "Approved continuing education course" means a course of continuing education
806	that is approved by the nationwide database.
807	(b) "Approved prelicensing education course" means a course of prelicensing education
808	that is approved by the nationwide database.
809	(2) (a) A person may not provide Utah-specific prelicensing education or Utah-specific
810	continuing education if that person is not certified by the division under this chapter.
811	(b) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the
812	division shall make rules establishing:
813	(i) certification criteria and procedures to become a certified education provider; and
814	(ii) standards of conduct for a certified education provider.
815	(c) In accordance with the rules described in Subsection (2)(b), the division shall
816	certify a person to provide the education described in Subsection (2)(a).
817	(d) (i) Upon request, the division shall make available to the public a list of the names
818	and addresses of certified education providers either directly or through a third party.
819	(ii) A person who requests a list under this Subsection (2)(d) shall pay the costs
820	incurred by the division to make the list available.
821	(e) In certifying a person as a certified education provider, the division by rule may:
822	(i) distinguish between an individual instructor and an entity that provides education;
823	or
824	(ii) approve:
825	(A) Utah-specific prelicensing education; or
826	(B) Utah-specific continuing education courses.
827	(3) (a) The division may not:
828	(i) license an individual under this chapter as a mortgage loan originator who has not
829	completed the prelicensing education required by this section:
830	(A) before taking the one or more licensing examinations required by Subsection (4);
831	(B) in the number of hours, not to exceed 90 hours, required by rule made by the

Administrative Rulemaking Act;

832	division in accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act; and
833	(C) that includes the prelicensing education required by federal licensing regulations;
834	(ii) subject to Subsection (6), renew a license of an individual who has not completed
835	the continuing education required by this section and Section 61-2c-205:
836	(A) in the number of hours required by rule made by the division in accordance with
837	Title 63G, Chapter 3, Utah Administrative Rulemaking Act; and
838	(B) that includes the continuing education required by federal licensing regulations; or
839	(iii) license an individual under this chapter as a [principal] lending manager who has
840	not completed the prelicensing education required by Section 61-2c-206 before taking the
841	licensing examination required by Section 61-2c-206.
842	(b) Subject to Subsection (3)(a) and with the concurrence of the division, the
843	commission shall determine:
844	(i) except as provided in Subsection 61-2c-206(1)(b), the appropriate number of hours
845	of prelicensing education required to obtain a license;
846	(ii) the subject matters of the prelicensing education required under this section and
847	Section 61-2c-206, including online education or distance learning options;
848	(iii) the appropriate number of hours of continuing education required to renew a
849	license; and
850	(iv) the subject matter of courses the division may accept for continuing education
851	purposes.
852	(c) The commission may appoint a committee to make recommendations to the
853	commission concerning approval of prelicensing education and continuing education courses,
854	except that the commission shall appoint at least one member to the committee to represent
855	each association that represents a significant number of individuals licensed under this chapter.
856	(d) The division may by rule made in accordance with Title 63G, Chapter 3, Utah
857	Administrative Rulemaking Act, provide for the calculation of continuing education credits,
858	except that the rules shall be consistent with 12 U.S.C. Sec. 5105.
859	(4) (a) The division may not license an individual under this chapter unless that
860	individual first passes the one or more licensing examinations that:
861	(i) are adopted by the division in accordance with Title 63G, Chapter 3, Utah

863	(ii) meet the minimum federal licensing requirements; and
864	(iii) are administered by an approved examination provider.
865	(b) The commission, with the concurrence of the division, shall determine the
866	requirements for:
867	(i) a licensing examination that at least:
868	(A) meets the minimum federal licensing requirements; and
869	(B) tests knowledge of the:
870	(I) fundamentals of the English language;
871	(II) arithmetic;
872	(III) provisions of this chapter;
873	(IV) rules adopted under this chapter;
874	(V) basic residential mortgage principles and practices; and
875	(VI) any other aspect of Utah law the commission determines is appropriate; and
876	(ii) a licensing examination required under Section 61-2c-206 that:
877	(A) meets the requirements of Subsection (4)(b)(i); and
878	(B) tests knowledge of the:
879	(I) advanced residential mortgage principles and practices; and
880	(II) other aspects of Utah law the commission, with the concurrence of the division,
881	determines appropriate.
882	(c) An individual who will engage in an activity as a mortgage loan originator, is not
883	considered to have passed a licensing examination if that individual has not met the minimum
884	competence requirements of 12 U.S.C. Sec. 5104(d)(3).
885	(5) When reasonably practicable, the commission and the division shall make the
886	Utah-specific education requirements described in this section available electronically through
887	one or more distance education methods approved by the commission and division.
888	(6) (a) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act,
889	the commission, with the concurrence of the division, shall make rules establishing procedures
890	under which a licensee may be exempted from a Utah-specific continuing education
891	requirement:
892	(i) for a period not to exceed four years; and
893	(ii) upon a finding of reasonable cause.

894	(b) An individual who engages in an activity as a mortgage loan originator may not
895	under this Subsection (6) be exempted from the minimum continuing education required under
896	federal licensing regulations for an individual who engages in an activity as a mortgage loan
897	originator.
898	Section 14. Section 61-2c-205 is amended to read:
899	61-2c-205. Term of licensure Renewal Reporting of changes.
900	(1) (a) A license issued under this chapter expires as follows:
901	(i) for the calendar year the license is issued:
902	(A) if the license is issued on or before October 31, the license expires on December 31
903	of the same calendar year; and
904	(B) if the license is issued on or after November 1, the license expires on December 31
905	of the following calendar year; and
906	(ii) after the December 31 on which a license expires under Subsection (1)(a)(i), a
907	license expires annually on December 31.
908	(b) Notwithstanding Subsection (1)(a), the time period of a license may be extended or
909	shortened by as much as one year to maintain or change a renewal cycle established by rule by
910	the division.
911	(2) To renew a license, no later than the date the license expires, a licensee shall in a
912	manner provided by the division by rule:
913	(a) file a renewal statement;
914	(b) furnish the information required by Subsection 61-2c-202(1);
915	(c) renew the licensee's registration with the nationwide database, including the
916	payment of a fee required by the nationwide database;
917	(d) pay a fee to the division established by the division in accordance with Section
918	63J-1-504; and
919	(e) if the licensee is an individual [and the individual's license is in active status at the
920	time of application for renewal], submit proof of having completed [during the year before
921	application] the continuing education required under Section 61-2c-204.1, according to the
922	deadline the division establishes by rule in accordance with Title 63G, Chapter 3, Utah
923	Administrative Rulemaking Act.
924	(3) (a) A licensee under this chapter shall notify the division in a manner provided by

925	the division by rule within 10 days of the date on which there is a change in:
926	(i) a name under which the licensee transacts the business of residential mortgage loans
927	in this state;
928	(ii) (A) if the licensee is an entity, the business location of the licensee; or
929	(B) if the licensee is an individual, the home and business addresses of the individual;
930	(iii) the principal lending manager of the entity;
931	(iv) the entity with which an individual licensee is licensed to conduct the business of
932	residential mortgage loans; or
933	(v) any other information that is defined as material by rule made by the division.
934	(b) Failure to notify the division of a change described in Subsection (3)(a) is separate
935	grounds for disciplinary action against a licensee.
936	(c) The division may charge a fee established in accordance with Section 63J-1-504 for
937	processing a change that a licensee is required to report to the division under Subsection (3)(a).
938	(4) (a) A licensee shall notify the division by sending the division a signed statement
939	within 10 business days of:
940	(i) [(A)] a conviction of, or the entry of a plea in abeyance to:
941	(A) a felony[, class A misdemeanor, or class B misdemeanor]; or
942	[(B) the entry of a plea in abeyance to a felony, class A misdemeanor, or class B
943	misdemeanor; or]
944	(B) a misdemeanor involving financial services or a financial services-related business,
945	fraud, a false statement or omission, theft or wrongful taking of property, bribery, perjury,
946	forgery, counterfeiting, or extortion;
947	[(C)] (ii) the potential resolution of a felony[, class A misdemeanor,] or [class B] of a
948	misdemeanor described in Subsection (4)(a)(i)(B) by a diversion agreement, or any other
949	agreement under which a criminal charge is held in suspense for a period of time;
950	[(iii)] (iii) filing a personal bankruptcy or bankruptcy of a business that transacts the
951	business of residential mortgage loans;
952	[(iii)] (iv) the suspension, revocation, surrender, cancellation, or denial of a
953	professional license or professional registration of the licensee, whether the license or
954	registration is issued by this state or another jurisdiction; or
955	[(iv)] (v) the entry of a cease and desist order or a temporary or permanent injunction:

956	(A) against the licensee by a court or licensing agency; and
957	(B) based on conduct or a practice involving the business of residential mortgage loans,
958	or conduct involving fraud, misrepresentation, or deceit.
959	(b) The commission, with the concurrence of the division, shall enforce the reporting
960	requirement under this Subsection (4) pursuant to Section 61-2c-402.
961	(5) (a) A license under this chapter expires if the licensee does not apply to renew the
962	license on or before the expiration date of the license.
963	(b) A licensee whose license has expired may apply to reinstate the expired license, in
964	a manner provided by the division by rule by:
965	(i) requesting reinstatement;
966	(ii) paying to the division a renewal fee and a late fee determined by the division under
967	Section 63J-1-504; and
968	(iii) reinstating the licensee's registration with the nationwide database, including the
969	payment of a fee required by the nationwide database.
970	Section 15. Section 61-2c-206 is amended to read:
971	61-2c-206. Lending manager licenses.
972	(1) To qualify for licensure as a [principal] lending manager under this chapter, an
973	individual shall:
973 974	individual shall: (a) meet the standards in Section 61-2c-203;
974	(a) meet the standards in Section 61-2c-203;
974 975	(a) meet the standards in Section 61-2c-203;(b) successfully complete the following education:
974 975 976	(a) meet the standards in Section 61-2c-203;(b) successfully complete the following education:(i) mortgage loan originator prelicensing education as required by federal licensing
974 975 976 977	(a) meet the standards in Section 61-2c-203;(b) successfully complete the following education:(i) mortgage loan originator prelicensing education as required by federal licensing regulations; and
974 975 976 977 978	 (a) meet the standards in Section 61-2c-203; (b) successfully complete the following education: (i) mortgage loan originator prelicensing education as required by federal licensing regulations; and (ii) 40 hours of Utah-specific prelicensing education for a [principal] lending manager
974 975 976 977 978 979	 (a) meet the standards in Section 61-2c-203; (b) successfully complete the following education: (i) mortgage loan originator prelicensing education as required by federal licensing regulations; and (ii) 40 hours of Utah-specific prelicensing education for a [principal] lending manager that is approved by the division under Section 61-2c-204.1;
974 975 976 977 978 979 980 981 982	 (a) meet the standards in Section 61-2c-203; (b) successfully complete the following education: (i) mortgage loan originator prelicensing education as required by federal licensing regulations; and (ii) 40 hours of Utah-specific prelicensing education for a [principal] lending manager that is approved by the division under Section 61-2c-204.1; (c) successfully complete the following examinations:
974 975 976 977 978 979 980 981 982 983	 (a) meet the standards in Section 61-2c-203; (b) successfully complete the following education: (i) mortgage loan originator prelicensing education as required by federal licensing regulations; and (ii) 40 hours of Utah-specific prelicensing education for a [principal] lending manager that is approved by the division under Section 61-2c-204.1; (c) successfully complete the following examinations: (i) the mortgage loan originator licensing examination as approved by the nationwide database; and (ii) the [principal] lending manager licensing examination approved by the commission
974 975 976 977 978 979 980 981 982	 (a) meet the standards in Section 61-2c-203; (b) successfully complete the following education: (i) mortgage loan originator prelicensing education as required by federal licensing regulations; and (ii) 40 hours of Utah-specific prelicensing education for a [principal] lending manager that is approved by the division under Section 61-2c-204.1; (c) successfully complete the following examinations: (i) the mortgage loan originator licensing examination as approved by the nationwide database; and

experience as a mortgage loan originator licensed in any state in the five years preceding the

987	day on which the application is submitted, or equivalent experience as approved by the
988	commission;
989	(e) submit an application in a manner established by the division by rule;
990	(f) establish sponsorship with an entity licensed under this chapter;
991	(g) if the individual is not registered in the nationwide database as a mortgage loan
992	originator at the time of application, submit to the criminal background check required by
993	Subsection 61-2c-202(1)(b); and
994	(h) pay a fee determined by the division under Section 63J-1-504.
995	(2) A [principal] lending manager may not:
996	(a) engage in the business of residential mortgage loans on behalf of more than one
997	entity at the same time; [or]
998	(b) be sponsored by more than one entity at the same time[-]; or
999	(c) act simultaneously as the principal lending manager and branch lending manager
1000	for the individual's sponsoring entity, if the entity operates from more than one office located
1001	within the state.
1002	(3) An individual who is a lending manager may:
1003	(a) transact the business of residential mortgage loans as a mortgage loan originator;
1004	<u>and</u>
1005	(b) be designated within the nationwide database to act for the individual's sponsoring
1006	entity as the principal lending manager, an associate lending manager, or a branch lending
1007	manager.
1008	Section 16. Section 61-2c-209 is amended to read:
1009	61-2c-209. Sponsorship Affiliation.
1010	(1) (a) The division may not license an individual, and an individual licensed under this
1011	chapter may not conduct the business of residential mortgage loans unless:
1012	(i) if licensed as a mortgage loan originator, the individual:
1013	(A) is sponsored by an entity licensed under this chapter; and
1014	(B) is affiliated with $[a]$ the sponsoring entity's principal lending manager; or
1015	(ii) if licensed as a [principal] lending manager, the individual is sponsored by an entity
1016	licensed under this chapter.
1017	(b) The division may not license any entity and an entity licensed under this chapter

1018	may not conduct the business of residential mortgage loans unless the entity:
1019	(i) sponsors a principal lending manager;
1020	(ii) identifies at least one control person for the entity; and
1021	(iii) provides a list of the mortgage loan originators sponsored by the entity.
1022	(2) (a) A mortgage loan originator's license automatically becomes inactive the day on
1023	which:
1024	(i) the mortgage loan originator is not sponsored by an entity licensed under this
1025	chapter;
1026	(ii) the license of the entity with which the mortgage loan originator is sponsored
1027	becomes inactive or terminates;
1028	(iii) the mortgage loan originator is not affiliated with a principal lending manager; or
1029	(iv) the license of the principal lending manager with whom the mortgage loan
1030	originator is affiliated becomes inactive or terminates.
1031	(b) A [principal] lending manager's license automatically becomes inactive the day on
1032	which:
1033	(i) the [principal] lending manager is not sponsored by an entity licensed under this
1034	chapter; or
1035	(ii) the license of the entity with which the [principal] lending manager is sponsored
1036	becomes inactive or terminates.
1037	(c) A entity licensed under this chapter automatically becomes inactive the day on
1038	which the entity's sponsorship with its principal lending manager terminates.
1039	(3) (a) A person whose license is inactive may not transact the business of residential
1040	mortgage loans.
1041	(b) To activate an inactive mortgage loan originator license, an individual shall:
1042	(i) provide evidence that the individual:
1043	(A) is sponsored by an entity that holds an active license under this chapter; and
1044	(B) is affiliated with a principal lending manager who holds an active license under this
1045	chapter; and
1046	(ii) pay a fee to the division set in accordance with Section 63J-1-504.
1047	(c) To activate an inactive [principal] lending manager license, an individual shall:
1048	(i) provide evidence that the individual is sponsored by an entity that holds an active

1049	ncense under this chapter; and
1050	(ii) pay a fee to the division set in accordance with Section 63J-1-504.
1051	(d) To activate an inactive license held by an entity, an entity shall:
1052	(i) provide evidence of the entity's sponsorship of a principal lending manager; and
1053	(ii) pay a fee to the division set in accordance with Section 63J-1-504.
1054	(4) (a) A mortgage loan originator shall conduct the business of residential mortgage
1055	loans only:
1056	(i) through the [principal lending manager with whom] entity by which the individual
1057	is [affiliated] sponsored; and
1058	(ii) in the business name under which the sponsoring entity's principal lending manager
1059	is authorized by the division to do business.
1060	(b) An individual licensed under this chapter may not:
1061	(i) engage in the business of residential mortgage loans on behalf of more than one
1062	entity at the same time;
1063	(ii) be sponsored by more than one entity at the same time;
1064	(iii) transact the business of residential mortgage loans for the following at the same
1065	time:
1066	(A) an entity licensed under this chapter; and
1067	(B) an entity that is exempt from licensure under Section 61-2c-105; or
1068	(iv) if the individual is a mortgage loan originator, receive consideration for transacting
1069	the business of residential mortgage loans from any person except the principal lending
1070	manager [with whom the mortgage loan originator is affiliated] of the mortgage loan
1071	originator's sponsoring entity.
1072	(c) This Subsection (4) does not restrict the number of:
1073	(i) different lenders a person may use as a funding source for a residential mortgage
1074	loan; or
1075	(ii) entities in which an individual may have an ownership interest, regardless of
1076	whether the entities are:
1077	(A) licensed under this chapter; or
1078	(B) exempt under Section 61-2c-105.
1079	(5) The division by rule made in accordance with Title 63G, Chapter 3, Utah

1000	Administrative Rulemaking Act, may make rules that:
1081	(a) define what constitutes:
1082	(i) affiliation; or
1083	(ii) sponsorship; and
1084	(b) provide procedures by which:
1085	(i) an individual who is licensed under this chapter may provide evidence of
1086	sponsorship by an entity that is licensed under this chapter;
1087	(ii) a mortgage loan originator may provide evidence of affiliation with a principal
1088	lending manager; and
1089	(iii) an entity licensed under this chapter may:
1090	(A) provide evidence of its sponsorship of a principal lending manager;
1091	(B) identify at least one control person for the entity; and
1092	(C) provide a list of the one or more mortgage loan originators that the entity sponsors
1093	Section 17. Section 61-2c-301 is amended to read:
1094	61-2c-301. Prohibited conduct Violations of the chapter.
1095	(1) A person transacting the business of residential mortgage loans in this state may
1096	not:
1097	(a) give or receive a referral fee, other compensation, or anything of value in exchange
1098	for a referral of residential mortgage loan business;
1099	(b) charge a fee in connection with a residential mortgage loan transaction:
1100	(i) that is excessive; or
1101	(ii) without providing to the loan applicant a written statement signed by the loan
1102	applicant:
1103	(A) stating whether or not the fee or deposit is refundable; and
1104	(B) describing the conditions, if any, under which all or a portion of the fee or deposit
1105	will be refunded to the applicant;
1106	(c) give or receive compensation or anything of value in exchange for a referral of
1107	settlement or loan closing services related to a residential mortgage loan transaction;
1108	(d) do any of the following to induce a lender to extend credit as part of a residential
1109	mortgage loan transaction:
1110	(i) make a false statement or representation;

1111	(ii) cause false documents to be generated; or
1112	(iii) knowingly permit false information to be submitted by any party;
1113	(e) give or receive compensation or anything of value, or withhold or threaten to
1114	withhold payment of an appraiser fee, to influence the independent judgment of an appraiser in
1115	reaching a value conclusion in a residential mortgage loan transaction, except that it is not a
1116	violation of this section for a licensee to withhold payment because of a bona fide dispute
1117	regarding a failure of the appraiser to comply with the licensing law or the Uniform Standards
1118	of Professional Appraisal Practice;
1119	(f) violate or not comply with:
1120	(i) this chapter;
1121	(ii) an order of the commission or division; or
1122	(iii) a rule made by the division;
1123	(g) fail to respond within the required time period to:
1124	(i) a notice or complaint of the division; or
1125	(ii) a request for information from the division;
1126	(h) make false representations to the division, including in a licensure statement;
1127	(i) for a residential mortgage loan transaction beginning on or after January 1, 2004,
1128	engage in the business of residential mortgage loans with respect to the transaction if the
1129	person also acts in any of the following capacities with respect to the same residential mortgage
1130	loan transaction:
1131	(i) appraiser;
1132	(ii) escrow agent;
1133	(iii) real estate agent;
1134	(iv) general contractor; or
1135	(v) title insurance producer;
1136	(j) order a title insurance report or hold a title insurance policy unless the person
1137	provides to the title insurer a copy of a valid, current license under this chapter;
1138	(k) engage in unprofessional conduct as defined by rule;
1139	(l) engage in an act or omission in transacting the business of residential mortgage
1140	loans that constitutes dishonesty, fraud, or misrepresentation;
1141	(m) engage in false or misleading advertising;

1142	(n) (i) fail to account for money received in connection with a residential mortgage
1143	loan;
1144	(ii) use money for a different purpose from the purpose for which the money is
1145	received; or
1146	(iii) except as provided in Subsection (4), retain money paid for services if the services
1147	are not performed;
1148	(o) fail, within 90 calendar days of a request from a borrower who has paid for an
1149	appraisal, to give a copy of an appraisal ordered and used for a transaction to the borrower;
1150	(p) engage in an act that is performed to:
1151	(i) evade this chapter; or
1152	(ii) assist another person to evade this chapter;
1153	(q) recommend or encourage default, delinquency, or continuation of an existing
1154	default or delinquency, by a mortgage applicant on an existing indebtedness before the closing
1155	of a residential mortgage loan that will refinance all or part of the indebtedness;
1156	(r) in the case of the [principal] lending manager of an entity or a branch office of an
1157	entity, fail to exercise reasonable supervision over the activities of:
1158	(i) unlicensed staff; and
1159	(ii) a mortgage loan originator who is affiliated with the [principal] lending manager;
1160	(s) pay or offer to pay an individual who does not hold a license under this chapter for
1161	work that requires the individual to hold a license under this chapter;
1162	(t) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1163	(i) provide a title insurance product or service without the approval required by Section
1164	31A-2-405; or
1165	(ii) knowingly provide false or misleading information in the statement required by
1166	Subsection 31A-2-405(2);
1167	(u) represent to the public that the person can or will perform any act of a mortgage
1168	loan originator if that person is not licensed under this chapter because the person is exempt
1169	under Subsection 61-2c-102(1)[(g)](h)(ii)(A), including through:
1170	(i) advertising;
1171	(ii) a business card;
1172	(iii) stationery;

1173	(iv) a brochure;
1174	(v) a sign;
1175	(vi) a rate list; or
1176	(vii) other promotional item; or
1177	(v) (i) engage in an act of loan modification assistance without being licensed under
1178	this chapter;
1179	(ii) engage in an act of foreclosure rescue that requires licensure as a real estate agent
1180	or real estate broker under Chapter 2, Division of Real Estate, without being licensed under
1181	that chapter;
1182	(iii) engage in an act of loan modification assistance without entering into a written
1183	agreement specifying which one or more acts of loan modification assistance will be
1184	completed;
1185	(iv) request or require a person to pay a fee before obtaining:
1186	(A) a written offer for a loan modification from the person's lender or servicer; and
1187	(B) the person's written acceptance of the offer from the lender or servicer;
1188	(v) induce a person seeking a loan modification to hire the licensee to engage in an act
1189	of loan modification assistance by:
1190	(A) suggesting to the person that the licensee has a special relationship with the
1191	person's lender or loan servicer; or
1192	(B) falsely representing or advertising that the licensee is acting on behalf of:
1193	(I) a government agency;
1194	(II) the person's lender or loan servicer; or
1195	(III) a nonprofit or charitable institution;
1196	(vi) recommend or participate in a loan modification that requires a person to:
1197	(A) transfer title to real property to the licensee or to a third-party with whom the
1198	licensee has a business relationship or financial interest;
1199	(B) make a mortgage payment to a person other than the person's loan servicer; or
1200	(C) refrain from contacting the person's:
1201	(I) lender;
1202	(II) loan servicer;
1203	(III) attorney;

1204	(IV) credit counselor; or
1205	(V) housing counselor; or
1206	(vii) for an agreement for loan modification assistance entered into on or after May 11
1207	2010, engage in an act of loan modification assistance without offering in writing to the person
1208	entering into the agreement for loan modification assistance a right to cancel the agreement
1209	within three business days after the day on which the person enters the agreement.
1210	(2) Whether or not the crime is related to the business of residential mortgage loans, it
1211	is a violation of this chapter for a licensee or a person who is a certified education provider to
1212	do any of the following with respect to a criminal offense that involves moral turpitude:
1213	(a) be convicted;
1214	(b) plead guilty or nolo contendere;
1215	(c) enter a plea in abeyance; or
1216	(d) be subjected to a criminal disposition similar to the ones described in Subsections
1217	(2)(a) through (c).
1218	(3) A [principal] lending manager does not violate Subsection (1)(r) if:
1219	(a) in contravention of the [principal] lending manager's written policies and
1220	instructions, an affiliated licensee of the [principal] lending manager violates:
1221	(i) this chapter; or
1222	(ii) rules made by the division under this chapter;
1223	(b) the [principal] lending manager established and followed reasonable procedures to
1224	ensure that affiliated licensees receive adequate supervision;
1225	(c) upon learning of a violation by an affiliated licensee, the [principal] lending
1226	manager attempted to prevent or mitigate the damage;
1227	(d) the [principal] lending manager did not participate in or ratify the violation by an
1228	affiliated licensee; and
1229	(e) the [principal] lending manager did not attempt to avoid learning of the violation.
1230	(4) Notwithstanding Subsection (1)(n)(iii), a licensee may, upon compliance with
1231	Section 70D-2-305, charge a reasonable cancellation fee for work done originating a mortgage
1232	if the mortgage is not closed.
1233	Section 18. Section 61-2c-302 is amended to read:
1234	61-2c-302. Record requirements.

1235	(1) For the time period specified in Subsection (2), a licensee shall make or possess any
1236	record required for that licensee by a rule made by the division.
1237	(2) A licensee shall maintain and safeguard in its possession a record described in
1238	Subsection (1) for four years from the last to occur of the following:
1239	(a) the final entry on a residential mortgage loan is made by that licensee;
1240	(b) if the residential mortgage loan is serviced by the licensee:
1241	(i) the residential mortgage loan is paid in full; or
1242	(ii) the licensee ceases to service the residential mortgage loan; or
1243	(c) if the residential mortgage loan is not serviced by the licensee, the residential
1244	mortgage loan is closed.
1245	(3) A licensee shall, upon the division's request:
1246	(a) make available to the division for inspection and copying during normal business
1247	hours all records required to be maintained under this chapter; and
1248	(b) [upon reasonable notice from the division to a licensee,] produce all records
1249	described in Subsection (3)(a) that are related to an investigation being conducted by the
1250	division at the division office for inspection and copying by the division.
1251	(4) A licensee who is an entity shall maintain and produce for inspection by the
1252	division a current list of all individuals whose licenses are sponsored by the entity.
1253	(5) (a) A [licensee who engages in an activity as a mortgage loan originator] licensed
1254	entity shall:
1255	(i) create, for each quarter of the fiscal year, a report of condition identifying all
1256	lending activities, including all loans closed by the entity's sponsored mortgage loan originators
1257	during the quarter;
1258	(ii) provide each quarterly report of condition to the nationwide database; and
1259	(iii) maintain [a] each report of condition submitted to the nationwide database as
1260	required by 12 U.S.C. Sec. 5104(e) for at least four years from the day on which the licensee
1261	submits the report of condition to the nationwide database.
1262	(b) Upon request by the division, a mortgage loan originator shall produce a report of
1263	condition for inspection by the division.
1264	Section 19. Section 61-2c-404 is amended to read:
1265	61-2c-404. Civil actions.

1266	(1) (a) A person who violates this chapter is liable for an additional penalty, as
1267	determined by the court, of at least the amount the person received in consequence of a
1268	violation of this chapter as:
1269	(i) commission;
1270	(ii) compensation; or
1271	(iii) profit.
1272	(b) A person aggrieved by a violation of this chapter may:
1273	(i) bring an action for a penalty described in Subsection (1)(a); and
1274	(ii) use a penalty obtained under Subsection (1)(a) for the person's own use and benefit.
1275	(2) A person who is not licensed under this chapter at the time of an act or service that
1276	requires a license under this chapter may not bring an action in court for the recovery of a
1277	commission, fee, or compensation for that act or service.
1278	(3) (a) A mortgage loan originator may not bring an action in the mortgage loan
1279	originator's own name for the recovery of a fee, commission, or compensation for transacting
1280	the business of residential mortgage loans unless the action is brought against the [principal
1281	lending manager with whom] entity by which the mortgage loan originator is [licensed]
1282	sponsored at the time of the act or service that is the subject of the action.
1283	(b) An action by an entity for the recovery of a fee, commission, or other compensation
1284	shall be brought by:
1285	(i) an entity; or
1286	(ii) the principal lending manager of an entity on behalf of the entity.
1287	(4) A principal lending manager who transacts the business of residential mortgage
1288	loans on the principal lending manager's own behalf may sue in the principal lending manager's
1289	own name for the recovery of a fee, commission, or compensation for transacting the business
1290	of residential mortgage loans.
1291	Section 20. Section 61-2e-104 is amended to read:
1292	61-2e-104. Exemption.
1293	This chapter does not apply to:
1294	(1) an entity that:
1295	(a) exclusively employs an individual on an employer-employee basis for the
1296	performance of a real estate appraisal activity in the normal course of the entity's business;

1297	[and]
1298	(b) is responsible for ensuring that the real estate appraisal activity being performed by
1299	an employee is performed in accordance with applicable appraisal standards; and
1300	(c) is an appraisal management company that is a subsidiary owned and controlled by a
1301	financial institution regulated by a federal financial institution regulatory agency;
1302	(2) an individual who:
1303	(a) is an appraiser; and
1304	(b) in the normal course of business enters into an agreement, whether written or
1305	otherwise, with another appraiser for the performance of a real estate appraisal activity that the
1306	individual cannot complete for any reason, including:
1307	(i) competency;
1308	(ii) work load;
1309	(iii) schedule; or
1310	(iv) geographic location; or
1311	(3) an individual who:
1312	(a) in the normal course of business enters into an agreement, whether written or
1313	otherwise, with an appraiser for the performance of a real estate appraisal activity; and
1314	(b) under the agreement, cosigns the report of the appraiser performing the real estate
1315	appraisal activity upon the completion of the real estate appraisal activity[; or].
1316	[(4) an appraisal management company that contracts with one or more appraisers for
1317	the performance of fewer than 10 appraisals in this state in a calendar year.]
1318	Section 21. Section 61-2e-201 is amended to read:
1319	61-2e-201. Registration required Qualification for registration.
1320	(1) Unless exempted under Section 61-2e-104, an appraisal management company is
1321	required to register under this chapter if the company:
1322	(a) contracts with one or more appraisers for the performance of 10 or more appraisals
1323	in the state in a calendar year; or
1324	(b) oversees a network or panel of more than 15 appraisers certified or licensed in the
1325	state.
1326	[(1)] (2) Unless registered under this chapter or exempt under Section 61-2e-104, an
1327	entity may not with regard to a real estate appraisal activity for real estate located in this state:

1328	(a) directly or indirectly engage or attempt to engage in business as an appraisal
1329	management company;
1330	(b) directly or indirectly engage or attempt to perform an appraisal management
1331	service; or
1332	(c) advertise or hold itself out as engaging in or conducting business as an appraisal
1333	management company.
1334	[(2)] (3) To qualify to be registered as an appraisal management company under this
1335	chapter:
1336	(a) each individual who owns, directly or indirectly, more than 10% of the appraisal
1337	management company shall:
1338	(i) be of good moral character, as determined by the board; and
1339	(ii) not have had a license or certificate to engage in an act related to a real estate or
1340	mortgage transaction refused, denied, canceled, or revoked in this state or in another state; and
1341	(b) the appraisal management company shall designate a main contact for
1342	communication between the appraisal management company and either the board or division
1343	who:
1344	(i) is a controlling person;
1345	(ii) is of good moral character, as determined by the board; and
1346	(iii) has not had a license or certificate to engage in an act related to a real estate or
1347	mortgage transaction refused, denied, canceled, or revoked in this state or in another state.
1348	[3) (4) This section applies without regard to whether the entity uses the term:
1349	(a) "appraisal management company";
1350	(b) "mortgage technology company"; or
1351	(c) another name.
1352	Section 22. Section 61-2e-204 is amended to read:
1353	61-2e-204. Renewal of a registration.
1354	(1) (a) A registration under this chapter expires two years from the day on which the
1355	registration is filed.
1356	(b) Notwithstanding Subsection (1)(a), the time period of a registration may be
1357	extended or shortened by as much as one year to maintain or change a renewal cycle
1358	established by rule by the division.

1359	(2) To renew a registration under this chapter, before the day on which the registration
1360	expires, an appraisal management company shall:
1361	(a) file with the division a renewal registration application on a form prescribed by the
1362	division; [and]
1363	(b) pay to the division a fee determined in accordance with Section 63J-1-504[-]; and
1364	(c) file with the division a certificate evidencing that the appraisal management
1365	company has secured and will maintain a surety bond with one or more corporate sureties
1366	authorized to do business in the state in the amount of at least \$25,000, as the division provides
1367	by rule.
1368	(3) A renewal registration application shall include substantially similar information to
1369	the information required under Section 61-2e-202, except that for an individual described in
1370	Subsection 61-2e-202(2)(e) or (g), the entity is required to report whether the individual has
1371	had:
1372	(a) (i) a conviction of a criminal offense;
1373	(ii) the entry of a plea in abeyance to a criminal offense; or
1374	(iii) the potential resolution of a criminal case by:
1375	(A) a diversion agreement; or
1376	(B) another agreement under which a criminal charge is held in suspense for a period
1377	of time;
1378	(b) a filing of personal bankruptcy or bankruptcy of a business that transacts the
1379	appraisal management services;
1380	(c) the suspension, revocation, surrender, cancellation, or denial of a professional
1381	license or certification, whether the license or registration is issued by this state or another
1382	jurisdiction; or
1383	(d) the entry of a cease and desist order or a temporary or permanent injunction:
1384	(i) against the individual by a court or government agency; and
1385	(ii) on the basis of:
1386	(A) conduct or a practice involving the business of appraisal management services; or
1387	(B) conduct involving fraud, misrepresentation, or deceit.
1388	(4) A registration expires if it is not renewed on or before its expiration date, except
1389	that for a period of 30 days after the expiration date, the registration may be reinstated upon

1390	compliance with this section, including payment of a renewal fee and a late fee determined by
1391	the division and the board.
1392	(5) Notwithstanding Subsection (4), the division may extend the term of a license that
1393	would expire under Subsection (4) except for the extension if:
1394	(a) (i) the person complies with the requirements of this section to renew the
1395	registration; and
1396	(ii) the renewal application remains pending at the time of the extension; or
1397	(b) at the time of the extension, there is pending under this chapter a disciplinary
1398	action.
1399	Section 23. Section 61-2e-307 is amended to read:
1400	61-2e-307. Prohibited acts Exclusions.
1401	(1) An appraisal management company required to be registered under this chapter and
1402	a controlling person, employee, or agent of the appraisal management company may not:
1403	(a) engage in an act of coercion, extortion, intimidation, or bribery for any purpose
1404	related to an appraisal;
1405	(b) compensate an appraiser in a manner that the person should reasonably know
1406	would result in the appraiser not conducting a real estate appraisal activity in a manner
1407	consistent with applicable appraisal standards;
1408	(c) engage in the business of an appraisal management company under an assumed or
1409	fictitious name not properly registered in the state;
1410	(d) accept a contingent fee for performing an appraisal management service if the fee is
1411	contingent on:
1412	(i) the appraisal report having a predetermined analysis, opinion, or conclusion;
1413	(ii) the analysis, opinion, conclusion, or valuation reached in an appraisal report; or
1414	(iii) the consequences resulting from the appraisal assignment;
1415	(e) require an appraiser to indemnify the appraisal management company against
1416	liability except liability for errors and omissions by the appraiser; or
1417	(f) alter, modify, or otherwise change a completed appraisal report submitted by an
1418	appraiser.
1419	[(1)] (2) An appraisal management company required to be registered under this
1420	chapter, or a controlling person, employee, or agent of the appraisal management company may

1421	not influence or attempt to influence the development, reporting, or review of an appraisal
1422	through:
1423	(a) coercion;
1424	(b) extortion;
1425	(c) collusion;
1426	(d) compensation;
1427	(e) instruction;
1428	(f) inducement;
1429	(g) intimidation;
1430	(h) bribery; or
1431	(i) any other manner that would constitute undue influence.
1432	[(2)] (3) A violation of Subsection $[(1)]$ (2) includes doing one or more of the
1433	following for a purpose listed in Subsection [(1)] (2):
1434	(a) withholding or threatening to withhold timely payment for an appraisal;
1435	(b) withholding or threatening to withhold future business for an appraiser;
1436	(c) taking adverse action or threatening to take adverse action against an appraiser
1437	regarding use of the appraiser for a real estate appraisal activity;
1438	(d) expressly or by implication promising future business or increased compensation
1439	for an appraiser;
1440	(e) conditioning one or more of the following on the opinion, conclusion, or valuation
1441	to be reached, or on a preliminary estimate or opinion requested from an appraiser:
1442	(i) a request for a real estate appraisal activity; or
1443	(ii) the payment of consideration;
1444	(f) requesting that an appraiser provide at any time before the appraiser's completion of
1445	a real estate appraisal activity:
1446	(i) an estimated, predetermined, or desired valuation in an appraisal report; or
1447	(ii) an estimated value or comparable sale;
1448	(g) except for a copy of a sales contract for a purchase transaction, providing to an
1449	appraiser:
1450	(i) an anticipated, estimated, encouraged, or desired value for a subject property; or
1451	(ii) a proposed or target amount to be loaned to the borrower;

1452	(h) providing to an appraiser, or an individual related to the appraiser, stock or other
1453	financial or non-financial benefits;
1454	(i) allowing the removal of an appraiser from an appraiser panel, without prior written
1455	notice to the appraiser as required by Section 61-2e-306;
1456	(j) obtaining, using, or paying for a subsequent appraisal or ordering an automated
1457	valuation model in connection with a mortgage financing transaction unless:
1458	(i) (A) there is a reasonable basis to believe that the initial appraisal does not meet
1459	applicable appraisal standards; and
1460	(B) the reasonable basis is noted in the loan file; or
1461	(ii) the subsequent appraisal or automated valuation model is done pursuant to a pre- or
1462	post-funding appraisal review or quality control process in accordance with applicable
1463	appraisal standards; <u>or</u>
1464	[(k) compensating an appraiser in a manner that the person should reasonably have
1465	known would result in the appraiser not conducting a real estate appraisal activity in a manner
1466	consistent with applicable appraisal standards;]
1467	[(1) engaging in the business of an appraisal management company under an assumed
1468	or fictitious name not properly registered in this state;]
1469	[(m) accepting a contingent fee for performing an appraisal management service if the
1470	fee is contingent on:]
1471	[(i) the appraiser report having a predetermined analysis, opinion, or conclusion;]
1472	[(ii) the analysis, opinion, conclusion, or valuation reached in an appraisal report; or]
1473	[(iii) the consequences resulting from the appraisal assignment; or]
1474	[(n)] (k) engaging in any other act or practice that impairs or attempts to impair an
1475	appraiser's independence, objectivity, or impartiality.
1476	[(3) An appraisal management company required to be registered under this chapter, or
1477	a controlling person, employee, or agent of the appraisal management company, may not
1478	require an appraiser to indemnify the appraisal management company against liability except
1479	liability for errors and omissions by the appraiser.]
1480	(4) This section may not be construed to prohibit an appraisal management company
1481	from requesting that an appraiser:
1482	(a) provide additional information about the basis for a valuation; or

1483	(b) correct an objective factual error in an appraisal report.
1484	[(5) An appraisal management company required to be registered under this chapter, or
1485	a controlling person, employee, or agent of the appraisal management company may not alter,
1486	modify, or otherwise change a completed appraisal report submitted by an appraiser.]
1487	Section 24. Section 61-2e-401 is amended to read:
1488	61-2e-401. Division authority Immunity.
1489	(1) (a) In addition to a power or duty expressly provided in this chapter, the division
1490	may:
1491	(i) receive and act on a complaint including:
1492	(A) taking action designed to obtain voluntary compliance with this chapter, including
1493	the issuance of a cease and desist order if the person against whom the order is issued is given
1494	the right to petition the board for review of the order; or
1495	(B) commencing an administrative or judicial proceeding on the division's own
1496	initiative;
1497	(ii) investigate an entity required to be registered under this chapter, regardless of
1498	whether the entity is located in Utah; and
1499	(iii) employ one or more investigators, clerks, or other employees or agents if:
1500	(A) approved by the executive director; and
1501	(B) within the budget of the division.
1502	(b) A failure to respond to a request by the division in an investigation under this
1503	chapter is considered to be a separate violation of this chapter, including:
1504	(i) failing to respond to a subpoena;
1505	(ii) withholding evidence; or
1506	(iii) failing to produce a document or record.
1507	(2) (a) If a person is found to have violated this chapter or a rule made under this
1508	chapter, the person shall pay the costs incurred by the division to copy a book, paper, contract,
1509	document, or record required under this chapter, including the costs incurred to copy an
1510	electronic book, paper, contract, document, or record in a universally readable format.
1511	(b) If a person fails to pay the costs described in Subsection (2)(a) when due, the
1512	person's registration is automatically suspended:
1513	(i) beginning the day on which the payment of costs is due; and

1514	(ii) ending the day on which the costs are paid.
1515	(3) The division is immune from a civil action or criminal prosecution for initiating or
1516	assisting in a lawful investigation of an act or participating in a disciplinary proceeding under
1517	this chapter if the division takes the action:
1518	(a) without malicious intent; and
1519	(b) in the reasonable belief that the action is taken pursuant to the powers and duties
1520	vested in the division under this chapter.
1521	Section 25. Section 61-2f-102 is amended to read:
1522	61-2f-102. Definitions.
1523	As used in this chapter:
1524	(1) "Associate broker" means an individual who is:
1525	(a) employed or engaged as an independent contractor by or on behalf of a principal
1526	broker to perform an act set out in Subsection (18) for valuable consideration; and
1527	(b) licensed under this chapter as an associate broker.
1528	(2) "Branch office" means a principal broker's real estate brokerage office that is not
1529	the principal broker's main office.
1530	(3) "Business day" means a day other than:
1531	(a) a Saturday;
1532	(b) a Sunday; or
1533	(c) a federal or state holiday.
1534	(4) "Business opportunity" means the sale, lease, or exchange of any business that
1535	includes an interest in real estate.
1536	(5) "Commission" means the Real Estate Commission established under this chapter.
1537	(6) "Concurrence" means the entities given a concurring role must jointly agree for
1538	action to be taken.
1539	(7) "Condominium unit" is as defined in Section 57-8-3.
1540	(8) "Condominium homeowners' association" means the condominium unit owners
1541	acting as a group in accordance with declarations and bylaws.
1542	(9) (a) "Condominium hotel" means one or more condominium units that are operated
1543	as a hotel.
1544	(b) "Condominium hotel" does not mean a hotel consisting of condominium units, all

1545	of which are owned by a single entity.
1546	(10) "Director" means the director of the Division of Real Estate.
1547	(11) "Division" means the Division of Real Estate.
1548	(12) "Entity" means:
1549	(a) a corporation;
1550	(b) a partnership;
1551	(c) a limited liability company;
1552	(d) a company;
1553	(e) an association;
1554	(f) a joint venture;
1555	(g) a business trust;
1556	(h) a trust; or
1557	(i) any organization similar to an entity described in Subsections (12)(a) through (h).
1558	(13) "Executive director" means the director of the Department of Commerce.
1559	(14) "Foreclosure rescue" means, for compensation or with the expectation of receiving
1560	valuable consideration, to:
1561	(a) engage, or offer to engage, in an act that:
1562	(i) the person represents will assist a borrower in preventing a foreclosure; and
1563	(ii) relates to a transaction involving the transfer of title to residential real property; or
1564	(b) as an employee or agent of another person:
1565	(i) solicit, or offer that the other person will engage in an act described in Subsection
1566	(14)(a); or
1567	(ii) negotiate terms in relationship to an act described in Subsection (14)(a).
1568	(15) "Loan modification assistance" means, for compensation or with the expectation
1569	of receiving valuable consideration, to:
1570	(a) act, or offer to act, on behalf of a person to:
1571	(i) obtain a loan term of a residential mortgage loan that is different from an existing
1572	loan term including:
1573	(A) an increase or decrease in an interest rate;
1574	(B) a change to the type of interest rate;
1575	(C) an increase or decrease in the principal amount of the residential mortgage loan;

1576	(D) a change in the number of required period payments;
1577	(E) an addition of collateral;
1578	(F) a change to, or addition of, a prepayment penalty;
1579	(G) an addition of a cosigner; or
1580	(H) a change in persons obligated under the existing residential mortgage loan; or
1581	(ii) substitute a new residential mortgage loan for an existing residential mortgage loan;
1582	or
1583	(b) as an employee or agent of another person:
1584	(i) solicit, or offer that the other person will engage in an act described in Subsection
1585	(15)(a); or
1586	(ii) negotiate terms in relationship to an act described in Subsection (15)(a).
1587	(16) "Main office" means the address which a principal broker designates with the
1588	division as the principal broker's primary brokerage office.
1589	(17) "Person" means an individual or entity.
1590	(18) "Principal broker" means an individual who is licensed as a principal broker under
1591	this chapter and who:
1592	(a) (i) sells or lists for sale real estate, including real estate being sold as part of a
1593	foreclosure rescue, or a business opportunity [for sale] with the expectation of receiving
1594	valuable consideration;
1595	(ii) buys, exchanges, or auctions real estate, an option on real estate, a business
1596	opportunity, or an improvement on real estate with the expectation of receiving valuable
1597	consideration; or
1598	(iii) advertises, offers, attempts, or otherwise holds the individual out to be engaged in
1599	the business described in Subsection (18)(a)(i) or (ii);
1600	(b) is employed by or on behalf of the owner of real estate or by a prospective
1601	purchaser of real estate and performs an act described in Subsection (18)(a), whether the
1602	individual's compensation is at a stated salary, a commission basis, upon a salary and
1603	commission basis, or otherwise;
1604	(c) (i) with the expectation of receiving valuable consideration, manages property
1605	owned by another person; or
1606	(ii) advertises or otherwise holds the individual out to be engaged in property

(ii) advertises or otherwise holds the individual out to be engaged in property

1607 managen	nent
--------------	------

1609

1610

1611

1612

1613

1614

1615

1616

1617

1618

1619

1620

1621

1622

1623

1624

1625

1626

1627

1628

1629

1630

1631

1632

1633

- (d) with the expectation of receiving valuable consideration, assists or directs in the procurement of prospects for or the negotiation of a transaction listed in Subsections (18)(a) and (c);
- (e) except for a mortgage lender, title insurance producer, or an employee of a mortgage lender or title insurance producer, assists or directs in the closing of a real estate transaction with the expectation of receiving valuable consideration; or
 - (f) (i) engages in foreclosure rescue; or
- (ii) advertises, offers, attempts, or otherwise holds the person out as being engaged in foreclosure rescue.
- (19) (a) "Property management" means engaging in, with the expectation of receiving valuable consideration, the management of real estate owned by another person or advertising or otherwise claiming to be engaged in property management by:
- (i) advertising for, arranging, negotiating, offering, or otherwise attempting or participating in a transaction calculated to secure the rental or leasing of real estate;
- (ii) collecting, agreeing, offering, or otherwise attempting to collect rent for the real estate and accounting for and disbursing the money collected; or
 - (iii) authorizing expenditures for repairs to the real estate.
 - (b) "Property management" does not include:
 - (i) hotel or motel management;
- (ii) rental of tourist accommodations, including hotels, motels, tourist homes, condominiums, condominium hotels, mobile home park accommodations, campgrounds, or similar public accommodations for a period of less than 30 consecutive days, and the management activities associated with these rentals; or
- (iii) the leasing or management of surface or subsurface minerals or oil and gas interests, if the leasing or management is separate from a sale or lease of the surface estate.
- (20) "Real estate" includes leaseholds and business opportunities involving real property.
- 1635 (21) (a) "Regular salaried employee" means an individual who performs a service for 1636 wages or other remuneration, whose employer withholds federal employment taxes under a 1637 contract of hire, written or oral, express or implied.

1638	(b) "Regular salaried employee" does not include an individual who performs services
1639	on a project-by-project basis or on a commission basis.
1640	(22) "Reinstatement" means restoring a license that has expired or has been suspended.
1641	(23) "Reissuance" means the process by which a licensee may obtain a license
1642	following revocation of the license.
1643	(24) "Renewal" means extending a license for an additional licensing period on or
1644	before the date the license expires.
1645	(25) "Sales agent" means an individual who is:
1646	(a) affiliated with a principal broker, either as an independent contractor or an
1647	employee as provided in Section 61-2f-303, to perform for valuable consideration an act
1648	described in Subsection (18); and
1649	(b) licensed under this chapter as a sales agent.
1650	(26) (a) "Undivided fractionalized long-term estate" means an ownership interest in
1651	real property by two or more persons that is:
1652	(i) a tenancy in common; or
1653	(ii) any other legal form of undivided estate in real property including:
1654	(A) a fee estate;
1655	(B) a life estate; or
1656	(C) other long-term estate.
1657	(b) "Undivided fractionalized long-term estate" does not include a joint tenancy.
1658	Section 26. Section 61-2f-203 is amended to read:
1659	61-2f-203. Licensing requirements.
1660	(1) (a) (i) The division shall determine whether an applicant with a criminal history
1661	qualifies for licensure.
1662	(ii) If the division, acting under Subsection (1)(a)(i), denies or restricts a license or
1663	places a license on probation, the applicant may petition the commission for de novo review of
1664	the application.
1665	[(1) (a)] (b) Except as provided in Subsection (5), the commission shall determine [the]
1666	all other qualifications and requirements of an applicant for:
1667	(i) a principal broker license;
1668	(ii) an associate broker license: or

1669	(iii) a sales agent license.
1670	[(b)] (c) The division, with the concurrence of the commission, shall require and pass
1671	upon proof necessary to determine the honesty, integrity, truthfulness, reputation, and
1672	competency of each applicant for an initial license or for renewal of an existing license.
1673	[(c)] (d) (i) The division, with the concurrence of the commission, shall require an
1674	applicant for:
1675	(A) a sales agent license to complete an approved educational program consisting of
1676	the number of hours designated by rule made by the commission with the concurrence of the
1677	division, except that the rule may not require less than 120 hours; and
1678	(B) an associate broker or a principal broker license to complete an approved
1679	educational program consisting of the number of hours designated by rule made by the
1680	commission with the concurrence of the division, except that the rule may not require less than
1681	120 hours.
1682	(ii) An hour required by this section means 50 minutes of instruction in each 60
1683	minutes.
1684	(iii) The maximum number of program hours available to an individual is eight hours
1685	per day.
1686	[(d)] (e) The division, with the concurrence of the commission, shall require the
1687	applicant to pass an examination approved by the commission covering:
1688	(i) the fundamentals of:
1689	(A) the English language;
1690	(B) arithmetic;
1691	(C) bookkeeping; and
1692	(D) real estate principles and practices;
1693	(ii) this chapter;
1694	(iii) the rules established by the commission; and
1695	(iv) any other aspect of Utah real estate license law considered appropriate.
1696	[(e)] (f) (i) Three years' full-time experience as a sales agent or its equivalent is
1697	required before an applicant may apply for, and secure a principal broker or associate broker
1698	license in this state.
1699	(ii) The commission shall establish by rule, made in accordance with Title 63G,

- 1700 Chapter 3, Utah Administrative Rulemaking Act, the criteria by which the commission will accept experience or special education in similar fields of business in lieu of the three years' experience.
 - (2) (a) The division, with the concurrence of the commission, may require an applicant to furnish a sworn statement setting forth evidence satisfactory to the division of the applicant's reputation and competency as set forth by rule.
 - (b) The division shall require an applicant to provide the applicant's Social Security number, which is a private record under Subsection 63G-2-302(1)(h).
 - (3) (a) An individual who is not a resident of this state may be licensed in this state if the person complies with this chapter.
 - (b) An individual who is not a resident of this state may be licensed as an associate broker or sales agent in this state by:
 - (i) complying with this chapter; and
 - (ii) being employed or engaged as an independent contractor by or on behalf of a principal broker who is licensed in this state, regardless of whether the principal broker is a resident of this state.
 - (4) (a) The division and commission shall treat an application to be relicensed of an applicant whose real estate license is revoked as an original application.
 - (b) In the case of an applicant for a new license as a principal broker or associate broker, the applicant is not entitled to credit for experience gained before the revocation of a real estate license.
 - (5) (a) Notwithstanding Subsection (1)(b), the commission may delegate to the division the authority to:
 - (i) review a class or category of applications for initial or renewed licenses;
 - (ii) determine whether an applicant meets the licensing criteria in Subsection (1); and
 - (iii) approve or deny a license application without concurrence by the commission.
 - (b) (i) If the commission delegates to the division the authority to approve or deny an application without concurrence by the commission and the division denies an application for licensure, the applicant who is denied licensure may petition the commission for de novo review of the application.
 - (ii) An applicant who is denied licensure pursuant to this Subsection (5) may seek

02-23-12 6:41 PM

1st Sub. (Buff) H.B. 191

1731	agency review by the executive director only after the commission has reviewed the division's
1732	denial of the applicant's application.
1733	Section 27. Section 61-2f-301 is amended to read:
1734	61-2f-301. Reporting requirements.
1735	(1) A licensee shall notify the division of the following by sending the division a
1736	signed statement within 10 business days of:
1737	(a) [(i)] a conviction of, or the entry of a plea in abeyance to:
1738	(i) a felony[, class A misdemeanor, or class B misdemeanor]; or
1739	(ii) a misdemeanor involving financial services or a financial services-related business,
1740	fraud, a false statement or omission, theft or wrongful taking of property, bribery, perjury,
1741	forgery, counterfeiting, or extortion;
1742	[(ii) the entry of a plea in abeyance to a felony, class A misdemeanor, or class B
1743	misdemeanor; or]
1744	[(iii)] (b) the potential resolution of a felony[, class A] or of a misdemeanor[, or class B
1745	misdemeanor] described in Subsection (1)(a)(ii) by:
1746	[(A)] (i) a diversion agreement; or
1747	[(B)] (ii) another agreement under which a criminal charge is held in suspense for a
1748	period of time;
1749	[(b)] (c) the filing of a personal or brokerage bankruptcy, if the licensee is a principal
1750	<u>broker</u> ;
1751	[(c)] (d) the suspension, revocation, surrender, cancellation, or denial of a license or
1752	registration of the licensee that is necessary to engage in an occupation or profession,
1753	regardless of whether the license or registration is issued by this state or another jurisdiction; or
1754	[(d)] (e) the entry of a cease and desist order or a temporary or permanent injunction:
1755	(i) against the licensee by a court or administrative agency; and
1756	(ii) on the basis of:
1757	(A) conduct or a practice involving the business of real estate; or
1758	(B) conduct involving fraud, misrepresentation, or deceit.
1759	(2) The commission, with the concurrence of the director, shall enforce the reporting
1760	requirement under this section pursuant to Section 61-2f-404.
1761	Section 28. Section 61-2f-401 (Superseded 07/01/12) is amended to read:

1762	61-2f-401 (Superseded 07/01/12). Grounds for disciplinary action.
1763	The following acts are unlawful for a person licensed or required to be licensed under
1764	this chapter:
1765	(1) (a) making a substantial misrepresentation;
1766	(b) making an intentional misrepresentation;
1767	(c) pursuing a continued and flagrant course of misrepresentation;
1768	(d) making a false representation or promise through an agent, sales agent, advertising,
1769	or otherwise; or
1770	(e) making a false representation or promise of a character likely to influence,
1771	persuade, or induce;
1772	(2) acting for more than one party in a transaction without the informed consent of the
1773	parties;
1774	(3) (a) acting as an associate broker or sales agent while not affiliated with a principal
1775	broker;
1776	(b) representing or attempting to represent a principal broker other than the principal
1777	broker with whom the person is affiliated; or
1778	(c) representing as sales agent or having a contractual relationship similar to that of
1779	sales agent with a person other than a principal broker;
1780	(4) (a) failing, within a reasonable time, to account for or to remit money that belongs
1781	to another and comes into the person's possession;
1782	(b) commingling money described in Subsection (4)(a) with the person's own money;
1783	or
1784	(c) diverting money described in Subsection (4)(a) from the purpose for which the
1785	money is received;
1786	(5) paying or offering to pay valuable consideration, as defined by the commission, to a
1787	person not licensed under this chapter, except that valuable consideration may be shared:
1788	(a) with a principal broker of another jurisdiction; or
1789	(b) as provided under:
1790	(i) Title 16, Chapter 10a, Utah Revised Business Corporation Act;
1791	(ii) Title 16, Chapter 11, Professional Corporation Act; or
1792	(iii) Title 48, Chapter 2c, Utah Revised Limited Liability Company Act;

1793	(6) being incompetent to act as a principal broker, associate broker, or sales agent in
1794	such manner as to safeguard the interests of the public;
1795	(7) failing to voluntarily furnish a copy of a document to the parties before and after the
1796	execution of a document;
1797	(8) failing to keep and make available for inspection by the division a record of each
1798	transaction, including:
1799	(a) the names of buyers and sellers or lessees and lessors;
1800	(b) the identification of real estate;
1801	(c) the sale or rental price;
1802	(d) money received in trust;
1803	(e) agreements or instructions from buyers and sellers or lessees and lessors; and
1804	(f) any other information required by rule;
1805	(9) failing to disclose, in writing, in the purchase, sale, or rental of real estate, whether
1806	the purchase, sale, or rental is made for that person or for an undisclosed principal;
1807	(10) being convicted of a criminal offense involving moral turpitude within five years
1808	of the most recent application:
1809	(a) regardless of whether the criminal offense is related to real estate; and
1810	(b) including:
1811	(i) a conviction based upon a plea of nolo contendere; or
1812	(ii) a plea held in abeyance to a criminal offense involving moral turpitude;
1813	(11) advertising the availability of real estate or the services of a licensee in a false,
1814	misleading, or deceptive manner;
1815	(12) in the case of a principal broker or a licensee who is a branch manager, failing to
1816	exercise reasonable supervision over the activities of the principal broker's or branch manager's
1817	licensed or unlicensed staff;
1818	(13) violating or disregarding:
1819	(a) this chapter;
1820	(b) an order of the commission; or
1821	(c) the rules adopted by the commission and the division;
1822	(14) breaching a fiduciary duty owed by a licensee to the licensee's principal in a real
1823	estate transaction;

1824	(15) any other conduct which constitutes dishonest dealing;
1825	(16) unprofessional conduct as defined by statute or rule;
1826	(17) having one of the following suspended, revoked, surrendered, or cancelled on the
1827	basis of misconduct in a professional capacity that relates to character, honesty, integrity, or
1828	truthfulness:
1829	(a) a real estate license, registration, or certificate issued by another jurisdiction; or
1830	(b) another license, registration, or certificate to engage in an occupation or profession
1831	issued by this state or another jurisdiction;
1832	(18) failing to respond to a request by the division in an investigation authorized under
1833	this chapter, including:
1834	(a) failing to respond to a subpoena;
1835	(b) withholding evidence; or
1836	(c) failing to produce documents or records;
1837	(19) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1838	(a) providing a title insurance product or service without the approval required by
1839	Section 31A-2-405; or
1840	(b) knowingly providing false or misleading information in the statement required by
1841	Subsection 31A-2-405(2);
1842	(20) violating an independent contractor agreement between a principal broker and a
1843	sales agent or associate broker as evidenced by a final judgment of a court; or
1844	[(21) (a) engaging in a foreclosure rescue if not licensed under this chapter;]
1845	[(b)] (21) (a) engaging in an act of loan modification assistance that requires licensure
1846	as a mortgage officer under Chapter 2c, Utah Residential Mortgage Practices and Licensing
1847	Act, without being licensed under that chapter;
1848	[(c)] (b) engaging in an act of foreclosure rescue without entering into a written
1849	agreement specifying what one or more acts of foreclosure rescue will be completed;
1850	[(d) requesting or requiring a person to pay a fee for a foreclosure rescue service before
1851	obtaining a written agreement:
1852	[(i) between the person and the person's lender or servicer; and]
1853	[(ii) by which title to the residential real estate at risk of foreclosure will be
1854	transferred;

1855	[(e)] (c) inducing a person who is at risk of foreclosure to hire the licensee to engage in
1856	an act of foreclosure rescue by:
1857	(i) suggesting to the person that the licensee has a special relationship with the person's
1858	lender or loan servicer; or
1859	(ii) falsely representing or advertising that the licensee is acting on behalf of:
1860	(A) a government agency;
1861	(B) the person's lender or loan servicer; or
1862	(C) a nonprofit or charitable institution; or
1863	[(f)] (d) recommending or participating in a foreclosure rescue that requires a person
1864	to:
1865	(i) transfer title to real estate to the licensee or to a third-party with whom the licensee
1866	has a business relationship or financial interest;
1867	(ii) make a mortgage payment to a person other than the person's loan servicer; or
1868	(iii) refrain from contacting the person's:
1869	(A) lender;
1870	(B) loan servicer;
1871	(C) attorney;
1872	(D) credit counselor; or
1873	(E) housing counselor[; or].
1874	[(22) for an agreement for foreclosure rescue entered into on or after May 11, 2010,
1875	engaging in an act of foreclosure rescue without offering in writing to the person entering into
1876	the agreement for foreclosure rescue a right to cancel the agreement within three business days
1877	after the day on which the person enters the agreement.]
1878	Section 29. Section 61-2f-401 (Effective 07/01/12) is amended to read:
1879	61-2f-401 (Effective 07/01/12). Grounds for disciplinary action.
1880	The following acts are unlawful for a person <u>licensed or</u> required to be licensed under
1881	this chapter:
1882	(1) (a) making a substantial misrepresentation;
1883	(b) making an intentional misrepresentation;
1884	(c) pursuing a continued and flagrant course of misrepresentation;
1885	(d) making a false representation or promise through an agent, sales agent, advertising,

1000	of otherwise, or
1887	(e) making a false representation or promise of a character likely to influence,
1888	persuade, or induce;
1889	(2) acting for more than one party in a transaction without the informed consent of the
1890	parties;
1891	(3) (a) acting as an associate broker or sales agent while not affiliated with a principal
1892	broker;
1893	(b) representing or attempting to represent a principal broker other than the principal
1894	broker with whom the person is affiliated; or
1895	(c) representing as sales agent or having a contractual relationship similar to that of
1896	sales agent with a person other than a principal broker;
1897	(4) (a) failing, within a reasonable time, to account for or to remit money that belongs
1898	to another and comes into the person's possession;
1899	(b) commingling money described in Subsection (4)(a) with the person's own money;
1900	or
1901	(c) diverting money described in Subsection (4)(a) from the purpose for which the
1902	money is received;
1903	(5) paying or offering to pay valuable consideration, as defined by the commission, to a
1904	person not licensed under this chapter, except that valuable consideration may be shared:
1905	(a) with a principal broker of another jurisdiction; or
1906	(b) as provided under:
1907	(i) Title 16, Chapter 10a, Utah Revised Business Corporation Act;
1908	(ii) Title 16, Chapter 11, Professional Corporation Act; or
1909	(iii) Title 48, Chapter 3, Utah Revised Uniform Limited Liability Company Act;
1910	(6) being incompetent to act as a principal broker, associate broker, or sales agent in
1911	such manner as to safeguard the interests of the public;
1912	(7) failing to voluntarily furnish a copy of a document to the parties before and after the
1913	execution of a document;
1914	(8) failing to keep and make available for inspection by the division a record of each
1915	transaction, including:
1916	(a) the names of buyers and sellers or lessees and lessors;

1917	(b) the identification of real estate;
1918	(c) the sale or rental price;
1919	(d) money received in trust;
1920	(e) agreements or instructions from buyers and sellers or lessees and lessors; and
1921	(f) any other information required by rule;
1922	(9) failing to disclose, in writing, in the purchase, sale, or rental of real estate, whether
1923	the purchase, sale, or rental is made for that person or for an undisclosed principal;
1924	(10) being convicted of a criminal offense involving moral turpitude within five years
1925	of the most recent application:
1926	(a) regardless of whether the criminal offense is related to real estate; and
1927	(b) including:
1928	(i) a conviction based upon a plea of nolo contendere; or
1929	(ii) a plea held in abeyance to a criminal offense involving moral turpitude;
1930	(11) advertising the availability of real estate or the services of a licensee in a false,
1931	misleading, or deceptive manner;
1932	(12) in the case of a principal broker or a licensee who is a branch manager, failing to
1933	exercise reasonable supervision over the activities of the principal broker's or branch manager's
1934	licensed or unlicensed staff;
1935	(13) violating or disregarding:
1936	(a) this chapter;
1937	(b) an order of the commission; or
1938	(c) the rules adopted by the commission and the division;
1939	(14) breaching a fiduciary duty owed by a licensee to the licensee's principal in a real
1940	estate transaction;
1941	(15) any other conduct which constitutes dishonest dealing;
1942	(16) unprofessional conduct as defined by statute or rule;
1943	(17) having one of the following suspended, revoked, surrendered, or cancelled on the
1944	basis of misconduct in a professional capacity that relates to character, honesty, integrity, or
1945	truthfulness:
1946	(a) a real estate license, registration, or certificate issued by another jurisdiction; or
1947	(b) another license, registration, or certificate to engage in an occupation or profession

1948	issued by this state or another jurisdiction;
1949	(18) failing to respond to a request by the division in an investigation authorized under
1950	this chapter, including:
1951	(a) failing to respond to a subpoena;
1952	(b) withholding evidence; or
1953	(c) failing to produce documents or records;
1954	(19) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
1955	(a) providing a title insurance product or service without the approval required by
1956	Section 31A-2-405; or
1957	(b) knowingly providing false or misleading information in the statement required by
1958	Subsection 31A-2-405(2);
1959	(20) violating an independent contractor agreement between a principal broker and a
1960	sales agent or associate broker as evidenced by a final judgment of a court; or
1961	[(21) (a) engaging in a foreclosure rescue if not licensed under this chapter;]
1962	[(b)] (21) (a) engaging in an act of loan modification assistance that requires licensure
1963	as a mortgage officer under Chapter 2c, Utah Residential Mortgage Practices and Licensing
1964	Act, without being licensed under that chapter;
1965	[(c)] (b) engaging in an act of foreclosure rescue without entering into a written
1966	agreement specifying what one or more acts of foreclosure rescue will be completed;
1967	[(d) requesting or requiring a person to pay a fee for a foreclosure rescue service before
1968	obtaining a written agreement:]
1969	[(i) between the person and the person's lender or servicer; and]
1970	[(ii) by which title to the residential real estate at risk of foreclosure will be
1971	transferred;]
1972	[(e)] (c) inducing a person who is at risk of foreclosure to hire the licensee to engage in
1973	an act of foreclosure rescue by:
1974	(i) suggesting to the person that the licensee has a special relationship with the person's
1975	lender or loan servicer; or
1976	(ii) falsely representing or advertising that the licensee is acting on behalf of:
1977	(A) a government agency;
1978	(B) the person's lender or loan servicer; or

1979	(C) a nonprofit or charitable institution; or
1980	[(f)] (d) recommending or participating in a foreclosure rescue that requires a person
1981	to:
1982	(i) transfer title to real estate to the licensee or to a third-party with whom the licensee
1983	has a business relationship or financial interest;
1984	(ii) make a mortgage payment to a person other than the person's loan servicer; or
1985	(iii) refrain from contacting the person's:
1986	(A) lender;
1987	(B) loan servicer;
1988	(C) attorney;
1989	(D) credit counselor; or
1990	(E) housing counselor[; or].
1991	[(22) for an agreement for foreclosure rescue entered into on or after May 11, 2010,
1992	engaging in an act of foreclosure rescue without offering in writing to the person entering into
1993	the agreement for foreclosure rescue a right to cancel the agreement within three business days
1994	after the day on which the person enters the agreement.]
1995	Section 30. Section 61-2g-102 is amended to read:
1996	61-2g-102. Definitions.
1997	(1) As used in this chapter:
1998	(a) (i) "Appraisal" means an [unbiased] analysis, opinion, or conclusion relating to the
1999	nature, quality, value, or utility of a specified interest in, or aspect of, identified real estate or
2000	identified real property.
2001	(ii) An appraisal is classified by the nature of the assignment as a valuation appraisal,
2002	an analysis assignment, or a review assignment in accordance with the following definitions:
2003	(A) "Analysis assignment" means an unbiased analysis, opinion, or conclusion that
2004	relates to the nature, quality, or utility of identified real estate or identified real property.
2005	(B) "Review assignment" means an unbiased analysis, opinion, or conclusion that
2006	forms an opinion as to the adequacy and appropriateness of a valuation appraisal or an analysis
2007	assignment.
2008	(C) "Valuation appraisal" means an unbiased analysis, opinion, or conclusion that
2009	estimates the value of an identified parcel of real estate or identified real property at a particular

2010 point in time.

2013

2017

2018

2019

2020

2021

2022

2023

2024

2025

2026

2027

2028

2029

2030

2031

2032

2033

2034

2035

2036

2037

2038

2039

- 2011 (b) "Appraisal Foundation" means the Appraisal Foundation that was incorporated as an Illinois not-for-profit corporation on November 30, 1987.
 - (c) (i) "Appraisal report" means a communication, written or oral, of an appraisal.
- 2014 (ii) An appraisal report is classified by the nature of the assignment as a valuation report, analysis report, or review report in accordance with the definitions provided in Subsection (1)(a)(ii).
 - (iii) The testimony of a person relating to the person's analyses, conclusions, or opinions concerning identified real estate or identified real property is considered to be an oral appraisal report.
 - (d) "Appraisal Qualification Board" means the Appraisal Qualification Board of the Appraisal Foundation.
 - (e) "Board" means the Real Estate Appraiser Licensing and Certification Board that is established in Section 61-2g-204.
 - (f) "Certified appraisal report" means a written or oral appraisal report that is certified by a state-certified general appraiser or state-certified residential appraiser.
 - (g) "Concurrence" means that the entities that are given a concurring role jointly agree to an action.
 - (h) (i) (A) "Consultation service" means an engagement to provide a real estate valuation service analysis, opinion, conclusion, or other service that does not fall within the definition of appraisal.
 - (B) "Consultation service" does not mean a valuation appraisal, analysis assignment, or review assignment.
 - (ii) Regardless of the intention of the client or employer, if a person prepares an unbiased analysis, opinion, or conclusion, the analysis, opinion, or conclusion is considered to be an appraisal and not a consultation service.
 - (i) "Contingent fee" means a fee or other form of compensation, payment of which is dependent on or conditioned by:
 - (i) the reporting of a predetermined analysis, opinion, or conclusion by the person performing the analysis, opinion, or conclusion; or
 - (ii) achieving a result specified by the person requesting the analysis, opinion, or

2041	conclusion.
2042	(j) "Division" means the Division of Real Estate of the Department of Commerce.
2043	(k) "Federally related transaction" means a real estate related transaction that is
2044	required by federal law or by federal regulation to be supported by an appraisal prepared by:
2045	(i) a state-licensed appraiser; or
2046	(ii) a state-certified appraiser.
2047	(l) "Real estate" means an identified parcel or tract of land including improvements if
2048	any.
2049	(m) "Real estate appraisal activity" means the act or process of making an appraisal of
2050	real estate or real property and preparing an appraisal report.
2051	(n) "Real estate related transaction" means:
2052	(i) the sale, lease, purchase, investment in, or exchange of real property or an interest in
2053	real property, or the financing of such a transaction;
2054	(ii) the refinancing of real property or an interest in real property; or
2055	(iii) the use of real property or an interest in real property as security for a loan or
2056	investment, including mortgage-backed securities.
2057	(o) "Real property" means one or more defined interests, benefits, or rights inherent in
2058	the ownership of real estate.
2059	(p) "State-certified general appraiser" means a person who holds a current, valid
2060	certification as a state-certified general appraiser issued under this chapter.
2061	(q) "State-certified residential appraiser" means a person who holds a current, valid
2062	certification as a state-certified residential real estate appraiser issued under this chapter.
2063	(r) "State-licensed appraiser" means a person who holds a current, valid license as a
2064	state-licensed appraiser issued under this chapter.
2065	(s) "Trainee" means an individual who:
2066	(i) does not hold an appraiser license or appraiser certification issued under this
2067	chapter;
2068	(ii) works under the direct supervision of a state-certified appraiser to earn experience
2069	for licensure; and
2070	(iii) is registered as a trainee under this chapter.

(t) "Unbiased analysis, opinion, or conclusion" means an analysis, opinion, or

2080

2081

2082

20832084

2085

2086

2087

2088

2090

2091

2092

2093

2094

2096

2097

2098

2072	conclusion relating to the nature, quality, value, or utility of identified real estate or identified
2073	real property that is prepared by a person who is employed or retained to act, or would be
2074	perceived by third parties or the public as acting, as a disinterested third-party in rendering the
2075	analysis, opinion, or conclusion.
2076	(2) (a) If a term not defined in this section is defined by rule, the term shall have the
2077	meaning established by the division by rule made in accordance with Title 63G, Chapter 3,
2078	Utah Administrative Rulemaking Act.

- (b) If a term not defined in this section is not defined by rule, the term shall have the meaning commonly accepted in the business community.
 - Section 31. Section **61-2g-103** (**Superseded 07/01/12**) is amended to read:
 - 61-2g-103 (Superseded 07/01/12). Other law unaffected.

This chapter may not be considered to prohibit a person [approved,] licensed, certified, or registered under this chapter from engaging in the practice of real estate appraising as a professional corporation or a limited liability company in accordance with:

- (1) Title 16, Chapter 11, Professional Corporation Act; or
- (2) Title 48, Chapter 2c, Utah Revised Limited Liability Company Act.
- Section 32. Section **61-2g-103** (Effective **07/01/12**) is amended to read:
- 2089 **61-2g-103** (Effective 07/01/12). Other law unaffected.

This chapter may not be considered to prohibit a person [approved,] licensed, certified, or registered under this chapter from engaging in the practice of real estate appraising as a professional corporation or a limited liability company in accordance with:

- (1) Title 16, Chapter 11, Professional Corporation Act; or
- (2) Title 48, Chapter 3, Utah Revised Uniform Limited Liability Company Act.
- Section 33. Section **61-2g-201** is amended to read:

61-2g-201. Duties and powers of division in general.

- (1) The division shall administer and enforce this chapter.
- (2) The division has the following powers and duties:
- 2099 (a) The division shall:
- 2100 (i) receive an application for licensing, certification, or registration;
- 2101 (ii) establish appropriate administrative procedures for the processing of an application 2102 for licensure, certification, or registration;

2103 (iii) issue a license or certification to a qualified applicant pursuant to this chapter; and 2104 (iv) register an individual who applies and qualifies for registration as a trainee under 2105 this chapter. 2106 (b) The division shall hold public hearings under the direction of the board. 2107 (c) The division may: 2108 (i) solicit bids and enter into contracts with one or more educational testing services or 2109 organizations for the preparation of a bank of questions and answers; and 2110 (ii) administer or contract for the administration of licensing and certification 2111 examinations as may be required to carry out the division's responsibilities under this chapter. 2112 (d) The division shall provide administrative assistance to the board by providing to the 2113 board the facilities, equipment, supplies, and personnel that are required to enable the board to 2114 carry out the board's responsibilities under this chapter. 2115 (e) The division shall assist the board in improving the quality of the continuing 2116 education available to a person licensed, certified, or registered under this chapter. (f) The division shall assist the board with respect to the proper interpretation or 2117 2118 explanation of the Uniform Standards of Professional Appraisal Practice as required by Section 2119 61-2g-403 when an interpretation or explanation becomes necessary in the enforcement of this 2120 chapter. 2121 (g) The division may: 2122 (i) promote research and conduct studies relating to the profession of real estate 2123 appraising; and 2124 (ii) sponsor real estate appraisal educational activities. 2125 (h) The division shall adopt, with the concurrence of the board, rules for the 2126 administration of this chapter pursuant to Title 63G, Chapter 3, Utah Administrative 2127 Rulemaking Act, that are not inconsistent with this chapter or the constitution and laws of this 2128 state or of the United States. 2129 (i) The division shall employ an appropriate staff to investigate allegations that a 2130 person required to be licensed, certified, or registered under this chapter fails to comply with 2131 this chapter. 2132 (j) The division may employ other professional, clerical, and technical staff as may be

necessary to properly administer the work of the division under this chapter.

2164

use;

2134 (k) (i) Upon request, the division shall make available, either directly or through a 2135 third-party, a list of the names and addresses of the persons licensed, registered, or certified by 2136 the division under this chapter. 2137 (ii) A person who requests a list under this Subsection (2)(k) shall pay the costs 2138 incurred by the division to make the list available. 2139 (3) (a) If the conditions of Subsection (3)(b) are met, the division is immune from any 2140 civil action or criminal prosecution for initiating or assisting in a lawful investigation of an act 2141 of, or participating in a disciplinary proceeding concerning[: (i)] a person required to be 2142 licensed, certified, or registered pursuant to this chapter (; or (ii) a person approved as an expert 2143 witness pursuant to this chapter]. 2144 (b) This Subsection (3) applies if the division takes the action: 2145 (i) without malicious intent; and 2146 (ii) in the reasonable belief that the action is taken pursuant to the powers and duties 2147 vested in the division under this chapter. 2148 Section 34. Section **61-2g-301** is amended to read: 2149 61-2g-301. License or certification required. 2150 (1) Except as provided in Subsection (2) [and in Section 61-2g-303], it is unlawful for 2151 a person to prepare, for valuable consideration, an appraisal, an appraisal report, a certified 2152 appraisal report, or perform a consultation service relating to real estate or real property in this 2153 state without first being licensed or certified in accordance with this chapter. 2154 (2) This section does not apply to: 2155 (a) a principal broker, associate broker, or sales agent as defined by Section 61-2f-102 2156 licensed by this state who, in the ordinary course of the broker's or sales agent's business, gives 2157 an opinion: 2158 (i) regarding the value of real estate; 2159 (ii) to a potential seller or third-party recommending a listing price of real estate; or 2160 (iii) to a potential buyer or third-party recommending a purchase price of real estate; 2161 (b) an employee of a company who states an opinion of value or prepares a report 2162 containing value conclusions relating to real estate or real property solely for the company's

(c) an official or employee of a government agency while acting solely within the scope

2194

2195

	02-23-12 6:41 PM 1st Sub. (Buff) H.B. 19
2165	of the official's or employee's duties, unless otherwise required by Utah law;
2166	(d) an auditor or accountant who states an opinion of value or prepares a report
2167	containing value conclusions relating to real estate or real property while performing an audit;
2168	(e) an individual, except an individual who is required to be licensed or certified under
2169	this chapter, who states an opinion about the value of property in which the person has an
2170	ownership interest;
2171	(f) an individual who states an opinion of value if no consideration is paid or agreed to
2172	be paid for the opinion and no other party is reasonably expected to rely on the individual's
2173	appraisal expertise;
2174	(g) an individual, such as a researcher or a secretary, who does not render significant
2175	professional assistance, as defined by the board, in arriving at a real estate appraisal analysis,
2176	opinion, or conclusion; or
2177	(h) an attorney authorized to practice law in [this] any state who, in the course of the
2178	attorney's practice or tax appeal services, uses an appraisal report governed by this chapter or
2179	who states an opinion of the value of real estate.
2180	(3) An opinion of value or report containing value conclusions exempt under
2181	Subsection (2) may not be referred to as an appraisal.
2182	(4) Except as provided in Subsection (2) and Section 61-2g-303, to prepare or cause to
2183	be prepared in this state an appraisal, an appraisal report, or a certified appraisal report an
2184	individual shall:
2185	(a) apply in writing for licensure or certification as provided in this chapter in the form
2186	as the division may prescribe; and
2187	(b) become licensed or certified under this chapter.
2188	Section 35. Section 61-2g-304 is amended to read:
2189	61-2g-304. Application for licensure, certification, or registration.
2190	(1) An application for the following shall be sent to the division on a form approved by
2191	the division:
2192	(a) original certification, licensure, or registration; and

(2) The payment of the appropriate fee, as established by the division, with the

[(b) approval as an expert witness; and]

 $\left[\frac{(c)}{(b)}\right]$ renewal of certification, licensure, or registration.

2196	concurrence of the board, in accordance with Section 63J-1-504, must accompany an
2197	application for:
2198	[(a) approval as an expert witness;]
2199	[(b)] (a) original certification, licensure, or registration; and
2200	[(c)] (b) renewal of certification, licensure, or registration.
2201	(3) At the time of filing an application described in Subsection (1), an applicant shall:
2202	(a) sign a pledge to comply with the Uniform Standards of Professional Appraisal
2203	Practice and the ethical rules to be observed by an appraiser that are established under Section
2204	61-2g-403 for:
2205	(i) a certified or licensed appraiser; or
2206	(ii) a trainee; [or] and
2207	[(iii) an expert witness approved under this chapter; and]
2208	(b) certify that the applicant understands the types of misconduct, as set forth in this
2209	chapter, for which a disciplinary proceeding may be initiated against a person certified,
2210	licensed, or registered under this chapter.
2211	Section 36. Section 61-2g-306 is amended to read:
2212	61-2g-306. Renewal of license, certification, or registration.
2213	(1) To renew a license, certification, or registration, before the license, certification, or
2214	registration expires, the holder of the license, certification, or registration shall submit to the
2215	division in compliance with procedures set through the concurrence of the division and the
2216	board:
2217	(a) an application for renewal;
2218	(b) a fee established by the division and the board, in accordance with Section
2219	63J-1-504; and
2220	(c) evidence in the form prescribed by the division of having completed the continuing
2221	education requirements for renewal specified in this chapter.
2222	(2) (a) A license, certification, or registration expires if it is not renewed on or before
2223	its expiration date.
2224	(b) For a period of 30 days after the expiration date, a license, certification, or
2225	registration may be reinstated upon:
2226	(i) payment of a renewal fee and a late fee determined through the concurrence of the

2227	division and the board; and
2228	(ii) satisfying the continuing education requirements specified in Section 61-2g-307.
2229	(c) After the 30-day period described in Subsection (2)(b), and until six months after
2230	the expiration date, a license, certification, or registration may be reinstated by:
2231	(i) paying a renewal fee and a reinstatement fee determined through the concurrence of
2232	the division and the board; and
2233	(ii) satisfying the continuing education requirements specified in Section 61-2g-307.
2234	(d) After the six-month period described in Subsection (2)(c), and until one year after
2235	the expiration date, a license, certification, or registration may be reinstated by:
2236	(i) paying a renewal fee and a reinstatement fee determined through the concurrence of
2237	the division and the board in accordance with Section 63J-1-504;
2238	(ii) providing proof acceptable to the division, with the concurrence of the board, of the
2239	person having satisfied the continuing education requirements of Section 61-2g-307; and
2240	(iii) providing proof acceptable to the division, with the concurrence of the board, of
2241	the person completing 24 hours of continuing education:
2242	(A) in addition to the requirements in Section 61-2g-307; and
2243	(B) on a subject determined by the division by rule made in accordance with Title 63G,
2244	Chapter 3, Utah Administrative Rulemaking Act.
2245	(e) The division shall relicense, recertify, or reregister a person who does not renew
2246	that person's license, certification, or registration within one year after the expiration date as
2247	prescribed for an original application.
2248	(f) Notwithstanding Subsection (2)(a), the division may extend the term of a license,
2249	certification, or registration that would expire under Subsection (2)(a) except for the extension
2250	if:
2251	(i) (A) the person complies with the requirements of this section to renew the license,
2252	certification, or registration; and
2253	(B) the application for renewal remains pending at the time of the extension; or
2254	(ii) at the time of the extension, there is pending under this chapter a disciplinary
2255	action.

(3) A person who is licensed, certified, or registered under this chapter shall notify the

division of the following by sending the division a signed statement within 10 business days of:

2258	(a) [(i)] a conviction of [a: (A)], or the entry of a plea in abeyance to:
2259	(i) a felony; or
2260	[(B) class A misdemeanor; or]
2261	[(C) class B misdemeanor;]
2262	[(ii) the entry of a plea in abeyance to a:]
2263	[(A) felony;]
2264	[(B) class A misdemeanor; or]
2265	[(C) class B misdemeanor; or]
2266	(ii) a misdemeanor involving financial services or a financial services-related business,
2267	fraud, a false statement or omission, theft or wrongful taking of property, bribery, perjury,
2268	forgery, counterfeiting, or extortion;
2269	[(iii)] (b) the potential resolution of a felony[, class A] or of a misdemeanor[, or class B
2270	misdemeanor] described in Subsection (3)(a)(ii) by:
2271	[(A)] (i) a diversion agreement; or
2272	[(B)] (ii) any other agreement under which a criminal charge is suspended for a period
2273	of time;
2274	[(b) filing a personal bankruptcy or business bankruptcy;]
2275	(c) the suspension, revocation, surrender, cancellation, or denial of a professional
2276	license, certification, or registration of the person, whether the license, certification, or
2277	registration is issued by this state or another jurisdiction; or
2278	(d) the entry of a cease and desist order or a temporary or permanent injunction:
2279	(i) against the person by a court or administrative agency; and
2280	(ii) on the basis of:
2281	(A) conduct or a practice involving an act regulated by this chapter; or
2282	(B) conduct involving fraud, misrepresentation, or deceit.
2283	(4) The board, with the concurrence of the division, shall enforce the reporting
2284	requirement of Subsection (3) pursuant to Section 61-2g-502.
2285	Section 37. Section 61-2g-308 is amended to read:
2286	61-2g-308. Licensing, certification, or registration requirements for nonresidents
2287	Temporary license or certificate Revocation.
2288	(1) An <u>individual</u> applicant for [one of the following] <u>licensure</u> , certification, or

<u>registration under this chapter</u> who is not a resident of this state shall submit with the
applicant's application an irrevocable consent that service of process upon the applicant may be
made by delivery of the process to the director of the division if, in an action against the
applicant in a court of this state arising out of the applicant's activities governed by this chapter
in this state, the plaintiff cannot, in the exercise of due diligence, obtain personal service upon
the applicant[: (a) approval as an expert witness; or (b) licensure, certification, or registration
under this chapter].

- (2) A nonresident of this state who complies with Subsection (1) may obtain [approval as an expert witness,] a license, a certification, or a registration in this state by complying with this chapter relating to [approval as an expert witness,] licensure, certification, or registration.
- (3) (a) A nonresident of this state who complies with Subsection (1) may obtain a temporary permit for a license or certification to perform a contract relating to the appraisal of real estate or real property in this state.
- (b) To qualify for the issuance of a temporary permit for a license or certification, an applicant [must] shall:
 - [(a)] (i) submit an application on a form approved by the division;
- [(b)] (ii) submit evidence that the applicant is licensed or certified in the state in which the applicant primarily conducts business;
- [(c)] (iii) certify that no formal charges alleging violation of state appraisal licensing or certification laws have been filed against the applicant by the applicant's state of domicile; and
- [(d)] (iv) pay an application fee in an amount established by the division with the concurrence of the board.
- (4) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the division, with the concurrence of the board, shall make rules establishing:
 - (a) the duration of a temporary permit; and
 - (b) procedures for renewal of a temporary permit.
- (5) A temporary permit issued under this section shall be immediately and automatically revoked if the appraiser's license or certification is suspended or revoked in the appraiser's state of domicile.
- (6) A person whose temporary permit for a license or certification is revoked under Subsection (5) is entitled to a postrevocation hearing to challenge the revocation. The hearing

2320	shall be conducted in accordance with Title 63G, Chapter 4, Administrative Procedures Act.
2321	Section 38. Section 61-2g-312 is amended to read:
2322	61-2g-312. State-certified appraisers Authority.
2323	(1) A state-certified residential appraiser is authorized to appraise the types of real
2324	estate which a state-licensed appraiser is authorized to appraise.
2325	(2) A state-certified residential appraiser is also authorized to appraise 1-4 unit
2326	residential real estate without regard to transaction value or complexity.
2327	(3) A state-certified residential appraiser is not authorized to appraise subdivisions for
2328	which a development analysis/appraisal is necessary.
2329	(4) A state-certified general appraiser is authorized to appraise [the] all types of real
2330	estate and real property.
2331	Section 39. Section 61-2g-315 is amended to read:
2332	61-2g-315. Licensing, certification, and registration documents Assigned
2333	number to be used on contracts Surrender of documents upon suspension.
2334	(1) The division shall issue to a person [approved as an expert witness,] licensed,
2335	certified, or registered under this chapter a document:
2336	(a) stating that the person is [approved as an expert witness,] licensed, certified, or
2337	registered under this chapter; and
2338	(b) specifying the expiration date of a license or certification.
2339	(2) (a) [An approval as an expert witness, a] A license, a certification, or a registration
2340	document issued under this chapter shall bear [an approval,] a license, certification, or
2341	registration number assigned by the division.
2342	(b) An assigned number shall be used in a statement of qualification, a contract, or
2343	another instrument used by the holder of the [approval,] license, certificate, or registration
2344	when reference is made to the holder's status as being [approved,] licensed, certified, or
2345	registered under this chapter.
2346	(3) (a) [An approval,] \underline{A} license, certification, or registration document is the property
2347	of the state.
2348	(b) Upon a suspension or revocation of a license, certification, or registration under this
2349	chapter, the individual holding the applicable document shall immediately return the document
2350	to the division.

2351	Section 40. Section 61-2g-402 is amended to read:
2352	61-2g-402. Principal place of business Display of documents Notify of
2353	changes Nonresidents.
2354	(1) A person licensed or certified under this chapter shall:
2355	(a) designate and maintain a principal place of business; and
2356	(b) conspicuously display the person's license or certification.
2357	(2) [(a)] Upon a change of a person's principal business location or home address, a
2358	person licensed or certified under this chapter shall promptly send the division a signed
2359	statement notifying the division of the change within 10 business days of the change.
2360	[(b) Upon a change of an expert witness's address listed on the expert witness's
2361	application for approval, the expert witness shall send the division a signed statement notifying
2362	the division of the change within 10 business days of the change.]
2363	(3) A nonresident licensee or certificate holder[, or a nonresident approved as an expert
2364	witness] is not required to maintain a place of business in this state if the nonresident maintains
2365	an active place of business in the nonresident's state of domicile.
2366	Section 41. Section 61-2g-403 is amended to read:
2367	61-2g-403. Professional conduct Uniform standards.
2368	(1) (a) A person licensed, certified, or registered[, or approved as an expert witness]
2369	under this chapter shall comply with:
2370	(i) generally accepted standards of professional appraisal practice; and
2371	(ii) generally accepted ethical rules to be observed by a real estate appraiser.
2372	(b) Subject to the other provisions of this Subsection (1), generally accepted standards
2373	of professional appraisal practice are evidenced by the Uniform Standards of Professional
2374	Appraisal Practice promulgated by the Appraisal Foundation.
2375	(c) After a public hearing held in accordance with Title 63G, Chapter 3, Utah
2376	Administrative Rulemaking Act, the board, with the concurrence of the division:
2377	(i) shall adopt and may make modifications of or additions to the Uniform Standards of
2378	Professional Appraisal Practice as the board considers appropriate to comply with the Financial
2379	Institutions Reform, Recovery, and Enforcement Act of 1989; or
2380	(ii) may by rule made in accordance with Title 63G, Chapter 3, Utah Administrative
2381	Rulemaking Act, exempt a person licensed, certified, or registered[, or approved as an expert

2382	witness] from complying with a provision of the Uniform Standards of Professional Appraisal
2383	Practice for an activity that the person engages in on behalf of a governmental entity.

- (d) When an individual is a state-licensed appraiser or state-certified appraiser and also holds a license issued under Chapter 2f, Real Estate Licensing and Practices Act, the individual may provide an opinion of price of real estate without complying with the Uniform Standards of Professional Appraisal Practice if the individual provides the opinion of price as a licensee under Chapter 2f, Real Estate Licensing and Practices Act.
- (e) A state-licensed or state-certified appraiser who also holds a license issued under Chapter 2c, Utah Residential Mortgage Practices and Licensing Act, or Chapter 2f, Real Estate Licensing and Practices Act, may not act under more than one license in a single transaction.
- (2) When instructed by the board, the division shall schedule a public hearing pursuant to Title 63G, Chapter 3, Utah Administrative Rulemaking Act, for the purpose of deciding whether or not the board should require a modified or supplemental standard or the ethical rule to be observed by a person licensed, certified, or registered[, or approved as an expert witness] under this chapter if the Appraisal Standards Board of the Appraisal Foundation:
 - (a) (i) modifies the Uniform Standards of Professional Appraisal Practice;
 - (ii) issues a supplemental appraisal standard which it considers appropriate for:
 - (A) a residential real estate appraiser; or
 - (B) a general real estate appraiser; or
 - (iii) issues an ethical rule to be observed by a real estate appraiser; and
- (b) requests the board to consider the adoption of the modified or supplemental standard or ethical rule.
- (3) If, after the notice and public hearing described in Subsection (2), the board finds that a modified or supplemental standard or the ethical rule issued by the Appraisal Standards Board of the Appraisal Foundation is appropriate for a person licensed, certified, or registered[, or approved as an expert witness] under this chapter, the board shall recommend a rule requiring a person licensed, certified, or registered[, or approved as an expert witness] under this chapter to observe the modified or supplemental standard or the ethical rule.
- Section 42. Section **61-2g-502** is amended to read:
- **61-2g-502.** Disciplinary action -- Grounds.
- 2412 (1) (a) The board may order disciplinary action, with the concurrence of the division,

2413	against a person:
2414	(i) registered, licensed, or certified under this chapter; or
2415	(ii) required to be registered, licensed, or certified under this chapter.
2416	(b) On the basis of a ground listed in Subsection (2) for disciplinary action, board
2417	action may include:
2418	(i) revoking, suspending, or placing a person's registration, license, or certification on
2419	probation;
2420	(ii) denying a person's original registration, license, or certification;
2421	(iii) denying a person's renewal license, certification, or registration;
2422	(iv) in the case of denial or revocation of a registration, license, or certification, setting
2423	a waiting period for an applicant to apply for a registration, license, or certification under this
2424	chapter;
2425	(v) ordering remedial education;
2426	(vi) imposing a civil penalty upon a person not to exceed the greater of:
2427	(A) \$5,000 for each violation; or
2428	(B) the amount of any gain or economic benefit from a violation;
2429	(vii) issuing a cease and desist order;
2430	(viii) modifying an action described in Subsections (1)(b)(i) through (vii) if the board,
2431	with the concurrence of the division, finds that the person complies with court ordered
2432	restitution; or
2433	(ix) doing any combination of Subsections (1)(b)(i) through (viii).
2434	(c) (i) If the board or division issues an order that orders a fine or educational
2435	requirements as part of the disciplinary action against a person, including a stipulation and
2436	order, the board or division shall state in the order the deadline by which the person shall
2437	comply with the fine or educational requirements.
2438	(ii) If a person fails to comply with a stated deadline:
2439	(A) the person's license, certificate, or registration is automatically suspended:
2440	(I) beginning on the day specified in the order as the deadline for compliance; and
2441	(II) ending the day on which the person complies in full with the order; and
2442	(B) if the person fails to pay a fine required by an order, the division may begin a
2443	collection process:

Z 444	(1) established by the division by rule made in accordance with Title 63G, Chapter 3,
2445	Utah Administrative Rulemaking Act; and
2446	(II) subject to Title 63A, Chapter [8] 3, Part 5, Office of State Debt Collection.
2447	(2) The following are grounds for disciplinary action under this section:
2448	(a) procuring or attempting to procure a registration, license, or certification under this
2449	chapter:
2450	(i) by fraud; or
2451	(ii) by making a false statement, submitting false information, or making a material
2452	misrepresentation in an application filed with the division;
2453	(b) paying money or attempting to pay money other than a fee provided for by this
2454	chapter to a member or employee of the division to procure a registration, license, or
2455	certification under this chapter;
2456	(c) an act or omission in the practice of real estate appraising that constitutes
2457	dishonesty, fraud, or misrepresentation;
2458	(d) entry of a judgment against a registrant, licensee, or certificate holder on grounds of
2459	fraud, misrepresentation, or deceit in the making of an appraisal of real estate;
2460	(e) a guilty plea to a criminal offense involving moral turpitude that is held in
2461	abeyance, or a conviction, including a conviction based upon a plea of guilty or nolo
2462	contendere, of a criminal offense involving moral turpitude;
2463	(f) engaging in the business of real estate appraising under an assumed or fictitious
2464	name not properly registered in this state;
2465	(g) paying a finder's fee or a referral fee to a person not licensed or certified under this
2466	chapter in connection with an appraisal of real estate or real property in this state;
2467	(h) making a false or misleading statement in:
2468	(i) that portion of a written appraisal report that deals with professional qualifications;
2469	or
2470	(ii) testimony concerning professional qualifications;
2471	(i) violating or disregarding:
2472	(i) this chapter;
2473	(ii) an order of:
2474	(A) the board; or

2475	(B) the division, in a case when the board delegates to the division the authority to
2476	make a decision on behalf of the board; or
2477	(iii) a rule issued under this chapter;
2478	(j) violating the confidential nature of governmental records to which a person
2479	registered, licensed, or certified[, or approved as an expert] under this chapter gained access
2480	through employment or engagement as an appraiser by a governmental agency;
2481	(k) accepting a contingent fee for performing an appraisal if in fact the fee is or was
2482	contingent upon:
2483	(i) the appraiser reporting a predetermined analysis, opinion, or conclusion;
2484	(ii) the analysis, opinion, conclusion, or valuation reached; or
2485	(iii) the consequences resulting from the appraisal assignment;
2486	(l) unprofessional conduct as defined by statute or rule;
2487	(m) in the case of a dual licensed title licensee as defined in Section 31A-2-402:
2488	(i) providing a title insurance product or service without the approval required by
2489	Section 31A-2-405; or
2490	(ii) knowingly providing false or misleading information in the statement required by
2491	Subsection 31A-2-405(2); or
2492	(n) other conduct that constitutes dishonest dealing.
2493	Section 43. Section 61-2g-503 is amended to read:
2494	61-2g-503. Reinstatement of license, certification, and registration.
2495	(1) An individual whose license, certification, or registration[, or approval] is revoked
2496	under this chapter:
2497	(a) may not apply for renewal or reinstatement of that license, certification, or
2498	registration[, or approval]; and
2499	(b) may apply for licensure, certification, or registration[, or approval] as prescribed for
2500	an original license, certification, or registration[, or approval] subject to the limitations in
2501	Subsection (2).
2502	(2) An applicant for licensure, certification, or registration[, or approval as an expert
2503	witness] under Subsection (1) is not entitled to credit for experience gained before the date of
2504	revocation in determining whether the applicant meets the experience requirement for
2505	licensure, certification, or registration[- or approval].

1st Sub. (Buff) H.B. 191 Section 44. Repealer. This bill repeals: Section 61-2g-303, Approval of an expert.

02-23-12 6:41 PM

Section 45. Effective dates. 2509

(1) Except as provided in Subsection (2), this bill takes effect May 8, 2012. 2510

2511 (2) Section 61-2f-401 (Effective 07/01/12) and Section 61-2g-103 (Effective 07/01/12)

take effect July 1, 2012. 2512

2506 2507