**Veteran Protections Amendments** 

# 2025 GENERAL SESSION STATE OF UTAH

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#### LONG TITLE

# **General Description:**

This bill addresses protections for veterans.

#### **Highlighted Provisions:**

This bill:

provides that the Division of Consumer Protection is responsible for enforcing civil
penalties for individuals who unlawfully provide veterans with assistance in obtaining

10 VA benefits;

- clarifies what conduct is not permitted when providing veterans with assistance in obtaining VA benefits; and
- makes technical and conforming changes.

# 14 Money Appropriated in this Bill:

None None

# 16 Other Special Clauses:

None None

### 18 **Utah Code Sections Affected:**

AMENDS:
13-11-4, as last amended by Laws of Utah 2024, Chapters 102, 186
71A-4-101, as renumbered and amended by Laws of Utah 2023, Chapter 44
71A-4-102, as renumbered and amended by Laws of Utah 2023, Chapter 44
71A-4-103, as renumbered and amended by Laws of Utah 2023, Chapter 44
71A-4-104, as renumbered and amended by Laws of Utah 2023, Chapter 44
71A-4-105, as renumbered and amended by Laws of Utah 2023, Chapter 44
Be it enacted by the Legislature of the state of Utah:
Section 1. Section 13-11-4 is amended to read:
13-11-4. Deceptive act or practice by supplier.
(1) A deceptive act or practice by a supplier in connection with a consumer transaction
violates this chapter whether it occurs before, during, or after the transaction.
(2) Without limiting the scope of Subsection (1), a supplier commits a deceptive act or
practice if the supplier knowingly or intentionally:
(a) indicates that the subject of a consumer transaction has sponsorship, approval,
performance characteristics, accessories, uses, or benefits, if it has not;
(b) indicates that the subject of a consumer transaction is of a particular standard,
quality, grade, style, or model, if it is not;
(c) indicates that the subject of a consumer transaction is new, or unused, if it is not, or
has been used to an extent that is materially different from the fact;
(d) indicates that the subject of a consumer transaction is available to the consumer for a
reason that does not exist, including any of the following reasons falsely used in an
advertisement:
(i) "going out of business";
(ii) "bankruptcy sale";
(iii) "lost our lease";
(iv) "building coming down";
(v) "forced out of business";
(vi) "final days";
(vii) "liquidation sale";
(viii) "fire sale";
(ix) "quitting business"; or
(x) an expression similar to any of the expressions in Subsections (2)(d)(i) through

53 (ix);54 (e) indicates that the subject of a consumer transaction has been supplied in accordance 55 with a previous representation, if it has not; 56 (f) indicates that the subject of a consumer transaction will be supplied in greater 57 quantity than the supplier intends; 58 (g) indicates that replacement or repair is needed, if it is not; 59 (h) indicates that a specific price advantage exists, if it does not; 60 (i) indicates that the supplier has a sponsorship, approval, license, certification, or 61 affiliation the supplier does not have; 62 (j)(i) indicates that a consumer transaction involves or does not involve a warranty, a 63 disclaimer of warranties, particular warranty terms, or other rights, remedies, or 64 obligations, if the representation is false; or 65 (ii) fails to honor a warranty or a particular warranty term; (k) indicates that the consumer will receive a rebate, discount, or other benefit as an 66 67 inducement for entering into a consumer transaction in return for giving the supplier 68 the names of prospective consumers or otherwise helping the supplier to enter into 69 other consumer transactions, if receipt of the benefit is contingent on an event 70 occurring after the consumer enters into the transaction; 71 (1) after receipt of payment for goods or services, fails to ship the goods or furnish the 72 services within the time advertised or otherwise represented or, if no specific time is 73 advertised or represented, fails to ship the goods or furnish the services within 30 74 days, unless within the applicable time period the supplier provides the buyer with 75 the option to: 76 (i) cancel the sales agreement and receive a refund of all previous payments to the 77 supplier if the refund is mailed or delivered to the buyer within 10 business days 78 after the day on which the seller receives written notification from the buyer of the 79 buyer's intent to cancel the sales agreement and receive the refund; or 80 (ii) extend the shipping date to a specific date proposed by the supplier; 81 (m) except as provided in Subsection (3)(b), fails to furnish a notice meeting the 82 requirements of Subsection (3)(a) of the purchaser's right to cancel a direct 83 solicitation sale within three business days of the time of purchase if: 84 (i) the sale is made other than at the supplier's established place of business pursuant 85 to the supplier's personal contact, whether through mail, electronic mail, facsimile 86 transmission, telephone, or any other form of direct solicitation; and

87	(ii) the sale price exceeds \$25;
88	(n) promotes, offers, or grants participation in a pyramid scheme as defined under Title
89	76, Chapter 6a, Pyramid Scheme Act;
90	(o) in connection with a charitable solicitation:
91	(i) falsely indicates that:
92	(A) the supplier is affiliated with a charitable organization;
93	(B) the supplier is an employee, officer, or representative of a public safety
94	agency;
95	(C) the supplier has sponsorship or approval of a given charitable organization;
96	(D) a charitable contribution will be provided to a given charitable organization;
97	(E) providing a charitable contribution has an additional benefit, including a tax
98	benefit; or
99	(F) the recipient of the solicitation has previously contributed to a given charitable
100	organization;
101	(ii) uses a fictitious name or a name the supplier is not authorized to use; or
102	(iii) with intent to deceive:
103	(A) uses a name that is substantially similar to that of another charitable
104	organization; or
105	(B) falsely indicates that a charitable contribution will be used for a particular
106	purpose;
107	(p) if a consumer indicates the consumer's intention of making a claim for a motor
108	vehicle repair against the consumer's motor vehicle insurance policy:
109	(i) commences the repair without first giving the consumer oral and written notice of
110	(A) the total estimated cost of the repair; and
111	(B) the total dollar amount the consumer is responsible to pay for the repair,
112	which dollar amount may not exceed the applicable deductible or other copay
113	arrangement in the consumer's insurance policy; or
114	(ii) requests or collects from a consumer an amount that exceeds the dollar amount a
115	consumer was initially told the consumer was responsible to pay as an insurance
116	deductible or other copay arrangement for a motor vehicle repair under Subsection
117	(2)(p)(i), even if that amount is less than the full amount the motor vehicle
118	insurance policy requires the insured to pay as a deductible or other copay
119	arrangement, unless:
120	(A) the consumer's insurance company denies that coverage exists for the repair,

121 in which case, the full amount of the repair may be charged and collected from 122 the consumer; or 123 (B) the consumer misstates, before the repair is commenced, the amount of money 124 the insurance policy requires the consumer to pay as a deductible or other 125 copay arrangement, in which case, the supplier may charge and collect from 126 the consumer an amount that does not exceed the amount the insurance policy 127 requires the consumer to pay as a deductible or other copay arrangement; 128 (q) includes in any contract, receipt, or other written documentation of a consumer 129 transaction, or any addendum to any contract, receipt, or other written documentation 130 of a consumer transaction, any confession of judgment or any waiver of any of the 131 rights to which a consumer is entitled under this chapter; 132 (r) charges a consumer for a consumer transaction or a portion of a consumer transaction 133 that has not previously been agreed to by the consumer; 134 (s) solicits or enters into a consumer transaction with a person who lacks the mental 135 ability to comprehend the nature and consequences of: 136 (i) the consumer transaction; or 137 (ii) the person's ability to benefit from the consumer transaction; 138 (t) solicits for the sale of a product or service by providing a consumer with an 139 unsolicited check or negotiable instrument the presentment or negotiation of which 140 obligates the consumer to purchase a product or service, unless the supplier is: 141 (i) a depository institution under Section 7-1-103; 142 (ii) an affiliate of a depository institution; or 143 (iii) an entity regulated under Title 7, Financial Institutions Act; 144 (u) sends an unsolicited mailing to a person that appears to be a billing, statement, or 145 request for payment for a product or service the person has not ordered or used, or 146 that implies that the mailing requests payment for an ongoing product or service the 147 person has not received or requested; 148 (v) issues a gift certificate, instrument, or other record in exchange for payment to 149 provide the bearer, upon presentation, goods or services in a specified amount 150 without printing in a readable manner on the gift certificate, instrument, packaging, 151 or record any expiration date or information concerning a fee to be charged and 152 deducted from the balance of the gift certificate, instrument, or other record; 153 (w) misrepresents the geographical origin or location of the supplier's business; 154 (x) fails to comply with the restrictions of Section 15-10-201 on automatic renewal

155	provisions;
156	(y) violates Section 13-59-201;
157	(z) fails to comply with the restrictions of Subsection 13-54-202(2);[-or]
158	(aa) states or implies that a registration or application administered or enforced by the
159	division is an endorsement, sanction, or approval by the division or a governmental
160	agency or office[-] ; or
161	(bb) fails to comply with the requirements of Section 71A-4-102 regarding assistance to
162	veterans for benefits.
163	(3)(a) The notice required by Subsection (2)(m) shall:
164	(i) be a conspicuous statement written in dark bold with at least 12-point type on the
165	first page of the purchase documentation; and
166	(ii) read as follows: "YOU, THE BUYER, MAY CANCEL THIS CONTRACT AT
167	ANY TIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAY (or time
168	period reflecting the supplier's cancellation policy but not less than three business
169	days) AFTER THE DATE OF THE TRANSACTION OR RECEIPT OF THE
170	PRODUCT, WHICHEVER IS LATER."
171	(b) A supplier is exempt from the requirements of Subsection (2)(m) if the supplier's
172	cancellation policy:
173	(i) is communicated to the buyer; and
174	(ii) offers greater rights to the buyer than Subsection (2)(m).
175	(4)(a) A gift certificate, instrument, or other record that does not print an expiration date
176	in accordance with Subsection (2)(v) does not expire.
177	(b) A gift certificate, instrument, or other record that does not include printed
178	information concerning a fee to be charged and deducted from the balance of the gift
179	certificate, instrument, or other record is not subject to the charging and deduction of
180	the fee.
181	(c) Subsections (2)(v) and (4)(b) do not apply to a gift certificate, instrument, or other
182	record useable at multiple, unaffiliated sellers of goods or services if an expiration
183	date is printed on the gift certificate, instrument, or other record.
184	Section 2. Section <b>71A-4-101</b> is amended to read:
185	CHAPTER 4. VETERANS BENEFITS APPLICATION ASSISTANCE
186	

187	71A-4-101 . Definitions.
188	(1) As used in this chapter:
189	(a) "Accredited" means a veterans service organization, representative, agent, or attorney
190	to whom authority has been granted by the VA to provide assistance to claimants in
191	the preparation, presentation, and prosecution of claims for VA benefits.
192	[(b) "Assistance" means an accredited individual providing claimant-specific
193	recommendations or preparing or submitting an application for VA benefits on behalf
194	of a claimant.]
195	(b) "Assistance" means an act performed by a person on behalf of a claimant to:
196	(i) provide claimant-specific recommendations for VA benefits; or
197	(ii) prepare or submit an application for VA benefits on behalf of a claimant.
198	(c) "Certify" means to submit in writing to a veteran or the veteran's dependents certain
199	disclosure forms provided by the department.
200	(d) "Claimant" means [a person] an individual who has filed or has expressed to [a
201	service organization representative, agent, or attorney] an accredited person an
202	intention to file a written application for determination of entitlement to benefits
203	provided under United States Code, Title 38, and implementing directives.
204	(e) "Compensation" means payment of money, a thing of financial value, or a financial
205	benefit.
206	(f) "Division" means the Division of Consumer Protection created within the
207	Department of Commerce in Section 13-2-1.
208	[(e)] (g) "Non-compliant referral" means referring a veteran's or a veteran's dependent's
209	original claim for veteran benefits for assistance to [an individual] a person who is in
210	violation of the provisions of this chapter.
211	[(f) "Referring entity" means an individual, business, or organization licensed in this
212	state who refers or assists a veteran or a veteran's dependents for assistance with an
213	original claim for veteran benefits.]
214	[(g)] (h) "VA benefits" means any payment, service, commodity, function, or status
215	entitlement [which] that is determined under laws administered by the VA pertaining
216	to veterans, dependents, and survivors, as well as other potential beneficiaries under
217	United States Code[-] Title 38.
218	[(h)] (i) "Veteran" includes all eligible dependents.
219	(2) Terms defined in Section 71A-1-101 apply to this chapter.

Section 3. Section **71A-4-102** is amended to read:

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221		71A-4-102. Requirements and prohibitions regarding assisting a claimant.
222	(1)	Each [individual] person offering to assist veterans in applying for VA benefits shall:
223		(a) be accredited, in compliance with the provisions of C.F.R., Title 38, Pensions,
224		Bonuses, and Veterans' Relief, or, if under the supervision of an accredited attorney.
225		meet the provisions of C.F.R., Title 38, pertaining to authorized claim representation
226		under an attorney; and
227		(b) disclose in writing, in a format approved by the department that the claimant can
228		retain, the federal laws, regulations, and rules governing assistance for VA benefits.
229	(2)	The disclosure required by Subsection (1)(b) shall specifically include:
230		(a) the [individual's] person's:
231		(i) name;
232		(ii) business address;
233		(iii) business phone number; and
234		(iv) the registration number from the VA;
235		(b) a statement of the claimant's rights regarding the assistance for VA benefits,
236		including that there is no charge to the claimant or a member of the claimant's family
237		for assistance with the initial benefits application; and
238		(c) a statement that if, as a result of the [individual] person providing assistance for a
239		claim, income is accrued to the assisting [individual] person from the sale of a product
240		or other services to the claimant, the income is both justified and reasonable as
241		compared with income from similar products and services available in the state.
242	(3)	No provisions of the form may be struck out or designated as nonapplicable.
243	(4)	Disclosure forms, when completed, shall be:
244		(a) signed by both the [individual-] person providing assistance and the claimant; and
245		(b) retained for three years by the assisting [individual] person.
246	(5)	Copies of the disclosure form shall be provided to:
247		(a) the veteran on the day the form is completed and signed; and
248		(b) the department within five working days.
249	<u>(6)</u>	A person seeking to receive compensation for preparation, presentation or prosecution
250		of, or advising, consulting or assisting an individual with a VA benefits matter that is
251		allowed by federal law, regulation, and rule governing the assistance for VA benefits
252		shall, before rendering any services, document in a written agreement the terms of the
253		compensation signed by both parties that complies with 38 C.F.R. 14.636.

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(7) A person may not:

255	(a) receive compensation for preparation, presentation, or prosecution of, or advising,
256	consulting or assisting an individual with, a VA benefits matter, except as permitted
257	under federal law or regulation governing the assistance for VA benefits;
258	(b) receive compensation for referring an individual to another person to prepare, present
259	or prosecute, or advise, consult or assist the individual with, a VA benefits matter;
260	(c) receive, with respect to an individual's VA benefits matter, compensation for services
261	rendered before the date on which a notice of disagreement, decision review, or
262	appeal is filed, whichever comes first;
263	(d) guarantee, either directly or by implication, that any individual will receive specific
264	VA benefits or that any individual will receive a specific level, percentage, or amount
265	of VA benefits; or
266	(e) receive excessive or unreasonable fees as compensation for preparation, presentation
267	or prosecution of, or advising, consulting or assisting an individual with, a VA
268	benefits matter as described in 38 C.F.R. 14.636.
269	(8) The division may:
270	(a) accept complaints alleging violations of this section; and
271	(b) bring an enforcement action under Title 13, Chapter 11, Utah Consumer Sales
272	Practices Act, against a person who violates this section.
273	Section 4. Section <b>71A-4-103</b> is amended to read:
274	71A-4-103 . Education requirements.
275	(1) [All individuals and attorneys-] Every person providing assistance to a veteran shall
276	complete three hours of qualifying education as specified in 38 C.F.R. 14.629(b) during
277	the first 12 month period following the date of the person's initial accreditation.
278	(2) An additional three hours of qualifying continuing education shall be completed by the
279	person described in Subsection (1) every two years following the initial 12-month period.
280	Section 5. Section <b>71A-4-104</b> is amended to read:
281	71A-4-104 . Department responsibilities Notification Assistance
282	Complaints Claimant responsibilities.
283	(1) The department shall notify in writing each veteran for whom the department has
284	contact information that any [individual or business-] person offering to assist veterans in
285	applying for benefits shall disclose in writing to the veteran the following:
286	(a) 38 C.F.R. 14.629 and 38 C.F.R. 14.630 require that any [individual] person providing
287	assistance be accredited by the VA;
288	(b) federal law restricts charging a veteran a fee for assisting in the initial application for

289	VA benefits; and
290	(c) the department's website has a list with contact information of VA accredited claim
291	representatives.
292	(2) Beginning July 1, 2015, and every three years after the department shall:
293	(a) notify the Insurance Department regarding the federal law governing assistance for
294	VA benefits, and the Insurance Department shall notify all individual producers and
295	consultants licensed by the Insurance Department at the time of initial licensing and
296	upon license renewal of those same federal laws governing assistance for VA
297	benefits;
298	(b) contact the Utah State Bar regarding federal law governing legal assistance for
299	claimants applying for benefits and request that the association provide continuing
300	legal education on federal laws governing assistance; and
301	(c) notify the Department of Health and Human Services regarding federal law
302	governing the assistance for claimants applying for benefits, and require the
303	Department of Health and Human Services to notify all assisted living and nursing
304	care facilities of those federal laws.
305	(3) The executive director may establish procedures for processing complaints related to
306	assistance regarding a claim for VA benefits.
307	(4) For violations by accredited or non-accredited [individuals] persons who offer assistance
308	with VA benefits, the executive director may [audit] evaluate selected assisting [
309	individuals and referring entities] persons for compliance with this chapter and federal
310	laws which govern the provision of assistance to claimants.
311	Section 6. Section <b>71A-4-105</b> is amended to read:
312	71A-4-105 . Veterans Benefits Application Assistance Act Exempt
313	organizations.
314	Accredited representatives of the following organizations are exempt from the
315	provisions of this chapter:
316	(1) the department;
317	[(1)] (2) American Legion;
318	[(2)] (3) Veterans of Foreign Wars;
319	[ <del>(3)</del> ] (4) Disabled American Veterans;
320	[(4)] (5) Vietnam Veterans of America;
321	[(5)] (6) American Veterans (AMVET);
322	[ <del>(6)</del> ] (7) Military Order of the Purple Heart: and

323	[(7)] (8) other VA recognized service organizations or individuals as determined by the

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324 executive director.

325 Section 7. Effective Date.326 This bill takes effect on May 7, 2025.

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