

## Utah Gross Sales Compared to Vehicle Related Sales

Calendar Year	Gross Retail Sales & Purchases	*Retail Motor Vehicle Dealers	Private Motor Vehicle Sales	**Services Auto & Misc. Repair	Wholesale Motor Vehicles & Parts	Total Vehicle Related Sales	Percent of Vehicle Related Gross Sales	
1989	13,892,214,531	1,642,708,004	249,204,911	399,951,841	100,888,434	2,392,753,190	17.2%	
1990	14,773,625,660	1,550,018,494	197,894,500	404,797,165	95,452,987	2,248,163,146	15.2%	
1991	15,998,242,077	1,564,991,165	207,714,364	436,048,437	98,237,326	2,306,991,292	14.4%	
1992	17,312,609,996	1,754,655,859	323,741,796	455,676,651	113,804,363	2,647,878,669	15.3%	
1993	19,341,072,950	2,104,895,942	304,691,810	515,488,213	116,747,987	3,041,823,952	15.7%	
1994	21,526,668,570	2,286,606,950	386,420,842	579,367,711	125,319,331	3,377,714,834	15.7%	
1995	23,608,777,044	2,384,279,650	440,944,129	700,898,084	136,729,940	3,662,851,803	15.5%	
1996	25,843,937,454	2,655,876,714	495,411,739	803,285,107	141,240,416	4,095,813,976	15.8%	
1997	26,828,662,915	2,723,017,157	513,784,605	873,885,762	113,178,031	4,223,865,555	15.7%	
1998	28,645,309,267	2,912,138,494	538,853,304	958,531,427	128,015,179	4,537,538,404	15.8%	
1999	29,998,540,713	3,114,204,913	509,906,080	987,085,855	147,468,643	4,758,665,491	15.9%	
2000	31,645,012,877	3,327,539,996	605,250,028	1,051,014,604	148,092,701	5,131,897,329	16.2%	
2001	32,402,133,479	3,500,888,941	613,687,363	1,085,245,664	154,928,072	5,354,750,040	16.5%	
<b>Total</b>	307,619,364,473	31,521,822,279	5,387,505,471	9,251,276,521	1,620,103,410	47,780,707,681	--	
<b>13 Year Average</b>	23,216,677,503	2,424,755,560	414,423,498	711,636,655	124,623,339	3,675,439,052	15.8%	<b>13 Year Average</b>
<b>10 Year Average</b>	25,715,272,527	2,676,410,462	473,269,170	801,047,908	132,552,466	4,083,280,005	15.8%	<b>10 Year Average</b>
<b>5 Year Average</b>	29,903,931,850	3,115,557,900	556,296,276	991,152,662	138,336,525	4,801,343,364	16.0%	<b>5 Year Average</b>

Source: Utah State Tax Commission, Economic and Statistical Unit Reports, Calendar Years and Fourth Quarter Taxable Retail Sales, Services and Purchases in the State of Utah; \*Excludes boat dealer sales; \*\*Excludes electrical, watch, clock, jewelry, reupholstery, furniture, and miscellaneous repair.

Prepared by the Office of Legislative Research and General Counsel, March 2003