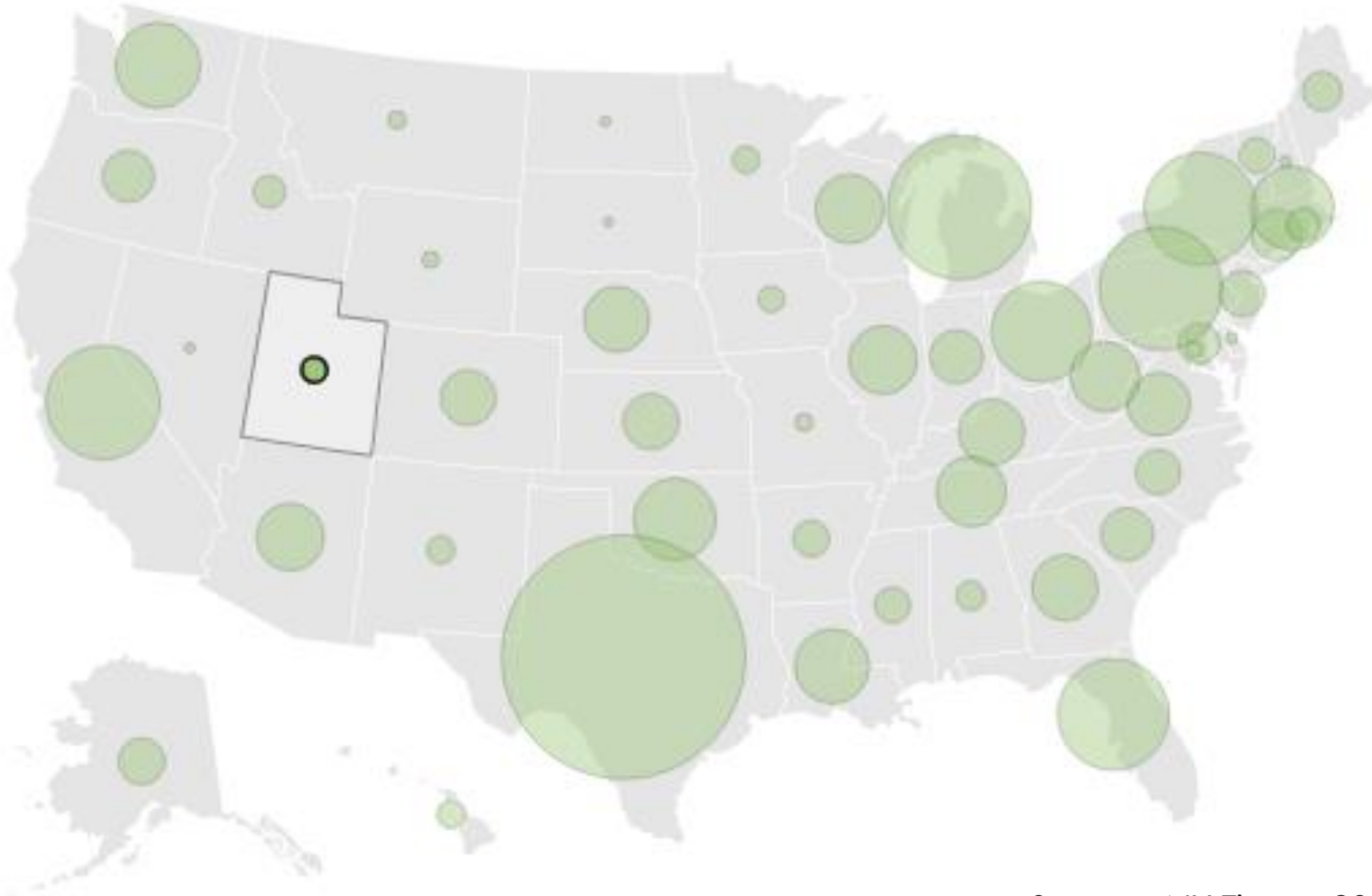


Utah's Economic Development Incentives

June 15, 2016

Total Incentives



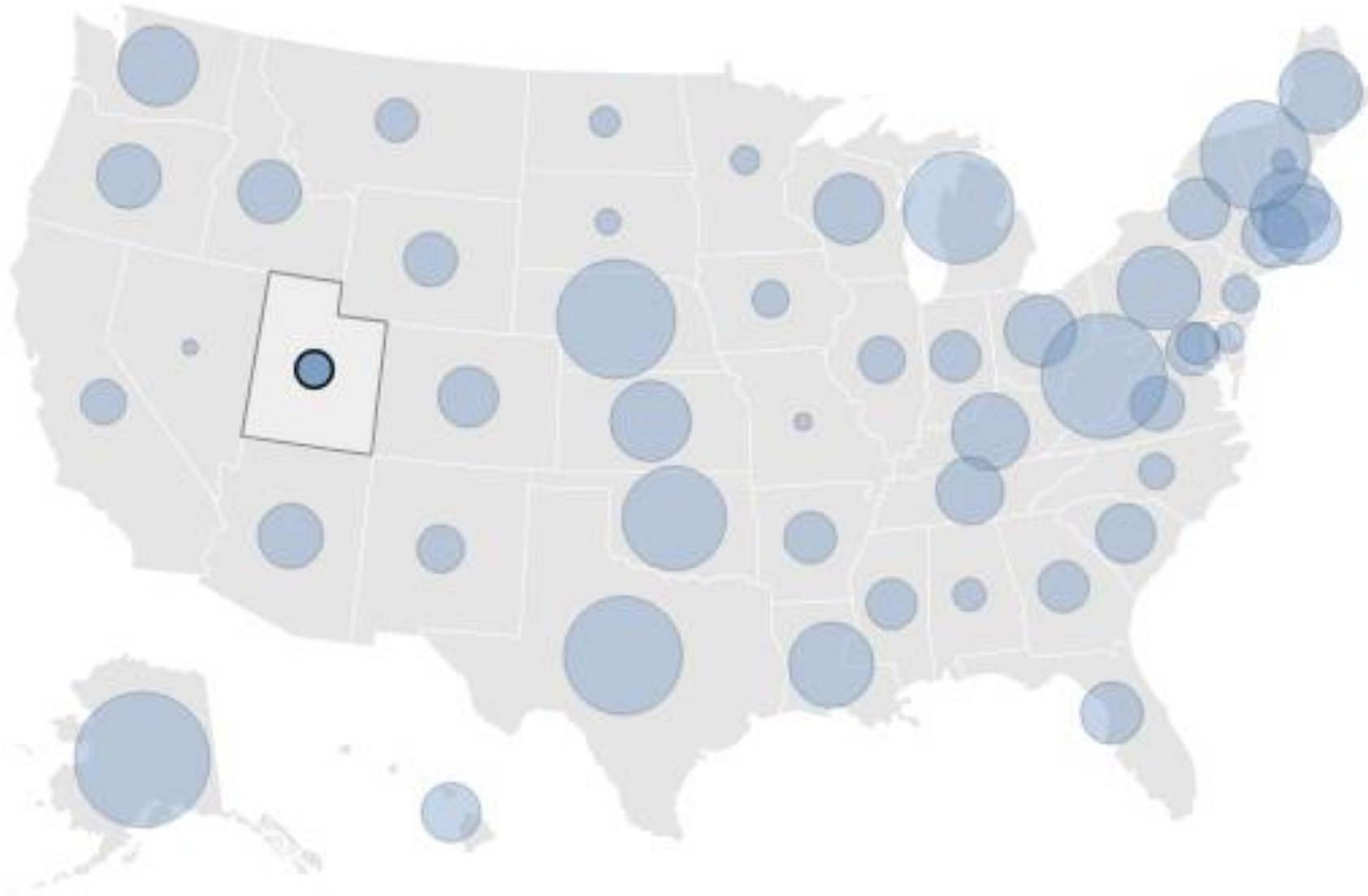
South Dakota: \$27.8M

Utah: \$207M

Texas: \$19.1B

Source: NY Times, 2012

Incentives Per Capita



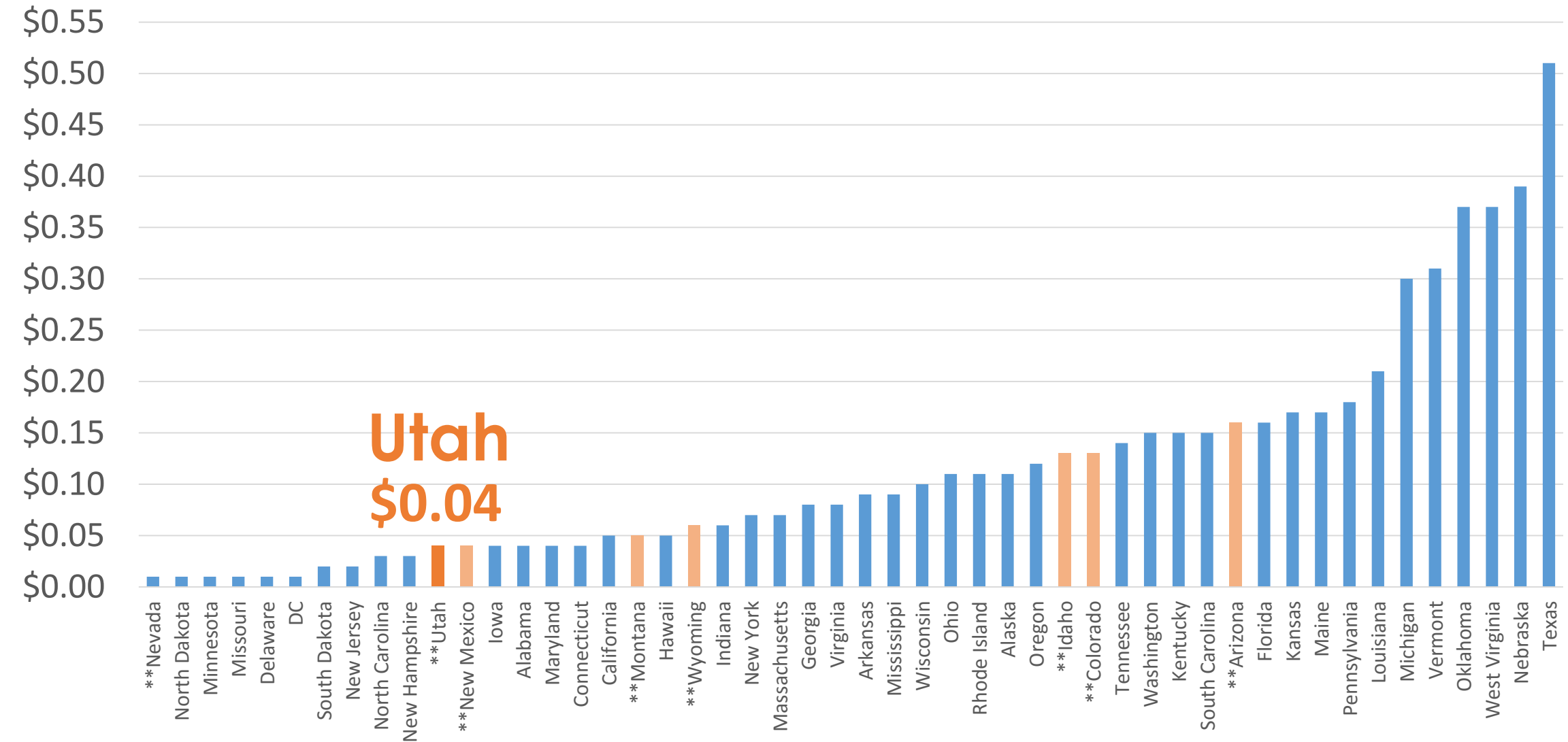
Nevada: \$12

Utah: \$75

Alaska: \$991

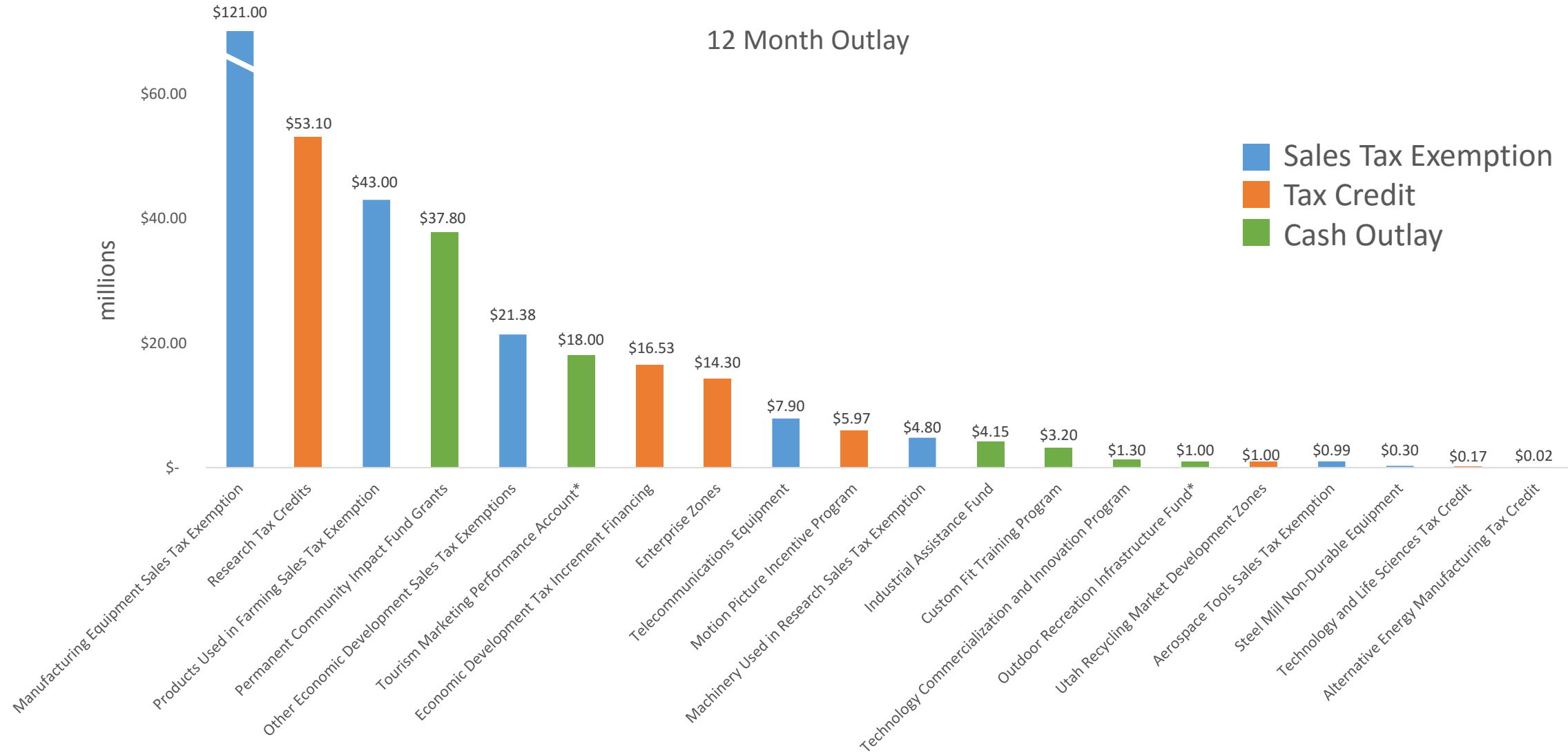
Source: NY Times, 2012

Incentives Per Budget Dollar



Source: NY Times, 2012

Utah Economic Development Incentives



Economic Development Sales Tax Exemptions

FY 2015

Exemptions

\$199.35M

- \$121.0 million: manufacturing machinery and equipment
- \$991,000: aerospace tools
- \$297,000: steel mill non-durable equipment
- \$4.8 million: machinery used in research
- \$7.9 million: telecom equipment
- \$43.0 million: products used in farming.

Economic Development Tax Increment Financing (EDTIF)

FY 2015 Tax Credits

\$12.9M

FY 2015 Projects

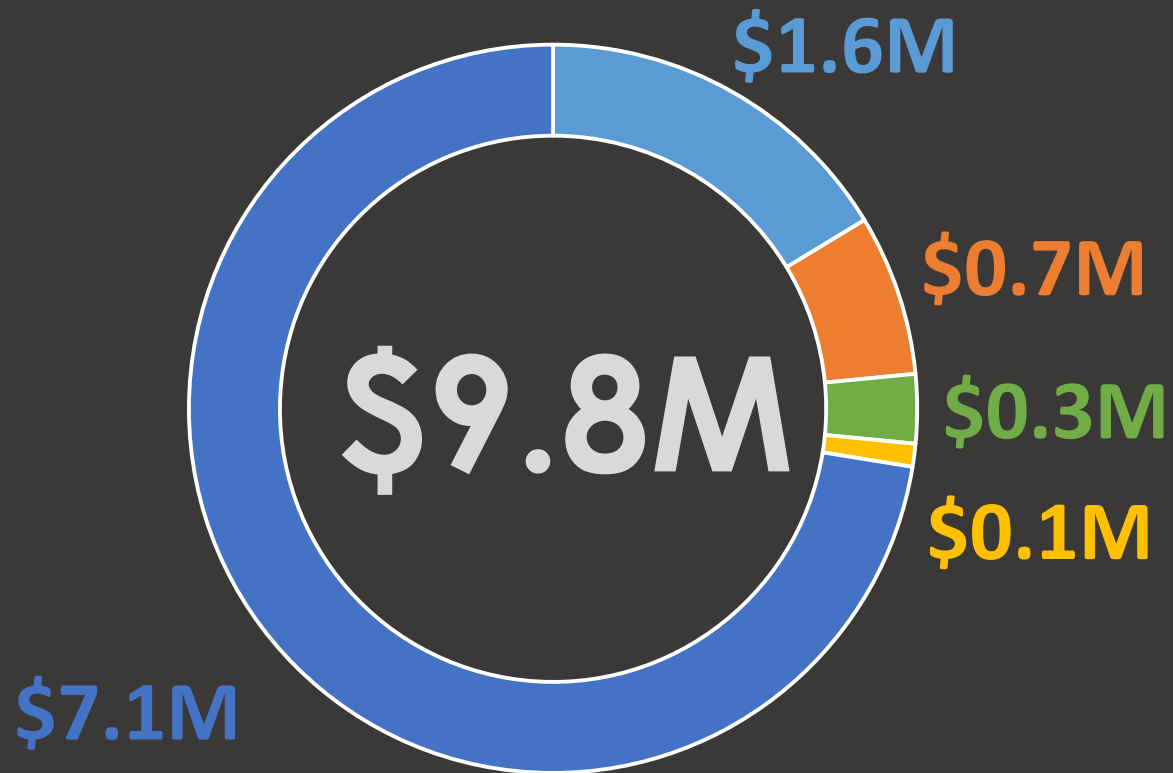
44

Source: GOED Annual Report, 2015

- Post-performance Tax Credit
- 30% of New State Revenue
- Requires:
 - New high paying jobs
 - \$10M capital investment, or
 - Significant purchases from Utah vendors

Industrial Assistance Fund

Total IAF Commitments



Source: GOED Annual Report, 2015

- **Economic Opportunities:**
6 organizations
- **Rural Fast Track:**
22 companies
- **BEAR Funding:**
15 organizations
- **Smart Schools**
- **Post-Performance Grants:** 19 companies

Enterprise Zones

Population < ~~50K~~ 70K
Municipality < ~~15K~~ 20K

\$750-\$2,200 per new job

\$25K-\$75K for investments in
plant, equipment, or
rehabilitating a building

CY 2014
Non-refundable Credits

\$14.4M

Source: Utah Tax Commission

Tourism Marketing Performance Account (TMPF)

Mighty 5

Spring-Fall

Find Your Greatest

Winter

- Advertising to increase Utah tourism
- Captures revenue from tourism-related sales tax
- Account may increase by \$3 million per year

FY 2016 Appropriation

\$18M

Motion Picture Incentive Program

Cash Rebate or Refundable Credit

20% of Dollars Left In State

- \$200K-\$1M and 85% Utah Cast/Crew
- \$1M+

25% of Dollars Left in State

- \$1M+ and 85% Utah Cast/Crew

Approved Credits

\$17.1M

Source: GOED Annual Report, 2015

Other GOED Incentives

- Alternative Energy Manufacturing Tax Credit
- Technology and Life Science Tax Credits
- Utah Recycling Market Development Zones
- Private Activity Bond Authority
- Technology Commercialization and Innovation Program
- Procurement Technical Assistance Centers
- Outdoor Recreational Infrastructure Grant

Other Incentives

- Community Development and Renewal Agencies
- Alternative Energy Development Tax Credits
- Research Tax Credits
- Custom Fit Training Program
- Permanent Community Impact Fund*

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