SWATC FY – 2016 (Year end data)

MEMBERSHIP HOURS
- .19%

HEADCOUNT
- 24.9%
- 7.7%

CERTIFICATES
- 61.6%
- 7.4%

2nd in % growth
1st in % growth
SWATC FY – 2017 (YEAR TO DATE)

MEMBERSHIP HOURS

110,185

HEADCOUNT

1,357

7/1 – 12/31

8%

18%
Current COE Approved Programs

Cedar City Campuses

- Accounting Clerk
- Automotive Technician
- Basic Business Admin. Support
- Billing and Coding Specialist
- Business Admin. Support II
- Computer Science - IT
- Computer Science - Programming
- Computer Science - Web Development
- Culinary Arts
- Digital Media - Graphic Design
- Digital Media - Multi Media
- Digital Media - Web Design
- EMT
- EMT Advanced
- Entrepreneurship
- Industrial Maintenance & Automation
- Medical Clinical Assistant
- Medical Office Administration
- Nursing Assistant
- Phlebotomy
- Prehospital Emergency Care
- Production Welder
- Professional Truck Driving
- Structural Steel & Pipe Welder
- Welding Essentials

Smithfield Foods (Circle Four Farms - Milford)

- Advanced Swine Production
- Herd Technician
- Pork Production

Beaver High School, Bryce Canyon High School, Milford High School, Escalante High School, Panguitch High School, Kane County, Valley High School, Parowan High School

- Nursing Assistant (Certificate)
- Nursing Assistant (Secondary)
Success Stories

GOLDEN KEY AWARD
Crystal Pyne, Outstanding Service to People with Disabilities

PARTNERSHIPS
SUU BRC, Chamber, PTAC, SUU Regional Services, SCORE
Success Stories

BENNETT OLSEN
2016-17 Student of the Year
Automotive Technician

AZAIREA HUSEAS
1st Place & 2nd Place (Tyler) at
Tech Fair Welding Competition
Industry Driven Education

MSC AEROSPACE

Aircraft Assembly
High School Pathway Program

ZIONS BANK

Customer Service Banker Pathway

Smithfield

Custom Training for
Herd Technician,
Pork Production,
Advanced Swine Production

SOUTHWEST APPLIED TECHNOLOGY COLLEGE
Articulation Agreements

- Automotive Technician
- Accounting Clerk
- Digital Media (Graphic Design, Multimedia, Web Design)
- Business Admin Support II
- Entrepreneurship
- Medical Assistant
- Medical Clinical Assistant
- Computer Science/IT
- Production Welder
- Structural Steel & Pipe Welder

  A.A.S. Business Technology

- Computer Science/IT

  A.A.S. Computer Science & Info Systems

- Advanced Swine Production

  A.A.S. Livestock Management

- Culinary Arts

  A.A.S. Culinary Arts Management
Unique Partnerships

CULINARY PROGRAM & SUU

SUU SOUTHERN UTAH UNIVERSITY

SUU

Utah State University

SOUTHWEST APPLIED TECHNOLOGY COLLEGE

LPN PROGRAM
Challenges

1. Perception of Technical Education
2. Geographic service region & outreach to outlying rural communities
3. Funding program expansion / smaller population
4. Personnel & competitive wages
5. Funding to remodel business technology building
Response to Challenge

HYBRID – High School Computer Course
Five Year Outlook

- 25% High School Experience
  - 5% Increase
- 18% Businesses Trained
  - 2% Increase
- Develop SWATC Main Campus
## SWATC Employer Driven Program Expansion & Funding Request

<table>
<thead>
<tr>
<th>Program/Department</th>
<th>FTE</th>
<th>Salary &amp; Benefits</th>
<th>Current Expense</th>
<th>Ongoing Equipment</th>
<th>Total Request</th>
</tr>
</thead>
<tbody>
<tr>
<td>Practical Nursing</td>
<td>1.5</td>
<td>$150,000</td>
<td>$15,000</td>
<td>$15,000</td>
<td>$180,000</td>
</tr>
<tr>
<td>Campus Support / Admin</td>
<td>3.0</td>
<td>$300,000</td>
<td>-</td>
<td>-</td>
<td>$300,000</td>
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<tr>
<td>Capital Equipment / Admin</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$230,000</td>
<td>$230,000</td>
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<tr>
<td>Computer Science</td>
<td>1.0</td>
<td>$100,000</td>
<td>$10,000</td>
<td>$10,000</td>
<td>$120,000</td>
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<tr>
<td>Computer Replacement/Admin</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$50,000</td>
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<tr>
<td>Distance Education &amp; Curriculum Development</td>
<td>1.0</td>
<td>$100,000</td>
<td>$10,000</td>
<td>$10,000</td>
<td>$120,000</td>
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<tr>
<td><strong>Totals</strong></td>
<td>6.5</td>
<td><strong>$650,000</strong></td>
<td><strong>$35,000</strong></td>
<td><strong>$315,000</strong></td>
<td><strong>$1,000,000</strong></td>
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<tr>
<td><strong>One Time Equipment Needs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td><strong>$607,282</strong></td>
</tr>
</tbody>
</table>

**Note:** The figures are estimates and subject to change based on further analysis and input from stakeholders.
## Program Specific Request

<table>
<thead>
<tr>
<th></th>
<th>PRACTICAL NURSING</th>
<th>COMPUTER SCIENCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>DWS Star Rating</td>
<td>⭐⭐⭐⭐⭐</td>
<td>⭐⭐⭐⭐⭐</td>
</tr>
<tr>
<td>Average Annual % Change</td>
<td>2.83%</td>
<td>3.75%</td>
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<tr>
<td>Ten Year Projection</td>
<td>32.2%</td>
<td>44.2%</td>
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<tr>
<td>Median Income</td>
<td>$27.72</td>
<td>$34.02</td>
</tr>
<tr>
<td>Increase in Headcount</td>
<td>16-24</td>
<td>30</td>
</tr>
</tbody>
</table>
SWATC FY – 2016

Campus Equity $191,500
Compensation/Health/Retirement $53,900
SWATC FY – 2015

Campus Capacity $292,500  |  Campus Equity $66,500
Compensation/Health/Retirement $52,000

(CDL Expansion, Health Science Instructor, Marketing & Recruiting Position, Industrial Maintenance Expansion)
SWATC - CUSTOM FIT

COMPANIES SERVED | TRAINEES | HOURS OF TRAINING
319 | 853 | 18,808

$163,624 company cash contribution