

FISCAL INTERMEDIARY (FI) OR FISCAL MANAGEMENT SERVICES (FMS)

- New Choices Waiver
- Aging Waiver
- Physical Disabilities Waiver
- Acquired Brain Injury Waiver
- Community Supports Waiver
- EPAS Program (Employment Personal Assistance Program)



2010 Utahans with special care needs utilize Self-Administered Services.

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Utah contracts with three (3) Fiscal Intermediary Providers:

Acumen
Leonard Consulting
Morning Star

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The National average rate for FMS or FI Services is

\$98.10

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Utah's rates are between
\$48.00—\$51.76

Utahans receiving services through one of several Medicaid Waivers or the EPAS program have the option or—in some cases—the requirement to receive services in a Self-Administered Services (SAS) model, rather than from a typical service provider agency. The SAS model allows an individual, or their representative, to hire their own employees, rather than hiring a service provider agency. The individual then selects a Fiscal Management Service Provider who assists them with:

Employer Enrollment Services including

- Obtaining a Federal Employer Identification Number (EIN)
- Appointment of Agent
- Authorization of tax information disclosure
- IRS Forms 2678, 8821, SS-4

Employee Enrollment Services including

- Processing fingerprints and background screening
- Determining and setting wage rate
- Copy identification
- Completion of the I-9 and W-4
- eVerify
- Informing employees of training requirements and processes
- Direct Deposit
- Process time cards and payroll
- W-2s
- Annual background screening reminder letter and processing

Fiscal Intermediaries do not receive an enhanced rate when a program participant employs multiple employees. The FMS receives the same Per-member Per-month rate for a program participant with one employee as they do for a program participant with fifteen employees.

Utah's FMS providers are strained to a tipping point. They are asking for a \$250,000 appropriation to bring Utah's reimbursement rate closer in line to the national average and rates in surrounding States. Performance measures for such an appropriation include:

- Utah will be able to continue to offer a Self Administered Services model and maintain compliance within the parameters of how Waivers are written
- Utah will be able to offer choice in an array of FMS provider agencies
- Quality FMS providers will ensure adequate employee monitoring, no ineligible workers on payroll, all workers current on training and reporting, and all payroll taxes properly handled

	A	C	D	E
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2	State or State&Program	Current AFA price		
3	AZ	\$ 81.20		
4	CA Kern	\$ 85.00		
5	CA RCRC	\$ 92.25		
7	CA TCRC, ELARC	\$ 71.37	2-3 services	
8	CA TCRC, ELARC	\$ 96.86	4 or more service	
9	GA CCSP	\$ 80.00		
10	GA			
10	NOW/COMP/ICWP	\$ 75.00		
11	HI CLP	\$ 97.81		
12	HI Veterans	\$ 103.31		
14	INICCOA	\$ 89.00		
15	LA	\$ 111.09		
16	MT	\$62/\$362	more informati	on below
17	ND	\$ 92.25		
18	OH COA	10%		
19	OH VETS	\$ 95.00		
20	OK	\$ 74.00		
21	UT	\$ 48.00		
22	UT	\$ 48.00		
23	UT	\$ 48.00		
24	UT	\$ 51.76		
25	UT	\$ 95.00		
26	MT Employer			

		Actual Costs 8/2015-7/2016			Expected Annual Cost at Current Rates			Version 1: \$250k max above expect	
Program	Total Clients	Total Dollars - All Providers 8/2015 - 7/2016	FMAP Multiplier	Total State Dollars - All Providers 8/2015 - 7/2016	Current Rate	Current Annual Cost	Current State Dollars	New Rate	New Annual Cost
DSPD	1757	\$ 979,685.63	0.2983	\$ 292,240.22	\$ 51.76	\$ 1,091,307.84	\$ 325,537.13	\$ 84.24	\$ 1,776,112.53
Aging	102	\$ 48,672.00	0.5	\$ 24,336.00	\$ 48.00	\$ 58,752.00	\$ 29,376.00	\$ 78.12	\$ 95,619.37
NCW	21	\$ 14,688.00	0.5	\$ 7,344.00	\$ 48.00	\$ 12,096.00	\$ 6,048.00	\$ 78.12	\$ 19,686.34
EPAS	130	\$ 74,880.00	0.5	\$ 37,440.00	\$ 48.00	\$ 74,880.00	\$ 37,440.00	\$ 78.12	\$ 121,867.82
Total / Average	2010	\$ 1,117,925.63		\$ 361,360.22	\$ 51.29	\$ 1,237,035.84	\$ 398,401.13	\$ 83.47	\$ 2,013,286.05
Veterans	76	\$ 58,805.00							
								Proposed % increase	63%

ed annual costs going forward		Version 2: \$250k max above <u>actual</u> costs (8/15-7/16)				Version 3: Same as Option 2, but with Rates equivalent across programs			
New State Dollars	Delta vs. Current Expected	New Rate	New Annual Cost	New State Dollars	Delta vs. Actual 8/15-7/16	New Rate	New Annual Cost	New State Dollars	Delta vs. Actual 8/15-7/16
\$ 529,814.37	\$ 204,277.24	\$ 79.43	\$ 1,674,649.38	\$ 499,547.91	\$ 207,307.69	\$ 78.25	\$ 1,649,823.00	\$ 492,142.20	\$ 199,901.98
\$ 47,809.68	\$ 18,433.68	\$ 73.66	\$ 90,156.96	\$ 45,078.48	\$ 20,742.48	\$ 78.25	\$ 95,778.00	\$ 47,889.00	\$ 23,553.00
\$ 9,843.17	\$ 3,795.17	\$ 73.66	\$ 18,561.73	\$ 9,280.86	\$ 1,936.86	\$ 78.25	\$ 19,719.00	\$ 9,859.50	\$ 2,515.50
\$ 60,933.91	\$ 23,493.91	\$ 73.66	\$ 114,905.93	\$ 57,452.97	\$ 20,012.97	\$ 78.25	\$ 122,070.00	\$ 61,035.00	\$ 23,595.00
\$ 648,401.13	\$ 250,000.00	\$ 78.70	\$ 1,898,274.01	\$ 611,360.22	\$ 250,000.00	\$ 78.25	\$ 1,887,390.00	\$ 610,925.70	\$ 249,565.48
		Proposed % increase	53%			Proposed % increase	53%		

Performance Measures

1. Utah will be able to continue to offer a Self-Administered Services model and maintain compliance within parameters of how Waivers are written.
2. Utah will be able to offer choice in an array of FMS provider agencies.
3. Quality FMS providers will ensure adequate employee monitoring, no ineligible workers on payroll, all workers current on training, screening, and reporting, and all payroll taxes properly handled.