



August 29, 2017

Dear Member of the Utah State Legislature,

On behalf of the 32 homeless men and women we have provided with a dignified end of life experience, and the hundreds of homeless individuals who die annually in Utah, **we respectfully ask for your support of Senator Escamilla's appropriation of \$950,000** to begin initial site work and development of a new 36-bed medical housing facility for medically frail and terminally homeless individuals.

The INN Between is a unique 501(c)(3) nonprofit that relies primarily on private donations for our \$425,000 annual budget. We serve clients referred from throughout Utah, with 80% of new clients originating within Salt Lake County.

The INN Between, is Utah's only end of life solution for the homeless, and the first program to address medical respite and end of life for the homeless in the entire United States. Since inception two years ago, The INN Between has demonstrated a proven track record as an amazing humanitarian program that showcases the compassionate nature of Utahns by providing a warm and caring home to individuals who have nowhere else to go as they face medical crisis and terminal illness.

The INN Between currently has a maximum capacity of 16 and is full most nights with a long wait list. The facility home is 63 years old, is in disrepair and lacks an elevator and other modern conveniences, making life challenging for the staff, volunteers, medical team, and residents.

**The need for a larger facility has been demonstrated, and this appropriation is critical to launch the project at this time, as the State and County restructure our homeless shelter services.**

The **terminally ill homeless** are not only the most vulnerable segment of the homeless population, but also **the most costly to our community at well over \$1 million annually**. They burden limited police and fire resources by making **unnecessary 911 calls and emergency room visits** (each 911 call with medical transport costs \$2,000; each night in the hospital is at least \$3,000). They become **hospital "frequent fliers"** because they can't be turned away for service at the hospital. The **State pays for the cremation** through its Indigent Cremation Fund.

And, The INN Between doesn't just serve the chronically homeless. We see many average **middle-class Utahns who worked their entire lives**, only to lose their job and housing when a major illness strikes. We know that many Utahns are only one or two paychecks away from homelessness after job loss, even without medical issues and high medical bills.

**The INN Between is not a homeless shelter.** We are an independent living facility that serves as a "surrogate home" to our residents, who stay with us from a week to a year, depending on

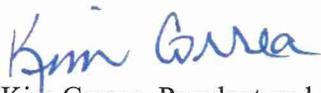
their diagnosis. We collaborate with area shelters and homeless service providers to ensure that homeless individuals with high medical needs are appropriately and cost-effectively placed at The INN Between.

As we embark on a major shift in homeless shelter services, it is important to look at the big picture to ensure high quality, cost effective outcomes and avoid duplication of services.

The INN Between is a **long-term solution** that will address the “med bed” needs of our community while ensuring that Utah’s most vulnerable individuals, whether recently homeless or chronically homeless, remain housed and receive professional hospice care at the end of life.

Please support this critical appropriation.

Sincerely,



Kim Correa, President and CEO  
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kim@theinnbetweenslc.org

### ***The INN Between Board of Directors***

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# Case for Support of 36 Bed Homeless Medical Housing Facility

Goal #1 - Terminally ill homeless die with dignity in medically appropriate housing

Goal #2 - Medically frail homeless are stabilized and housed, breaking the cycle of homelessness

Goal #3 - Open prior to the closure of The Road Home to meet demand for "med beds"

## 2-year Program Outcomes

**32**

Deaths with dignity in a home, not on the streets

**3**

Dying clients regained their health

**125**

Terminally or acutely ill homeless served

**19**

Homeless placed in stable housing

**15**

People obtained public benefits

**16**

Beds are full most nights



**8,581**

housing days provided



**67%**



**33%**



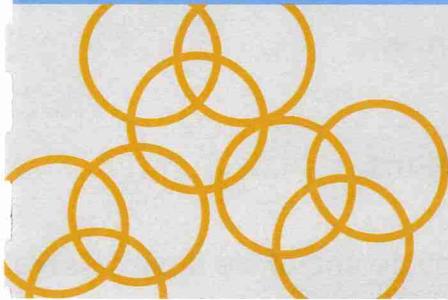
**5%**

**100% of residents**

had basic needs met  
received appropriate medical care  
established primary medical care  
were actively case managed  
received social and emotional support

**92% reunited with estranged family**

**1 employed as a software engineer!**



The INN Between collaborates within the complex system of homeless service providers and shelters to improve outcomes and avoid costly duplication of services.

## 16 beds is not enough

The State's \$950K investment to start the construction project is a fraction of the \$67 million planned to be spent over the next 2 years in the Rio Grande area.

It will save money, free up 911 resources and hospital beds, and provide critical medical housing to the most vulnerable members of our community.



# System-Wide Costs



Over 60 government, health care and nonprofit agencies provide homeless services.

Duplicating efforts is costly for the entire system, including the State of Utah which funds many agencies.



Shelters and Urban Camping

**A comprehensive solution is needed with 1,200 beds at The Road Home being replaced by 700 beds in 3 Resource Centers**

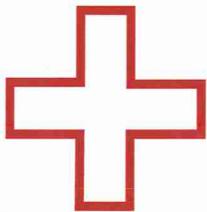
- The Road Home was never adequately equipped to provide end of life housing or care or high intervention medical care.
- The new resource centers are not slated to have "med beds."



Motels

**Fourth Street Clinic Costs:**

- 863 motel nights for the medically frail homeless = \$25,000.
- 285 nursing facility days @ \$190/day avg. = \$54,000.



Emergency Response System

**Estimated \$2 million to Salt Lake City:**

\$2,000 per 911 call with medical transport not reimbursed for uninsured homeless.

**Estimated \$10 million to Salt Lake area Hospitals:**

- \$2,000 to \$3,000 per ER visit.
- \$3,000 + per day of hospitalization.
- Misuse of scarce 911 and hospital resources



Compassionate Release

**Estimated \$4 million to Utah Jails and Prisons:**

- \$80 per day to house a prisoner.
- Jails and prisons are not equipped to provide end of life hospice care and lack the funding to provide hospice medication.
- 20 compassionate releases for 2 months each saves \$100,000.



State Funded Cremations

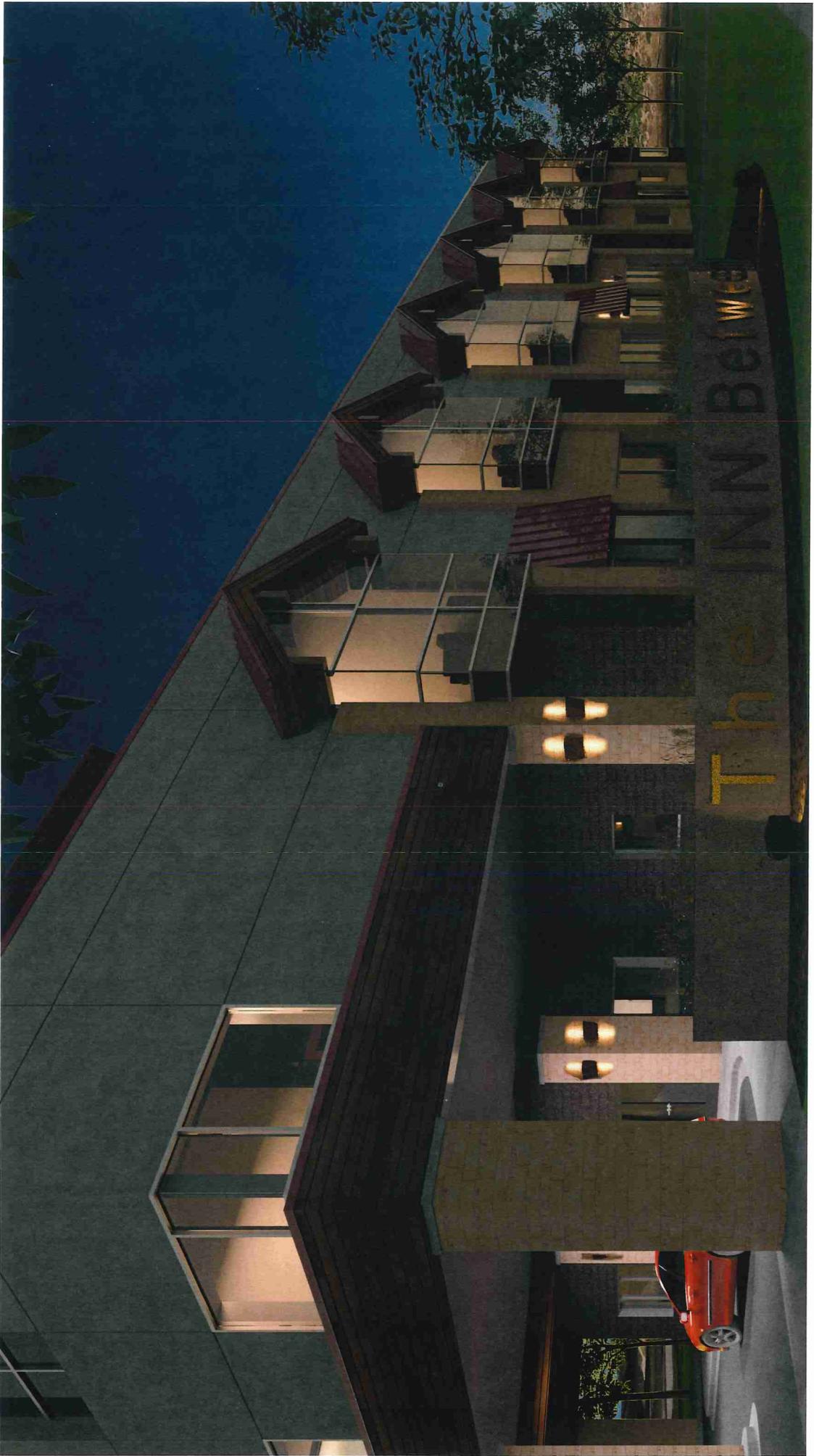
**Estimated \$26,000 cost to State of Utah:**

Indigent cremations for unidentified homeless individuals and those whose families lack the means to pay for cremation.







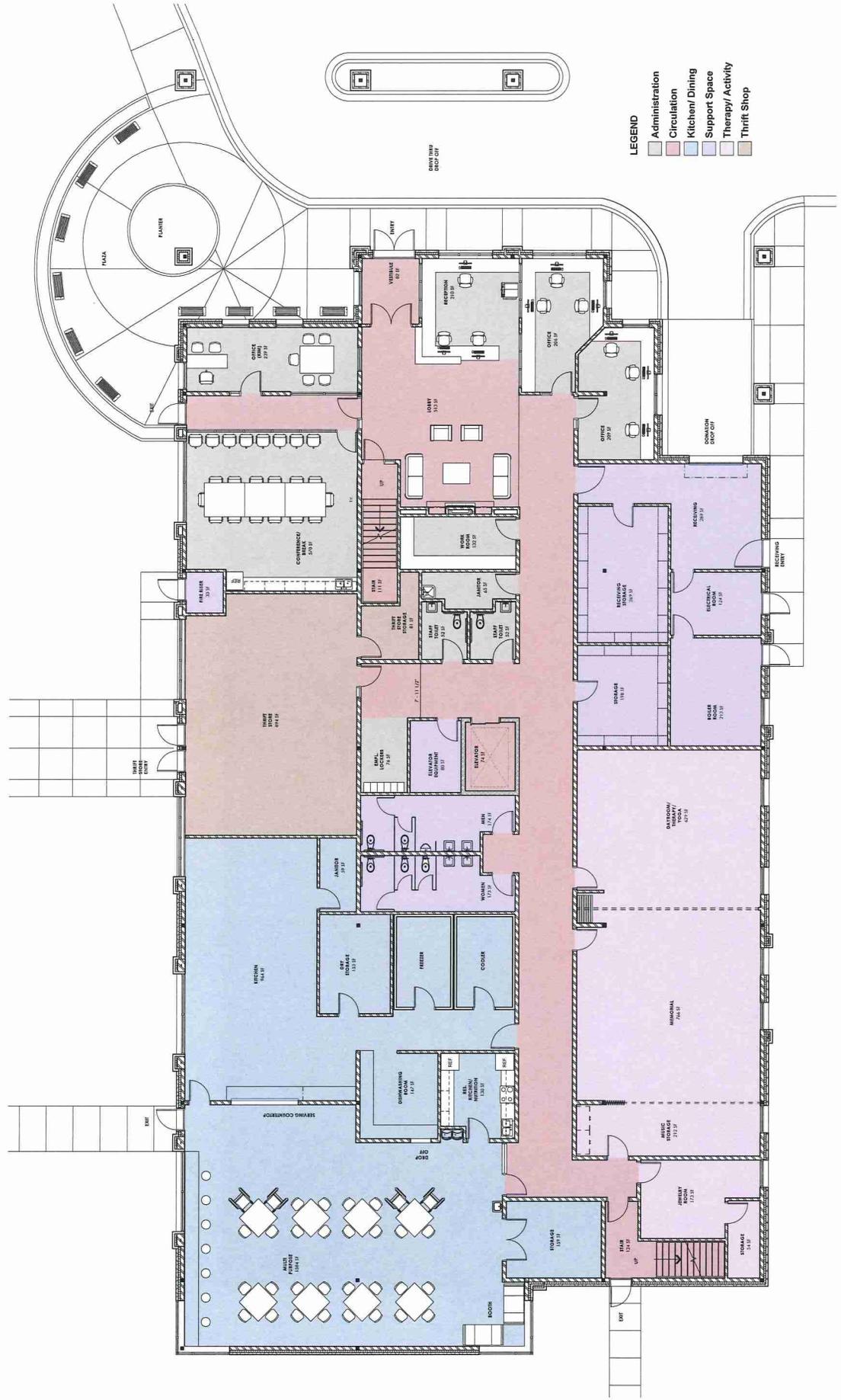




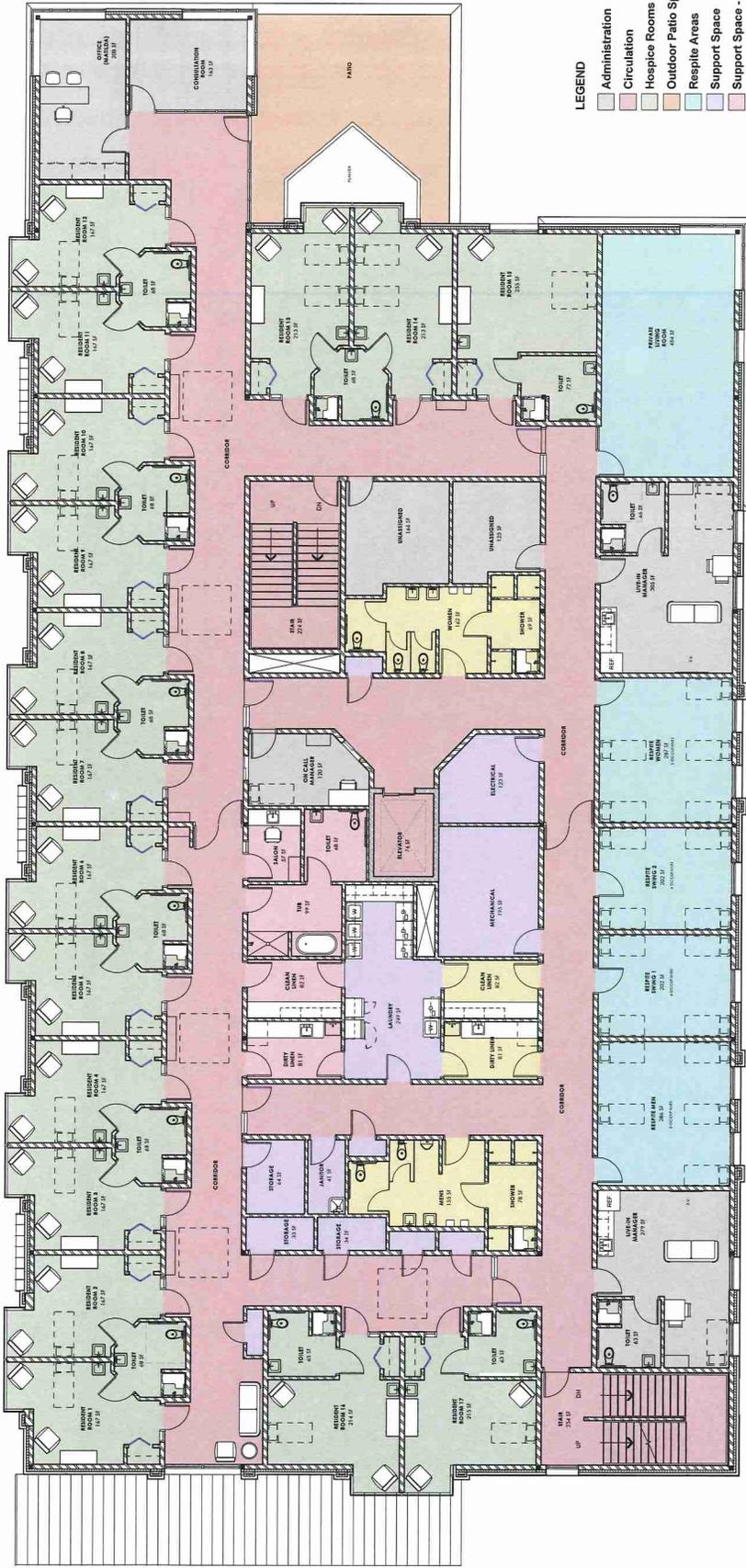
Floor Plan - Level 1 Departments  
Scale: 3/16" = 1'-0"  
08/02/17

**The INN Between**  
340 S. Goshen St.  
Salt Lake City, Utah 84104  
*Hope for the Homeless*

Level 1 Area: 12,474  
Level 2 Area: 13,680  
Level 3 Area: 1,955  
Total Area: 28,309



- LEGEND**
- Administration
  - Circulation
  - Kitchen/ Dining
  - Support Space
  - Therapy/ Activity
  - Thrift Shop



**LEGEND**

- Administration
- Circulation
- Hospice Rooms
- Outdoor Patio Space
- Respite Areas
- Support Space
- Support Space - Hospice
- Support Space - Respite



Floor Plan - Level 2 Departments  
 Scale: 3/16" = 1'-0"  
 08/02/17

**The INN Between**  
 340 S. Goshen St.  
 Salt Lake City, Utah 84104





LEGEND  
 Circulation  
 Outdoor Patio Space  
 Support Space



Roof Plan - Overall Departments  
 Scale: 3/16" = 1'-0"  
 08/02/17

The INN Between  
 340 S. Goshen St.  
 Salt Lake City, Utah 84104  
 Homeless for the Homeless



**LEGEND**

- NEW HORSE  
BUILDING
- ASPHALT PAVING  
(ROAD, PARKING, ETC.)
- CONCRETE PAVING  
(SIDEWALK, COURT, ETC.)
- LANDSCAPED AREA

**PARKING STALLS**  
 ADA: 3  
 STANDARD: 76  
 TOTAL: 79



Overall  
Site Plan

**THE INN BETWEEN**



300 SOUTH

GOSHEN ST.

EXIST. BLDG.

9 STALLS

16 STALLS

16 STALLS

16 STALLS

19 STALLS

3 STALLS

PLAZA

MAIN ENTRY

BACK ENTRY

STONE FRONT

THE INN BETWEEN

