



State of Utah
Department of Commerce

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Governor

SPENCER J. COX
Lieutenant Governor

FRANCINE A. GIANI
Executive Director

JACOB HART
Deputy Director

July 30, 2018

Business & Labor Interim Committee
c/o Joseph T. Wade, Policy Analyst
Office of Legislative Research and General Counsel
210 House Building State Capitol Complex
Salt Lake City, UT 84114
jwade@le.utah.gov

RE: Annual Report of the Utah Motor Vehicle Franchise Advisory Board

Dear Mr. Wade,

On behalf of the Utah Motor Vehicle Franchise Advisory Board ("Board"), I am submitting the following annual report pursuant to Utah Code Ann. § 13-14-310. Subsection 13-14-310(1) requires the Board to provide the number of applications for a new or relocated motor vehicle dealership that the Board received during the 12 months before the date of this report.

Just before my last report on August 1, 2017, we had received notice of the proposed establishment of a new trailer franchise. We then received a protest on that proposed new trailer dealership, a hearing was conducted before the Board, and the protest was ultimately sustained. The grounds for denial of the manufacturer's application to establish a new franchise included that even with a proposed nine percent growth rate in Cache County, there was not sufficient business in the community to support two franchisees of the same line make who were located within 3.2 miles from each other, and the constant competition for the same customers would not be beneficial to the public.

Also, just a few weeks ago, we received a notice of a manufacturer's intent to relocate a Jeep dealer from its current location in Layton to another location nearby. We have not yet received a protest relating to the relocation of this dealership.

Sincerely,



Masuda Medcalf
Administrative Law Judge

cc: Francine A. Giani, Executive Director