

# Request for Appropriation (2019 General Session)

(See instructions on reverse side and JR4-3-101 through 201)

## SECTION I - To be completed by requesting legislator

Name: Senator/Representative \_\_\_\_\_ Date \_\_\_\_\_

Funding Request Name Utah Small Business Development Center (USBDC)

Description of Funding Item The USBDC receives funding from the state legislature through GOED for the purposes of providing small business management consulting services and group training to the people of Utah throughout the state. The USBDC network consists of 14 service centers hosted by institutions of higher education.

Agency through which funds would be administered The Governor's Office of Economic Development

What is the statewide public purpose? \* To grow the small business sector of the economy by helping people successfully start, own and operate small businesses.

What type of organization(s) will receive this funding? (check all that apply)

Government  Gov't Not for Profit  Private for Profit  Private Not for Profit

Amount Requested: \$ \$736,900 per year from 2016-2021

General Fund  Educ. Fund  Transp. Fund  Other:

FY19 (One-time)  FY20 (One-time)  FY20 (Ongoing)  Nonlapsing

Project Contact Information: Name Michael C. Finnerty

Title State Director

Organization Utah State University SBDC

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Email mike.finnerty@usu.edu

### Attach Supporting Documentation (Required)

Itemized Budget

Deliverables and/or Performance Measures

Does this organization receive other State financing?  Yes  No If yes, attach explanation.

Please attach any other supporting documentation

Appropriations Committee Recommendation \_\_\_\_\_

**\*All appropriations must be made to state agencies. State agencies must follow state procurement laws which require competitive bids, requests for proposal, or sole source determination.**

(Over)

**Intent Language Request**

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**Other Notes**

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**SECTION II - To be completed by Legislative Fiscal Analyst's office**

Entered on \_\_\_\_\_ Entered by \_\_\_\_\_  
date initials

**Instructions  
Request for Appropriation**

1. Completed forms must be filed with the Legislative Fiscal Analyst by noon of the 11th day of the general session (JR4-3-101).
2. Requesting legislators complete **Section I** and return the form to the Office of the Legislative Fiscal Analyst.
3. Attach required supporting documentation, including an itemized budget, deliverables/ performance measures, whether the requesting organization receives other State financing, and any other clarifying material.
4. The Legislative Fiscal Analyst will enter your request into the online system and complete **Section II**.
5. The Request for Appropriation will be assigned to a subcommittee by the appropriate co-chair (House or Senate depending on membership of the sponsor) of the Executive Appropriations Committee using the online system.
6. Working with the co-chairs of the assigned subcommittee, staff will schedule the request for an appropriations meeting and note that meeting date in the online system.

NOTE: Appropriations subcommittee co-chairs have the option of when to schedule hearings. However, all hearings should be completed in time for actions to be included in the final report to the Executive Appropriations Committee.

**Utah SBDC Itemized Budget CY 2019**  
(State Legislative funds in yellow, other state funding in green)

ITEMIZED DESCRIPTION	SBA	GOED	LOCAL*	INDIRECT	TOTAL
A. PERSONNEL	\$554,089.00	\$475,704.00	\$360,374.00		\$1,390,167.00
B. FRINGE BENEFITS	\$258,466.00	\$206,247.00	\$122,349.00		\$587,062.00
C. TRAVEL	\$4,624.00	\$32,589.00	\$19,321.00		\$56,534.00
D. EQUIPMENT	\$0.00	\$0.00	\$0.00		\$0.00
E. SUPPLIES	\$463.00	\$4,000.00	\$7,014.00		\$11,477.00
F. CONTRACTUAL	\$30,001.00	\$4,830.00	\$58,632.00		\$93,463.00
G. CONSULTANTS	\$0.00	\$0.00	\$0.00		\$0.00
H. OTHER	\$2,074.00	\$13,530.00	\$6,687.00		\$22,291.00
I. TOTAL DIRECT COST	\$849,717	\$736,900	\$574,377		\$2,160,994
J. INDIRECT COSTS	\$59,789			\$535,039	\$594,828
<b>TOTAL BUDGET</b>	<b>\$909,506</b>	<b>\$736,900</b>	<b>\$574,377</b>	<b>\$535,039</b>	<b>\$2,755,822</b>

\* Local match represents Host Institutions, City, and County funds.

**Deliverables and Performance Measures for the last 3 years:**

DELIVERABLES	2016	2017	2018	3-Year Total	2019 Projected
Number of Clients	2,614	2,637	2,599	7,850	2,600
Consulting Hours	12,952	13,116	12,550	38,618	13,000
Capital Infusion	\$55,330,000	\$ 64,163,218	\$ 52,735,437	\$ 172,228,655.00	\$ 55,000,000
Business Starts	211	257	249	717	250
New Jobs Created	630	954	924	2,508	925
Incremental Revenue	\$44,470,000	\$ 35,228,119	\$ 59,507,489	\$ 139,205,608.00	\$ 45,000,000
Export Sales Increase	\$5,430,102	\$ 6,689,760	\$ 9,067,774	\$ 21,187,636.00	\$ 6,500,000
Tax Return on Investment	\$3.40 : \$1.00	\$2.52 : \$1.00	\$2.65 : \$1.00	\$2.85 : \$1.00	\$2.75 : \$1.00