

Measuring the Economic Impact of Utah's Cultural Businesses δ . Recommendations for Increasing this Sector's Health







Utahns Love Culture We are #1 in Live Arts Participation!

53.9 % 3.161 Participate in Cultural Performances Million Residents

Overall Participation outside of the Home

Attend Art Exhibitions

84.5%

Creative Sector

efining

For-Profits

- Galleries
- Design: Graphic/Creative/Interior/Fashion, etc.
- Film/TV/Video
- Photography
- Individual Artists: visual, music, dance, authors, poets, actors etc.
- Presenting/Concert Venues
- Event Production
- Recording Studios
- Creative Directors
- Theatres
- Architecture
- Historic rehabilitation
- Journalism

Nonprofits

- Museums: arts, history/heritage, science, botanical gardens, zoos
- Universities/Schools
- Archives
- Libraries
- Presenting/Concert Venues
- Theatres
- Organizations: arts, folk arts, cultural, humanities, science, education, preservation, history, anthropology/ archeology/, film/media, and heritage organizations
- Historical Societies: Daughters of Utah Pioneers, etc.



In 2017* Utak's cultural businesses.

Employed 111,919 Utahns (2016: 107,829).

Generated \$4 billion in earnings (5% increase or gain of \$203.1 million).
UT's nonprofit sector generated \$244.6 million in revenue (3% increase from 2016 or gain of \$168.4 million in revenue.!)
State Arts Agency (Utah Division of Arts & Museums) awarded \$1.5 million in grants to 226 recipients or \$0.52 award amount per capita.

[&]quot;The most recent year available



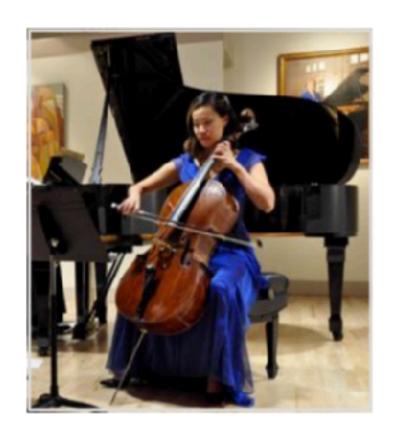
Sanpete County

- 684 Creative Occupations
- \$4.7 million in Creative Industry Earnings
- \$604.1 thousand in Cultural NONPROFIT revenues
- \$14.8 million in Creative Industry Sales



Utah County

- 24,204 Creative Occupations
- \$1.2 billion in Creative Industry Earnings
- \$7.1 million in Cultural NONPROFIT revenues
- \$3.9 billion in Creative Industry Sales



Davis County

- 8,181 Creative Occupations
- \$180.7 million in Creative Industry Earnings
- \$14.7 million in Cultural NONPROFIT revenues
- \$590.8 million in Creative Industry Sales

Employees Love Culture and the Workforce Needs it

#/ Most important factor that businesses consider when choosing to move to or expand in SLC is a robust arts & cultural environment

#/ Major contributor that keeps companies in SLC is the arts & entertainment and quality of life

96% Utah companies believe that business in their industry can only remain relevant if they have a creative workforce

6/1. Said that creativity is paramount to their success

Public Support for Culture



RAP-type Tax Programs

Seven counties and thirty two cities within Utoh have RAP-type tax programs. The various names are:

ZAP, RAP, PAR, PARC, RAMP, RAPZ, CARE.

Total maries collected by this local options sales tax in 39 municipalities and counties (listed in appendix) equaled \$32,355,036.68 in FY2016.

All RAP-type Tax Programs are voted on by the community and are renewed regularly by popular vote.

Public Art

Eight municipalities in Utah have Percent for Public Art programs. Those programs are: Ogden City Arts, Soft Lake City Arts Council, Soft Lake County, Utah Division of Arts & Museums Public Art, Park City, Summit County, St. George ("Art Around the Corner" which is a nonprofit public art organization), and newly, Mode.



Cultural Tourism

"Tourism creates jobs, new business opportunities, and strengthens local economies. Cultural Tourism protects natural and cultural resources, which improve the quality of life for residents and travelers who participate in the services and attractions of our local destination."

- Scott Beck CEO of Visit Salt Lake

Sundance Film Festival:

26 Countries 49 States

next year .

to Utah

3,323 Jobs

\$191 Million

Economic Activity



1,000

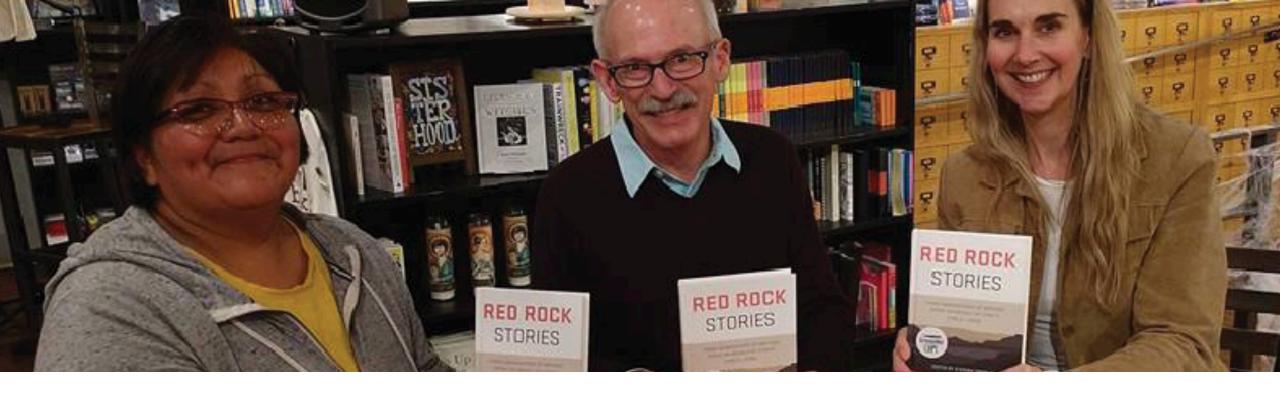
International Visitors





\$3,518

Per-Person Spending (median stay of 5 days)



Libraries

15 million visits were logged, that is more than 5 vists for every resident! And, Utah is #1 in the country in terms of children's materials borrowed from libraries!

"Over the past 5 years, approximately 100 projects per year have been approved with about \$10M invested per year by property owners, resulting in \$2M per year in state income tax credits!"7

-Preservation Utah

DCCCXCAIL

Utah's historic tax credit generates \$15M in economic activity for every \$1M in tax credits resulting in the following:

\$750M in economic benefits

Utah's historic tax credit generates 11.1 jobs (5.9 direct, 5.2 indirect) for every \$1M spent on historic rehab projects

Education

Beverly Taylor Arts Learning Program

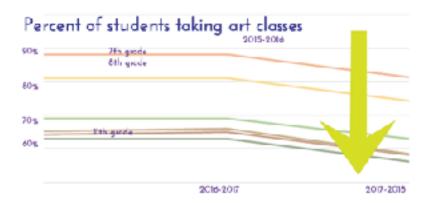




Competitive college programs and scholarships are requiring that students 'DO more, BE more'.

Current education requirements make it difficult for students to have time for additional classes.

Student participation in the fine arts is dropping as a result.



Fine Arts Outreach / POPS

Participating organizations:

Utah Sympheny

Ballet West
Reperitory Dance Theotre
Rine-Woodbury Dance
Springville Museum of Art
Spy Hap Productions
Tanner Dance
Timpanages Storytelling
Utah Festival Opera & Musical Theatre
Utah Film Center
Utah Museum of Fine Arts
Utah Opera
Utah Shakespeare Festival









27

27,762

Science Outreach / iSEE





543,743





The social and health benefits of the arts and humanities are constantly researched with results, stories, and news published frequently. Here are a few highlights of research released in the last year:



The Social & Health Benefits of Cultural Participation

Creative Climate

Increased public investment in organizations, artists, & education #2 Grow the number of Public Art & RAP programs #3 Maintain the State Historic Tax Credit #4 Lessen regulations surrounding nonprofits #5 Increase credits available to films produced in Utah

