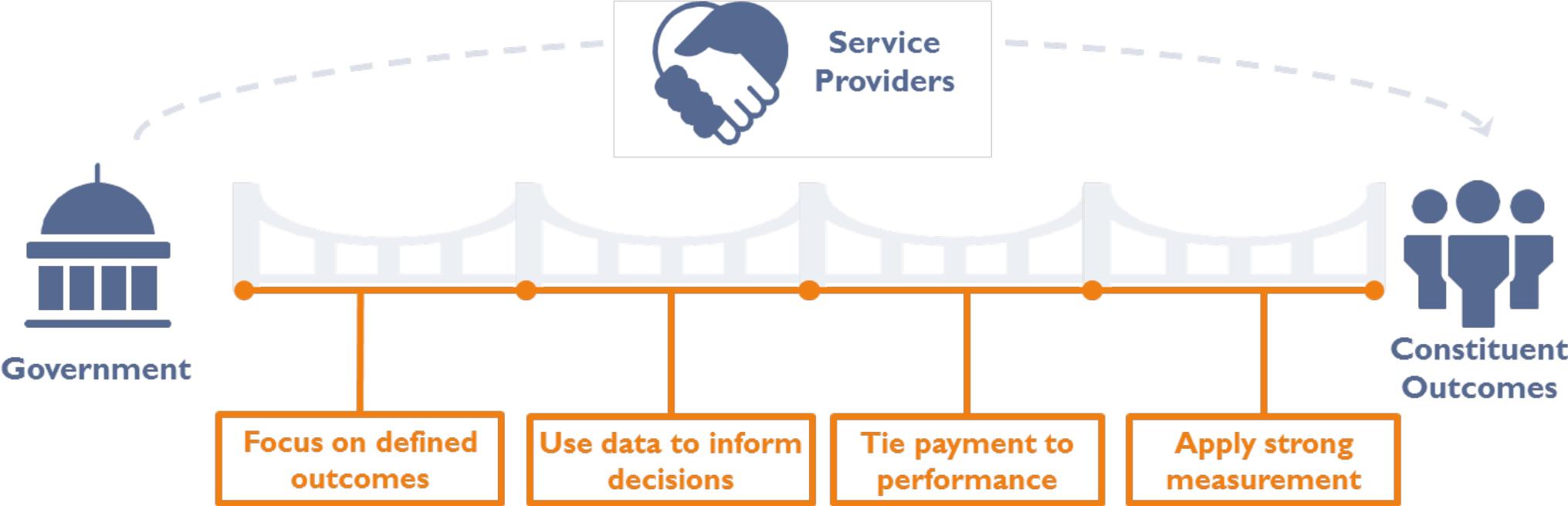
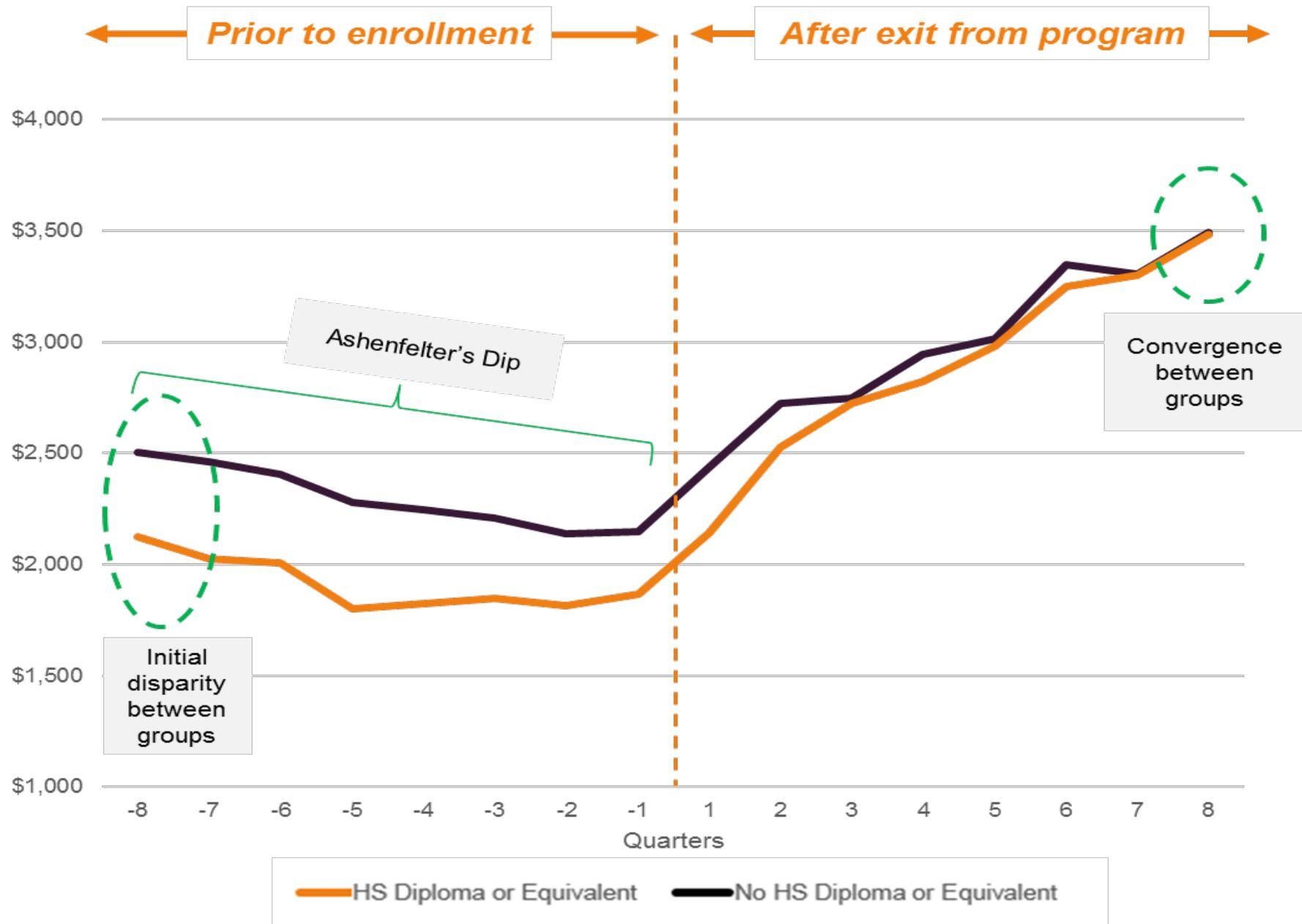


Pay for Success is a set of principles and tools that governments can use to effectively contract with providers and bridge service delivery gaps



Reallocation of Existing Funding	Outcomes-Based Contract	Outcomes Rate Card	Prevention Fund	Social Impact Bond
<i>Payor updates existing contracts to procure outcomes</i>	<i>Payor contracts for outcomes, metrics, and pricing</i>	<i>Payor pre-specifies outcomes, metrics, and pricing (fully or partially contingent on outcomes)</i>	<i>Philanthropic funders provide working capital with no repayment</i>	<i>Private funders provide working capital at full cost of services</i>

Outcome Metric	Definition	Measurement Approach	Measurement Timing	Price Per Outcome	Max Price per Person
Engagement in program <i>Output Metric</i>	Participant is engaged in program for a minimum of 12 instructional hours in the given quarter	Validated outcomes using Provider data	Each quarter for up to 4 quarters	\$300	\$1,200
<i>The following metrics require attainment of a secondary credential:</i>					
Employment <i>Short-term Outcome Metric</i>	Participant has attained secondary credential and has positive earnings in the given quarter	Validated outcomes using USBE and DWS data	Each quarter from 2 nd to 4 th quarters after program exit	\$600	\$1,800
Earnings increase <i>Long-term Outcome Metric</i>	Participant has attained secondary credential and annualized average earnings in Q1-4 after program exit are greater than annualized average earnings in Q1-8 before program enrollment	Pre-post for each participant using DWS data	4 th quarter after program exit	Up to \$8,500	



Source: USBE Adult Education and DWS data , median quarterly earnings based on attainment at exit