1

31

ENACTS:

Residential Solar Panel Consumer Protection Amendments

2025 GENERAL SESSION STATE OF UTAH

Chief Sponsor:

,	Cniei Sponsor:
2	LONG TITLE
1	General Description:
5	This bill establishes additional protections for customers in the residential solar panel
5	market.
7	Highlighted Provisions:
3	This bill:
)	• defines terms;
)	 creates additional disclosure language;
1	 mandates that a solar retailer's estimated energy production be within a specified
2	percentage of the actual energy production;
3	• assigns liability to the solar retailer if the estimated energy production is not within a
4	specified percentage of the actual energy production;
5	 creates a registration and security requirement for a solar retailer to do business in Utah;
5	• requires a solar retailer sales representative be employed by the solar retailer as a W-2
7	employee;
3	 delays a customer's financial obligation on a residential solar energy system until the
)	system is active and producing usable energy; and
)	makes technical changes.
1	Money Appropriated in this Bill:
2	None
3	Other Special Clauses:
4	None
5	Utah Code Sections Affected:
5	AMENDS:
7	13-2-1, as last amended by Laws of Utah 2024, Chapter 132
3	13-52-102, as enacted by Laws of Utah 2018, Chapter 290
9	13-52-202, as last amended by Laws of Utah 2024, Chapter 136
)	13-52-206, as enacted by Laws of Utah 2018, Chapter 290

- 32 **13-52-302**, Utah Code Annotated 1953
- 33 **13-52-401**, Utah Code Annotated 1953
- 34 **13-52-501**, Utah Code Annotated 1953

35

- 36 *Be it enacted by the Legislature of the state of Utah:*
- 37 Section 1. Section **13-2-1** is amended to read:
- 38 **13-2-1** . Consumer protection division established -- Functions.
- 39 (1) There is established within the Department of Commerce the Division of Consumer
- 40 Protection.
- 41 (2) The division shall administer and enforce the following:
- 42 (a) Chapter 10a, Music Licensing Practices Act;
- 43 (b) Chapter 11, Utah Consumer Sales Practices Act;
- 44 (c) Chapter 15, Business Opportunity Disclosure Act;
- (d) Chapter 20, New Motor Vehicle Warranties Act;
- 46 (e) Chapter 21, Credit Services Organizations Act;
- 47 (f) Chapter 22, Charitable Solicitations Act;
- 48 (g) Chapter 23, Health Spa Services Protection Act;
- 49 (h) Chapter 25a, Telephone and Facsimile Solicitation Act;
- 50 (i) Chapter 26, Telephone Fraud Prevention Act;
- 51 (j) Chapter 28, Prize Notices Regulation Act;
- 52 (k) Chapter 32a, Pawnshop, Secondhand Merchandise, and Catalytic Converter
- Transaction Information Act;
- 54 (1) Chapter 34, Utah Postsecondary School and State Authorization Act;
- (m) Chapter 41, Price Controls During Emergencies Act;
- 56 (n) Chapter 42, Uniform Debt-Management Services Act;
- 57 (o) Chapter 49, Immigration Consultants Registration Act;
- 58 (p) Chapter 51, Transportation Network Company Registration Act;
- 59 (q) Chapter 52, Residential Solar Energy [Disclosure] Consumer Protection Act;
- 60 (r) Chapter 53, Residential, Vocational and Life Skills Program Act;
- 61 (s) Chapter 54, Ticket Website Sales Act;
- 62 (t) Chapter 56, Ticket Transferability Act;
- 63 (u) Chapter 57, Maintenance Funding Practices Act;
- (v) Chapter 61, Utah Consumer Privacy Act;
- 65 [(w) Chapter 63, Utah Social Media Regulation Act;]

66	[(x)] (w) Chapter 64, Vehicle Value Protection Agreement Act;
67	[(y)] (x) Chapter 65, Utah Commercial Email Act;
68	[(z)] (y) Chapter 67, Online Dating Safety Act;
69	[(aa)] (z) Chapter 68, Lawyer Referral Consultants Registration Act;
70	[(bb)] (aa) Chapter 70, Automatic Renewal Contracts Act; and
71	[(ce)] (bb) Chapter 71, Utah Minor Protection in Social Media Act.
72	(3) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the
73	division may make rules to establish:
74	(a) a public list that identifies a person who:
75	(i) violates a chapter described in Subsection (2);
76	(ii) without proper legal justification, fails to comply with an order, subpoena,
77	judgment, or other legal process issued by:
78	(A) the division; or
79	(B) a court of competent jurisdiction; or
80	(iii) breaches a settlement agreement, stipulation, assurance of voluntary compliance,
81	or similar instrument signed by the person and the division; and
82	(b) a process by which a person may be removed from the list the division establishes as
83	described in Subsection (3)(a).
84	Section 2. Section 13-52-102 is amended to read:
85	CHAPTER 52. RESIDENTIAL SOLAR ENERGY CONSUMER PROTECTION ACT
87	13-52-102 . Definitions.
88	As used in this chapter:
89	(1) "Actual energy production" means the kilowatt-hours produced and measured by the solar energy
	system.
90	(2) "Customer" means a person who, for primarily personal, family, or household purposes:
91	(a) purchases a residential solar energy system under a system purchase agreement;
92	(b) leases a residential solar energy system under a system lease agreement; or
93	(c) purchases electricity under a power purchase agreement.
94	[(2)] (3) "Division" means the Division of Consumer Protection, established in Section
95	13-2-1.
96	(4)(a) "Employee" means an individual whose compensation for federal income tax
97	purposes is reported, or is required to be reported, on a W-2 form issued by the

98

employer.

99	(b) "Employee" does not include an independent contractor whose manner and means of
100	work performance are not subject to direction, supervision, or instruction from the
101	person who employed the independent contractor.
102	(5) "Estimate of energy production" means the solar retailer's estimate, measured by
103	kilowatt-hour, of how much energy the solar energy system will produce.
104	[(3)] (6) "Power purchase agreement" means an agreement:
105	(a) between a customer and a solar retailer;
106	(b) for the customer's purchase of electricity generated by a residential solar energy
107	system owned by the solar retailer; and
108	(c) that provides for the customer to make payments over a term of at least five years.
109	[(4)] (7) "Residential solar energy system":
110	(a) means a solar energy system that:
111	(i) is installed in the state;
112	(ii) generates electricity primarily for on-site consumption for personal, family, or
113	household purposes;
114	(iii) is situated on no more than four units of residential real property; and
115	(iv) has an electricity delivery capacity that exceeds one kilowatt; and
116	(b) does not include a generator that:
117	(i) produces electricity; and
118	(ii) is intended for occasional use.
119	(8) "Sales representative" means an individual who enters a business relationship with a
120	solar retailer:
121	(a) to solicit orders for a solar energy system; and
122	(b) under which the individual is compensated, in whole or in part, by commission.
123	[(5)] (9) "Solar agreement" means a system purchase agreement, a system lease agreement,
124	or a power purchase agreement.
125	[(6)] (10) "Solar energy system" means a system or configuration of solar energy devices
126	that collects and uses solar energy to generate electricity.
127	[(7)] (11) "Solar retailer" means a person who:
128	(a) sells or proposes to sell a residential solar energy system to a customer under a
129	system purchase agreement;
130	(b) owns the residential solar energy system that is the subject of a system lease
131	agreement or proposed system lease agreement; or
132	(c) sells or proposes to sell electricity to a customer under a power purchase agreement.

133	[(8)] (12) "System lease agreement" means an agreement:
134	(a) under which a customer leases a residential solar energy system from a solar retailer;
135	and
136	(b) that provides for the customer to make payments over a term of at least five years for
137	the lease of the residential solar energy system.
138	[(9)] (13) "System purchase agreement" means an agreement under which a customer
139	purchases a residential solar energy system from a solar retailer.
140	Section 3. Section 13-52-202 is amended to read:
141	13-52-202. Contents of disclosure statement for any solar agreement.
142	If a solar retailer is proposing to enter any solar agreement with a potential
143	customer, the disclosure statement required in Subsection 13-52-201(1) shall include:
144	(1) a statement indicating that operations or maintenance services are not included as part
145	of the solar agreement, if those services are not included as part of the solar agreement;
146	(2) if the solar retailer provides any written estimate of the savings the potential customer is
147	projected to realize from the residential solar energy system:
148	(a)(i) the estimated projected savings over the life of the solar agreement; and
149	(ii) at the discretion of the solar retailer, the estimated projected savings over any
150	longer period not to exceed the anticipated useful life of the residential solar
151	energy system;
152	(b) any material assumptions used to calculate estimated projected savings and the
153	source of those assumptions, including:
154	(i) if an annual electricity rate increase is assumed, the rate of the increase and the
155	solar retailer's basis for the assumption of the rate increase;
156	(ii) the potential customer's eligibility for or receipt of tax credits or other
157	governmental or utility incentives;
158	(iii) system production data, including production degradation;
159	(iv) the residential solar energy system's eligibility for interconnection under any net
160	metering or similar program;
161	(v) electrical usage and the <u>residential solar energy</u> system's designed offset of the
162	electrical usage;
163	(vi) historical utility costs paid by the potential customer;
164	(vii) any rate escalation affecting a payment between the potential customer and the
165	solar retailer; and
166	(viii) the costs associated with replacing equipment making up part of the residential

167	solar energy system or, if those costs are not assumed, a statement indicating that
168	those costs are not assumed; and
169	(c) [two-] three separate statements in capital letters in close proximity to any written
170	estimate of projected savings, with substantially the following form and content:
171	(i) "THIS IS AN ESTIMATE. UTILITY RATES MAY GO UP OR DOWN AND
172	ACTUAL SAVINGS, IF ANY, MAY VARY. HISTORICAL DATA ARE NOT
173	NECESSARILY REPRESENTATIVE OF FUTURE RESULTS. FOR
174	FURTHER INFORMATION REGARDING RATES, CONTACT YOUR
175	LOCAL UTILITY OR THE STATE PUBLIC SERVICE COMMISSION."; [and
176	(ii) "ESTIMATES OF ENERGY PRODUCTION GENERATED BY A SOLAR
177	ENERGY SYSTEM MAY VARY. THE SOLAR ENERGY SYSTEM MAY
178	PRODUCE LESS THAN THE ESTIMATED ENERGY PRODUCTION. THE
179	SOLAR ENERGY SYSTEM MAY PRODUCE MORE THAN ESTIMATED
180	ENERGY PRODUCTION, UP TO THE CAPACITY OF THE SOLAR ENERGY
181	SYSTEM."; and
182	[(iii)] (iii) "TAX AND OTHER FEDERAL, STATE, AND LOCAL INCENTIVES
183	VARY AS TO REFUNDABILITY AND ARE SUBJECT TO CHANGE OR
184	TERMINATION BY LEGISLATIVE OR REGULATORY ACTION, WHICH
185	MAY IMPACT SAVINGS ESTIMATES. CONSULT A TAX PROFESSIONAL
186	FOR MORE INFORMATION.";
187	(3) a notice with substantially the following form and content: "Legislative or regulatory
188	action may affect or eliminate your ability to sell or get credit for any excess power
189	generated by the system, and may affect the price or value of that power.";
190	(4) a notice describing any right a customer has under Section 13-52-207[-,] and any other
191	applicable law to cancel or rescind a solar agreement;
192	(5) a statement describing the system and indicating the system design assumptions,
193	including the make and model of the solar panels and inverters, system size, positioning
194	of the panels on the customer's property, estimated first-year energy production, and
195	estimated annual energy production degradation, including the overall percentage
196	degradation over the term of the solar agreement or, at the solar retailer's option, over
197	the estimated useful life of the system;
198	(6) a description of any warranty, representation, or guarantee of energy production of the
199	system;
200	(7) the approximate start and completion dates for the installation of the system;

201	(8) a statement that the solar retailer may not begin installation of the system until at least
202	four business days after the day on which the solar retailer and customer enter into a
203	contract;
204	(9) a statement indicating whether any warranty or maintenance obligations related to the
205	system may be transferred by the solar retailer to a third party and, if so, a statement
206	with substantially the following form and content: "The maintenance and repair
207	obligations under your contract may be assigned or transferred without your consent to a
208	third party who will be bound to all the terms of the contract. If a transfer occurs, you
209	will be notified of any change to the address, email address, or phone number to use for
210	questions or payments or to request system maintenance or repair.";
211	(10) if the solar retailer will not obtain customer approval to connect the system to the
212	customer's utility, a statement to that effect and a description of what the customer must
213	do to interconnect the system to the utility;
214	(11) a description of any roof penetration warranty or other warranty that the solar retailer
215	provides the customer or a statement, in bold capital letters, that the solar retailer does
216	not provide any warranty;
217	(12) a statement indicating whether the solar retailer will make a fixture filing or other
218	notice in the county real property records covering the system, including a Notice of
219	Independently Owned Solar Energy System, and any fees or other costs associated with
220	the filing that [may be charged] [to] the solar retailer may charge the customer;
221	(13) a statement in capital letters with substantially the following form and content: "NO
222	EMPLOYEE OR REPRESENTATIVE OF [name of solar retailer] IS AUTHORIZED
223	TO MAKE ANY PROMISE TO YOU THAT IS NOT CONTAINED IN THIS
224	DISCLOSURE STATEMENT CONCERNING COST SAVINGS, TAX BENEFITS,
225	OR GOVERNMENT OR UTILITY INCENTIVES. YOU SHOULD NOT RELY
226	UPON ANY PROMISE OR ESTIMATE THAT IS NOT INCLUDED IN THIS
227	DISCLOSURE STATEMENT.";
228	(14) a statement in capital letters with substantially the following form and content: "[name
229	of solar retailer] IS NOT AFFILIATED WITH ANY UTILITY COMPANY OR
230	GOVERNMENT AGENCY. NO EMPLOYEE OR REPRESENTATIVE OF [name of
231	solar retailer] IS AUTHORIZED TO CLAIM AFFILIATION WITH A UTILITY
232	COMPANY OR GOVERNMENT AGENCY."; and
233	(15) any additional information, statement, or disclosure the solar retailer considers
234	appropriate, as long as the additional information, statement, or disclosure does not have

235	the purpose or effect of obscuring the disclosures required under this part.
236	Section 4. Section 13-52-206 is amended to read:
237	13-52-206. Good faith estimate allowed.
238	(1) A solar retailer that does not have, at the time of providing a disclosure statement
239	required [in] by Subsection 13-52-201(1), [have] information required under Section
240	13-52-202, 13-52-203, 13-52-204, or 13-52-205 to be included in the disclosure
241	statement may make a good faith estimate of that information, if the solar retailer clearly
242	indicates that the information is an estimate and provides the basis for the estimate.
243	(2)(a) The estimated energy production a solar retailer provides on either a disclosure
244	statement required by Section 13-52-201 or a good faith estimate shall be no more
245	than 20% less than the actual energy production as measured after one year following
246	activation of the solar energy system.
247	(b) If the actual energy production fails to reach 80% of the estimate of energy
248	production after one year following activation of the solar energy system, the solar
249	retailer is liable to the customer.
250	Section 5. Section 13-52-302 is enacted to read:
251	13-52-302 . Registration and security required.
252	(1)(a)
253	Each solar retailer shall register annually with the division before selling a
254	residential solar energy system if:
255	(i) the solar retailer engages in solicitations that:
256	(A) originate in this state; or
257	(B) are received in state; or
258	(ii) the solar retailer, or the solar retailer's sales representative, conducts any business
259	operations in Utah.
260	(b) The registration form shall designate an agent residing in this state who is authorized
261	by the solar retailer to receive service of process in any action brought by this state or
262	a resident of this state.
263	(c) If a solar retailer fails to designate an agent to receive service or fails to appoint a
264	successor to the agent, the division shall:
265	(i) deny the solar retailer's application for an initial or renewal registration; and
266	(ii) if the application is for a renewal registration, suspend the solar retailer's current
267	registration until the solar retailer designates an agent.
268	(d) For purposes of this section only, the registered agent of a solar retailer shall provide

269	the division the registered agent's proof of residency in the state in the form of:
270	(i) a valid Utah driver license;
271	(ii) a valid governmental photo identification issued to a resident of this state; or
272	(iii) other verifiable identification indicating residency in this state.
273	(2) The division may impose an annual registration fee set in accordance with Section
274	63J-1-504 that may include the cost of the criminal background check described in
275	Subsection (4).
276	(3)(a) Each solar retailer that is subject to this chapter and selling residential solar
277	energy systems in this state shall obtain and maintain the following security:
278	(i) a performance bond issued by a surety authorized to transact surety business in
279	this state;
280	(ii) an irrevocable letter of credit issued by a financial institution authorized under the
281	laws of this state or the United States to do business in this state; or
282	(iii) a certificate of deposit held in this state in a financial institution authorized under
283	the laws of this state or the United States to accept deposits from the public.
284	(b) A solar retailer's bond, irrevocable letter of credit, or certificate of deposit shall be
285	payable to the division for the benefit of any consumer who incurs damages as the
286	result of the solar retailer's violation of this chapter.
287	(c) After the consumer has recovered full damages, the division may recover from the
288	bond, irrevocable letter of credit, or certificate of deposit administrative fines, civil
289	penalties, investigative costs, attorney fees, and other costs of collecting and
290	distributing funds under this section.
291	(d) A solar retailer shall keep a bond, irrevocable letter of credit, or certificate of deposit
292	in force for two years after the day on which the seller notifies the division in writing
293	that the seller has ceased all activities regulated by this chapter.
294	(e) The solar retailer shall post a bond, irrevocable letter of credit, or certificate of
295	deposit in the amount of:
296	(i) \$100,000 if:
297	(A) neither the solar retailer nor any affiliated person has violated this chapter in
298	the three-year period immediately before the day on which the seller files the
299	application; and
300	(B) the solar retailer has fewer than 10 employees;
301	(ii) \$200,000 if:
302	(A) neither the solar retailer nor any affiliated person has violated this chapter in

335	13-52-501. Customer financial obligations.
334	Part 5. Financial Obligations
333	Section 7. Section 13-52-501 is enacted to read:
332	A sales representative shall be an employee of the solar retailer.
331	13-52-401 . Sales representative relationship.
	Part 4. Sales Representative
330	
329	Section 6. Section 13-52-401 is enacted to read:
328	violation of this chapter.
327	(7) The division director may deny or revoke a registration under this section for any
32 <i>5</i> 326	establishes by rule.
324	incomplete, submit the correct information to the division in a manner that the division
323 324	within 30 days after the day on which information changes or becomes incorrect or
323	retailer materially changes or becomes incorrect or incomplete, the applicant shall,
321	(6) If information in an application for registration or for renewal of registration as a solar
320	division may establish by rule the registration requirements for a solar retailer.
320	(5) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the
319	created in Section 53-10-201.
318	(ii) consent to a criminal background check by the Bureau of Criminal Identification
317	criminal background check; and
315	(i) the participant's fingerprints, in a form acceptable to the division, for purposes of a
315	(c) shall submit to the division:
314	the participant files the application; and
312 313	(b) may not have been convicted of a misdemeanor involving moral turpitude, including theft, fraud, or dishonesty, in the 10-year period immediately before the day on which
311	the day on which the participant files the application; (b) may not have been convicted of a misdemeanor involving morel turnitude, including
310	(a) may not have been convicted of a felony in the 10-year period immediately before
309	(4) To register or renew a registration as a solar retailer, an applicant:
308	the application.
307	the three-year period immediately before the day on which the solar retailer files
306	(iii) \$300,000 if the solar retailer or any affiliated person has violated this chapter in
305	(B) the solar retailer has 10 or more employees; or
304	files the application; and
303	the three-year period immediately before the day on which the solar retailer

336	<u>(1)</u>
337	A customer shall have no financial obligation related to the solar energy system
338	until the solar energy system is initially activated and producing usable energy.
339	(2) A customer's financial obligation in accordance with any agreement between the
340	customer and the solar retailer begins once the solar energy system is activated and
341	produces usable energy regardless of actual production.
342	Section 8. Effective date.
343	This bill takes effect on May 7, 2025.