1	FARM EQUIPMENT DEALER REQUIREMENTS
2	2001 GENERAL SESSION
3	STATE OF UTAH
4	Sponsor: Craig W. Buttars
5	This act modifies provisions related to Commerce and Trade. The act enacts the Uniform
6	Equipment Dealers Warranty Reimbursement Act. The act defines certain terms, and
7	provides procedures for equipment dealers to submit warranty reimbursement claims to
8	suppliers. The act provides for audits and specifies relief through civil action in specified
9	circumstances.
10	This act affects sections of Utah Code Annotated 1953 as follows:
11	ENACTS:
12	13-14b-101, Utah Code Annotated 1953
13	13-14b-102, Utah Code Annotated 1953
14	13-14b-103, Utah Code Annotated 1953
15	13-14b-104, Utah Code Annotated 1953
16	13-14b-105, Utah Code Annotated 1953
17	13-14b-106, Utah Code Annotated 1953
18	Be it enacted by the Legislature of the state of Utah:
19	Section 1. Section <b>13-14b-101</b> is enacted to read:
20	CHAPTER 14b. UNIFORM EQUIPMENT DEALERS WARRANTY
21	REIMBURSEMENT ACT
22	<u>13-14b-101.</u> Title.
23	This chapter is known as the "Uniform Equipment Dealers Warranty Reimbursement Act."
24	Section 2. Section 13-14b-102 is enacted to read:
25	<u>13-14b-102.</u> Definitions.
26	As used in this chapter:
27	(1) "Audit" means any review by a supplier of a dealer's warranty claims records.



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28	(2) "Current net price" means the price charged to a dealer for repair parts as listed in the
29	printed price list or catalog of the supplier in effect at the time a warranty claim is submitted.
30	(3) "Dealer agreement" means an oral or written contract or agreement, of definite or
31	indefinite duration, between a supplier and an equipment dealer which authorizes or requires the
32	equipment dealer to perform services, or supply parts under a warranty, or both.
33	(4) "Equipment dealer" or "dealer" means any person or any other entity having a dealer
34	agreement for selling and retailing:
35	(a) agricultural equipment;
36	(b) dairy and farmstead mechanization equipment:
37	(c) construction, utility, and industrial equipment;
38	(d) outdoor power equipment;
39	(e) lawn and garden equipment; or
40	(f) attachments or repair parts for any of the equipment listed in Subsections (4)(a) through
41	<u>(e).</u>
42	(5) (a) "Supplier" means a person or any other entity engaged in the manufacturing,
43	assembly or wholesale distribution of:
44	(i) agricultural equipment:
45	(ii) dairy and farmstead mechanization equipment;
46	(iii) construction, utility, and industrial equipment;
47	(iv) outdoor power equipment:
48	(v) lawn and garden equipment; or
49	(vi) attachments or repair parts for any of the equipment listed in Subsections (5)(a)(i)
50	through (v).
51	(b) "Supplier" includes:
52	(i) any successor in interest including a purchaser of assets or stock; or
53	(ii) a surviving corporation resulting from a merger, liquidation, or reorganization of the
54	original supplier that issued the warranty.
55	(6) "Warranty claim" means a claim for payment submitted by an equipment dealer to a
56	supplier for service or parts, or both, provided to a customer under a:
57	(a) warranty issued by the supplier; or

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59	Section 3. Section 13-14b-103 is enacted to read:
60	<u>13-14b-103.</u> Warranty claims.
61	(1) An equipment dealer may submit a warranty claim to a supplier if a warranty defect
62	is identified and documented prior to the expiration of a supplier's warranty:
63	(a) while a dealer agreement is in effect; or
64	(b) after the termination of a dealer agreement if the claim is for work performed while the
65	dealer agreement was in effect.
66	(2) (a) A supplier shall accept or reject a warranty claim submitted under Subsection (1)
67	within 30 days of the date the supplier received the claim.
68	(b) A warranty claim that is not rejected within 30 days of the date the supplier received
69	the warranty claim is considered to be accepted by the supplier.
70	(3) No later than 30 days after the date that a warranty claim is accepted or rejected under
71	Subsection (2), the supplier shall:
72	(a) pay an accepted warranty claim; or
73	(b) send the dealer written notice of the reason the warranty claim was rejected.
74	(4) (a) A supplier that accepts a warranty claim must pay an amount not less than:
75	(i) the amount regularly charged by the dealer for labor and all other expenses involved
76	in performing the same or similar services for a customer that does not assert a warranty claim,
77	including all costs associated with transportation to the nearest servicing dealer, diagnostics, the
78	cost of maintenance items, parts delays, modification, or excessive down time due to warranty
79	repairs; or
80	(ii) the dealer's current net price plus:
81	(A) 30% for parts; and
82	(B) freight cost in receiving the parts.
83	(b) Other expenses under Subsection (4)(a)(i) may not include items that are expressly
84	excluded under the supplier's warranty to the customer.
85	(c) The number of hours of labor claimed under Subsection (4)(a)(i) may not exceed 150%
86	of the supplier's recommended hours for the repair involved excluding transportation and
87	diagnostics.
88	(5) After payment of a warranty claim, a supplier may not charge back, off-set, or
89	otherwise attempt to recover from the dealer all or part of the amount of the warranty claim unless:

89 <u>otherwise attempt to recover from the dealer all or part of the amount of the warranty claim unless:</u>

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90	(a) the warranty claim was fraudulent;
91	(b) the services for which the warranty claim was made were not properly performed or
92	were unnecessary to comply with the warranty; or
93	(c) the dealer did not substantiate the warranty claim according to the written requirements
94	of the supplier that were in effect when the equipment was delivered to the dealer by the customer
95	for warranty repairs.
96	(6) If a supplier denies a warranty claim due to a particular item or part of the claim, the
97	denial shall only affect the items or parts in question and not the complete warranty claim.
98	(7) A supplier may not pass the cost of covering warranty claims under this chapter on to
99	a dealer through any means including:
100	(a) surcharges;
101	(b) reduction of discounts; or
102	(c) certification standards.
103	Section 4. Section 13-14b-104 is enacted to read:
104	<u>13-14b-104.</u> Audits.
105	(1) A supplier may not audit a dealer's records concerning any paid warranty claim that
106	was submitted to the supplier more than one year before the day on which the audit begins.
107	(2) After payment or rejection of a warranty claim under Subsection 13-14b-103(2), a
108	supplier may not audit a warranty claim more than once.
109	Section 5. Section 13-14b-105 is enacted to read:
110	<u>13-14b-105.</u> Relief.
111	(1) A dealer may bring an action in a court of competent jurisdiction to obtain payment
112	of a warranty claim submitted to a supplier if a supplier:
113	(a) fails to make payment in accordance with the terms of this chapter;
114	(b) wrongfully rejects a warranty claim; or
115	(c) violates any other provision of this chapter.
116	(2) A court shall award the dealer costs and reasonable attorney's fees if a court of
117	competent jurisdiction finds that the supplier:
118	(a) has failed to make payment in accordance with the terms of this chapter;
119	(b) has wrongfully rejected a warranty claim; or
120	(c) has violated any other provision of this chapter.

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A limited legal review of this legislation raises no obvious constitutional or statutory concerns.

Office of Legislative Research and General Counsel