

**Representative Greg J. Curtis** proposes the following substitute bill:

**PROFESSIONAL EMPLOYER ORGANIZATION  
LICENSING ACT AMENDMENTS**

2002 GENERAL SESSION

STATE OF UTAH

**Sponsor: Greg J. Curtis**

**This act modifies the Professional Employer Organization Licensing Act. The act amends the financial filing requirements for professional employer organizations. The act provides that employees of professional employer organizations are not exempt from applicable licensure laws. The act provides standards for health benefit plans offered by professional employer organizations. The act amends the procedure for refusing to renew the license of a professional employer organization. The act amends the definition of unprofessional conduct and makes other technical changes. The act provides for an immediate effective date.**

This act affects sections of Utah Code Annotated 1953 as follows:

AMENDS:

**58-59-102**, as last amended by Chapter 199, Laws of Utah 1999

**58-59-302**, as last amended by Chapter 199, Laws of Utah 1999

**58-59-303**, as last amended by Chapter 1, Laws of Utah 2000

**58-59-308**, as last amended by Chapter 199, Laws of Utah 1999

**58-59-401**, as last amended by Chapters 12 and 247, Laws of Utah 1994

**58-59-402**, as last amended by Chapter 199, Laws of Utah 1999

**58-59-501**, as last amended by Chapter 199, Laws of Utah 1999

**58-59-502**, as last amended by Chapter 199, Laws of Utah 1999

ENACTS:

**58-59-309**, Utah Code Annotated 1953



26 58-59-310, Utah Code Annotated 1953

27 REPEALS AND REENACTS:

28 58-59-306, as last amended by Chapter 199, Laws of Utah 1999

29 *Be it enacted by the Legislature of the state of Utah:*

30 Section 1. Section 58-59-102 is amended to read:

31 **58-59-102. Definitions.**

32 In addition to the definitions in Section 58-1-102, as used in this chapter:

33 (1) "Adjusted net worth" means stockholder's equity determined in accordance with  
34 generally accepted accounting principles, increased by the amount of obligations subordinated to  
35 claims of general creditors with a remaining term to maturity in excess of three years, and  
36 mandatory redeemable preferred stock with a remaining term to redemption in excess of three  
37 years and decreased by assets shown on the balance sheet in the form of receivables, loans,  
38 advances or similar types of assets receivable from owners, shareholders, partners or officers of  
39 the company and decreased by intangible assets ~~h [such as goodwill]~~ NOT ACQUIRED IN AN ARM'S

39a LENGTH TRANSACTION h . The owners of the PEO may  
40 provide personal or corporate financial statements together with personal or corporate guaranty  
41 agreements to supplement the "Adjusted Net Worth of the PEO. h [Goodwill or intangible assets that  
42 are purchased in an arms length transactions shall not be excluded from the above calculation.] h

43 (2) "Board" means the Professional Employer Organization Board created in Section  
44 58-59-201.

45 (3) "Change in life count" means the percentage change in the number of lives on a health  
46 plan from the beginning to the end of the run-out period.

47 [(3)] (4) "Client" or "client company" means a person or entity that leases any or all of its  
48 regular employees from a professional employer organization.

49 (5) "Coemployee" means a person who is an employee of a professional employer  
50 organization and of a client company.

51 [(4)] (6) "Employment agreement" means the written agreement between a professional  
52 employer organization and each of its employees who are employed for the purpose of being  
53 [leased as regular employees] coemployees to client companies.

54 [(5)] (7) "Engage in practice as a professional employer organization" means to hold  
55 oneself out as a professional employer organization, to [lease] coemploy an employee [to] with  
56 another person, or to receive any consideration for providing [employee leasing] professional

57 employer services or to expect payment of any consideration for providing [~~employee leasing~~]  
58 professional employer services.

59 [~~(6) (a) "Financial responsibility" means a demonstration of a current and expected future~~  
60 ~~condition of financial solvency evidencing a reasonable expectation to the board that an applicant~~  
61 ~~or licensee can successfully engage in business as a professional employer organization without~~  
62 ~~jeopardizing;~~]

63 [~~(i) the interests of the employees of the professional employer organization who are leased~~  
64 ~~to a client company;~~]

65 [~~(ii) the interests of the client company; and~~]

66 [~~(iii) the interests of the public;~~]

67 [~~(b) Financial responsibility may be determined by an evaluation of the total history~~  
68 ~~concerning the licensee or applicant for licensure, including past, present, and expected condition~~  
69 ~~and record of financial solvency and business conduct.]~~

70 (8) "Excess Reserves" means assets of a health benefit plan less all liabilities including  
71 accrued liabilities of the health benefit plan as shown on a financial statement of the plan prepared  
72 according to generally accepted accounting practices.

73 (9) "Medical trend" means the medical component of the most current Consumer Price  
74 Index (CPI) 12 month change as of the last month that the run-out is calculated.

75 [~~(7) "Lease"~~] (10) "Professional employer agreement" means the written agreement  
76 between a professional employer organization and a client company in accordance with which the  
77 professional employer organization [leases employees to the client company and the client  
78 company leases individuals from the professional employer organization] establishes the basis for  
79 a coemployment relationship with the client company's employees.

80 [~~(8)~~] (11) (a) "Professional employer organization[;]" ["employee leasing company," or  
81 "leasing company"] or "PEO" means [a person] an organization who by contract[; or otherwise;]  
82 agrees to employ a majority of a client's workforce where employer responsibilities for those  
83 employees are in fact allocated between or shared by the professional employer organization and  
84 the client.

85 (b) The employer responsibilities are considered to be allocated between or shared by the  
86 professional employer organization and the client whenever the agreement between the client and  
87 the professional employer organization expressly provides for such allocation or sharing or

88 whenever a factual analysis of the client's business reveals such allocation or sharing.

89 (c) The term "professional employer organization arrangement" shall be liberally construed  
90 so as to include any and all arrangements meeting the criteria for professional employer  
91 organizations regardless of the term used.

92 (d) The following arrangements are not professional employer organization arrangements  
93 for purposes of this chapter:

94 (i) arrangements wherein a person, whose principal business activity is not entering into  
95 professional employer organization arrangements, shares employees with a commonly owned  
96 company within the meaning of Sections 414(b) and (c) of the Internal Revenue Code of 1986, as  
97 amended, and which does not hold itself out as a professional employer organization;

98 (ii) arrangements by which a person assumes responsibility for the product produced or  
99 service performed by that person or his agents and retains and exercises primary direction and  
100 control over the work performed by the individuals whose services are supplied under the  
101 arrangements;

102 (iii) a temporary help arrangement, whereby an organization hires its own employees and  
103 assigns them to a client to support or supplement the client's workforce in special work situations  
104 such as employee absences, temporary skill shortages, seasonal workloads, and special  
105 assignments and projects; provided, however, that the temporary help arrangement excludes  
106 arrangements where the majority of the client's work force has been assigned by a temporary help  
107 organization for a period of more than 12 consecutive months; and

108 (iv) any person otherwise subject to licensure under this chapter if, during any fiscal year  
109 of the person, the total gross wages paid to employees employed by the person in this state during  
110 such period under one or more professional employer organization arrangements do not exceed  
111 5% of the total gross wages paid to all employees employed by the person during the same period,  
112 and provided further, that the person does not advertise or hold itself out to the public as providing  
113 arrangements denominated as "professional employer" or "employee leasing" in this state.

114 [~~(9) "Regular employee" means an individual who is an employee of a professional  
115 employer organization for the purpose of being placed by the professional employer organization  
116 as a regular full-time or regular part-time employee of a client company.~~]

117 [~~(10)~~ (12) "Represent oneself as a professional employer organization" means to hold  
118 oneself out by any means as a professional employer organization.

119 (13) "Run-out" means claims paid during the six-month period at the fiscal year end of the  
 120 PEO for dates of service prior to that same six month period, less amounts reimbursed or to be  
 121 reimbursed by a reinsurance carrier or reimbursements from any other source for such claims.

122 ~~[(11)]~~ (14) "Temporary employee," as may be further defined by rule, means an individual  
 123 who is an employee of, registered for temporary assignment by, or otherwise associated with a  
 124 temporary help company that engages in the assignment of individuals as temporary full-time or  
 125 part-time personnel to fill assignments with a finite ending date to another independent entity.

126 ~~[(12)]~~ (15) "Temporary help company," as may be further defined by rule, means a person  
 127 or entity that provides temporary employees to fill assignments with a finite ending date to another  
 128 independent entity in special, unusual, seasonal, or temporary skill shortage situations.

129 ~~[(13)]~~ (16) "Total adjusted liabilities" means total liabilities as stated in an audited  
 130 financial statement less obligations subordinated to claims of general creditors with a remaining  
 131 term to maturity in excess of three years.

132 ~~[(14)]~~ (17) "Unlawful conduct" is as defined in Sections 58-1-501 and 58-59-501.

133 ~~[(15)]~~ (18) "Unprofessional conduct" is as defined in Sections 58-1-501 and 58-59-502.

134 Section 2. Section **58-59-302** is amended to read:

135 **58-59-302. Qualifications for licensure.**

136 Each applicant for licensure as a professional employer organization shall:

137 (1) submit an application in a form prescribed by the division;

138 (2) pay a fee as determined by the department under Section 63-38-3.2;

139 (3) provide documentation that the applicant is properly registered with:

140 (a) the Division of Corporations and Commercial Code;

141 (b) ~~[the Division of Workforce Information and Payment Services in]~~ the Department of  
 142 Workforce Services, for the purposes of Title 35A, Chapter 4, Employment Security Act;

143 (c) the State Tax Commission; and

144 (d) the Internal Revenue Service; ~~[and]~~

145 ~~[(e) any other agency identified by rule that is determined by the division and the board~~  
 146 ~~as necessary for a person engaged in practice as a professional employer organization;]~~

147 ~~[(4) provide documentation satisfactory to the division and the board that employees leased~~  
 148 ~~by the professional employer organization to any client company are covered by workers'~~  
 149 ~~compensation insurance pursuant to Section 34A-2-103;]~~

150 ~~[(5) provide evidence to the division and the board of financial responsibility, as this~~  
151 ~~evidence is prescribed by rule;]~~

152 [(6)] (4) submit to the division a certified audit performed by an independent certified  
153 public accountant showing at least an adjusted net worth of \$50,000 or 5% of total adjusted  
154 liabilities, whichever is greater;

155 ~~[(7) provide evidence satisfactory to the division of the financial responsibility of any~~  
156 ~~self-funded or partially self-funded insurance plan as defined by rule which meets the following~~  
157 ~~requirements:]~~

158 ~~[(a) the self-funded or partially self-funded plan has purchased adequate excess loss~~  
159 ~~insurance to prevent material adverse impact on the financial condition of the professional~~  
160 ~~employer organization;]~~

161 ~~[(b) the plan uses a third-party administrator licensed by the state in which the third-party~~  
162 ~~administrator is domiciled;]~~

163 ~~[(c) the self-funded nature of the self-funded or partially self-funded plan is disclosed to~~  
164 ~~each eligible employee; and]~~

165 ~~[(d) all self-funded or partially self-funded plan assets, including participant contributions,~~  
166 ~~are held in a trust account;]~~

167 [(8) provide,] (5) for [a] the purpose of having criminal background [check by] checks,  
168 provide to the division, the [name] names of:

169 (a) [any person] all individuals who [has] have control of or a controlling interest in, as  
170 defined in Section 16-10a-102, the professional employer organization;

171 (b) [any officer or director] all officers and directors of the professional employer  
172 organization; and

173 (c) [any responsible manager of the professional employer organization or other person  
174 if the manager or person has] all other individuals who have signatory authority over fiduciary  
175 funds[;] held by the professional employer organization; and

176 [(9)] (6) provide evidence [~~satisfactory to the division~~] that the responsible managers of  
177 the professional employer organization have education and experience in the conduct of business  
178 that demonstrate a reasonable expectation that the professional employer organization will be  
179 managed with the skill and expertise necessary to protect the interests of its employees, client  
180 companies, and the public[; and].

181 ~~[(10) provide evidence that the applicant is of good moral character.]~~

182 Section 3. Section **58-59-303** is amended to read:

183 **58-59-303. Term of license -- Expiration -- Renewal.**

184 (1) The division shall issue each license under this chapter in accordance with a one-year  
185 renewal cycle established by rule. The division may by rule extend or shorten a renewal period  
186 by as much as six months to stagger the renewal cycles it administers.

187 (2) At the time of renewal the licensee shall show satisfactory documentation ~~[in~~  
188 ~~accordance with Section 58-59-306 of each of the following renewal requirements:]~~ of compliance  
189 with Subsections 58-59-302(1) through (4) and Sections 58-59-306 and 58-59-310.

190 ~~[(a) current evidence of financial responsibility; and]~~

191 ~~[(b) current evidence of financial responsibility in all self-funded insurance programs.]~~

192 (3) Each license automatically expires on the expiration date shown on the license unless  
193 renewed by the licensee in accordance with Section 58-1-308.

194 Section 4. Section **58-59-306** is repealed and reenacted to read:

195 **58-59-306. Financial filing requirements.**

196 (1) A professional employer organization shall submit to the division:

197 (a) on a quarterly basis, a statement from an independent certified public accountant, that  
198 all federal, state, and local withholding taxes, unemployment taxes, FICA taxes, workers'  
199 compensation premiums, and employee benefit plan premiums have been paid; and

200 (b) on an annual basis, audited financial statements prepared by an independent certified  
201 public accountant, in accordance with generally accepted accounting practices, that include a  
202 review of the payment of all federal, state, and local withholding taxes, unemployment taxes, FICA  
203 taxes, workers' compensation premiums, and employee benefit plan premiums.

204 (2) The audited financial statements required by Subsection (1) shall be adequate for the  
205 state and its political subdivisions as long as:

206 (a) there are no qualifications given in the opinion that the CPA considers material enough  
207 to question the stability of the PEO as a going concern; and

208 (b) the PEO complies with Subsection 58-59-302(4).

209 Section 5. Section **58-59-308** is amended to read:

210 **58-59-308. No guarantee.**

211 By licensing and regulating professional employer organizations under this chapter, the

212 state:

213 (1) does not guarantee any right, claim, or defense of any professional employer  
214 organization, client company, ~~[regular employee]~~ coemployee, or other person;

215 (2) does not guarantee the financial responsibility or solvency of any professional  
216 employer organization; and

217 (3) does not waive any right, claim, or defense of immunity that it may have under Title  
218 63, Chapter 30, Utah Governmental Immunity Act, or other law.

219 Section 6. Section **58-59-309** is enacted to read:

220 **58-59-309. State licensing provisions not exempted.**

221 (1) Nothing in this chapter exempts a client of a PEO, nor a coemployee, from any state,  
222 local, or federal license or registration requirement.

223 (2) Any individual who must be licensed, registered, or certified according to law and who  
224 is a coemployee of a PEO and a client is considered an employee of the client for purposes of that  
225 license, registration, or certification.

226 (3) A PEO does not engage in an occupation, trade, or profession that is licensed, certified,  
227 or otherwise regulated by a governmental entity solely by entering into a professional employer  
228 arrangement with a client company or a coemployee.

229 Section 7. Section **58-59-310** is enacted to read:

230 **58-59-310. Health benefit plans.**

231 If a PEO offers any self-funded or partially self-funded health benefit plan, the PEO shall:

232 (1) use a third-party administrator licensed by the Utah State Insurance Department;

233 (2) hold all self-funded or partially self-funded plan assets, including participant  
234 contributions, in a trust account;

235 (3) provide to the division a list of the trustees of the plan; ~~h~~ **[and]** ~~h~~

236 (4) provide to the division a statement from ~~§ [the PEO's third-party administrator or] A~~

236a **CERTIFIED §** actuary

237 that:

238 (a) the plan maintains stop loss insurance that:

239 (i) has an aggregate stop loss provision; and

240 (ii) has a specific attachment point on an individual person, per plan year, in an amount

241 not greater than \$60,000 if the plan has 500 covered coemployees, \$90,000 if the plan has between

242 501 and 1000 covered coemployees, \$125,000 if the plan has over 1000 covered coemployees, and



243 \$250,000 if the plan has more than 1000 covered coemployees and the plan has in reserves 100%  
 244 of the statutory liability, except that the limits of the attachment points shall increase annually by  
 245 twice the percentage of the medical trend beginning with the licenses given or renewed in the year  
 246 2004; and

247 (b) the plan has at least 50% of its statutory liability held in the plan trust within two  
 248 months of the license renewal date where the plan's statutory liability is calculated as the run-out  
 249 multiplied by the change in life count multiplied by the medical trend  $\hat{h}$  [;];

249a (5) PROVIDE TO THE DIVISION A STATEMENT FROM  $\hat{h}$  [THE PEO'S THIRD PARTY  
 249b ADMINISTRATOR OR] A CERTIFIED  $\hat{h}$  ACTUARY INDICATING THE RUN-OUT, THE CHANGE IN LIFE COUNT, THE  
 249c MEDICAL TREND, AND THE STATUTORY LIABILITY OF THE PLAN, WHERE THE PLAN'S STATUTORY  
 249d LIABILITY IS THE RUN-OUT INCREASED BY THE CHANGE IN LIFE COUNT, THEN INCREASED BY  
 249e THE MEDICAL TREND; AND

249f (6) PROVIDE AN AUDITED FINANCIAL STATEMENT EVIDENCING THAT THE PEO'S PLAN  
 249g HAS EXCESS RESERVES OF AT LEAST 50% OF ITS STATUTORY LIABILITY HELD IN THE PLAN  
 249h TRUST AS OF THE END OF THE FISCAL YEAR OF THE PEO, AND IF THE EXCESS RESERVES ARE  
 249i NOT MET, THE PEO MAY SUPPLEMENT THE PROOF THAT IT HAS COME INTO COMPLIANCE WITH  
 249j THE REQUIREMENT.  $\hat{h}$

250 Section 8. Section **58-59-401** is amended to read:

251 **58-59-401. Grounds for denial of license and disciplinary proceedings.**

252 (1) If at time of renewal, a PEO fails to comply with the requirements of licensure for any  
 253 reason, the division may put the PEO on probation until such time as the PEO comes into  
 254 compliance with the licensure requirements or 90 days from the license renewal date, whichever  
 255 comes first. If the PEO fails to cure any default within 90 days of the license renewal date, the  
 256 division may refuse to renew the license of a licensee.

257 (2) The division may refuse to issue a license to an applicant, [~~refuse to renew the license~~  
 258 of a licensee;] revoke, suspend, restrict, or place on probation the license of a licensee, issue a  
 259 public or private reprimand to a licensee, and issue cease and desist orders in accordance with  
 260 Section 58-1-401.

261 Section 9. Section **58-59-402** is amended to read:

262 **58-59-402. Court intervention.**

263 If a professional employer organization is operating without a license [~~or the financial~~  
 264 condition of a licensee is impaired to the extent of posing a significant threat to the public], the  
 265 division may file a complaint in district court asking for[;] injunctive relief or any other remedy  
 266 considered appropriate by the court.

267 [~~(1) injunctive relief;~~]

268            [~~(2) the appointment of a receiver;~~]  
269            [~~(3) the sale of the company to a third party;~~]  
270            [~~(4) the liquidation of the company; and~~]  
271            [~~(5) any other appropriate remedy.~~]  
272            Section 10. Section **58-59-501** is amended to read:  
273            **58-59-501. Unlawful conduct.**

274 Unlawful conduct includes:

275 (1) engaging in practice as a professional employer organization without a license;

276 (2) offering an employee a self-funded medical program, unless:

277 (a) the program provides its benefits under an employee benefit plan that complies with

278 29 U.S.C. Sec. 1143 et seq.; and

279 (b) the program is maintained for the sole benefit of ~~[eligible plan participants]~~

280 participating coemployees;

281 (3) misrepresenting that any self-funded medical program it offers is other than

282 self-funded;

283 (4) offering to its employees any self-funded or partially self-funded medical plan without

284 delivering to each plan participant a summary plan description that accurately describes terms of

285 the plan, including disclosure that the plan is self-funded or partially self-funded;

286 (5) providing ~~[leased employees]~~ coemployees to any client company under any provision,

287 term, or condition that is not contained in a clearly written agreement between the professional

288 employer organization and client company;

289 (6) any willful, fraudulent, or deceitful act by a licensee, caused by a licensee, or at a

290 licensee's direction, that causes material injury to a client company or ~~[employee leased to]~~

291 coemployee of a client company;

292 (7) failing to maintain or ensure that client companies maintain in full force and effect

293 required workers' compensation insurance on all ~~[leased employees]~~ coemployees in accordance

294 with Utah law pursuant to Section 34A-2-103;

295 (8) failing to pay in a timely manner any federal or state income tax withholding, FICA,

296 unemployment tax, employee insurance benefit premium, workers' compensation premium, or

297 other obligation due and payable directly as a result of engaging in business as ~~[an employee~~

298 ~~leasing company]~~ a professional employer organization; and

299 (9) failing to comply with federal law regarding any employee benefit offered to an

300 employee.

301 Section 11. Section **58-59-502** is amended to read:

302 **58-59-502. Unprofessional conduct.**

303 Unprofessional conduct includes:

304 ~~[(1) failing to establish, maintain, or demonstrate financial responsibility and management~~

305 competence while licensed as a professional employer organization;]

306 [~~(2) failing to maintain proper registration with any agency for which registration is~~  
307 ~~required as a condition of licensure under this chapter;~~]

308 [~~(3)~~ (1) failing to maintain current lease agreements and employment agreements in  
309 appropriate form and content as required under this chapter;

310 [~~(4)~~ (2) failing to inform the division of a change in ownership, in the address of its  
311 owners or officers, or in its principal business address or change in any responsible manager of the  
312 professional employer organization who has signatory authority over company funds within ten  
313 days after the change;

314 [~~(5) failing to maintain and make available, upon request, to the division and the licensee's~~  
315 ~~workers' compensation insurance carrier;~~]

316 [~~(a) the name and federal identification number of each client company;~~]

317 [~~(b) the number and, if good cause is shown, the names of all covered employees provided~~  
318 ~~to each client company; and]~~

319 [~~(c) the total eligible wages and workers' compensation premiums due to the carrier for the~~  
320 ~~employees provided to each client company;~~]

321 [~~(6) failing within 30 days to notify the division and the licensee's workers' compensation~~  
322 ~~insurance carrier of the initiation or termination of a relationship with a client company;~~]

323 [~~(7)~~ (3) failing within ten days to notify the division of the failure to pay when due an  
324 amount exceeding \$5,000 of any of the following obligations: any federal or state income tax,  
325 withholding tax, FICA, unemployment tax, employee insurance benefit premium, or worker  
326 compensation premium; and

327 [~~(8)~~ (4) any of the following events unless the licensee first obtains written approval from  
328 the division for that event:

329 (a) the sale or transfer of a majority of the [~~employee leasing contracts~~] professional  
330 employer contracts of the licensee;

331 (b) the sale or transfer of a majority of the physical assets of the licensee;

332 (c) the sale or transfer of more than 25% of the ownership interest of a licensee by any  
333 means including the sale, transfer, or issuance of a member interest in a limited liability company,  
334 the sale, transfer, or issuance of a member interest in a partnership, the sale, transfer, or issuance  
335 of a ownership interest in a licensee in any other manner other than the sale or transfer of publicly

336 traded shares of a corporation affected through a public exchange or market; and  
337 (d) entering into one or more contracts, other than [~~employee lease~~] professional employer  
338 agreements with [~~employee leasing~~] clients, which commits the licensee to make future payments  
339 to any person or persons in amounts which in total exceed the equity of the business for payment  
340 of service provided to or for the licensee.

341 Section 12. **Effective date.**

342 If approved by two-thirds of all the members elected to each house, this act takes effect  
343 upon approval by the governor, or the day following the constitutional time limit of Utah  
344 Constitution Article VII, Section 8, without the governor's signature, or in the case of a veto, the  
345 date of veto override.