	HEALTH DISCOUNT PROGRAM CONSUMER
	PROTECTION ACT
	2005 GENERAL SESSION
	STATE OF UTAH
	Sponsor: James A. Dunnigan
LONG 7	TITLE
General	Description:
Т	his bill enacts the Health Discount Program Consumer Protection Act in the Insurance
Code to a	regulate the offer and marketing of health discount programs.
Highligh	ted Provisions:
Т	his bill:
•	defines terms;
•	describes the general scope and purposes of the act;
Þ	requires a license to operate a health discount program unless the operator is already
a license	d insurer in the state, and designates the term of the license;
•	requires:
	• operators of health discount programs to disclose certain information to the
commiss	ioner prior to offering discount programs in the state;
	• disclosure of terms to enrollees prior to accepting money from the enrollees;
	• certain record keeping by operators of health discount programs; and
	 notice to the commissioner when certain information changes;
•	creates certain advertising restrictions and requirements;
•	makes health discount program operators subject to the provisions of:
	• Chapter 15, Unauthorized Insurers, Surplus Lines, and Risk Retention Groups;
and	
	• Chapter 31, Insurance Fraud Act; and



28	• enacts a provision in Chapter 31, Insurance Fraud Act, to designate certain
29	intentional acts a felony.
30	Monies Appropriated in this Bill:
31	None
32	Other Special Clauses:
33	This bill takes effect on $\hat{\mathbf{H}} \rightarrow [\text{July}]$ September $\leftarrow \hat{\mathbf{H}}$ 1, 2005.
34	Utah Code Sections Affected:
35	AMENDS:
36	31A-2-308, as last amended by Chapter 298, Laws of Utah 2003
37	31A-15-102, as last amended by Chapter 298, Laws of Utah 2003
38	ENACTS:
39	31A-8a-101 , Utah Code Annotated 1953
40	31A-8a-102 , Utah Code Annotated 1953
41	31A-8a-103 , Utah Code Annotated 1953
42	31A-8a-201 , Utah Code Annotated 1953
43	31A-8a-202 , Utah Code Annotated 1953
44	31A-8a-203 , Utah Code Annotated 1953
45	31A-8a-204 , Utah Code Annotated 1953
46	31A-8a-205 , Utah Code Annotated 1953
47	31A-8a-206 , Utah Code Annotated 1953
48	31A-8a-207 , Utah Code Annotated 1953
49	31A-8a-208 , Utah Code Annotated 1953
50	31A-8a-209 , Utah Code Annotated 1953
51	31A-8a-210 , Utah Code Annotated 1953
52	31A-31-111 , Utah Code Annotated 1953
53	
54	Be it enacted by the Legislature of the state of Utah:

55 Section 1. Section **31A-2-308** is amended to read:

56 **31A-2-308.** Enforcement penalties and procedures.

- 57 (1) (a) A person who violates any insurance statute or rule or any order issued under
- 58 Subsection 31A-2-201(4) shall forfeit to the state twice the amount of any profit gained from

59 the violation, in addition to any other forfeiture or penalty imposed.

60 (b) (i) The commissioner may order an individual producer, limited line producer,
61 customer service representative, managing general agent, reinsurance intermediary, adjuster, or

62 insurance consultant who violates an insurance statute or rule to forfeit to the state not more

63 than \$2,500 for each violation.

- 64 (ii) The commissioner may order any other person who violates an insurance statute or
 65 rule to forfeit to the state not more than \$5,000 for each violation.
- (c) (i) The commissioner may order an individual producer, limited line producer,
 customer service representative, managing general agent, reinsurance intermediary, adjuster, or
 insurance consultant who violates an order issued under Subsection 31A-2-201(4) to forfeit to
 the state not more than \$2,500 for each violation. Each day the violation continues is a
 separate violation.
- (ii) The commissioner may order any other person who violates an order issued under
 Subsection 31A-2-201(4) to forfeit to the state not more than \$5,000 for each violation. Each
 day the violation continues is a separate violation.
- (d) The commissioner may accept or compromise any forfeiture under this Subsection
 (1) until after a complaint is filed under Subsection (2). After the filing of the complaint, only
 the attorney general may compromise the forfeiture.

77 (2) When a person fails to comply with an order issued under Subsection

31A-2-201(4), including a forfeiture order, the commissioner may file an action in any court of
competent jurisdiction or obtain a court order or judgment:

- 80 (a) enforcing the commissioner's order;
- (b) (i) directing compliance with the commissioner's order and restraining further
 violation of the order; and
- (ii) subjecting the person ordered to the procedures and sanctions available to the court
 for punishing contempt if the failure to comply continues; or
- (c) imposing a forfeiture in an amount the court considers just, up to \$10,000 for each
 day the failure to comply continues after the filing of the complaint until judgment is rendered.
- 87 (3) The Utah Rules of Civil Procedure govern actions brought under Subsection (2),
 88 except that the commissioner may file a complaint seeking a court-ordered forfeiture under
- 89 Subsection (2)(c) no sooner than two weeks after giving written notice of the commissioner's

- **H.B. 70** 90 intention to proceed under Subsection (2)(c). The commissioner's order issued under 91 Subsection 31A-2-201(4) may contain a notice of intention to seek a court-ordered forfeiture if 92 the commissioner's order is disobeyed. 93 (4) If, after a court order is issued under Subsection (2), the person fails to comply with 94 the commissioner's order or judgment: 95 (a) the commissioner may certify the fact of the failure to the court by affidavit; and 96 (b) the court may, after a hearing following at least five days written notice to the 97 parties subject to the order or judgment, amend the order or judgment to add the forfeiture or 98 forfeitures, as prescribed in Subsection (2)(c), until the person complies. 99 (5) (a) The proceeds of all forfeitures under this section, including collection expenses, 100 shall be paid into the General Fund. 101 (b) The expenses of collection shall be credited to the Insurance Department's budget. 102 (c) The attorney general's budget shall be credited to the extent the Insurance 103 Department reimburses the attorney general's office for its collection expenses under this 104 section. 105 (6) (a) Forfeitures and judgments under this section bear interest at the rate charged by 106 the United States Internal Revenue Service for past due taxes on the: 107 (i) date of entry of the commissioner's order under Subsection (1); or 108 (ii) date of judgment under Subsection (2). 109 (b) Interest accrues from the later of the dates described in Subsection (6)(a) until the 110 forfeiture and accrued interest are fully paid. 111 (7) A forfeiture may not be imposed under Subsection (2)(c) if: 112 (a) at the time the forfeiture action is commenced, the person was in compliance with 113 the commissioner's order; or 114 (b) the violation of the order occurred during the order's suspension. 115 (8) The commissioner may seek an injunction as an alternative to issuing an order 116 under Subsection 31A-2-201(4). 117 (9) (a) A person is guilty of a class B misdemeanor if that person:
- 118 (i) intentionally violates:
- 119 (A) an insurance statute or rule of this state; or
- 120 (B) an order issued under Subsection 31A-2-201(4);

121	(ii) intentionally permits a person over whom that person has authority to violate:
122	(A) an insurance statute or rule of this state; or
123	(B) an order issued under Subsection 31A-2-201(4); or
124	(iii) intentionally aids any person in violating:
125	(A) an insurance statute or rule of this state; or
126	(B) an order issued under Subsection 31A-2-201(4).
127	(b) Unless a specific criminal penalty is provided elsewhere in this title, the person may
128	be fined not more than:
129	(i) \$10,000 if a corporation; or
130	(ii) \$5,000 if a person other than a corporation.
131	(c) If the person is an individual, the person may, in addition, be imprisoned for up to
132	one year.
133	(d) As used in this Subsection (9), "intentionally" has the same meaning as under
134	Subsection 76-2-103(1).
135	(10) (a) A person who knowingly and intentionally violates Section 31A-4-102,
136	31A-8a-208, 31A-15-105, 31A-23a-116, or 31A-31-111 is guilty of a felony as provided in this
137	Subsection (10).
138	(b) When the value of the property, money, or other things obtained or sought to be
139	obtained in violation of Subsection (10)(a):
140	(i) is less than \$5,000, a person is guilty of a third degree felony; or
141	(ii) is or exceeds \$5,000, a person is guilty of a second degree felony.
142	[(10)] (11) (a) After a hearing, the commissioner may, in whole or in part, revoke,
143	suspend, place on probation, limit, or refuse to renew the licensee's license or certificate of
144	authority:
145	(i) when a licensee of the department, other than a domestic insurer:
146	(A) persistently or substantially violates the insurance law; or
147	(B) violates an order of the commissioner under Subsection 31A-2-201(4);
148	(ii) if there are grounds for delinquency proceedings against the licensee under Section
149	31A-27-301 or Section 31A-27-307; or
150	(iii) if the licensee's methods and practices in the conduct of the licensee's business
151	endanger, or the licensee's financial resources are inadequate to safeguard, the legitimate

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152	interests of the licensee's customers and the public.
153	(b) Additional license termination or probation provisions for licensees other than
154	insurers are set forth in Sections 31A-19a-303, 31A-19a-304, 31A-23a-111, 31A-23a-112,
155	31A-25-208, 31A-25-209, 31A-26-213, 31A-26-214, 31A-35-501, and 31A-35-503.
156	[(11)] (12) The enforcement penalties and procedures set forth in this section are not
157	exclusive, but are cumulative of other rights and remedies the commissioner has pursuant to
158	applicable law.
159	Section 2. Section 31A-8a-101 is enacted to read:
160	CHAPTER 8a. HEALTH DISCOUNT PROGRAM CONSUMER PROTECTION ACT
161	Part 1. General Provisions
162	<u>31A-8a-101.</u> Title.
163	This chapter is known as the "Health Discount Program Consumer Protection Act."
164	Section 3. Section 31A-8a-102 is enacted to read:
165	<u>31A-8a-102.</u> Definitions.
166	For purposes of this chapter:
167	(1) $\hat{H} \rightarrow$ "Fee" means any periodic charge for use of a discount program.
167a	(2) $\leftarrow \hat{H}$ "Health care provider" means $\hat{H} \rightarrow \underline{a}$ health care provider as defined in Section
167b	<u>78-14-3 who:</u>
167c	(a) is practicing within the scope of the provider's license; and
167d	(b) [any person that] $\leftarrow \hat{H}$ has agreed either directly or
168	indirectly, by contract or any other arrangement with a health discount program operator, to
169	provide a discount to enrollees of a health discount program.
170	$\hat{\mathbf{H}} \rightarrow [\underline{(2)}] (\underline{3}) \leftarrow \hat{\mathbf{H}}$ "Health discount program" means a business arrangement or
170a	contract in which a
171	person pays fees, dues, charges, or other consideration in exchange for a program that provides
172	access to health care providers who agree to provide a discount for $\hat{H} \rightarrow [medical]$ health care $\leftarrow \hat{H}$
172a	services.
173	$\hat{\mathbf{H}} \rightarrow [\underline{(3)}] (\underline{4}) \leftarrow \hat{\mathbf{H}} \underline{(0)}$ perates a health discount program or "health discount
173a	program operator" means
174	<u>to:</u>
175	(a) enter into a contract or agreement either directly or indirectly with a health care
176	provider in this state which the health care provider agrees to provide discounts to enrollees of
177	the health discount program;
178	(b) enter into a contract or agreement either directly or indirectly with a person in this
179	state to provide access to more than one health care provider who has agreed to provide
180	discounts for medical services to enrollees of the health discount program;
181	(c) sell or distribute a health discount program in this state; or

(d) place your name on and market or promote a health discount program in this state.
$\hat{H} \rightarrow (5)''Value-added benefit'' means a discount offering with no additional charge$
made by a health insurer or health maintenance organization that is licensed under
this title, in connection with existing contracts with the health insurer or health
<u>maintenance organization.</u> ←Ĥ

183	Section 4. Section 31A-8a-103 is enacted to read:
184	<u>31A-8a-103.</u> Scope and purposes.
185	(1) A person shall comply with the provisions of this chapter if the person operates a
186	health discount program in this state.
187	(2) Notwithstanding any provision in this title, a person who only operates or markets a
188	health discount program is exempt from:
189	(a) Section 31A-4-113;
190	(b) Section 31A-4-113.5;
191	(c) Chapter 6a, Service Contracts;
192	(d) Chapter 7, Nonprofit Health Service Insurance Corporations;
193	(e) Section 31A-8-209;
194	(f) Section 31A-8-211;
195	(g) Section 31A-8-214;
196	(h) Chapters 9 through 12;
197	(i) Chapters 17 and 18;
198	(j) Chapter 19a, Utah Rate Regulation Act;
199	(k) Sections 31A-23a-103 and 31A-23a-104;
200	(1) Chapters 25 and 26;
201	(m) Chapters 28 and 29; $\hat{\mathbf{H}} \rightarrow \underline{\mathbf{and}}$
202	[(n) Chapter 33, Workers' Compensation Fund; and
203	(\mathbf{o}) $(\mathbf{n}) \leftarrow \hat{\mathbf{H}}$ Chapters 35 through 38.
204	(3) A person licensed under this title as an accident and health insurer or health
205	maintenance organization:
206	(a) is not required to obtain a license as required by Section 31A-8a-201 to operate a
207	health discount program; and
208	(b) is required to comply with all other provisions of this chapter.
209	(4) The purposes of this chapter include:
210	(a) full disclosure in the sale of health discount programs;
211	(b) reasonable regulation of the marketing and disclosure practices of health discount
212	program operators; and
213	(c) licensing standards for health discount programs.

214	Section 5. Section 31A-8a-201 is enacted to read:
215	Part 2. Licensure
216	<u>31A-8a-201.</u> License required.
217	(1) Except as provided in Subsection 31A-8a-103(3), prior to operating a health
218	discount program, a person must:
219	(a) be authorized to transact business in this state; and
220	(b) be licensed by the commissioner.
221	(2) (a) An application for licensure under this chapter must be filed with the
222	commissioner on a form prescribed by the commissioner.
223	(b) The application shall be sworn to by an officer or authorized representative of the
224	health discount program and shall include:
225	(i) articles of incorporation with bylaws or other enabling documents that establish the
226	organizational structure;
227	(ii) information required by the commissioner by administrative rule which the
228	commissioner determines is necessary to:
229	(A) identify and locate principals, operators, and marketers involved with the health
230	discount program; and
231	(B) protect the interests of enrollees of health discount programs, health care providers.
232	and consumers;
233	(iii) biographical information $\hat{H} \rightarrow , \leftarrow \hat{H}$ and $\hat{H} \rightarrow [a \text{ criminal background check}] \leftarrow \hat{H}$ when
233a	requested by the
234	commissioner $\hat{H} \rightarrow$, a criminal background check, $\leftarrow \hat{H}$ under the provisions of Subsection
234a	<u>31A-23a-105(3);</u>
235	(iv) the disclosures required in Section 31A-8a-203; and
236	(v) the fee established in accordance with Section 31A-3-103.
237	Section 6. Section 31A-8a-202 is enacted to read:
238	<u>31A-8a-202.</u> Commissioner to issue license Renewals.
239	(1) The commissioner may issue a license to a person:
240	(a) who files an application and pays the fee in accordance with Section 31A-8a-201;
241	and
242	(b) who the commissioner determines is in compliance with this chapter.
243	(2) (a) A license issued under this chapter is valid until the immediately following
244	December 31st and may be renewed in accordance with Subsection (2)(b).

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245	(b) A license may be renewed if:
246	(i) the commissioner finds that the person operating the health discount program is in
247	compliance with this chapter;
248	(ii) the operator of the health discount program pays any applicable fees for renewal;
249	and
250	(iii) the operator of the health discount program certifies that the information in the
251	application for renewal is accurate.
252	Section 7. Section 31A-8a-203 is enacted to read:
253	<u>31A-8a-203.</u> Information filed with the department.
254	(1) Prior to operating a health discount program, a person must submit the following to
255	the commissioner:
256	(a) a copy of contract forms used by the health discount program for:
257	(i) health care providers or health care provider networks participating in the health
258	discount program, including the discounts for medical services provided to enrollees;
259	(ii) marketing:
260	(iii) administration of the health discount program;
261	(iv) enrollment:
262	(v) investment management for the health discount programs; and
263	(vi) subcontracts for any services;
264	(b) the program's proposed marketing plan; and
265	(c) dispute resolution procedures for program holders.
266	(2) The $\hat{H} \rightarrow [$ commissioner must approve $]$ company must file prior to use $\leftarrow \hat{H}$:
267	(a) the form of contracts used by the health discount program operator;
268	(b) the marketing plan; and
269	(c) dispute resolution procedures.
270	(3) The commissioner may adopt rules in accordance with Title 63, Chapter 46a, Utah
271	Administrative Rulemaking Act, to implement this section.
272	Section 8. Section 31A-8a-204 is enacted to read:
273	31A-8a-204. Advertising restrictions and requirements.
274	(1) An operator of a health discount program may not:
275	(a) use any form of words or terms that may confuse health discount programs with

276	other types of health insurance in advertising or marketing such as "health plan," "health
277	benefit plan," "coverage," "copay," "copayments," "preexisting conditions," "guaranteed issue,"
278	<u>"premium,"</u> $\hat{\mathbf{H}} \rightarrow [$ <u>"enrollment,"</u>] $\leftarrow \hat{\mathbf{H}}$ and "preferred provider";
279	(b) use other terms as designated by the commissioner by administrative rule in
280	advertisement or marketing that could reasonably mislead a consumer to believe that a discount
281	health program is any other form of health insurance; or
282	(c) refer to sales representatives as "agents," "producers," or "consultants."
283	(2) A health discount program operator:
284	(a) must have a written agreement with any marketer of the health discount program
285	prior to marketing, selling, promoting, or distributing the health discount programs;
286	(b) must $\hat{\mathbf{H}} \rightarrow [$ approve in writing] file with the commissioner $\leftarrow \hat{\mathbf{H}}$ all advertisement,
286a	marketing materials, brochures, and
287	<u>discount programs prior to their use or distribution</u> ; $\hat{\mathbf{H}} \rightarrow \underline{\mathbf{and}} \leftarrow \hat{\mathbf{H}}$
288	(c) $\hat{\mathbf{H}} \rightarrow [$ is liable for any act or omission of its marketer or distributor; and
289	(d)] ←Ĥ must make the following disclosures:
290	(i) in writing in at least $\hat{H} \rightarrow [\underline{12}] \underline{10} \leftarrow \hat{H}$ -point type $\hat{H} \rightarrow [\underline{0r}]$ and [no smaller than the
290a	largest type on the page if
291	type appears on the page that is larger than 12-point type] bolded $\leftarrow \hat{H}$: and
292	(ii) with any marketing or advertising to the public and with any enrollment forms
293	given to an enrollee:
294	(A) the program is not a $\hat{H} \rightarrow [comprehensive] \leftarrow \hat{H}$ health insurance policy;
295	(B) the program provides discounts only at certain health care providers for health care
296	services;
297	(C) the program holder is obligated to pay for all health care services but will receive a
298	discount from those health care providers who have contracted with the health discount
299	program; and
300	(D) the corporate name and the location of the health discount program operator.
301	(3) A health discount program operator or marketer who sells the health discount
302	program with another product must provide the consumer a written itemization of the fees of
303	the health discount program separate from any fees or charges for the other product $\hat{H} \rightarrow$, which can
303a	<u>be purchased separately</u> ←Ĥ <u>.</u>
304	Section 9. Section 31A-8a-205 is enacted to read:
305	<u>31A-8a-205.</u> Disclosure of health discount program terms.
306	(1) $\hat{\mathbf{H}} \rightarrow (\mathbf{a}) \leftarrow \hat{\mathbf{H}}$ Health discount program operators must provide to each $\hat{\mathbf{H}} \rightarrow \mathbf{purchaser}$
306a	<u>or</u> ←Ĥ _potential Ĥ→ [enrollee] purchaser ←Ĥ a copy

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7	of the terms of the discount program $\hat{H} \rightarrow [prior to]$ at the time of $\leftarrow \hat{H}$ purchase.
	$\hat{H} \rightarrow$ (b) For purposes of this section "purchaser" means the employer in an employer
	sponsored plan, or an individual purchasing outside of an employer relationship. 🗲Ĥ
	(2) The disclosure required by Subsection (1) should be clear and thorough and should
	include any administrative or monthly fees, trial periods, procedures for securing discounts,
	$\hat{H} \rightarrow [$ <u>methods for calculating discounts</u>] $\leftarrow \hat{H}$ <u>, cancellation procedures and corresponding</u>
	refund requests,
	and procedures for filing disputes.
	(3) $\hat{\mathbf{H}} \rightarrow (\mathbf{a}) \leftarrow \hat{\mathbf{H}}$ A contract must be signed by the $\hat{\mathbf{H}} \rightarrow [\underline{\mathbf{enrollee}}]$ purchaser $\leftarrow \hat{\mathbf{H}}$
į	acknowledging the terms before any fees
	are collected $\hat{H} \rightarrow$ and must include notice of the purchaser's ten day recision rights $\leftarrow \hat{H}$.
	Ĥ→ (b) For purposes of this Subsection (3) and Section 46-4-201, when a contract is
(entered into via telephone, facsimile transmission or the internet, the following is considered a
!	signing of the contract:
	(i) if via the internet, the online application form is completed and sent by the purchaser
1	to the health discount program operator;
	(ii) if via facsimile transmission, the application is completed, signed and faxed to the
	health discount program operator; or
	(iii) if via telephone, the script used by the health discount program operator to solicit
	the purchaser must include any limitations or exclusions to the program, and the contract
ļ	must be provided to the purchaser via facsimile, mail, or e-mail within 10 working days of the
	purchaser consenting to enrolling over the telephone. 🗲 Ĥ
	Section 10. Section 31A-8a-206 is enacted to read:
	<u>31A-8a-206.</u> Provider agreements Record keeping.
	(1) A health discount program operator may not place any restrictions on an enrollee's
	access to health care providers such as waiting periods or notification periods.
	(2) A health discount program operator may not reimburse health care providers for
	services rendered to an enrollee $\hat{H} \rightarrow$, unless the health discount program operator is a licensed
	<u>Third Party Administrator</u> ←Ĥ .
	(3) (a) A health discount program operator must have a written agreement with a health
	care provider who agrees to provide discounts to health discount program enrollees.
	(b) If the written agreement is with a provider network, the health discount plan must
	require the provider network to have written agreements with each of its health care providers.
	(4) The health discount program operator shall maintain a copy of each active health
	care provider agreement.
	Section 11. Section 31A-8a-207 is enacted to read: <u>31A-8a-207.</u> Notice of change.
	51A-5a-207. Notice of change. House Floor Amendments 2-10-2005 ch/cjd
	Corrected - House Committee Amendments 2-10-2005 ch/cjd

- 11 - House Committee Amendments 2-1-2005 ch/cjd

328	(1) A health discount program operator must provide the commissioner notice of:
329	(a) any change in the health discount program's organizational name, change of
330	business or mailing address, or change in ownership or principals; and
331	(b) any change in the information submitted in accordance with Section 31A-8a-203.
332	(2) (a) The notice required by Subsection (1) should be submitted 30 days prior to any
333	change.
334	(b) The commissioner must approve any changes in forms that required approval under
335	Section 31A-8a-203.
335a	Ĥ→ (3) A health insurer or health maintenance organization licensed under this title shall
335b	<u>annually file with the Accident and Health Data Survey, a list of all value-added benefits</u>
335c	<u>offered at no cost to its enrollees.</u> 🗲Ĥ
336	Section 12. Section 31A-8a-208 is enacted to read:
337	31A-8a-208. Representing or aiding an unauthorized insurer.

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338	(1) The provisions of this chapter and Chapter 15, Unauthorized Insurers, Surplus
339	Lines, and Risk Retention Groups, apply to the activities of an unlicensed health discount
340	program operator as if the health discount program was an unauthorized insurance contract and
341	the unlicensed health discount program operator was an unauthorized insurer.
342	(2) A person who knowingly and intentionally represents or aids an unauthorized
343	insurer in violation of the provisions of this chapter or Chapter 15, Unauthorized Insurers,
344	Surplus Lines, and Risk Retention Groups, is guilty of a third degree felony.
345	Section 13. Section 31A-8a-209 is enacted to read:
346	<u>31A-8a-209.</u> Health discount program fraud.
347	For purposes of Chapter 31, Insurance Fraud Act, a health discount program operator is
348	an insurer as defined in Section 31A-31-102 and is subject to the provisions of Chapter 31,
349	Insurance Fraud Act.
350	Section 14. Section 31A-8a-210 is enacted to read:
351	<u>31A-8a-210.</u> Rulemaking authority.
352	The commissioner has authority to adopt administrative rules in accordance with Title
353	63, Chapter 46a, Utah Administrative Rulemaking Act:
354	(1) to enforce this chapter; and
355	(2) as necessary to protect the public interest.
356	Section 15. Section 31A-15-102 is amended to read:
357	31A-15-102. Assisting unauthorized insurers.
358	(1) No person may do any act enumerated under Subsection (2) who knows or should
359	know that the act may assist in the illegal placement of insurance with an unauthorized insurer
360	or the subsequent servicing of an insurance policy illegally placed with an unauthorized
361	insurer.
362	(2) An act performed by mail is performed both at the place of mailing and at the place
363	of delivery. Any of the following acts, whether performed by mail or otherwise, fall within the
364	prohibition of Subsection (1):
365	(a) soliciting, making, or proposing to make an insurance contract;
366	(b) taking, receiving, or forwarding an application for insurance;
367	(c) collecting or receiving, in full or in part, an insurance premium;
368	(d) issuing or delivering an insurance policy or other evidence of an insurance contract

369	except as a messenger not employed by the insurer, or an insurance producer;
370	(e) doing any of the following in connection with the solicitation, negotiation,
371	procuring, or effectuation of insurance coverage for another: inspecting risks, setting rates,
372	advertising, disseminating information, or advising on risk management;
373	(f) publishing or disseminating any advertisement encouraging the placement or
374	servicing of insurance that would violate Subsection (1); however this provision does not apply
375	to publication or dissemination to an audience primarily outside Utah that also reaches persons
376	in Utah unless the extension to persons inside Utah can be conveniently avoided without
377	substantial expense other than loss of revenue; nor does it apply to regional or national network
378	programs on radio or television unless they originate in Utah;
379	(g) investigating, settling, adjusting, or litigating claims; or
380	(h) representing or assisting any person to do an unauthorized insurance business or to
381	procure insurance from an unauthorized insurer.
382	(3) Subsection (1) does not prohibit:
383	(a) an attorney acting for a client;
384	(b) a full-time salaried employee of an insured acting in the capacity of an insurance
385	buyer or manager; or
386	(c) insurance activities described under Section 31A-15-103.
387	(4) Any act performed in Utah which is prohibited under this section constitutes
388	appointment of the commissioner or the lieutenant governor as agent for service of process
389	under Sections 31A-2-309 and 31A-2-310.
390	(5) Any person or entity who knows or should know that the person's or entity's actions
391	assist in the illegal placement of insurance in violation of this section is guilty of a third degree
392	felony.
393	Section 16. Section 31A-31-111 is enacted to read:
394	<u>31A-31-111.</u> Health discount program fraud.
395	(1) In addition to any other fraudulent acts prohibited by this chapter, a person commits
396	a fraudulent insurance act if that person with intent to deceive or defraud:
397	(a) accepts fees, dues, charges, or other consideration for providing a health discount
398	program as defined in Section 31A-8a-102 without having health care providers under contract
399	who have agreed to provide the discounts promised to enrollees; or

H.B. 7001-13-05 4:07 PM400(b) operates a health discount program without complying with the provisions of401Section 31A-8a-201.402(2) In addition to any other civil penalties or remedies provided by law, a person who403violates this section is guilty of a third degree felony.404Section 17. Effective date.405This bill takes effect on $\hat{\mathbf{H}} \rightarrow [July]$ September $\leftarrow \hat{\mathbf{H}}$ 1, 2005.

Legislative Review Note as of 12-17-04 9:45 AM

Based on a limited legal review, this legislation has not been determined to have a high probability of being held unconstitutional.

Office of Legislative Research and General Counsel

The additional duties can be handled within existing budgets. If 20 plans apply for an initial discount license, new revenues would be about \$10,000.

	<u>FY 2006</u> <u>Approp.</u>	<u>FY 2007</u> <u>Approp.</u>	<u>FY 2006</u> <u>Revenue</u>	<u>FY 2007</u> <u>Revenue</u>
General Fund	\$0	\$0	\$10,000	\$10,000
TOTAL	\$0	\$0	\$10,000	\$10,000

Individual and Business Impact

Businesses that comply with the law will incur a \$252 initial license fee, a \$200 annual service fee, and a \$50 e-commerce fee or a total startup cost of \$502 per application. The total cost to renew would be \$452 for each renewal and a fraud assessment based on direct premium written. No estimate is made on costs or benefits to consumers.

Office of the Legislative Fiscal Analyst