1	AMENDMENTS TO UTAH EMERGENCY			
2	MEDICAL SERVICES ACT			
3	2005 GENERAL SESSION			
1	STATE OF UTAH			
5	Sponsor: Curtis S. Bramble			
6 7	LONG TITLE			
3	General Description:			
)	This bill amends the Utah Emergency Medical Services System Act to clarify the			
)	procurement procedures that must be followed by a political subdivision issuing a			
	request for proposal for emergency 911 ambulance services.			
2	Highlighted Provisions:			
,	This bill:			
1	amends definitions;			
í	 clarifies that the procurement process must be based on competitive sealed 			
	proposals;			
	requires a presubmission conference;			
	requires fair treatment of all proposers;			
	prohibits certain requirements in the request for proposals;			
	 requires certain information in the response to requests for proposals; 			
	clarifies the appeal rights for the selection of a proposer; and			
	 gives the State Appeals Board jurisdiction to review an appeal of the political 			
	subdivision's selection.			
1	Monies Appropriated in this Bill:			
5	None			
)	Other Special Clauses:			
7	This bill provides an immediate effective date.			



28	Utah Code Sections Affected:			
29	AMENDS:			
30	26-8a-405.1, as last amended by Chapter 277, Laws of Utah 2004			
31	26-8a-405.2, as last amended by Chapter 277, Laws of Utah 2004			
32	ENACTS:			
33	26-8a-405.3 , Utah Code Annotated 1953			
34	Uncodified Material Affected:			
35	ENACTS UNCODIFIED MATERIAL			
36	Do it angested by the Legislative of the state of Utah.			
37	Be it enacted by the Legislature of the state of Utah: Section 1. Section 26-8a-405.1 is amended to read:			
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39	26-8a-405.1. Selection of provider by political subdivision.			
40	(1) For purposes of this section and [Section] Sections 26-8a-405.2 and 26-8a-405.3:			
41	(a) "911 ambulance or paramedic services" means either 911 ambulance service, or 911			
42	paramedic service, or both and:			
43	(i) means a 911 call received by a designated dispatch center that receives 911 or E911			
44	calls; and			
45	(ii) does not mean a seven digit telephone call received directly by an ambulance			
46	provider licensed under this chapter;			
47	(b) "political subdivision" means:			
48	(i) a city or town located in a county of the first or second class as defined in Section			
49	17-50-501;			
50	(ii) a county of the first or second class;			
51	(iii) the following districts or service areas located in a county of the first or second			
52	class:			
53	(A) a special service district created under Title 17A, Chapter 2, Part 13, Utah Special			
54 5.5	Service District Act;			
55	(B) a local district created under Title 17B, Chapter 2, Local Districts, for the purpose			
56	of providing fire protection, paramedic, and emergency services; and			
57	(C) a county service area created under Title 17A, Chapter 2, Part 4, County Service			
58	Area Act, for the purpose of providing fire protection, paramedic, and emergency services; or			

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59	(iv) areas coming together as described in Subsection 26-8a-405.2(2)(b)(ii)[-]; \$→ [or] ←\$			
60	(v) municipalities and $\hat{S} \rightarrow [/or] \leftarrow \hat{S}$ counties joining together pursuant to Title 11, Chapter			
60a	<u>13,</u>			
61	Interlocal Cooperation Act \$→ [, as a]; or			
61a	(iv) a ←\$ special district for fire protection as defined in Section			
62	<u>17A-2-1304.</u>			
63	(2) (a) Only an applicant approved under Section 26-8a-405 may respond to a request			
64	for a proposal for 911 ambulance or paramedic services issued in accordance with Section			
65	26-8a-405.2 by a political subdivision.			
66	(b) A response to a request for proposal is subject to the maximum rates established by			
67	the department under Section 26-8a-403.			
68	(c) A political subdivision may award a contract to an applicant for the provision of			
69	911 ambulance or paramedic services:			
70	(i) in accordance with Section 26-8a-405.2; and			
71	(ii) subject to Subsection (3).			
72	(3) (a) The department shall issue a license to an applicant selected by a political			
73	subdivision under Subsection (2) unless the department finds that issuing a license to that			
74	applicant would jeopardize the health, safety, and welfare of the citizens of the geographic			
75	service area.			
76	(b) A license issued under this Subsection (3):			
77	(i) is for the exclusive geographic service area approved by the department in			
78	accordance with Subsection $26-8a-405.2[\frac{(3)}{(2)}]$;			
79	(ii) is valid for four years;			
80	(iii) is not subject to a request for license from another applicant under the provisions			
81	of Sections 26-8a-406 through 26-8a-409 during the four-year term, unless the applicant's			
82	license is revoked under Section 26-8a-504; and			
83	(iv) is subject to supervision by the department under Sections 26-8a-503 and			
84	26-8a-504.			
85	(4) [The] Except as provided in Subsection 26-8a-405.3(4)(a), the provisions of			
86	Sections 26-8a-406 through 26-8a-409 do not apply to a license issued under this section.			
87	Section 2. Section 26-8a-405.2 is amended to read:			
88	26-8a-405.2. Selection of provider Request for competitive sealed proposal			
89	Public convenience and necessity.			

(1) (a) A political subdivision may contract with an applicant approved under Section 26-8a-404 to provide 911 ambulance or paramedic services for the geographic service area that is approved by the department in accordance with Subsection (2), if the political subdivision complies with the provisions of this section and Section 26-8a-405.3.

- (b) The provisions of this section and [Sections 26-8a-405.1 and 26-8a-405.3] do not require a political subdivision to issue a request for proposal for ambulance or paramedic services. If a political subdivision does not contract with an applicant in accordance with this section and Section 26-8a-405.3, the provisions of Sections 26-8a-406 through 26-8a-409 apply to the issuance of a license for ambulance or paramedic services in the geographic service area that is within the boundaries of the political subdivision.
 - (c) (i) For purposes of this Subsection (1)(c):

- (A) "local district" and "county service area" are defined in Subsection 26-8a-405.1(1)(b)(iii);
- (B) "participating municipality" means a city or town whose area is partly or entirely included within a county service area or local district; and
- (C) "participating county" means a county whose unincorporated area is partly or entirely included within a county service area or local district.
- (ii) A participating municipality or participating county may contract with a provider for 911 ambulance or paramedic service as provided in this section and Section 26-8a-405.3.
- (iii) If the participating municipality or participating county contracts with a provider for 911 ambulance or paramedic services under this section <u>and Section 26-8a-405.3</u>:
- (A) the county service area or local district is not obligated to provide the ambulance or paramedic services that are included in the contract between the participating municipality or the participating county and the 911 ambulance or paramedic provider;
- (B) the county service area and local district may impose taxes and obligations within the county service area or local district in the same manner as if the participating municipality or participating county were receiving all services offered by the local district or county service area; and
- (C) the participating municipality's and participating county's obligations to the local district or county service area are not diminished.
- (2) (a) The political subdivision shall submit the request for proposal and the exclusive

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02-15-05 2:15 PM geographic service area to be included in the request for proposal to the department for approval prior to issuing the request for proposal. The department shall approve the request for proposal and the exclusive geographic service area: (i) unless the geographic service area creates an orphaned area; and (ii) in accordance with Subsections (2)(b) and (c). (b) The exclusive geographic service area may: (i) include the entire geographic service area that is within the political subdivision's boundaries; (ii) include islands within or adjacent to other peripheral areas not included in the political subdivision that governs the geographic service area; or (iii) exclude portions of the geographic service area within the political subdivision's boundaries if another political subdivision or licensed provider agrees to include the excluded area within their license.

- (c) The proposed geographic service area for 911 ambulance or paramedic service must demonstrate that non-911 ambulance or paramedic service will be provided in the geographic service area, either by the current provider, the applicant, or some other method acceptable to the department. The department may consider the effect of the proposed geographic service area on the costs to the non-911 provider and that provider's ability to provide only non-911 services in the proposed area.
- [(3) (a) (i) A political subdivision may select an applicant approved by the department under Section 26-8a-404 to provide 911 ambulance or paramedic services by contract let to the lowest, responsive, and responsible bidder after publication of notice at least once a week for three consecutive weeks in a newspaper of general circulation published in the county, or if there is no such newspaper, then after posting such notice for at least 20 days in at least five public places in the county.]
- (ii) The applicants who are approved under Section 26-8a-405 and who are selected under Subsection (3)(a)(i) may be the political subdivision issuing the request for proposal, or any other public entity or entities, any private person or entity, or any combination thereof.
 - (b) A political subdivision may reject all of the bids.
- 150 [(4) In seeking bids and awarding contracts under this section, a political subdivision:]
- 151 [(a) shall follow the provisions of Section 63-56-20;]

152	[(b) shall consider the public convenience and necessity factors listed in Subsections
153	26-8a-408(2), (3), and (4);]
154	[(c) shall require the applicant responding to the bid to disclose how the applicant will
155	meet performance standards in the request for proposal;]
156	[(d) may not require or restrict an applicant to a certain method of meeting the
157	performance standards; and]
158	[(e) (i) shall require an applicant to submit the bid based on full cost accounting in
159	accordance with generally accepted accounting principals; and]
160	[(ii) if the applicant is a governmental entity, in addition to the requirements of
161	Subsection (4)(e)(i), in accordance with generally accepted government auditing standards and
162	in compliance with the State of Utah Legal Compliance Audit Guide.]
163	Section 3. Section 26-8a-405.3 is enacted to read:
164	26-8a-405.3. Use of competitive sealed proposals Procedure Appeal rights.
165	(1) (a) Competitive sealed proposals for paramedic or 911 ambulance services under
166	Section 26-8a-405.2 shall be solicited through a request for proposal and the provisions of this
167	section.
168	(b) The governing body of the political subdivision shall approve the request for
169	proposal prior to the notice of the request for proposals under Subsection (1)(c).
170	(c) Notice of the request for proposals must be published at least once a week for three
171	consecutive weeks in a newspaper of general circulation published in the county, or if there is
172	no such newspaper, then notice must be posted for at least 20 days in at least five public places
173	in the county.
174	(2) (a) Proposals shall be opened so as to avoid disclosure of contents to competing
175	offerors during the process of negotiations.
176	(b) (i) Subsequent to the published notice, and prior to selecting an applicant, the
177	political subdivision must hold a presubmission conference with interested applicants for the
178	purpose of assuring full understanding of, and responsiveness to, solicitation requirements.
179	(ii) A political subdivision shall allow at least $\$ \rightarrow [120] 90 \leftarrow \$$ days from the
179a	<u>presubmission</u>
180	conference for the proposers to submit proposals.
181	(c) Subsequent to the presubmission conference, the political subdivision may issue
182	addenda to the request for proposals. Ŝ→ An addenda to a request for proposal must be finalized
182a	and posted by the political subdivision at least 45 days prior to the date on which the proposal
182b	must be submitted. ←Ŝ

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183	(d) Offerors to the request for proposals shall be accorded fair and equal treatment with	
184	respect to any opportunity for discussion and revisions of proposals, and revisions may be	
185	5 permitted after submission and before a contract is awarded for the purpose of obtaining best	
186	and final offers.	
187	(e) In conducting discussions, there shall be no disclosures of any information derived	
188	from proposals submitted by competing offerors.	
189	(3) (a) (i) A political subdivision may select an applicant approved by the department	
190	under Section 26-8a-404 to provide 911 ambulance or paramedic services by contract to the	
191	most responsible offeror as defined in Subsection 63-56-5(24).	
192	(ii) An award under Subsection (3)(a)(i) shall be made to the responsible offeror whose	
193	proposal is determined in writing to be the most advantageous to the political subdivision,	
194	taking into consideration price and the evaluation factors set forth in the request for proposal.	
195	(b) The applicants who are approved under Section 26-8a-405 and who are selected	
196	under this section may be the political subdivision issuing the request for competitive sealed	
197	proposals, or any other public entity or entities, any private person or entity, or any	
198	combination thereof.	
199	(c) A political subdivision may reject all of the competitive proposals.	
200	(4) In seeking competitive sealed proposals and awarding contracts under this section,	
201	a political subdivision:	
202	(a) shall \$→ [consider] apply ←\$ the public convenience and necessity factors listed in	
202a	Subsections	
203	$26-8a-408(2)$ through $\$ \rightarrow [(7)]$ (6) ← $\$$;	
204	(b) shall require the applicant responding to the proposal to disclose how the applicant	
205	will meet performance standards in the request for proposal;	
206	(c) may not require or restrict an applicant to a certain method of meeting the	
207	performance standards, including:	
208	(i) requiring ambulance medical personnel to also be a firefighter; or	
209	(ii) mandating that offerors use fire stations or dispatch services of the political	
210	subdivision;	
211	(d) (i) shall require an applicant to submit the proposal based on full cost accounting in	
212	2 accordance with generally accepted accounting principals; and	
213	(ii) if the applicant is a governmental entity, in addition to the requirements of	

214	Subsection (4)(e)(i), in accordance with generally accepted government auditing standards and	
215	in compliance with the State of Utah Legal Compliance Audit Guide; and	
216	(e) shall set forth in the request for proposal:	
217	(i) the method for determining full cost accounting in accordance with generally	
218	accepted accounting principles, and require an applicant to submit the proposal based on such	
219	full cost accounting principles;	
220	(ii) guidelines established to further competition and provider accountability; and	
221	(iii) a list of the factors that will be considered by the political subdivision in the award	
222	of the contract, including by percentage, the relative weight of the factors established under this	
223	Subsection (4)(e), which may include such things as:	
224	(A) response times;	
225	(B) staging locations;	
226	(C) experience;	
227	(D) quality of care; and	
228	(E) cost, consistent with the cost accounting method in Subsection (4)(e)(i).	
229	(5) (a) Notwithstanding the provisions of Subsection 63-56-2(3), the provisions of Title	
230	63, Chapter 56, Part H, Legal and Contractual Remedies, apply to the procurement process	
231	required by this section, except as provided in Subsection (5)(c).	
232	(b) The Procurement Appeals Board created in Section 63-56-51 shall have jurisdiction	
233	to review and determine an appeal of an offeror under this section in the same manner as	
234	provided in Section 63-56-54.	
235	(c) (i) An offeror may appeal the solicitation or award as provided by the political	
236	subdivision's procedures. After all political subdivision appeal rights are exhausted, the offeror	
237	may appeal under the provisions of Subsections (5)(a) and (b).	
238	(ii) The factual determination required by Subsection 63-56-57(1) shall be based on	
239	whether the solicitation or award was made in accordance with the procedures set forth in this	
240	section and Section 26-8a-405.2.	
241	(d) The determination of an issue of fact by the Appeals Board shall be final and	
242	conclusive unless arbitrary and capricious or clearly erroneous as provided in Section 63-56-57	
243	Section 4. Effective date.	
244	If approved by two-thirds of all the members elected to each house, this bill takes effect	

245 upon approval by the governor, or the day following the constitutional time limit of Utah Constitution Article VII, Section 8, without the governor's signature, or in the case of a veto, 246 247 the date of veto override. 248 Section 5. Application of effective date. 249 The provisions of this bill apply to: 250 (1) a request for proposal issued by a political subdivision after the effective date of 251

(2) a request for proposal issued by a political subdivision prior to the effective date of this bill if the political subdivision requesting the proposals has not contracted with a proposer prior to the effective date of this bill.

Legislative Review Note as of 2-15-05 8:21 AM

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this bill; and

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Based on a limited legal review, this legislation has not been determined to have a high probability of being held unconstitutional.

Office of Legislative Research and General Counsel

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Fiscal Note Bill Number SB0216	Amendments to Utah Emergency Medical Services Act	17-Feb-05 3:09 PM
State Impact		
No fiscal impact.		
Individual and Business	Impact	
No fiscal impact.		
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Office of the Legislative Fiscal Analyst