

**ECONOMIC DEVELOPMENT - GOVERNMENT**

**PROCUREMENT CONTRACTS**

2006 GENERAL SESSION

STATE OF UTAH

**Chief Sponsor: J. Stuart Adams**

Senate Sponsor: \_\_\_\_\_

---

---

**LONG TITLE**

**General Description:**

This bill modifies provisions of the Governor's Office of Economic Development related to government procurement contracts.

**Highlighted Provisions:**

This bill:

- ▶ recognizes the existence of a significant opportunity for Utah companies to secure new business with federal, state, and local governments;
- ▶ provides that the Governor's Office of Economic Development, through its director, may receive and distribute monies for projects and programs that are focuses on growing Utah companies by helping them secure new business with federal, state, and local governmental entities; and
- ▶ provides for monthly reporting regarding the effectiveness of the projects or programs.

**Monies Appropriated in this Bill:**

None

**Other Special Clauses:**

This bill provides an immediate effective date.

**Utah Code Sections Affected:**

ENACTS:



28 **63-38f-2101**, Utah Code Annotated 1953

29 

---

---

30 *Be it enacted by the Legislature of the state of Utah:*

31 Section 1. Section **63-38f-2101** is enacted to read:

32 **Part 21. Economic Development - Government Procurement Contracts**

33 **63-38f-2101. Projects to assist companies secure new business with federal, state,**  
34 **and local governments.**

35 (1) The Legislature recognizes that:

36 (a) many Utah companies provide products and services which are routinely procured  
37 by a myriad of governmental entities at all levels of government, but that attempting to  
38 understand and comply with the numerous certification, registration, proposal, and contract  
39 requirements associated with government procurement often raises significant barriers for  
40 those companies with no government contracting experience;

41 (b) the costs associated with obtaining a government contract for products or services  
42 often prevent most small businesses from working in the governmental procurement market;

43 (c) currently a majority of federal procurement opportunities are contracted to  
44 businesses located outside of the state; and

45 (d) there exists a significant opportunity for Utah companies to secure new business  
46 with federal, state, and local governments.

47 (2) The office, through its director, may receive and distribute legislative  
48 appropriations and public and private grants for projects and programs that:

49 (a) are focused on growing Utah companies and positively impacting statewide  
50 revenues by helping these companies secure new business with federal, state, and local  
51 governments;

52 (b) provide guidance to Utah companies interested in obtaining new business with  
53 federal, state, and local governmental entities;

54 (c) would provide experience, contacts, and personnel to successfully match Utah  
55 businesses with government procurement opportunities; and

56 (d) include the following components:

57 (i) recruitment, individualized consultation, and an introduction to government  
58 contracting;

59           (ii) specialized contractor training for companies located in Utah;  
60           (iii) a Utah contractor matching program for government requirements;  
61           (iv) experienced proposal and bid support; and  
62           (v) specialized support services.  
63           (3) (a) The office, through its director, shall make any distribution referred to in  
64 Subsection (2) on a semiannual basis.

65           (b) A recipient of monies distributed under this section shall provide the office with a  
66 set of standard monthly reports, the content of which shall be determined by the office to  
67 include at least the following information:

- 68           (i) consultive meetings with Utah companies;
- 69           (ii) seminars or training meetings held;
- 70           (iii) government contracts awarded to Utah companies; and
- 71           (iv) increased revenues generated by Utah companies from new government contracts.

72           Section 2. **Effective date.**

73           If approved by two-thirds of all the members elected to each house, this bill takes effect  
74 upon approval by the governor, or the day following the constitutional time limit of Utah  
75 Constitution Article VII, Section 8, without the governor's signature, or in the case of a veto,  
76 the date of veto override.

**Legislative Review Note**  
as of 2-8-06 1:45 PM

Based on a limited legal review, this legislation has not been determined to have a high probability of being held unconstitutional.

**Office of Legislative Research and General Counsel**

---

---

**Fiscal Note**  
**Bill Number HB0458**

**Economic Development - Government Procurement Contracts**

*10-Feb-06*

*3:10 PM*

---

---

**State Impact**

No fiscal impact.

---

**Individual and Business Impact**

No fiscal impact.

---

**Office of the Legislative Fiscal Analyst**