| UTAH DIVISION OF CONSUMER PROTECTION | |
|--|--|
| AMENDMENTS | |
| 2012 GENERAL SESSION | |
| STATE OF UTAH | |
| Chief Sponsor: Derek E. Brown | |
| Senate Sponsor: Patricia W. Jones | |
| LONG TITLE | |
| General Description: | |
| This bill modifies provisions relating to matters under the jurisdiction of the Utah | |
| Division of Consumer Protection. | |
| Highlighted Provisions: | |
| This bill: | |
| modifies what constitutes a deceptive act or practice for purposes of the Consumer | |
| Sales Practices Act; | |
| modifies dollar threshold amounts for purposes of plans subject to the Business | |
| Opportunity Disclosure Act; | |
| modifies the definition of "telephone solicitation" for purposes of the Telephone | |
| Fraud Prevention Act; and | |
| modifies the Uniform Debt-Management Services Act. | |
| Money Appropriated in this Bill: | |
| None | |
| Other Special Clauses: | |
| None | |
| Utah Code Sections Affected: | |
| AMENDS: | |
| 13-11-4, as last amended by Laws of Utah 2010, Chapter 54 | |



| 28 | 13-15-2, as last amended by Laws of Utah 2001, Chapter 196 |
|----|--|
| 29 | 13-26-2, as last amended by Laws of Utah 2005, Chapter 18 |
| 30 | 13-42-102, as enacted by Laws of Utah 2006, Chapter 154 |
| 31 | 13-42-112, as last amended by Laws of Utah 2008, Chapter 382 |
| 32 | 13-42-117, as last amended by Laws of Utah 2010, Chapter 378 |
| 33 | 13-42-119, as last amended by Laws of Utah 2010, Chapter 378 |
| 34 | 13-42-122, as last amended by Laws of Utah 2010, Chapter 378 |
| 35 | 13-42-123, as last amended by Laws of Utah 2009, Chapter 229 |
| 36 | 13-42-126, as enacted by Laws of Utah 2006, Chapter 154 |
| 37 | 13-42-128, as last amended by Laws of Utah 2009, Chapter 229 |
| 38 | 13-42-130, as last amended by Laws of Utah 2009, Chapter 229 |
| 39 | 13-42-134, as last amended by Laws of Utah 2008, Chapter 382 |
| 40 | |
| 41 | Be it enacted by the Legislature of the state of Utah: |

Section 1. Section **13-11-4** is amended to read:

13-11-4. Deceptive act or practice by supplier.

- (1) A deceptive act or practice by a supplier in connection with a consumer transaction violates this chapter whether it occurs before, during, or after the transaction.
- (2) Without limiting the scope of Subsection (1), a supplier commits a deceptive act or practice if the supplier knowingly or intentionally:
- (a) indicates that the subject of a consumer transaction has sponsorship, approval, performance characteristics, accessories, uses, or benefits, if it has not;
- (b) indicates that the subject of a consumer transaction is of a particular standard, quality, grade, style, or model, if it is not;
- (c) indicates that the subject of a consumer transaction is new, or unused, if it is not, or has been used to an extent that is materially different from the fact;
- (d) indicates that the subject of a consumer transaction is available to the consumer for a reason that does not exist, including any of the following reasons falsely used in an advertisement:
 - (i) "going out of business";
- 58 (ii) "bankruptcy sale";

42

43

44

45

46 47

48

49 50

51

52

53

54

55

56

| 59 | (iii) "lost our lease"; | |
|----|--|--|
| 60 | (iv) "building coming down"; | |
| 61 | (v) "forced out of business"; | |
| 62 | (vi) "final days"; | |
| 63 | (vii) "liquidation sale"; | |
| 64 | (viii) "fire sale"; | |
| 65 | (ix) "quitting business"; or | |
| 66 | (x) an expression similar to any of the expressions in Subsections (2)(d)(i) through | |
| 67 | (ix); | |
| 68 | (e) indicates that the subject of a consumer transaction has been supplied in accordance | |
| 69 | with a previous representation, if it has not; | |
| 70 | (f) indicates that the subject of a consumer transaction will be supplied in greater | |
| 71 | quantity than the supplier intends; | |
| 72 | (g) indicates that replacement or repair is needed, if it is not; | |
| 73 | (h) indicates that a specific price advantage exists, if it does not; | |
| 74 | (i) indicates that the supplier has a sponsorship, approval, or affiliation the supplier | |
| 75 | does not have; | |
| 76 | (j) (i) indicates that a consumer transaction involves or does not involve a warranty, a | |
| 77 | disclaimer of warranties, particular warranty terms, or other rights, remedies, or obligations, if | |
| 78 | the representation is false; or | |
| 79 | (ii) fails to honor a warranty or a particular warranty term; | |
| 80 | (k) indicates that the consumer will receive a rebate, discount, or other benefit as an | |
| 81 | inducement for entering into a consumer transaction in return for giving the supplier the names | |
| 82 | of prospective consumers or otherwise helping the supplier to enter into other consumer | |
| 83 | transactions, if receipt of the benefit is contingent on an event occurring after the consumer | |

(l) after receipt of payment for goods or services, fails to ship the goods or furnish the services within the time advertised or otherwise represented or, if no specific time is advertised or represented, fails to ship the goods or furnish the services within 30 days, unless within the applicable time period the supplier provides the buyer with the option to:

84

85

86

87

88

89

enters into the transaction;

(i) cancel the sales agreement and receive a refund of all previous payments to the

supplier if the refund is mailed or delivered to the buyer within 10 business days after the day on which the seller receives written notification from the buyer of the buyer's intent to cancel the sales agreement and receive the refund; or

- (ii) extend the shipping date to a specific date proposed by the supplier;
- (m) except as provided in Subsection (3)(b), fails to furnish a notice meeting the requirements of Subsection (3)(a) of the purchaser's right to cancel a direct solicitation sale within three business days of the time of purchase if:
- (i) the sale is made other than at the supplier's established place of business pursuant to the supplier's personal contact, whether through mail, electronic mail, facsimile transmission, telephone, or any other form of direct solicitation; and
 - (ii) the sale price exceeds \$25;

- (n) promotes, offers, or grants participation in a pyramid scheme as defined under Title 76, Chapter 6a, Pyramid Scheme Act;
- (o) represents that the funds or property conveyed in response to a charitable solicitation will be donated or used for a particular purpose or will be donated to or used by a particular organization, if the representation is false;
- (p) if a consumer indicates the consumer's intention of making a claim for a motor vehicle repair against the consumer's motor vehicle insurance policy:
 - (i) commences the repair without first giving the consumer oral and written notice of:
 - (A) the total estimated cost of the repair; and
- (B) the total dollar amount the consumer is responsible to pay for the repair, which dollar amount may not exceed the applicable deductible or other copay arrangement in the consumer's insurance policy; or
- (ii) requests or collects from a consumer an amount that exceeds the dollar amount a consumer was initially told the consumer was responsible to pay as an insurance deductible or other copay arrangement for a motor vehicle repair under Subsection (2)(p)(i), even if that amount is less than the full amount the motor vehicle insurance policy requires the insured to pay as a deductible or other copay arrangement, unless:
- (A) the consumer's insurance company denies that coverage exists for the repair, in which case, the full amount of the repair may be charged and collected from the consumer; or
 - (B) the consumer misstates, before the repair is commenced, the amount of money the

insurance policy requires the consumer to pay as a deductible or other copay arrangement, in which case, the supplier may charge and collect from the consumer an amount that does not exceed the amount the insurance policy requires the consumer to pay as a deductible or other copay arrangement;

- (q) includes in any contract, receipt, or other written documentation of a consumer transaction, or any addendum to any contract, receipt, or other written documentation of a consumer transaction, any confession of judgment or any waiver of any of the rights to which a consumer is entitled under this chapter;
- (r) charges a consumer for a consumer transaction <u>or a portion of a consumer</u> <u>transaction</u> that has not previously been agreed to by the consumer;
- (s) solicits or enters into a consumer transaction with a person who lacks the mental ability to comprehend the nature and consequences of:
 - (i) the consumer transaction; or

- (ii) the person's ability to benefit from the consumer transaction;
- (t) solicits for the sale of a product or service by providing a consumer with an unsolicited check or negotiable instrument the presentment or negotiation of which obligates the consumer to purchase a product or service, unless the supplier is:
 - (i) a depository institution under Section 7-1-103;
 - (ii) an affiliate of a depository institution; or
 - (iii) an entity regulated under Title 7, Financial Institutions Act;
- (u) sends an unsolicited mailing to a person that appears to be a billing, statement, or request for payment for a product or service the person has not ordered or used, or that implies that the mailing requests payment for an ongoing product or service the person has not received or requested;
- (v) issues a gift certificate, instrument, or other record in exchange for payment to provide the bearer, upon presentation, goods or services in a specified amount without printing in a readable manner on the gift certificate, instrument, packaging, or record any expiration date or information concerning a fee to be charged and deducted from the balance of the gift certificate, instrument, or other record; or
- (w) misrepresents the geographical origin or location of the supplier's business [in connection with the sale of cut flowers, flower arrangements, or floral products].

| 152 | (3) (a) The notice required by Subsection (2)(m) shall: |
|-----|---|
| 153 | (i) be a conspicuous statement written in dark bold with at least 12-point type on the |
| 154 | first page of the purchase documentation; and |
| 155 | (ii) read as follows: "YOU, THE BUYER, MAY CANCEL THIS CONTRACT AT |
| 156 | ANY TIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAY (or time period |
| 157 | reflecting the supplier's cancellation policy but not less than three business days) AFTER THE |
| 158 | DATE OF THE TRANSACTION OR RECEIPT OF THE PRODUCT, WHICHEVER IS |
| 159 | LATER". |
| 160 | (b) A supplier is exempt from the requirements of Subsection (2)(m) if the supplier's |
| 161 | cancellation policy: |
| 162 | (i) is communicated to the buyer; and |
| 163 | (ii) offers greater rights to the buyer than Subsection (2)(m). |
| 164 | (4) (a) A gift certificate, instrument, or other record that does not print an expiration |
| 165 | date in accordance with Subsection (2)(v) does not expire. |
| 166 | (b) A gift certificate, instrument, or other record that does not include printed |
| 167 | information concerning a fee to be charged and deducted from the balance of the gift |
| 168 | certificate, instrument, or other record is not subject to the charging and deduction of the fee. |
| 169 | (c) Subsections (2)(v) and (4)(b) do not apply to a gift certificate, instrument, or other |
| 170 | record useable at multiple, unaffiliated sellers of goods or services if an expiration date is |
| 171 | printed on the gift certificate, instrument, or other record. |
| 172 | Section 2. Section 13-15-2 is amended to read: |
| 173 | 13-15-2. Definitions. |
| 174 | As used in this chapter: |
| 175 | (1) (a) "Assisted marketing plan" means the sale or lease of any products, equipment, |
| 176 | supplies, or services that are sold to the purchaser upon payment of an initial required |
| 177 | consideration of $[\$300]$ $\$500$ or more for the purpose of enabling the purchaser to start a |
| 178 | business, and in which the seller represents: |
| 179 | (i) that the seller will provide locations or assist the purchaser in finding locations for |
| 180 | the use or operation of vending machines, racks, display cases, or other similar devices, or |
| 181 | currency operated amusement machines or devices, on premises neither owned nor leased by |
| 182 | the purchaser or seller; |

(ii) that the seller will purchase any or all products made, produced, fabricated, grown, or modified by the purchaser, using in whole or in part the supplies, services, or chattels sold to the purchaser;

- (iii) that the seller will provide the purchaser with a guarantee that the purchaser will receive income from the assisted marketing plan that exceeds the price paid for the assisted marketing plan, or repurchase any of the products, equipment, supplies, or chattels supplied by the seller if the purchaser is dissatisfied with the assisted marketing plan; or
- (iv) that upon payment by the purchaser of a fee or sum of money, which exceeds [\$300] \$500 to the seller, the seller will provide a sales program or marketing program that will enable the purchaser to derive income from the assisted marketing plan that exceeds the price paid for the marketing plan.
 - (b) "Assisted marketing plan" does not include:

- (i) the sale of an ongoing business when the owner of that business sells and intends to sell only that one assisted marketing plan;
- (ii) not-for-profit sale of sales demonstration equipment, materials, or samples for a total price of [\$300] \$500 or less; or
- (iii) the sale of a package franchise or a product franchise defined by and in compliance with Federal Trade Commission rules governing franchise and business opportunity ventures.
- (c) As used in Subsection (1)(a)(iii) "guarantee" means a written agreement, signed by the purchaser and seller, disclosing the complete details and any limitations or exceptions of the agreement.
 - (2) "Business opportunity" means an assisted marketing plan subject to this chapter.
- (3) "Division" means the Division of Consumer Protection of the Department of Commerce.
- (4) (a) "Initial required consideration" means the total amount a purchaser is obligated to pay under the terms of the assisted marketing plan, either prior to or at the time of delivery of the products, equipment, supplies, or services, or within six months of the commencement of operation of the assisted marketing plan by the purchaser. If payment is over a period of time, "initial required consideration" means the sum of the down payment and the total monthly payments.
 - (b) "Initial required consideration" does not mean the not-for-profit sale of sales

demonstration equipment, materials, or supplies for a total price of less than [\$300] \$500.

- (5) "Person" means any natural person, corporation, partnership, organization, association, trust, or any other legal entity.
- (6) "Purchaser" means a person who becomes obligated to pay for an assisted marketing plan.
- (7) "Registered trademark" or "service mark" means a trademark, trade name, or service mark registered with the United States Patent and Trademark Office, or Utah, or the state of incorporation if a corporation.
- 222 (8) "Seller" means a person who sells or offers to sell an assisted marketing plan.
- Section 3. Section **13-26-2** is amended to read:

13-26-2. Definitions.

As used in this chapter, unless the context otherwise requires:

- (1) "Continuity plan" means a shipment, with the prior express consent of the buyer, at regular intervals of similar special-interest products. A continuity plan is distinguished from a subscription arrangement by no binding commitment period or purchase amount.
 - (2) "Division" means the Division of Consumer Protection.
- (3) "Fictitious personal name" means a name other than an individual's true name. An "individual's true name" is the name taken at birth unless changed by operation of law or by civil action.
- (4) "Material statement" or "material fact" means information that a person of ordinary intelligence or prudence would consider important in deciding whether or not to accept an offer extended through a telephone solicitation.
- (5) "Premium" means a gift, bonus, prize, award, certificate, or other document by which a prospective purchaser is given a right, chance, or privilege to purchase or receive goods or services with a stated or represented value of \$25 or more as an inducement to a prospective purchaser to purchase other goods or services.
- (6) "Subscription arrangements," "standing order arrangements," "supplements," and "series arrangements" mean products or services provided, with the prior express request or consent of the buyer, for a specified period of time at a price dependent on the duration of service and to complement an initial purchase.
- 244 (7) (a) "Telephone solicitation," "sale," "selling," or "solicitation of sale" means:

| 245 | (i) a sale or solicitation of goods or services in which: |
|-----|--|
| 246 | (A) (I) the seller solicits the sale over the telephone; |
| 247 | (II) the purchaser's agreement to purchase is made over the telephone; and |
| 248 | (III) the purchaser, over the telephone, pays for or agrees to commit to payment for |
| 249 | goods or services prior to or upon receipt by the purchaser of the goods or services; |
| 250 | (B) the solicitor, not exempt under Section 13-26-4, induces a prospective purchaser |
| 251 | over the telephone, to make and keep an appointment that directly results in the purchase of |
| 252 | goods or services by the purchaser that would not have occurred without the telephone |
| 253 | solicitation and inducement by the solicitor; |
| 254 | (C) the seller offers or promises a premium to a prospective purchaser if: |
| 255 | (I) the seller induces the prospective purchaser to initiate a telephone contact with the |
| 256 | telephone soliciting business; and |
| 257 | (II) the resulting solicitation meets the requirements of Subsection (7)(a); or |
| 258 | (D) the solicitor solicits a charitable donation involving the exchange of any premium, |
| 259 | prize, gift, ticket, subscription, or other benefit in connection with any appeal made for a |
| 260 | charitable purpose by an organization that is not otherwise exempt under Subsection |
| 261 | 13-26-4(2)(b)(iv); or |
| 262 | (ii) a telephone solicitation as defined in Section 13-25a-102. |
| 263 | (b) "Telephone solicitation," "sale," "selling," or "solicitation of sale" does not include |
| 264 | a sale or solicitation that occurs solely through an Internet website without the use of a |
| 265 | telephone call. |
| 266 | [(b)] (c) A solicitation of sale or telephone solicitation is considered complete when |
| 267 | made, whether or not the person receiving the solicitation agrees to the sale or to make a |
| 268 | charitable donation. |
| 269 | (8) "Telephone soliciting business" means a sole proprietorship, partnership, limited |
| 270 | liability company, corporation, or other association of individuals engaged in a common effort |
| 271 | to conduct telephone solicitations. |
| 272 | (9) "Telephone solicitor" or "solicitor" means a person, partnership, limited liability |
| 273 | company, corporation, or other entity that: |
| 274 | (a) makes a telephone solicitation; or |
| 275 | (b) causes a telephone solicitation to be made. |

| 276 | Section 4. Section 13-42-102 is amended to read: |
|-----|---|
| 277 | 13-42-102. Definitions. |
| 278 | In this chapter: |
| 279 | (1) "Administrator" means the Division of Consumer Protection. |
| 280 | (2) "Affiliate": |
| 281 | (a) with respect to an individual, means: |
| 282 | (i) the spouse of the individual; |
| 283 | (ii) a sibling of the individual or the spouse of a sibling; |
| 284 | (iii) an individual or the spouse of an individual who is a lineal ancestor or lineal |
| 285 | descendant of the individual or the individual's spouse; |
| 286 | (iv) an aunt, uncle, great aunt, great uncle, first cousin, niece, nephew, grandniece, or |
| 287 | grandnephew, whether related by the whole or the half blood or adoption, or the spouse of any |
| 288 | of them; or |
| 289 | (v) any other individual occupying the residence of the individual; and |
| 290 | (b) with respect to an entity, means: |
| 291 | (i) a person that directly or indirectly controls, is controlled by, or is under common |
| 292 | control with the entity; |
| 293 | (ii) an officer of, or an individual performing similar functions with respect to, the |
| 294 | entity; |
| 295 | (iii) a director of, or an individual performing similar functions with respect to, the |
| 296 | entity; |
| 297 | (iv) subject to adjustment of the dollar amount pursuant to Subsection 13-42-132(6), a |
| 298 | person that receives or received more than \$25,000 from the entity in either the current year or |
| 299 | the preceding year or a person that owns more than 10% of, or an individual who is employed |
| 300 | by or is a director of, a person that receives or received more than \$25,000 from the entity in |
| 301 | either the current year or the preceding year; |
| 302 | (v) an officer or director of, or an individual performing similar functions with respect |
| 303 | to, a person described in Subsection (2)(b)(i); |
| 304 | (vi) the spouse of, or an individual occupying the residence of, an individual described |
| 305 | in Subsections (2)(b)(i) through (v); or |
| 306 | (vii) an individual who has the relationship specified in Subsection (2)(a)(iv) to an |

individual or the spouse of an individual described in Subsections (2)(b)(i) through (v).

- (3) "Agreement" means an agreement between a provider and an individual for the performance of debt-management services.
- (4) "Bank" means a financial institution, including a commercial bank, savings bank, savings and loan association, credit union, and trust company, engaged in the business of banking, chartered under federal or state law, and regulated by a federal or state banking regulatory authority.
- (5) "Business address" means the physical location of a business, including the name and number of a street.
- (6) "Certified counselor" means an individual certified by a training program or certifying organization, approved by the administrator, that authenticates the competence of individuals providing education and assistance to other individuals in connection with debt-management services.
- (7) "Concessions" means assent to repayment of a debt on terms more favorable to an individual than the terms of the contract between the individual and a creditor.
 - (8) "Day" means calendar day.

- (9) "Debt-management services" means services as an intermediary between an individual and one or more creditors of the individual for the purpose of obtaining concessions, but does not include:
- (a) legal services provided in an attorney-client relationship by an attorney licensed or otherwise authorized, by pro hac vice admission, to practice law in this state;
- (b) accounting services provided in an accountant-client relationship by a certified public accountant licensed to provide accounting services in this state; or
- (c) financial-planning services provided in a financial planner-client relationship by a member of a financial-planning profession whose members the administrator, by rule, determines are:
 - (i) licensed by this state;
 - (ii) subject to a disciplinary mechanism;
 - (iii) subject to a code of professional responsibility; and
- 336 (iv) subject to a continuing education requirement.
- 337 (10) "Entity" means a person other than an individual.

338 (11) "Good faith" means honesty in fact and the observance of reasonable standards of 339 fair dealing. 340 (12) "Person" means an individual, corporation, business trust, estate, trust, 341 partnership, limited liability company, association, joint venture, or any other legal or 342 commercial entity. The term does not include a public corporation, government, or 343 governmental subdivision, agency, or instrumentality. 344 (13) "Plan" means a program or strategy in which a provider furnishes 345 debt-management services to an individual and which includes a schedule of payments to be 346 made by or on behalf of the individual and used to pay debts owed by the individual. 347 (14) "Principal amount of the debt" means the amount of a debt at the time of an 348 agreement. 349 (15) "Provider" means a person that provides, offers to provide, or agrees to provide 350 debt-management services directly or through others. 351 (16) "Record" means information that is inscribed on a tangible medium or that is 352 stored in an electronic or other medium and is retrievable in perceivable form. 353 (17) "Settlement fee" means a charge imposed on or paid by an individual in 354 connection with a creditor's assent to accept in full satisfaction of a debt an amount less than 355 the principal amount of the debt. 356 (18) "Sign" means, with present intent to authenticate or adopt a record: 357 (a) to execute or adopt a tangible symbol; or 358 (b) to attach to or logically associate with the record an electronic sound, symbol, or 359 process. 360 (19) "State" means a state of the United States, the District of Columbia, Puerto Rico, 361 the United States Virgin Islands, or any territory or insular possession subject to the jurisdiction 362 of the United States. 363 (20) "Trust account" means an account held by a provider that is: 364 (a) established in an insured bank;

(d) used to hold money of one or more individuals for disbursement to creditors of the

(c) designated as a trust account or other account designated to indicate that the money

(b) separate from other accounts of the provider or its designee;

in the account is not the money of the provider or its designee; and

365

366

367

| 260 | ما مرداد المنابية |
|-----|-------------------|
| 369 | individuals |

371

372

373

374

375

376

377

378

379

380

381

382

383

384

385

386

387

388

389

390

391

392

393

394

395

396

397

398

399

370 Section 5. Section 13-42-112 is amended to read:

13-42-112. Registration in another state -- Rulemaking.

- (1) (a) Subject to rules made by the administrator, if a provider holds a license or certificate of registration in another state authorizing it to provide debt-management services, the provider may submit a copy of that license or certificate and the application for it instead of an application in the form prescribed by Subsection 13-42-105(1), Section 13-42-106, or Subsection 13-42-111(2).
- (b) The administrator shall accept the application and the license or certificate from the other state as an application for registration as a provider or for renewal of registration as a provider, as appropriate, in this state if:
- (i) the application in the other state contains information substantially similar to or more comprehensive than that required in an application submitted in this state;
- (ii) the applicant provides the information required by Subsections <u>13-42-105(2)(d)</u> and 13-42-106(1), (3), (7), (10), (12), and (13);
- (iii) the applicant, under penalty of perjury, certifies that the information contained in the application is current or, to the extent it is not current, supplements the application to make the information current; and
- (iv) the applicant files a surety bond or substitute in accordance with Section 13-42-113 or 13-42-114 that is solely payable or available to this state and to individuals who reside in this state.
- (2) The administrator, in accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, shall make rules designating the states in which a provider may have a license or certificate that may be submitted to the administrator in compliance with this section.
 - Section 6. Section 13-42-117 is amended to read:

13-42-117. Prerequisites for providing debt-management services.

- (1) Before providing debt-management services, a registered provider shall give the individual an itemized list of goods and services and the charges for each. The list shall be clear and conspicuous, be in a record the individual may keep whether or not the individual assents to an agreement, and describe the goods and services the provider offers:
 - (a) free of additional charge if the individual enters into an agreement;

| 400 | (b) for a charge if the individual does not enter into an agreement; and | |
|-----|--|--|
| 401 | (c) for a charge if the individual enters into an agreement, using the following | |
| 402 | terminology, as applicable, and format: | |
| 403 | Set-up fee | |
| 404 | dollar amount of fee | |
| 405 | Monthly service fee | |
| 406 | dollar amount of fee or method of determining amount | |
| 407 | Settlement fee | |
| 408 | dollar amount of fee or method of determining amount | |
| 409 | Goods and services in addition to those provided in connection with a plan: | |
| 410 | | |
| 411 | (item) dollar amount or method of determining amount | |
| 412 | | |
| 413 | (item) dollar amount or method of determining amount. | |
| 414 | (2) A provider may not furnish debt-management services unless the provider, through | |
| 415 | the services of a certified counselor: | |
| 416 | (a) provides the individual with reasonable education about the management of | |
| 417 | personal finance; | |
| 418 | (b) has prepared a financial analysis; and | |
| 419 | (c) if the individual is to make regular, periodic payments to a creditor or a provider: | |
| 420 | (i) has prepared a plan for the individual; | |
| 421 | (ii) has made a determination, based on the provider's analysis of the information | |
| 422 | provided by the individual and otherwise available to it, that the plan is suitable for the | |
| 423 | individual and the individual will be able to meet the payment obligations under the plan; and | |
| 424 | (iii) believes that each creditor of the individual listed as a participating creditor in the | |
| 425 | plan will accept payment of the individual's debts as provided in the plan. | |
| 426 | (3) Before an individual assents to an agreement to engage in a plan, a provider shall: | |
| 427 | (a) provide the individual with a copy of the analysis and plan required by Subsection | |
| 428 | (2) in a record that identifies the provider and that the individual may keep whether or not the | |
| 429 | individual assents to the agreement; | |
| 430 | (b) inform the individual of the availability, at the individual's option, of assistance by | |

| 431 | a toll-free communication system or in person to discuss the financial analysis and plan |
|-----|---|
| 432 | required by Subsection (2); and |
| 433 | (c) with respect to all creditors identified by the individual or otherwise known by the |
| 434 | provider to be creditors of the individual, provide the individual with a list of: |
| 435 | (i) creditors that the provider expects to participate in the plan and grant concessions; |
| 436 | (ii) creditors that the provider expects to participate in the plan but not grant |
| 437 | concessions; |
| 438 | (iii) creditors that the provider expects not to participate in the plan; and |
| 439 | (iv) all other creditors. |
| 440 | (4) Before an individual assents to an agreement, the provider shall inform the |
| 441 | individual, in a record that contains nothing else, that is given separately, and that the |
| 442 | individual may keep whether or not the individual assents to the agreement: |
| 443 | (a) of the name and business address of the provider; |
| 444 | (b) that plans are not suitable for all individuals and the individual may ask the |
| 445 | provider about other ways, including bankruptcy, to deal with indebtedness; |
| 446 | (c) of the amount of time necessary to achieve the results that the provider represents to |
| 447 | be achievable; |
| 448 | (d) if the provider intends to include a settlement offer to any of the individual's |
| 449 | creditors or debt collectors: |
| 450 | (i) of the time by which the provider will make a bona fide settlement offer to any of |
| 451 | the individual's creditors or debt collectors; and |
| 452 | (ii) of the amount of money or the percentage of each outstanding debt that the |
| 453 | individual must accumulate before the provider will make a bona fide settlement offer to each |
| 454 | creditor or debt collector; |
| 455 | [(c)] (e) that establishment of a plan may adversely affect the individual's credit rating |
| 456 | or credit scores; |
| 457 | [(d)] (f) that nonpayment of debt may lead creditors to increase finance and other |
| 458 | charges or undertake collection activity, including litigation; |
| 459 | (g) if the provider requests or requires the individual to place money in an account at |
| 460 | an insured financial institution, that the individual: |
| 461 | (i) owns the funds held in the account; |

| 162 | (ii) may withdraw from the provider's plan at any time without penalty; and |
|-----|---|
| 463 | (iii) is entitled to receive all money in the account, other than money that the provider |
| 464 | earns as provided in Section 13-42-123, at the time the individual withdraws from the |
| 465 | provider's plan; |
| 466 | [(e)] (h) unless it is not true, that the provider may receive compensation from the |
| 467 | creditors of the individual; and |
| 468 | [(f)] (i) that, unless the individual is insolvent, if a creditor settles for less than the full |
| 469 | amount of the debt, the plan may result in the creation of taxable income to the individual, ever |
| 470 | though the individual does not receive any money. |
| 471 | (5) If a provider may receive payments from an individual's creditors and the plan |
| 472 | contemplates that the individual's creditors will reduce finance charges or fees for late payment |
| 173 | default, or delinquency, the provider may comply with Subsection (4) by providing the |
| 174 | following disclosure, surrounded by black lines: |
| 475 | IMPORTANT INFORMATION FOR YOU TO CONSIDER |
| 476 | (1) Debt-management plans are not right for all individuals, and you may ask us to |
| 177 | provide information about other ways, including bankruptcy, to deal with your debts. |
| 478 | (2) Using a debt-management plan may make it harder for you to obtain credit. |
| 179 | (3) We may receive compensation for our services from your creditors. |
| 480 | |
| 481 | Name and business address of provider |
| 182 | (6) If a provider will not receive payments from an individual's creditors and the plan |
| 183 | contemplates that the individual's creditors will reduce finance charges or fees for late payment |
| 184 | default, or delinquency, a provider may comply with Subsection (4) by providing the following |
| 485 | disclosure, surrounded by black lines: |
| 486 | IMPORTANT INFORMATION FOR YOU TO CONSIDER |
| 187 | (1) Debt-management plans are not right for all individuals, and you may ask us to |
| 488 | provide information about other ways, including bankruptcy, to deal with your debts. |
| 189 | (2) Using a debt-management plan may make it harder for you to obtain credit. |
| 190 | |
| 491 | Name and business address of provider |
| 192 | (7) If an agreement contemplates that creditors will settle debts for less than the full |
| | |

| +93 | principal amount of debt owed, a provider may comply with Subsection (4) by providing the |
|-----|---|
| 194 | following disclosure, surrounded by black lines: |
| 195 | IMPORTANT INFORMATION FOR YOU TO CONSIDER |
| 196 | (1) Our program is not right for all individuals, and you may ask us to provide |
| 197 | information about bankruptcy and other ways to deal with your debts. |
| 198 | (2) Nonpayment of your debts under our program may |
| 199 | hurt your credit rating or credit scores; |
| 500 | lead your creditors to increase finance and other charges; and |
| 501 | lead your creditors to undertake activity, including lawsuits, to collect the debts. |
| 502 | (3) Reduction of debt under our program may result in taxable income to you, even |
| 503 | though you will not actually receive any money. |
| 504 | |
| 505 | Name and business address of provider |
| 506 | Section 7. Section 13-42-119 is amended to read: |
| 507 | 13-42-119. Form and contents of agreement. |
| 508 | (1) An agreement shall: |
| 509 | (a) be in a record; |
| 510 | (b) be dated and signed by the provider and the individual; |
| 511 | (c) include the name of the individual and the address where the individual resides; |
| 512 | (d) include the name, business address, and telephone number of the provider; |
| 513 | (e) be delivered to the individual immediately upon formation of the agreement; and |
| 514 | (f) disclose: |
| 515 | (i) the services to be provided; |
| 516 | (ii) the amount, or method of determining the amount, of all fees, individually |
| 517 | itemized, to be paid by the individual; |
| 518 | (iii) the schedule of payments to be made by or on behalf of the individual, including |
| 519 | the amount of each payment, the date on which each payment is due, and an estimate of the |
| 520 | date of the final payment; |
| 521 | (iv) if a plan provides for regular periodic payments to creditors: |
| 522 | (A) each creditor of the individual to which payment will be made, the amount owed to |
| 523 | each creditor, and any concessions the provider reasonably believes each creditor will offer; |

| 524 | and |
|-----|-----|
| 524 | and |

(B) the schedule of expected payments to each creditor, including the amount of each payment and the date on which it will be made;

- (v) each creditor that the provider believes will not participate in the plan and to which the provider will not direct payment;
 - (vi) how the provider will comply with its obligations under Subsection 13-42-127(1);
- (vii) that the provider may terminate the agreement for good cause, upon return of unexpended money of the individual;
 - (viii) that the individual may cancel the agreement as provided in Section 13-42-120;
- (ix) that the individual may contact the administrator with any questions or complaints regarding the provider; and
 - (x) the address, telephone number, and Internet address or website of the administrator.
- (2) For purposes of Subsection (1)(e), delivery of an electronic record occurs when it is made available in a format in which the individual may retrieve, save, and print it and the individual is notified that it is available.
- (3) If the administrator supplies the provider with any information required under Subsection (1)(f)(x), the provider may comply with that requirement only by disclosing the information supplied by the administrator.
 - (4) An agreement shall provide that:
- (a) the individual has a right to terminate the agreement at any time, without penalty or obligation, by giving the provider written or electronic notice, in which event:
- (i) the provider will refund all unexpended money that the provider or its agent has received from or on behalf of the individual, including any accrued interest, for the reduction or satisfaction of the individual's debt;
- (ii) with respect to an agreement that contemplates that creditors will settle debts for less than the principal amount of debt, the provider will refund 65% of any portion of the set-up fee that has not been credited against the settlement fee, if a set-up fee was charged; and
- (iii) all powers of attorney granted by the individual to the provider are revoked and ineffective;
- (b) the individual authorizes any bank in which the provider or its agent has established a trust account to disclose to the administrator any financial records relating to the trust

| 555 | account; | and |
|-----|----------|-----|
| 222 | account; | and |

(c) the provider will notify the individual within five days after learning of a creditor's final decision to reject or withdraw from a plan and that this notice will include:

- (i) the identity of the creditor; and
- (ii) the right of the individual to modify or terminate the agreement.
- (5) An agreement may confer on a provider a power of attorney to settle the individual's debt for no more than 50% of the principal amount of the debt. An agreement may not confer a power of attorney to settle a debt for more than 50% of that amount, but may confer a power of attorney to negotiate with creditors of the individual on behalf of the individual. An agreement shall provide that the provider will obtain the assent of the individual after a creditor has assented to a settlement for more than 50% of the principal amount of the debt.
 - (6) An agreement may not:
- (a) provide for application of the law of any jurisdiction other than the United States and this state;
- (b) except as permitted by Section 2 of the Federal Arbitration Act, 9 U.S.C. Section 2, or Title 78B, Chapter 11, Utah Uniform Arbitration Act, contain a provision that modifies or limits otherwise available forums or procedural rights, including the right to trial by jury, that are generally available to the individual under law other than this chapter;
- (c) contain a provision that restricts the individual's remedies under this chapter or law other than this chapter; or
 - (d) contain a provision that:
- (i) limits or releases the liability of any person for not performing the agreement or for violating this chapter; or
 - (ii) indemnifies any person for liability arising under the agreement or this chapter.
- (7) All rights and obligations specified in Subsection (4) and Section 13-42-120 exist even if not provided in the agreement. A provision in an agreement which violates Subsection (4), (5), or (6) is void.
- Section 8. Section 13-42-122 is amended to read:
- **13-42-122.** Trust account.
- 585 (1) (a) All money paid to a provider by or on behalf of an individual for distribution to

creditors pursuant to a plan is held in trust.

- (b) Within two business days after receipt, the provider shall deposit the money in a trust account established for the benefit of individuals to whom the provider is furnishing debt-management services.
 - (c) A person administering a trust account under this Subsection (1) may not:
- (i) be owned or controlled by or affiliated with the provider; or
- (ii) give or accept money or other compensation in exchange for referrals of business involving the provider's service.
- (2) Money held in trust by a provider is not property of the provider or its designee. The money is not available to creditors of the provider or designee, except an individual from whom or on whose behalf the provider received money, to the extent that the money has not been disbursed to creditors of the individual.
 - (3) A provider shall:
- (a) maintain separate records of account for each individual to whom the provider is furnishing debt-management services;
- (b) disburse money paid by or on behalf of the individual to creditors of the individual as disclosed in the agreement, except that:
- (i) the provider may delay payment to the extent that a payment by the individual is not final; and
- (ii) if a plan provides for regular periodic payments to creditors, the disbursement shall comply with the due dates established by each creditor; and
- (c) promptly correct any payments that are not made or that are misdirected as a result of an error by the provider or other person in control of the trust account and reimburse the individual for any costs or fees imposed by a creditor as a result of the failure to pay or misdirection.
- (4) A provider may not commingle money in a trust account established for the benefit of individuals to whom the provider is furnishing debt-management services with money of other persons.
- (5) A trust account shall at all times have a cash balance equal to the sum of the balances of each individual's account.
- (6) If a provider has established a trust account pursuant to Subsection (1), the provider

shall reconcile the trust account at least once a month. The reconciliation shall compare the cash balance in the trust account with the sum of the balances in each individual's account. If the provider or its designee has more than one trust account, each trust account shall be individually reconciled.

- (7) If a provider discovers, or has a reasonable suspicion of, embezzlement or other unlawful appropriation of money held in trust, the provider immediately shall notify the administrator by a method approved by the administrator. Unless the administrator by rule provides otherwise, within five days thereafter, the provider shall give notice to the administrator describing the remedial action taken or to be taken.
- (8) If an individual terminates an agreement or it becomes reasonably apparent to a provider that a plan has failed, the provider shall [promptly], within seven business days after the individual's request, refund to the individual all money paid by or on behalf of the individual, including any accrued interest, which has not been paid to creditors, less fees that are payable to the provider under Section 13-42-123.
- (9) Before relocating a trust account from one bank to another, a provider shall inform the administrator of the name, business address, and telephone number of the new bank. As soon as practicable, the provider shall inform the administrator of the account number of the trust account at the new bank.
 - Section 9. Section 13-42-123 is amended to read:

13-42-123. Fees and other charges.

- (1) A provider may not impose directly or indirectly a fee or other charge on an individual or receive money from or on behalf of an individual for debt-management services except as permitted by this section.
- (2) A provider may not impose charges or receive payment for debt-management services until the provider and the individual have signed an agreement that complies with Sections 13-42-119 and 13-42-128.
- (3) If an individual assents to an agreement, a provider may not impose a fee or other charge for educational or counseling services, or the like, except as otherwise provided in this Subsection (3) and Subsection 13-42-128(4). The administrator may authorize a provider to charge a fee based on the nature and extent of the educational or counseling services furnished by the provider.

| 648 | (4) [Subject] (a) Subsections (4)(b) through (d) are subject to adjustment of dollar |
|-----|---|
| 649 | amounts pursuant to Subsection 13-42-132(6)[, the following rules apply:]. |
| 650 | [(a)] (b) If an individual assents to a plan that contemplates that creditors will reduce |
| 651 | finance charges or fees for late payment, default, or delinquency, the provider may charge: |
| 652 | (i) a fee not exceeding \$50 for consultation, obtaining a credit report, setting up an |
| 653 | account, and the like; and |
| 654 | (ii) a monthly service fee, not to exceed \$10 times the number of accounts remaining in |
| 655 | a plan at the time the fee is assessed, but not more than \$50 in any month. |
| 656 | [(b)] (c) If an individual assents to an agreement that contemplates that creditors will |
| 657 | settle debts for less than the principal amount of the debt, a provider may [charge:] not request |
| 658 | or receive payment of any fee or consideration for the provider's service unless: |
| 659 | [(i) subject to Subsection 13-42-119(4), a fee for consultation, obtaining a credit report, |
| 660 | setting up an account, and the like, in an amount not exceeding the lesser of \$400 and 4% of |
| 661 | the debt in the plan at the inception of the plan; and] |
| 662 | [(ii) a monthly service fee, not to exceed \$10 times the number of accounts remaining |
| 663 | in a plan at the time the fee is assessed, but not more than \$50 in any month.] |
| 664 | [(c) A provider may not impose or receive fees under both Subsections (4)(a) and (b).] |
| 665 | (i) the provider has renegotiated, settled, reduced, or otherwise altered the terms of at |
| 666 | least one debt under an agreement executed by the individual; |
| 667 | (ii) the individual has made at least one payment pursuant to that agreement between |
| 668 | the individual and the creditor or debt collector; and |
| 669 | (iii) the fee or consideration for any individual debt that is renegotiated, settled, |
| 670 | reduced, or otherwise altered: |
| 671 | (A) bears the same proportion to the total fee for renegotiating, settling, reducing, or |
| 672 | altering the terms of the entire debt as the individual debt amount at the time the debt was |
| 673 | enrolled in the service bears to the entire debt amount at the time the debt was enrolled in the |
| 674 | service; or |
| 675 | (B) is a percentage of the amount saved as a result of the renegotiation, settlement, |
| 676 | reduction, or alteration, as calculated under Subsection (4)(e), which percentage may not |
| 677 | change from one individual debt to another. |
| 678 | (d) Except as otherwise provided in Subsection 13-42-128(4), if an individual does not |

assent to an agreement, a provider may receive for educational and counseling services it provides to the individual a fee not exceeding \$100 or, with the approval of the administrator, a larger fee. The administrator may approve a fee larger than \$100 if the nature and extent of the educational and counseling services warrant the larger fee.

- (e) For purposes of Subsection (4)(a)(iii)(B), the amount saved is calculated as the difference between the amount owed at the time the debt is enrolled in the service and the amount actually paid to satisfy the debt.
- (5) If, before the expiration of 90 days after the completion or termination of educational or counseling services, an individual assents to an agreement, the provider shall refund to the individual any fee paid pursuant to Subsection (4)(d).
- (6) (a) Except as otherwise provided in Subsections (3) and (4), if an agreement contemplates that creditors will settle an individual's debts for less than the principal amount of the debt, compensation for services in connection with settling a debt may not exceed one of the following applicable settlement fee limits in Subsection (6)(b) or (c), the terms of which shall be clearly disclosed in the agreement.
- (b) (i) With respect to agreements where a flat settlement fee is charged based on the overall amount of included debt, total aggregate fees charged may not exceed 17% of the principal amount of debt included in the agreement[, including any fees charged under Subsections (4)(b)(i) and (ii)].
- (ii) The flat settlement fee authorized under this Subsection (6)(b) [shall be assessed in equal monthly payments over no less than half of the length of the plan, as estimated at the plan's inception, unless:] may be collected only upon the settlement of all debt included in the settlement fee agreement.
 - [(A) payment is voluntarily accelerated by the individual in a separate record; and]
- [(B) at least half of the principal amount of overall debt included in the agreement at its inception has been settled.]
- (c) (i) With respect to agreements where fees are calculated as a percentage of the amount saved by an individual, a settlement fee may not exceed 30% of the excess of the outstanding amount of each debt over the amount actually paid to the creditor, as calculated at the time of settlement.
 - (ii) Settlement fees authorized under this Subsection (6)(c):

| 710 | (A) may be collected only as debts are settled; and |
|-----|---|
| 711 | (B) the total aggregate amount of fees charged to any individual under this chapter[; |
| 712 | including fees charged under Subsections (4)(b)(i) and (ii),] may not exceed 20% of the |
| 713 | principal amount of debt included in the agreement at the agreement's inception. |
| 714 | (d) A provider may not impose or receive fees under both Subsections (6)(b) and (c). |
| 715 | (7) Subject to adjustment of the dollar amount pursuant to Subsection 13-42-132(6), if |
| 716 | a payment to a provider by an individual under this chapter is dishonored, a provider may |
| 717 | impose a reasonable charge on the individual, not to exceed the lesser of \$25 and the amount |
| 718 | permitted by law other than this chapter. |
| 719 | Section 10. Section 13-42-126 is amended to read: |
| 720 | 13-42-126. Termination of agreements. |
| 721 | (1) If an individual who has entered into an agreement fails for 60 days to make |
| 722 | payments required by the agreement, a provider may terminate the agreement. |
| 723 | (2) If a provider or an individual terminates an agreement, the provider shall |
| 724 | immediately return to the individual: |
| 725 | (a) any money of the individual held in trust for the benefit of the individual, including |
| 726 | any accrued interest; and |
| 727 | (b) 65% of any [portion of the] remaining set-up fee [received pursuant to Subsection |
| 728 | 13-42-123(4)(b) which] that has not been credited against settlement fees. |
| 729 | Section 11. Section 13-42-128 is amended to read: |
| 730 | 13-42-128. Prohibited acts and practices. |
| 731 | (1) A provider may not, directly or indirectly: |
| 732 | (a) misappropriate or misapply money held in trust; |
| 733 | (b) settle a debt on behalf of an individual for more than 50% of the principal amount |
| 734 | of the debt owed a creditor, unless the individual assents to the settlement after the creditor has |
| 735 | assented; |
| 736 | (c) take a power of attorney that authorizes it to settle a debt, unless the power of |
| 737 | attorney expressly limits the provider's authority to settle debts for not more than 50% of the |
| 738 | principal amount of the debt owed a creditor; |
| 739 | (d) exercise or attempt to exercise a power of attorney after an individual has |

740

terminated an agreement;

741 (e) initiate a transfer from an individual's account at a bank or with another person 742 unless the transfer is: 743 (i) a return of money to the individual; or 744 (ii) before termination of an agreement, properly authorized by the agreement and this 745 chapter, and for: 746 (A) payment to one or more creditors pursuant to an agreement; or 747 (B) payment of a fee; 748 (f) offer a gift or bonus, premium, reward, or other compensation to an individual for 749 executing an agreement; 750 (g) offer, pay, or give a gift or bonus, premium, reward, or other compensation to a 751 person for referring a prospective customer, if the person making the referral has a financial 752 interest in the outcome of debt-management services provided to the customer, unless neither 753 the provider nor the person making the referral communicates to the prospective customer the 754 identity of the source of the referral; 755 (h) receive a bonus, commission, or other benefit for referring an individual to a 756 person; 757 (i) structure a plan in a manner that would result in a negative amortization of any of an 758 individual's debts, unless a creditor that is owed a negatively amortizing debt agrees to refund 759 or waive the finance charge upon payment of the principal amount of the debt; 760 (j) compensate its employees on the basis of a formula that incorporates the number of 761 individuals the employee induces to enter into agreements; 762 (k) settle a debt or lead an individual to believe that a payment to a creditor is in 763 settlement of a debt to the creditor unless, at the time of settlement, the individual: 764 (i) receives a certification by the creditor that the payment is in full settlement of the 765 debt; or 766 (ii) is part of a payment plan, the terms of which are included in the certification, which 767 upon completion will result in full settlement of the debt;

(l) make a representation that:

768

- (i) the provider will furnish money to pay bills or prevent attachments;
- 770 (ii) payment of a certain amount will permit satisfaction of a certain amount or range of 771 indebtedness; or

| 772 | (iii) participation in a plan will or may prevent litigation, garnishment, attachment, |
|-----|---|
| 773 | repossession, foreclosure, eviction, or loss of employment; |
| 774 | (m) misrepresent that it is authorized or competent to furnish legal advice or perform |
| 775 | legal services; |
| 776 | (n) represent in its agreements, disclosures required by this chapter, advertisements, or |
| 777 | Internet website that it is: |
| 778 | (i) a not-for-profit entity unless it is organized and properly operating as a |
| 779 | not-for-profit entity under the law of the state in which it was formed; or |
| 780 | (ii) a tax-exempt entity unless it has received certification of tax-exempt status from |
| 781 | the Internal Revenue Service and is properly operating as a not-for-profit entity under the law |
| 782 | of the state in which it was formed; |
| 783 | (o) take a confession of judgment or power of attorney to confess judgment against an |
| 784 | individual; |
| 785 | (p) employ an unfair, unconscionable, or deceptive act or practice[, including the |
| 786 | knowing omission of]; |
| 787 | (q) knowingly omit any material information[;] or material aspect of any provider's |
| 788 | service, including: |
| 789 | (i) the amount of money or the percentage of the debt amount that an individual may |
| 790 | save by using the provider's service; |
| 791 | (ii) the amount of time necessary to achieve the results that the provider represents as |
| 792 | achievable; |
| 793 | (iii) the amount of money or the percentage of each outstanding debt that the individual |
| 794 | is required to accumulate before the provider will: |
| 795 | (A) initiate an attempt with the individual's creditors or debt collectors to negotiate, |
| 796 | settle, or modify the terms of the individual's debt; or |
| 797 | (B) make a bona fide offer to negotiate, settle, or modify the terms of the individual's |
| 798 | debt; |
| 799 | (iv) the effect of the service on: |
| 800 | (A) an individual's creditworthiness; or |
| 801 | (B) collection efforts of the individual's creditors or debt collectors; |
| 802 | (v) the percentage or number of individuals who achieve the results that the provider |

| 803 | represents are achievable; and |
|-----|---|
| 804 | (vi) whether a provider's service is offered or provided by a nonprofit entity; or |
| 805 | [(q)] <u>(r)</u> make or use any untrue or misleading statement: |
| 806 | (i) to the administrator; or |
| 807 | (ii) in the provision of services subject to this chapter. |
| 808 | (2) If a provider furnishes debt-management services to an individual, the provider may |
| 809 | not, directly or indirectly: |
| 810 | (a) purchase a debt or obligation of the individual; |
| 811 | (b) receive from or on behalf of the individual: |
| 812 | (i) a promissory note or other negotiable instrument other than a check or a demand |
| 813 | draft; or |
| 814 | (ii) a post-dated check or demand draft; |
| 815 | (c) lend money or provide credit to the individual, except as a deferral of a settlement |
| 816 | fee at no additional expense to the individual; |
| 817 | (d) obtain a mortgage or other security interest from any person in connection with the |
| 818 | services provided to the individual; |
| 819 | (e) except as permitted by federal law, disclose the identity or identifying information |
| 820 | of the individual or the identity of the individual's creditors, except to: |
| 821 | (i) the administrator, upon proper demand; |
| 822 | (ii) a creditor of the individual, to the extent necessary to secure the cooperation of the |
| 823 | creditor in a plan; or |
| 824 | (iii) the extent necessary to administer the plan; |
| 825 | (f) except as otherwise provided in Subsection 13-42-123(6), provide the individual |
| 826 | less than the full benefit of a compromise of a debt arranged by the provider; |
| 827 | (g) charge the individual for or provide credit or other insurance, coupons for goods or |
| 828 | services, membership in a club, access to computers or the Internet, or any other matter not |
| 829 | directly related to debt-management services or educational services concerning personal |
| 830 | finance, except to the extent such services are expressly authorized by the administrator; or |
| 831 | (h) furnish legal advice or perform legal services, unless the person furnishing that |
| 832 | advice to or performing those services for the individual is licensed to practice law. |
| 833 | (3) This chapter does not authorize any person to engage in the practice of law. |

834 (4) A provider may not receive a gift or bonus, premium, reward, or other 835 compensation, directly or indirectly, for advising, arranging, or assisting an individual in 836 connection with obtaining, an extension of credit or other service from a lender or service 837 provider, except for educational or counseling services required in connection with a 838 government-sponsored program. 839 (5) Unless a person supplies goods, services, or facilities generally and supplies them 840 to the provider at a cost no greater than the cost the person generally charges to others, a 841 provider may not purchase goods, services, or facilities from the person if an employee or a 842 person that the provider should reasonably know is an affiliate of the provider: 843 (a) owns more than 10% of the person; or 844 (b) is an employee or affiliate of the person. 845 Section 12. Section 13-42-130 is amended to read: 846 13-42-130. Advertising. 847 (1) If a provider whose agreements contemplate that creditors will reduce finance 848 charges or fees for late payment, default, or delinquency advertises debt-management services, 849 it shall disclose, in an easily comprehensible manner, that using a debt-management plan may 850 make it harder for the individual to obtain credit. 851 (2) If a provider whose agreements contemplate that creditors will settle for less than 852 the full principal amount of debt that advertises debt-management services, it shall disclose, in 853 an easily comprehensible manner: 854 (a) the information specified in Subsections $13-42-117(4)[\frac{(e)}{(e)}](e)$ and $[\frac{(d)}{(e)}](f)$; and 855 (b) the provider's settlement fee structure, consistent with the limitations of Section 856 13-42-123. 857 Section 13. Section 13-42-134 is amended to read: 858 13-42-134. Suspension, revocation, or nonrenewal of registration. 859 (1) In this section, "insolvent" means: 860 (a) having generally ceased to pay debts in the ordinary course of business other than as 861 a result of good-faith dispute; 862 (b) being unable to pay debts as they become due; or 863

(c) being insolvent within the meaning of the federal bankruptcy law, 11 U.S.C.

864

Section 101 et seq.

| 865 | (2) The administrator may suspend, revoke, or deny renewal of a provider's registration |
|-----|---|
| 866 | if: |
| 867 | (a) a fact or condition exists that, if it had existed when the registrant applied for |
| 868 | registration as a provider, would have been a reason for denying registration; |
| 869 | (b) the provider has committed a material violation of this chapter or a rule or order of |
| 870 | the administrator under this chapter; |
| 871 | (c) the provider is insolvent; |
| 872 | (d) the provider or an employee or affiliate of the provider has refused to permit the |
| 873 | administrator to make an examination authorized by this chapter, failed to comply with |
| 874 | Subsection 13-42-132(2)(b) within 15 days after request, or made a material misrepresentation |
| 875 | or omission in complying with Subsection 13-42-132(2)(b); or |
| 876 | (e) the provider has not responded within a reasonable time and in an appropriate |
| 877 | manner to communications from the administrator. |
| 878 | (3) If a provider becomes insolvent, the provider shall continue to provide |
| 879 | debt-management services to an individual with whom the provider has an agreement until: |
| 880 | (a) with the administrator's approval, the provider transfers the agreement to another |
| 881 | registered provider; or |
| 882 | (b) the provider returns to the individual all unexpended money that is under the |
| 883 | provider's control. |
| 884 | [(3)] (4) If a provider does not comply with Subsection 13-42-122(6) or if the |
| 885 | administrator otherwise finds that the public health or safety or general welfare requires |
| 886 | emergency action, the administrator may order a summary suspension of the provider's |
| 887 | registration, effective on the date specified in the order. |
| 888 | [(4)] (5) If the administrator suspends, revokes, or denies renewal of the registration of |
| 889 | a provider, the administrator may seek a court order authorizing seizure of any or all of the |
| 890 | money in a trust account required by Section 13-42-122, books, records, accounts, and other |
| 891 | property of the provider which are located in this state. |
| 892 | [(5)] (6) If the administrator suspends or revokes a provider's registration, the provider |
| 893 | may appeal and request a hearing pursuant to Title 63G, Chapter 4, Administrative Procedures |
| 894 | Δ_{C} t |

Legislative Review Note as of 12-29-11 12:30 PM

Office of Legislative Research and General Counsel