

**Representative Kim F. Coleman** proposes the following substitute bill:

**AUTO DEALERSHIP LICENSE AMENDMENTS**

2018 GENERAL SESSION

STATE OF UTAH

**Chief Sponsor: Kim F. Coleman**

Senate Sponsor: Curtis S. Bramble

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**LONG TITLE**

**General Description:**

This bill amends provisions related to the licensing of a new motor vehicle dealer.

**Highlighted Provisions:**

This bill:

- ▶ defines terms;
- ▶ creates a direct-sale manufacturer license;
- ▶ creates a direct-sale manufacturer salesperson license;
- ▶ permits a direct-sale manufacturer licensee to act as a dealer under certain conditions;
- ▶ permits a direct-sale manufacturer salesperson licensee to act as a salesperson for one direct-sale manufacturer under certain conditions;
- ▶ exempts a direct-sale manufacturer from the provisions of the New Automobile Franchise Act; and
- ▶ makes technical changes.

**Money Appropriated in this Bill:**

None

**Other Special Clauses:**

None



26 **Utah Code Sections Affected:**

27 AMENDS:

- 28 **41-3-102**, as last amended by Laws of Utah 2014, Chapter 237
- 29 **41-3-103**, as last amended by Laws of Utah 2010, Chapter 393
- 30 **41-3-105**, as last amended by Laws of Utah 2010, Chapter 393
- 31 **41-3-201**, as last amended by Laws of Utah 2017, Chapter 153
- 32 **41-3-201.7**, as last amended by Laws of Utah 2017, Chapter 153
- 33 **41-3-202**, as last amended by Laws of Utah 2009, Chapter 78
- 34 **41-3-203**, as renumbered and amended by Laws of Utah 1992, Chapter 234
- 35 **41-3-204**, as last amended by Laws of Utah 2008, Chapter 388
- 36 **41-3-206**, as last amended by Laws of Utah 2008, Chapter 388
- 37 **41-3-209**, as last amended by Laws of Utah 2012, Chapter 145
- 38 **41-3-210**, as last amended by Laws of Utah 2007, Chapter 322
- 39 **41-3-702**, as last amended by Laws of Utah 2017, Chapter 153

40 ENACTS:

- 41 **13-14-108**, Utah Code Annotated 1953

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43 *Be it enacted by the Legislature of the state of Utah:*

44 Section 1. Section **13-14-108** is enacted to read:

45 **13-14-108. Applicability.**

46 The provisions of this chapter do not apply to a person licensed as a direct-sale  
47 manufacturer under Title 41, Chapter 3, Motor Vehicle Business Regulation Act.

48 Section 2. Section **41-3-102** is amended to read:

49 **41-3-102. Definitions.**

50 As used in this chapter:

- 51 (1) "Administrator" means the motor vehicle enforcement administrator.
- 52 (2) "Agent" means a person other than a holder of any dealer's or salesperson's license  
53 issued under this chapter, who for salary, commission, or compensation of any kind, negotiates  
54 in any way for the sale, purchase, order, or exchange of three or more motor vehicles for any  
55 other person in any 12-month period.
- 56 (3) "Auction" means a dealer engaged in the business of auctioning motor vehicles,

57 either owned or consigned, to the general public.

58 (4) "Authorized service center" means an entity that:

59 (a) is in the business of repairing exclusively the motor vehicles of the same line-make  
60 as the motor vehicles a single direct-sale manufacturer manufactures;

61 (b) the direct-sale manufacturer described in Subsection (4)(a) authorizes to complete  
62 warranty repair work for motor vehicles that the direct-sale manufacturer sells, displays for  
63 sale, or offers for sale or exchange; and

64 (c) conducts business primarily from an enclosed commercial repair facility that is  
65 permanently located in the state.

66 [~~(4)~~] (5) "Board" means the advisory board created in Section 41-3-106.

67 [~~(5)~~] (6) "Body shop" means a business engaged in rebuilding, restoring, repairing, or  
68 painting primarily the body of motor vehicles damaged by collision or natural disaster.

69 [~~(6)~~] (7) "Commission" means the State Tax Commission.

70 [~~(7)~~] (8) "Crusher" means a person who crushes or shreds motor vehicles subject to  
71 registration under Title 41, Chapter 1a, Motor Vehicle Act, to reduce the useable materials and  
72 metals to a more compact size for recycling.

73 [~~(8)~~] (9) (a) "Dealer" means a person:

74 (i) whose business in whole or in part involves selling new, used, or new and used  
75 motor vehicles or off-highway vehicles; and

76 (ii) who sells, displays for sale, or offers for sale or exchange three or more new or  
77 used motor vehicles or off-highway vehicles in any 12-month period.

78 (b) "Dealer" includes a representative or consignee of any dealer.

79 (10) "Direct-sale manufacturer" means a person  $\hat{S} \rightarrow$  ~~[that]~~  $\leftarrow \hat{S}$  ;

80 (a)  $\hat{S} \rightarrow$  ~~that~~  $\leftarrow \hat{S}$  is both a manufacturer and a dealer;

81 (b)  $\hat{S} \rightarrow$  ~~that,~~  $\leftarrow \hat{S}$  in this state, sells, displays for sale, or offers for sale or exchange only  
81a  $\hat{S} \rightarrow$  ~~new~~  $\leftarrow \hat{S}$  motor

82 vehicles of the person's own line-make that are:

83 (i) exclusively propelled through the use of electricity, a hydrogen fuel cell, or another  
84 non-fossil fuel source;

85 (ii) (A) passenger vehicles with a gross vehicle weight rating of 14,000 pounds or less;

86 or

87 (B) trucks with a gross vehicle weight rating of 14,000 pounds or less; and

88 (iii) manufactured ~~Ŝ→ [in the United States; and] by the person; ←Ŝ~~

89 (c) ~~Ŝ→ that ←Ŝ~~ is not a franchise holder ~~Ŝ→ [;]~~ ;

89a **(d) that is domiciled in the United States; and**

89b **(e) whose chief officers direct, control, and coordinate the person's activities as a direct-sale**

89c **manufacturer from a physical location in the United States.** ←Ŝ

90 (11) "Direct-sale manufacturer salesperson" means an individual who for a salary,  
 91 commission, or compensation of any kind, is employed either directly, indirectly, regularly, or  
 92 occasionally by a direct-sale manufacturer to sell, purchase, or exchange or to negotiate for the  
 93 sale, purchase, or exchange of a motor vehicle manufactured by the direct-sale manufacturer  
 94 who employs the individual.

95 ~~[(9)]~~ (12) (a) "Dismantler" means a person engaged in the business of dismantling  
 96 motor vehicles subject to registration under Title 41, Chapter 1a, Motor Vehicle Act, for the  
 97 resale of parts or for salvage.

98 (b) "Dismantler" includes a person who dismantles three or more motor vehicles in any  
 99 12-month period.

100 ~~[(10)]~~ (13) "Distributor" means a person who has a franchise from a manufacturer of  
 101 motor vehicles to distribute motor vehicles within this state and who in whole or in part sells or  
 102 distributes new motor vehicles to dealers or who maintains distributor representatives.

103 ~~[(11)]~~ (14) "Distributor branch" means a branch office similarly maintained by a  
 104 distributor for the same purposes a factory branch is maintained.

105 ~~[(12)]~~ (15) "Distributor representative" means a person and each officer and employee  
 106 of the person engaged as a representative of a distributor or distributor branch of motor  
 107 vehicles to make or promote the sale of the distributor or the distributor branch's motor  
 108 vehicles, or for supervising or contacting dealers or prospective dealers of the distributor or the  
 109 distributor branch.

110 ~~[(13)]~~ (16) "Division" means the Motor Vehicle Enforcement Division created in  
 111 Section [41-3-104](#).

112 ~~[(14)]~~ (17) "Factory branch" means a branch office maintained by a person who  
 113 manufactures or assembles motor vehicles for sale to distributors, motor vehicle dealers, or  
 114 who directs or supervises the factory branch's representatives.

115 ~~[(15)]~~ (18) "Factory representative" means a person and each officer and employee of  
 116 the person engaged as a representative of a manufacturer of motor vehicles or by a factory  
 117 branch to make or promote the sale of the manufacturer's or factory branch's motor vehicles, or  
 118 for supervising or contacting the dealers or prospective dealers of the manufacturer or the

119 factory branch.

120 ~~[(16)]~~ (19) "Franchise" means a contract or agreement between a dealer and a  
121 manufacturer of new motor vehicles or ~~[its]~~ a manufacturer's distributor or factory branch by  
122 which the dealer is authorized to sell any specified make or makes of new motor vehicles.

123 (20) (a) "Franchise holder" means a manufacturer who:

124 (i) previously had a franchised dealer in the United States;

125 (ii) currently has a franchised dealer in the United States;

126 (iii) is a successor to another manufacturer who previously had or currently has a  
127 franchised dealer in the United States;

128 (iv) is a material owner of another manufacturer who previously had or currently has a  
129 franchised dealer in the United States;

130 (v) is under legal or common ownership, or practical control, with another  
131 manufacturer who previously had or currently has a franchised dealer in the United States; or

132 (vi) is in a partnership, joint venture, or similar arrangement for production of a  
133 commonly owned line-make with another manufacturer who previously had or currently has a  
134 franchised dealer in the United States.

135 (b) "Franchise holder" does not include a manufacturer described in Subsection (20)(a),  
136 if at all times during the franchised dealer's existence, the manufacturer had legal or practical  
137 common ownership or common control with the franchised dealer.

138 (21) "Line-make" means motor vehicles that are offered for sale, lease, or distribution  
139 under a common name, trademark, service mark, or brand name of the manufacturer.

140 ~~[(17)]~~ (22) "Manufacturer" means a person engaged in the business of constructing or  
141 assembling new motor vehicles, ownership of which is customarily transferred by a  
142 manufacturer's statement or certificate of origin, or a person who constructs three or more new  
143 motor vehicles in any 12-month period.

144 (23) "Material owner" means a person who possesses, directly or indirectly, the power  
145 to direct, or cause the direction of, the management, policies, or activities of another person:

146 (a) through ownership of voting securities;

147 (b) by contract or credit arrangement; or

148 (c) in another way not described in Subsections (23)(a) and (b).

149 ~~[(19)]~~ (24) (a) "Motor vehicle" means a vehicle that is:

- 150 (i) self-propelled;
- 151 (ii) a trailer, travel trailer, or semitrailer; or
- 152 (iii) an off-highway vehicle or small trailer.
- 153 (b) "Motor vehicle" does not include:
- 154 (i) mobile homes as defined in Section 41-1a-102;
- 155 (ii) trailers of 750 pounds or less unladen weight;
- 156 (iii) farm tractors and other machines and tools used in the production, harvesting, and
- 157 care of farm products; and
- 158 (iv) park model recreational vehicles as defined in Section 41-1a-102.
- 159 ~~[(18)]~~ (25) "Motorcycle" has the same meaning as defined in Section 41-1a-102.
- 160 ~~[(20)]~~ (26) "New motor vehicle" means a motor vehicle that:
- 161 (a) has never been titled or registered; and
- 162 (b) for a motor vehicle that is not a trailer, travel trailer, or semitrailer, has been driven
- 163 less than 7,500 miles~~[, unless the motor vehicle is an off-highway vehicle, small trailer, trailer,~~
- 164 ~~travel trailer, or semitrailer, in which case the mileage limit does not apply].~~
- 165 ~~[(21)]~~ (27) "Off-highway vehicle" has the same meaning as provided in Section
- 166 41-22-2.
- 167 ~~[(22)]~~ (28) "Pawnbroker" means a person whose business is to lend money on security
- 168 of personal property deposited with him.
- 169 ~~[(23)]~~ (29) (a) "Principal place of business" means ~~↳~~ ↳ ~~[, except as provided in Subsection~~
- 170 ~~(29)(b).]~~ ~~↳~~ a site or location in this state:
- 171 ~~[(a)]~~ (i) devoted exclusively to the business for which the dealer, manufacturer,
- 172 remanufacturer, transporter, dismantler, crusher, or body shop is licensed, and businesses
- 173 incidental to them;
- 174 ~~[(b)]~~ (ii) sufficiently bounded by fence, chain, posts, or otherwise marked to definitely
- 175 indicate the boundary and to admit a definite description with space adequate to permit the
- 176 display of three or more new, or new and used, or used motor vehicles and sufficient parking
- 177 for the public; and
- 178 ~~[(c)]~~ (iii) that includes a permanent enclosed building or structure large enough to
- 179 accommodate the office of the establishment and to provide a safe place to keep the books and
- 180 other records of the business, at which the principal portion of the business is conducted and

181 the books and records kept and maintained.

182 (b) "Principal place of business" means, with respect to a direct-sale manufacturer, the  
183 direct-sale manufacturer's showroom ~~§~~→ , **which shall comply with the requirements of**

183a **Subsection (29)(a)** ←~~§~~ .

184 [~~(24)~~] (30) "Remanufacturer" means a person who reconstructs used motor vehicles  
185 subject to registration under Title 41, Chapter 1a, Motor Vehicle Act, to change the body style  
186 and appearance of the motor vehicle or who constructs or assembles motor vehicles from used  
187 or new and used motor vehicle parts, or who reconstructs, constructs, or assembles three or  
188 more motor vehicles in any 12-month period.

189 [~~(25)~~] (31) "Salesperson" means an individual who for a salary, commission, or  
190 compensation of any kind, is employed either directly, indirectly, regularly, or occasionally by  
191 any new motor vehicle dealer or used motor vehicle dealer to sell, purchase, or exchange or to  
192 negotiate for the sale, purchase, or exchange of motor vehicles.

193 [~~(26)~~] (32) "Semitrailer" has the same meaning as defined in Section [41-1a-102](#).

194 (33) "Showroom" means a site or location in the state that a direct-sale manufacturer  
195 uses ~~§~~→ [~~exclusively~~] ←~~§~~ for ~~§~~→ **the direct-sale manufacturer's business, including** ←~~§~~ **the**  
195a **display and demonstration of new motor vehicles** ~~§~~→ **that are exclusively** ←~~§~~ **of the same**  
196 **line-make that the direct-sale manufacturer manufactures.**

197 [~~(27)~~] (34) "Small trailer" means a trailer that has an unladen weight of more than 750  
198 pounds, but less than 2,000 pounds.

199 [~~(28)~~] (35) "Special equipment" includes a truck mounted crane, cherry picker, material  
200 lift, post hole digger, and a utility or service body.

201 [~~(29)~~] (36) "Special equipment dealer" means a new or new and used motor vehicle  
202 dealer engaged in the business of buying new incomplete motor vehicles with a gross vehicle  
203 weight of 12,000 or more pounds and installing special equipment on the incomplete motor  
204 vehicle.

205 [~~(30)~~] (37) "Trailer" has the same meaning as defined in Section [41-1a-102](#).

206 [~~(31)~~] (38) "Transporter" means a person engaged in the business of transporting motor  
207 vehicles as described in Section [41-3-202](#).

208 [~~(32)~~] (39) "Travel trailer" has the same meaning as provided in Section [41-1a-102](#).

209 [~~(33)~~] (40) "Used motor vehicle" means a vehicle that:

210 (a) has been titled and registered to a purchaser other than a dealer; or

211 (b) for a motor vehicle that is not a trailer, travel trailer, or semitrailer, has been driven

212 7,500 or more miles[, unless the vehicle is a trailer, or semitrailer, in which case the mileage  
213 limit does not apply].

214 [(34)] (41) "Wholesale motor vehicle auction" means a dealer primarily engaged in the  
215 business of auctioning consigned motor vehicles to dealers or dismantlers who are licensed by  
216 this or any other jurisdiction.

217 Section 3. Section 41-3-103 is amended to read:

218 **41-3-103. Exceptions to "dealer" definition -- Dealer licensed in other state --**  
219 **Direct-sale manufacturer -- Direct-sale manufacturer salesperson.**

220 Under this chapter:

221 (1) (a) An insurance company, bank, finance company, company registered as a title  
222 lender under Title 7, Chapter 24, Title Lending Registration Act, company registered as a check  
223 cashier or deferred deposit lender under Title 7, Chapter 23, Check Cashing and Deferred  
224 Deposit Lending Registration Act, public utility company, commission impound yard, federal  
225 or state governmental agency, or any political subdivision of any of them or any other person  
226 coming into possession of a motor vehicle as an incident to its regular business, that sells the  
227 motor vehicle under contractual rights that it may have in the motor vehicle is not considered a  
228 dealer.

229 (b) A person who sells or exchanges only those motor vehicles that the person has  
230 owned for over 12 months is not considered a dealer.

231 (2) (a) A person engaged in leasing motor vehicles is not considered as coming into  
232 possession of the motor vehicles incident to the person's regular business.

233 (b) A pawnbroker engaged in selling, exchanging, or pawning motor vehicles is  
234 considered as coming into possession of the motor vehicles incident to the person's regular  
235 business and must be licensed as a used motor vehicle dealer.

236 (3) A person currently licensed as a dealer or salesperson by another state or country  
237 and not currently under license suspension or revocation by the administrator may only sell  
238 motor vehicles in this state to licensed dealers, dismantlers, or manufacturers, and only at their  
239 places of business.

240 (4) Except as otherwise expressly provided:

241 (a) a direct-sale manufacturer is subject to the same provisions under this chapter as a  
242 new motor vehicle dealer; and



243 (b) a direct-sale manufacturer salesperson is subject to the same provisions under this  
 244 chapter as a salesperson.

245 (5) Notwithstanding any provision of this chapter to the contrary, a direct-sale  
 246 manufacturer:

247 (a) may sell, display for ~~§~~ → [sell] sale ← ~~§~~ , or offer for sale or exchange a motor vehicle  
 247a described in

248 Subsection [41-3-102](#)(10)(b) without a franchise; and

249 (b) may not sell, display for sale, or offer for sale or exchange a new motor vehicle that  
 250 is not of the same line-make the direct-sale manufacturer manufactures.

251 Section 4. Section **41-3-105** is amended to read:

252 **41-3-105. Administrator's powers and duties -- Administrator and investigators**  
 253 **to be law enforcement officers.**

254 (1) The administrator may make rules to carry out the purposes of this chapter and  
 255 Sections [41-1a-1001](#) through [41-1a-1007](#) according to the procedures and requirements of Title  
 256 63G, Chapter 3, Utah Administrative Rulemaking Act.

257 (2) (a) The administrator may employ clerks, deputies, and assistants necessary to  
 258 discharge the duties under this chapter and may designate the duties of those clerks, deputies,  
 259 and assistants.

260 (b) The administrator, assistant administrator, and all investigators shall be law  
 261 enforcement officers certified by peace officer standards and training as required by Section  
 262 [53-13-103](#).

263 (3) (a) The administrator may investigate any suspected or alleged violation of:

- 264 (i) this chapter;  
 265 (ii) Title 41, Chapter 1a, Motor Vehicle Act;  
 266 (iii) any law concerning motor vehicle fraud; or  
 267 (iv) any rule made by the administrator.

268 (b) The administrator may bring an action in the name of the state against any person to  
 269 enjoin a violation found under Subsection (3)(a).

270 (4) (a) The administrator may prescribe forms to be used for applications for licenses.

271 (b) The administrator may require information from the applicant concerning the  
 272 applicant's fitness to be licensed.

273 (c) Each application for a license shall contain:

274 (i) if the applicant is an individual, the name and residence address of the applicant and  
275 the trade name, if any, under which the applicant intends to conduct business;

276 (ii) if the applicant is a partnership, the name and residence address of each partner,  
277 whether limited or general, and the name under which the partnership business will be  
278 conducted;

279 (iii) if the applicant is a corporation, the name of the corporation, and the name and  
280 residence address of each of its principal officers and directors;

281 (iv) a complete description of the principal place of business, including:

282 (A) the municipality, with the street and number, if any;

283 (B) if located outside of any municipality, a general description so that the location can  
284 be determined; and

285 (C) any other places of business operated and maintained by the applicant in  
286 conjunction with the principal place of business;

287 (v) if the application is for a new motor vehicle dealer's license, the name of each  
288 motor vehicle the applicant has been enfranchised to sell or exchange, the name and address of  
289 the manufacturer or distributor who has enfranchised the applicant, and the ~~[names and~~  
290 ~~addresses of the individuals]~~ name and address of each individual who will act as  
291 ~~[salespersons]~~ a salesperson under authority of the license;

292 (vi) at least five years of business history;

293 (vii) the federal tax identification number issued to the dealer; ~~[and]~~

294 (viii) the sales and use tax license number issued to the dealer under Title 59, Chapter  
295 12, Sales and Use Tax Act[-]; and

296 (ix) if the application is for a direct-sale manufacturer's license:

297 (A) the name of each line-make the applicant will sell, display for sale, or offer for sale  
298 or exchange;

299 (B) the name and address of each individual who will act as a direct-sale manufacturer  
300 salesperson under authority of the license;

301 (C) a complete description of the direct-sale manufacturer's authorized service center,  
302 including the address and any other place of business the applicant operates and maintains in  
303 conjunction with the authorized service center;

304 (D) a sworn statement that the applicant complies with each qualification for a

305 direct-sale manufacturer under this chapter;

306 (E) a sworn statement that if at any time the applicant fails to comply with a  
307 qualification for a direct-sale manufacturer under this chapter, the applicant will inform the  
308 division in writing within 10 business days after the day on which the noncompliance occurs;  
309 and

310 (F) an acknowledgment that if the applicant fails to comply with a qualification for a  
311 direct-sale manufacturer under this chapter, the administrator will deny, suspend, or revoke the  
312 applicant's direct-sale manufacturer license in accordance with Section [41-3-209](#).

313 (5) The administrator may adopt a seal with the words "Motor Vehicle Enforcement  
314 Administrator, State of Utah," to authenticate the acts of the administrator's office.

315 (6) (a) The administrator may require that ~~[the]~~ a licensee erect or post signs or devices  
316 on the licensee's principal place of business and any other sites, equipment, or locations  
317 operated and maintained by the licensee in conjunction with the licensee's business.

318 (b) The signs or devices shall state the licensee's name, principal place of business,  
319 type and number of licenses, and any other information that the administrator considers  
320 necessary to identify the licensee.

321 (c) The administrator may make rules in accordance with Title 63G, Chapter 3, Utah  
322 Administrative Rulemaking Act, determining allowable size and shape of signs or devices,  
323 ~~[their]~~ lettering and other details of signs or devices, and ~~[their]~~ location of signs or devices.

324 (7) (a) The administrator shall provide for quarterly meetings of the advisory board and  
325 may call special meetings.

326 (b) Notices of all meetings shall be sent to each member not fewer than five days ~~[prior~~  
327 ~~to]~~ before the meeting.

328 (8) The administrator, the officers and inspectors of the division designated by the  
329 commission, and peace officers shall:

330 (a) make arrests upon view and without warrant for any violation committed in their  
331 presence of any of the provisions of this chapter, or Title 41, Chapter 1a, Motor Vehicle Act;

332 (b) when on duty, upon reasonable belief that a motor vehicle, trailer, or semitrailer is  
333 being operated in violation of any provision of Title 41, Chapter 1a, Motor Vehicle Act, require  
334 the driver of the vehicle to stop, exhibit the person's driver license and the registration card  
335 issued for the vehicle, and submit to an inspection of the vehicle, the license plates, and

336 registration card;

337 (c) serve all warrants relating to the enforcement of the laws regulating the operation of  
338 motor vehicles, trailers, and semitrailers;

339 (d) investigate traffic accidents and secure testimony of any witnesses or persons  
340 involved; and

341 (e) investigate reported thefts of motor vehicles, trailers, and semitrailers.

342 (9) The administrator may contract with a public prosecutor to provide additional  
343 prosecution of this chapter.

344 Section 5. Section **41-3-201** is amended to read:

345 **41-3-201. Licenses required -- Restitution -- Education.**

346 (1) As used in this section, "new applicant" means a person who is applying for a  
347 license that the person has not been issued during the previous licensing year.

348 (2) A person may not act as any of the following without having procured a license  
349 issued by the administrator:

350 (a) a dealer;

351 (b) salvage vehicle buyer;

352 (c) salesperson;

353 (d) manufacturer;

354 (e) transporter;

355 (f) dismantler;

356 (g) distributor;

357 (h) factory branch and representative;

358 (i) distributor branch and representative;

359 (j) crusher;

360 (k) remanufacturer; or

361 (l) body shop.

362 (3) (a) Except as provided in Subsection (3)(c), a person may not bid on or purchase a  
363 vehicle with a nonrepairable or salvage certificate as defined in Section [41-1a-1001](#) at or  
364 through a motor vehicle auction unless the person is a licensed salvage vehicle buyer.

365 (b) Except as provided in Subsection (3)(c), a person may not offer for sale, sell, or  
366 exchange a vehicle with a nonrepairable or salvage certificate as defined in Section [41-1a-1001](#)

367 at or through a motor vehicle auction except to a licensed salvage vehicle buyer.

368 (c) A person may offer for sale, sell, or exchange a vehicle with a nonrepairable or  
369 salvage certificate as defined in Section 41-1a-1001 at or through a motor vehicle auction:

370 (i) to an out-of-state or out-of-country purchaser not licensed under this section, but  
371 that is authorized to do business in the domestic or foreign jurisdiction in which the person is  
372 domiciled or registered to do business;

373 (ii) subject to the restrictions in Subsection (3)(d), to an in-state purchaser not licensed  
374 under this section that:

375 (A) has a valid business license in Utah; and

376 (B) has a Utah sales tax license; and

377 (iii) to a crusher.

378 (d) (i) An operator of a motor vehicle auction shall verify that an in-state purchaser not  
379 licensed under this section has the licenses required in Subsection (3)(c)(ii).

380 (ii) An operator of a motor vehicle auction may only offer for sale, sell, or exchange  
381 five vehicles with a salvage certificate as defined in Section 41-1a-1001 at or through a motor  
382 vehicle auction in any 12-month period to an in-state purchaser that does not have a salvage  
383 vehicle buyer license issued in accordance with Subsection 41-3-202[(15)](17).

384 (iii) The five vehicle limitation under this Subsection (3)(d) applies to each Utah sales  
385 tax license and not to each person with the authority to use a sales tax license.

386 (iv) An operator of a motor vehicle auction may not sell a vehicle with a nonrepairable  
387 certificate as defined in Section 41-1a-1001 to a purchaser otherwise allowed to purchase a  
388 vehicle under Subsection (3)(c)(ii).

389 (e) For a vehicle with a salvage certificate purchased under Subsection (3)(c)(ii), an  
390 operator of a motor vehicle auction shall:

391 (i) (A) until Subsection (3)(e)(i)(B) applies, make application for a salvage certificate  
392 of title on behalf of the Utah purchaser within seven days of the purchase if the purchaser does  
393 not have a salvage vehicle buyer license, dealer license, body shop license, or dismantler  
394 license issued in accordance with Section 41-3-202; or

395 (B) beginning on or after the date that the Motor Vehicle Division has implemented the  
396 Motor Vehicle Division's GenTax system, make application electronically, in a form and time  
397 period approved by the Motor Vehicle Division, for a salvage certificate of title to be issued in

398 the name of the purchaser;

399 (ii) give to the purchaser a disclosure printed on a separate piece of paper that states:

400 "THIS DISCLOSURE STATEMENT MUST BE GIVEN BY THE SELLER TO THE  
401 BUYER EVERY TIME THIS VEHICLE IS RESOLD WITH A SALVAGE CERTIFICATE

402 Vehicle Identification Number (VIN)

403 Year: Make: Model:

404 SALVAGE VEHICLE--NOT FOR RESALE WITHOUT DISCLOSURE

405 WARNING: THIS SALVAGE VEHICLE MAY NOT BE SAFE FOR OPERATION

406 UNLESS PROPERLY REPAIRED. SOME STATES MAY REQUIRE AN INSPECTION

407 BEFORE THIS VEHICLE MAY BE REGISTERED. THE STATE OF UTAH MAY

408 REQUIRE THIS VEHICLE TO BE PERMANENTLY BRANDED AS A REBUILT

409 SALVAGE VEHICLE. OTHER STATES MAY ALSO PERMANENTLY BRAND THE

410 CERTIFICATE OF TITLE.

411 \_\_\_\_\_  
412 Signature of Purchaser Date"; and

413 (iii) if applicable, provide evidence to the Motor Vehicle Division of:

414 (A) payment of sales taxes on taxable sales in accordance with Section 41-1a-510;

415 (B) the identification number inspection required under Section 41-1a-511; and

416 (C) the odometer disclosure statement required under Section 41-1a-902.

417 (f) The Motor Vehicle Division shall include a link to the disclosure statement

418 described in Subsection (3)(e)(ii) on its website.

419 (g) The commission may impose an administrative entrance fee established in

420 accordance with the procedures and requirements of Section 63J-1-504 not to exceed \$10 on a

421 person not holding a license described in Subsection (3)(e)(i) that enters the physical premises

422 of a motor vehicle auction for the purpose of viewing available salvage vehicles prior to an

423 auction.

424 (h) A vehicle sold at or through a motor vehicle auction to an out-of-state purchaser

425 with a nonrepairable or salvage certificate may not be certificated in Utah until the vehicle has

426 been certificated out-of-state.

427 (4) (a) An operator of a motor vehicle auction shall keep a record of the sale of each

428 salvage vehicle.

- 429 (b) A record described under Subsection (4)(a) shall contain:
- 430 (i) the purchaser's name and address; and
- 431 (ii) the year, make, and vehicle identification number for each salvage vehicle sold.
- 432 (c) An operator of a motor vehicle auction shall:
- 433 (i) provide the record described in Subsection (4)(a) electronically in a method
- 434 approved by the division to the division within two business days of the completion of the
- 435 motor vehicle auction;
- 436 (ii) retain the record described in this Subsection (4) for five years from the date of
- 437 sale; and
- 438 (iii) make a record described in this Subsection (4) available for inspection by the
- 439 division at the location of the motor vehicle auction during normal business hours.
- 440 (5) (a) An operator of a motor vehicle auction shall store a salvage vehicle sold at
- 441 auction in a secure facility until the salvage vehicle is claimed as provided in this section.
- 442 (b) Beginning at the time of purchase and until the salvage vehicle is claimed, the
- 443 motor vehicle auction operator may collect a daily storage fee for the secure storage of each
- 444 salvage vehicle sold at auction.
- 445 (c) Except as provided in Subsection (5)(d), before releasing possession of a salvage
- 446 vehicle purchased at a motor vehicle auction to a person not licensed under this part or certified
- 447 as a tow truck operator under Title 72, Chapter 9, Part 6, Tow Truck Provisions, and if the
- 448 person claiming the vehicle is a person other than the purchaser of the vehicle, the motor
- 449 vehicle auction operator shall create a record that shall contain:
- 450 (i) the name and address, as verified by government issued identification, of the person
- 451 claiming the vehicle;
- 452 (ii) the year, make, and vehicle identification number of the claimed vehicle;
- 453 (iii) a written statement from the person claiming the vehicle indicating the location
- 454 where the salvage vehicle will be delivered; and
- 455 (iv) verification that the claimant has authorization from the purchaser to claim the
- 456 vehicle.
- 457 (d) If the salvage vehicle is claimed by a transporter or a tow truck operator, the
- 458 transporter or the tow truck operator shall submit to the motor vehicle auction operator a
- 459 written record on any release forms indicating the location where the salvage vehicle will be

460 delivered if delivered within the state.

461 (e) An operator of a motor vehicle auction shall:

462 (i) retain the record described in Subsection (5)(c) for five years from the date of sale;

463 and

464 (ii) make the record available for inspection by the division at the location of the motor  
465 vehicle auction during normal business hours.

466 (6) (a) If applicable, an operator of a motor vehicle auction shall comply with the  
467 reporting requirements of the National Motor Vehicle Title Information System overseen by  
468 the United States Department of Justice if the person sells a vehicle with a salvage certificate to  
469 an in-state purchaser under Subsection (3)(c)(ii).

470 (b) The Motor Vehicle Division shall include a link to the National Motor Vehicle  
471 Title Information System on its website.

472 (7) (a) An operator of a motor vehicle auction that sells a salvage vehicle to a person  
473 that is an out-of-country buyer shall:

474 (i) stamp on the face of the title so as not to obscure the name, date, or mileage  
475 statement the words "FOR EXPORT ONLY" in all capital, black letters; and

476 (ii) stamp in each unused reassignment space on the back of the title the words "FOR  
477 EXPORT ONLY."

478 (b) The words "FOR EXPORT ONLY" shall be:

479 (i) at least two inches wide; and

480 (ii) clearly legible.

481 (8) A [~~supplemental license shall be secured by a~~] dealer, manufacturer,  
482 remanufacturer, transporter, dismantler, crusher, or body shop shall obtain a supplemental  
483 license, in accordance with Section 41-3-201.7 for each additional place of business maintained  
484 by the licensee.

485 (9) (a) A person who has been convicted of any law relating to motor vehicle  
486 commerce or motor vehicle fraud may not be issued a license or purchase a vehicle with a  
487 salvage or nonrepairable certificate unless full restitution regarding those convictions has been  
488 made.

489 (b) An operator of a motor vehicle auction, a dealer, or a consignor may not sell a  
490 vehicle with a nonrepairable or salvage certificate to a buyer described in Subsection (9)(a) if



491 the division has informed the operator of the motor vehicle auction, the dealer, or the consignor  
492 in writing that the buyer is prohibited from purchasing a vehicle with a nonrepairable or  
493 salvage certificate under Subsection (9)(a).

494 (10) (a) The division may not issue a license to a new applicant for a new or used  
495 motor vehicle dealer license, a direct-sale manufacturer license, a new or used motorcycle  
496 dealer license, or a small trailer dealer license unless the new applicant completes an eight-hour  
497 orientation class approved by the division that includes education on motor vehicle laws and  
498 rules.

499 (b) The approved costs of the orientation class shall be paid by the new applicant.

500 (c) The class shall be completed by the new applicant and the applicant's partners,  
501 corporate officers, bond indemnitors, and managers.

502 (d) (i) The division shall approve:

503 (A) providers of the orientation class; and

504 (B) costs of the orientation class.

505 (ii) A provider of an orientation class shall submit the orientation class curriculum to  
506 the division for approval prior to teaching the orientation class.

507 (iii) A provider of an orientation class shall include in the orientation materials:

508 (A) ethics training;

509 (B) motor vehicle title and registration processes;

510 (C) provisions of Title 13, Chapter 5, Unfair Practices Act, relating to motor vehicles;

511 (D) Department of Insurance requirements relating to motor vehicles;

512 (E) Department of Public Safety requirements relating to motor vehicles;

513 (F) federal requirements related to motor vehicles as determined by the division; and

514 (G) any required disclosure compliance forms as determined by the division.

515 (11) A person or purchaser described in Subsection (3)(c)(ii):

516 (a) may not purchase more than five salvage vehicles with a nonrepairable or salvage  
517 certificate as defined in Section [41-1a-1001](#) in any 12-month period;

518 (b) may not, without first complying with Section [41-1a-705](#), offer for sale, sell, or  
519 exchange more than two vehicles with a salvage certificate as defined in Section [41-1a-1001](#) in  
520 any 12-month period to a person not licensed under this section; and

521 (c) may not, without first complying with Section [41-1a-705](#), offer for sale, sell, or

522 exchange a vehicle with a nonrepairable certificate as defined in Section 41-1a-1001 to a  
523 person not licensed under this section.

524 (12) An operator of a motor vehicle auction, a dealer, or a consignor may not sell a  
525 vehicle with a nonrepairable or salvage certificate to a buyer described in Subsection (11)(a) if  
526 the division has informed the operator of the motor vehicle auction, the dealer, or the consignor  
527 in writing that the buyer is prohibited from purchasing a vehicle with a nonrepairable or  
528 salvage certificate under Subsection (11)(a).

529 Section 6. Section 41-3-201.7 is amended to read:

530 **41-3-201.7. Supplemental license for additional place of business restrictions --**  
531 **Exception.**

532 (1) (a) Subject to the requirements of Subsection (2), the administrator may issue a  
533 supplemental license for an additional place of business [~~issued pursuant to~~] under Subsection  
534 41-3-201(8) [~~may only be issued~~] to a dealer if the dealer is:

535 (i) licensed in accordance with Section 41-3-202;  
536 (ii) bonded in accordance with Section 41-3-205; and  
537 (iii) in compliance with existing rules promulgated by the administrator of the division  
538 under Section 41-3-105.

539 (b) [~~A~~] The administrator may issue a supplemental license for a permanent additional  
540 place of business [~~may only be issued~~] to a used motor vehicle dealer if:

541 (i) the dealer independently satisfies the bond requirements under Section 41-3-205 for  
542 the permanent additional place of business;  
543 (ii) the dealer is in compliance with existing rules promulgated by the administrator of  
544 the division under Section 41-3-105; and  
545 (iii) the permanent additional place of business meets all the requirements for a  
546 principal place of business.

547 (2) (a) Except as provided in Subsections (2)(c) and (3), a supplemental license for an  
548 additional place of business issued pursuant to Subsection 41-3-201(8) for a new motor vehicle  
549 dealer may not be issued for an additional place of business that is beyond the geographic  
550 specifications outlined as the area of responsibility in the dealer's franchise agreement.

551 (b) A new motor vehicle dealer shall provide the administrator with a copy of the  
552 portion of the new motor vehicle dealer's franchise agreement identifying the dealer's area of

553 responsibility before being issued a supplemental license for an additional place of business.

554 (c) The restrictions under Subsections (2)(a) and (b) do not apply to a new motor  
555 vehicle dealer if:

556 (i) the license for an additional place of business is being issued for the sale of used  
557 motor vehicles[-]; or

558 (ii) the dealer is a direct-sale manufacturer.

559 (3) The provisions of Subsection (2) do not apply if the additional place of business is  
560 a trade show or exhibition if:

561 (a) there are five or more dealers participating in the trade show or exhibition; and

562 (b) the trade show or exhibition takes place at a location other than the principal place  
563 of business of one of the dealers participating in the trade show or exhibition.

564 (4) A supplemental license for a temporary additional place of business issued to a  
565 used motor vehicle dealer may not be for longer than 10 consecutive days.

566 Section 7. Section **41-3-202** is amended to read:

567 **41-3-202. Licenses -- Classes and scope.**

568 (1) A new motor vehicle dealer's license permits the licensee to:

569 (a) offer for sale, sell, or exchange new motor vehicles if the licensee possesses a  
570 franchise from the manufacturer of the motor vehicle offered for sale, sold, or exchanged by the  
571 licensee;

572 (b) offer for sale, sell, or exchange used motor vehicles;

573 (c) operate as a body shop; and

574 (d) dismantle motor vehicles.

575 (2) A used motor vehicle dealer's license permits the licensee to:

576 (a) offer for sale, sell, or exchange used motor vehicles;

577 (b) operate as a body shop; and

578 (c) dismantle motor vehicles.

579 (3) A direct-sale manufacturer's license permits the licensee to:

580 (a) offer for sale, sell, or exchange new motor vehicles of the same line-make that the  
581 direct-sale manufacturer manufactures;

582 (b) offer for sale, sell, or exchange used motor vehicles;

583 (c) operate as a body shop; and

584 (d) dismantle motor vehicles.

585 [~~(3)~~] (4) A new motorcycle, off-highway vehicle, and small trailer dealer's license  
586 permits the licensee to:

587 (a) offer for sale, sell, or exchange new motorcycles, off-highway vehicles, or small  
588 trailers if the licensee possesses a franchise from the manufacturer of the motorcycle,  
589 off-highway vehicle, or small trailer offered for sale, sold, or exchanged by the licensee;

590 (b) offer for sale, sell, or exchange used motorcycles, off-highway vehicles, or small  
591 trailers; and

592 (c) dismantle motorcycles, off-highway vehicles, or small trailers.

593 [~~(4)~~] (5) A used motorcycle, off-highway vehicle, and small trailer dealer's license  
594 permits the licensee to:

595 (a) offer for sale, sell, or exchange used motorcycles, off-highway vehicles, and small  
596 trailers; and

597 (b) dismantle motorcycles, off-highway vehicles, or small trailers.

598 [~~(5)~~] (6) (a) Except as provided in Subsection [~~(5)~~] (6)(b), a salesperson's license  
599 permits the licensee to act as a motor vehicle salesperson and is valid for employment with  
600 only one dealer at a time.

601 (b) A licensee that has been issued a salesperson's license and that is employed by a  
602 dealer that operates as a wholesale motor vehicle auction may be employed by more than one  
603 dealer that operates as a wholesale motor vehicle auction at a time.

604 (7) (a) A direct-sale manufacturer salesperson's license permits the licensee to act as a  
605 direct-sale manufacturer salesperson for one direct-sales manufacturer.

606 (b) A direct-sale manufacturer salesperson licensee may not simultaneously hold a  
607 salesperson's license.

608 [~~(6)~~] (8) (a) A manufacturer's license permits the licensee to construct or assemble  
609 motor vehicles subject to registration under Title 41, Chapter 1a, Motor Vehicle Act, at an  
610 established place of business and to remanufacture motor vehicles.

611 (b) Under rules made by the administrator, the licensee may issue and install vehicle  
612 identification numbers on manufactured motor vehicles.

613 (c) The licensee may franchise and appoint dealers to sell manufactured motor vehicles  
614 by notifying the division of the franchise or appointment.

615           ~~[(7)]~~ (9) A transporter's license permits the licensee to transport or deliver motor  
616 vehicles subject to registration under Title 41, Chapter 1a, Motor Vehicle Act, from a  
617 manufacturing, assembling, or distributing point or from a dealer, to dealers, distributors, or  
618 sales agents of a manufacturer or remanufacturer, to or from detail or repair shops, and to  
619 financial institutions or places of storage from points of repossession.

620           ~~[(8)]~~ (10) A dismantler's license permits the licensee to dismantle motor vehicles  
621 subject to registration under Title 41, Chapter 1a, Motor Vehicle Act, for the purpose of  
622 reselling parts or for salvage, or selling dismantled or salvage vehicles to a crusher or other  
623 dismantler.

624           ~~[(9)]~~ (11) A distributor or factory branch and distributor branch's license permits the  
625 licensee to sell and distribute new motor vehicles, parts, and accessories to their franchised  
626 dealers.

627           ~~[(10)]~~ (12) A representative's license, for factory representatives or distributor  
628 representatives permits the licensee to contact the licensee's authorized dealers for the purpose  
629 of making or promoting the sale of motor vehicles, parts, and accessories.

630           ~~[(11)]~~ (13) (a) (i) A remanufacturer's license permits the licensee to construct,  
631 reconstruct, assemble, or reassemble motor vehicles subject to registration under Title 41,  
632 Chapter 1a, Motor Vehicle Act, from used or new motor vehicles or parts.

633           (ii) Evidence of ownership of parts and motor vehicles used in remanufacture shall be  
634 available to the division upon demand.

635           (b) Under rules made by the administrator, the licensee may issue and install vehicle  
636 identification numbers on remanufactured motor vehicles.

637           ~~[(12)]~~ (14) A crusher's license permits the licensee to engage in the business of  
638 crushing or shredding motor vehicles subject to registration under Title 41, Chapter 1a, Motor  
639 Vehicle Act, for the purpose of reducing the useable materials and metals to a more compact  
640 size for recycling.

641           ~~[(13)]~~ (15) A body shop's license permits the licensee to rebuild, restore, repair, or  
642 paint primarily the body of motor vehicles damaged by collision or natural disaster, and to  
643 dismantle motor vehicles.

644           ~~[(14)]~~ (16) A special equipment dealer's license permits the licensee to:

645           (a) buy incomplete new motor vehicles with a gross vehicle weight of 12,000 or more

646 pounds from a new motor vehicle dealer and sell the new vehicle with the special equipment  
647 installed without a franchise from the manufacturer;

648 (b) offer for sale, sell, or exchange used motor vehicles;

649 (c) operate as a body shop; and

650 (d) dismantle motor vehicles.

651 [(15)] (17) (a) A salvage vehicle buyer license permits the licensee to bid on or  
652 purchase a vehicle with a salvage certificate as defined in Section 41-1a-1001 at any motor  
653 vehicle auction.

654 (b) A salvage vehicle buyer license may only be issued to a motor vehicle dealer,  
655 dismantler, or body shop who qualifies under rules made by the division and is licensed in any  
656 state as a motor vehicle dealer, dismantler, or body shop.

657 (c) The division may not issue more than two salvage vehicle buyer licenses to any one  
658 dealer, dismantler, or body shop.

659 (d) In accordance with Title 63G, Chapter 3, Utah Administrative Rulemaking Act, the  
660 administrator shall make rules establishing qualifications of an applicant for a salvage vehicle  
661 buyer license. The criteria shall include:

662 (i) business history;

663 (ii) salvage vehicle qualifications;

664 (iii) ability to properly handle and dispose of environmental hazardous materials  
665 associated with salvage vehicles; and

666 (iv) record in demonstrating compliance with the provisions of this chapter.

667 Section 8. Section 41-3-203 is amended to read:

668 **41-3-203. Licenses -- Form -- Seal -- Custody of salesperson's license -- Display of**  
669 **salesperson and dealer licenses -- Licensee's pocket card.**

670 (1) (a) The administrator shall prescribe the form of each license and the seal of [his]  
671 the administrator's office shall be imprinted on each license.

672 (b) The administrator shall deliver or mail the license of each salesperson [~~shall be~~  
673 ~~delivered or mailed~~] to the dealer employing the salesperson and [~~it shall be kept in the custody~~  
674 ~~and control of the dealer and conspicuously displayed~~] the dealer shall keep the license in the  
675 dealer's custody and control and conspicuously display the license in the dealer's place of  
676 business.

677 (c) Each licensee shall display conspicuously [~~his~~] the licensee's own license in [~~his~~]  
678 the licensee's place of business.

679 (d) In addition to the other provisions of this section, each direct-sale manufacturer  
680 licensee shall display conspicuously the licensee's own license in each of the licensee's:

681 (i) showrooms; and

682 (ii) authorized service centers.

683 (2) (a) The administrator shall prepare and deliver a pocket card, certifying that the  
684 person whose name is on the card is licensed under this chapter.

685 (b) Each salesperson's card shall also contain the name and address of the dealer  
686 employing [~~him~~] the salesperson.

687 (c) Each salesperson shall on request display [~~his~~] the salesperson's pocket card.

688 Section 9. Section **41-3-204** is amended to read:

689 **41-3-204. Licenses -- Principal place of business as prerequisite -- Change of**  
690 **location -- Relinquishment on loss of principal place of business.**

691 (1) (a) The following licensees must maintain a principal place of business:

692 (i) dealers;

693 (ii) special equipment dealers;

694 (iii) manufacturers;

695 (iv) transporters;

696 (v) remanufacturers;

697 (vi) dismantlers;

698 (vii) crushers;

699 (viii) body shops; and

700 (ix) distributors who:

701 (A) are located within the state; or

702 (B) have a branch office within the state.

703 (b) The administrator may not issue a license under Subsection (1)(a) to an applicant  
704 who does not have a principal place of business.

705 (c) If a licensee changes the location of [~~his~~] the licensee's principal place of business,  
706 [~~he~~] the licensee shall immediately notify the administrator and the administrator shall issue a  
707 new license [~~shall be granted~~] for the unexpired portion of the term of the original license at no

708 additional fee.

709 (d) In addition to the other requirements of this section, if a direct-sale manufacturer  
710 licensee changes the location of an authorized service center of the licensee, the licensee shall  
711 immediately notify the administrator and the administrator shall issue a new license for the  
712 unexpired portion of the term of the original license at no additional fee.

713 (2) (a) If a licensee loses possession of a principal place of business, the license is  
714 automatically suspended and he shall immediately notify the administrator and upon demand  
715 by the administrator deliver the license, pocket cards, special plates, and temporary permits to  
716 the administrator.

717 (b) The administrator shall hold the licenses, cards, plates, and permits until the  
718 licensee obtains:

719 (i) a principal place of business[-]; and

720 (ii) if the licensee is a direct-sale manufacturer, an authorized service center.

721 Section 10. Section **41-3-206** is amended to read:

722 **41-3-206. Duration of licenses -- Expiration date -- Renewal.**

723 (1) Except as provided in Subsection (2), each license issued under this chapter expires  
724 on June 30 of each year and may be renewed upon application and payment of a fee required  
725 under Section **41-3-601**, if the license has not been suspended or revoked.

726 (2) A motor vehicle salesperson's license expires as provided under Subsection (1) or  
727 when the salesperson terminates employment with the dealer with whom he is licensed,  
728 whichever comes first.

729 (3) (a) [~~Beginning July 1, 1999, the~~] The division may not renew a license for a new or  
730 used motor vehicle dealer's license, a direct-sale manufacturer's license, a new or used  
731 motorcycle dealer's license, or a small trailer dealer's license unless the renewal applicant  
732 completes a three-hour class approved by the division that includes education on new motor  
733 vehicle laws and rules.

734 (b) The approved costs of the class shall be paid by the renewal applicant.

735 (c) The class shall be completed by the renewal applicant or any designated  
736 representative of the renewal applicant dealer.

737 (d) The division shall approve:

738 (i) the class providers; and



739 (ii) costs of the class.

740 Section 11. Section **41-3-209** is amended to read:

741 **41-3-209. Administrator's findings -- Suspension and revocation of license.**

742 (1) If the administrator finds that an applicant is not qualified to receive a license, a  
743 license may not be granted.

744 ~~[(2) (a) On December 1, 2010, the administrator shall suspend the license of a~~  
745 ~~salesperson who fails to submit to the division fingerprints as required under Subsection~~  
746 ~~41-3-205.5(1)(b) on or before November 30, 2010.]~~

747 ~~[(b) If]~~ (2) (a) If the administrator finds that there is reasonable cause to deny, suspend,  
748 or revoke a license issued under this chapter, the administrator shall deny, suspend, or revoke  
749 the license.

750 ~~[(c)]~~ (b) Reasonable cause for denial, suspension, or revocation of a license includes, in  
751 relation to the applicant or license holder or any of ~~[its]~~ the applicant or license holder's  
752 partners, officers, or directors:

753 (i) lack of a principal place of business or authorized service center as required by this  
754 chapter;

755 (ii) lack of a sales tax license required under Title 59, Chapter 12, Sales and Use Tax  
756 Act;

757 (iii) lack of a bond in effect as required by this chapter;

758 (iv) current revocation or suspension of a dealer, dismantler, auction, or salesperson  
759 license issued in another state;

760 (v) nonpayment of required fees;

761 (vi) making a false statement on any application for a license under this chapter or for  
762 special license plates;

763 (vii) a violation of any state or federal law involving motor vehicles;

764 (viii) a violation of any state or federal law involving controlled substances;

765 (ix) charges filed with any county attorney, district attorney, or U.S. attorney in any  
766 court of competent jurisdiction for a violation of any state or federal law involving motor  
767 vehicles;

768 (x) a violation of any state or federal law involving fraud;

769 (xi) a violation of any state or federal law involving a registerable sex offense under

770 Section ~~77-41-106~~; [~~or~~]

771 (xii) having had a license issued under this chapter revoked within five years from the  
772 date of application[-]; or

773 (xiii) failure of to comply with any applicable qualification or requirement imposed  
774 under this chapter.

775 [~~(d)~~] (c) Any action taken by the administrator under Subsection (2)[~~(e)~~](b)(ix) shall  
776 remain in effect until a final resolution is reached by the court involved or the charges are  
777 dropped.

778 (3) If the administrator finds that an applicant is not qualified to receive a license under  
779 this section, the administrator shall provide the applicant written notice of the reason for the  
780 denial.

781 (4) If the administrator finds that the license holder has been convicted by a court of  
782 competent jurisdiction of violating any of the provisions of this chapter or any rules made by  
783 the administrator, or finds other reasonable cause, the administrator may, by complying with  
784 the emergency procedures of Title 63G, Chapter 4, Administrative Procedures Act:

785 (a) suspend the license on terms and for a period of time the administrator finds  
786 reasonable; or

787 (b) revoke the license.

788 (5) (a) After suspending or revoking a license, the administrator may take reasonable  
789 action to:

790 (i) notify the public that the licensee is no longer in business; and

791 (ii) prevent the former licensee from violating the law by conducting business without  
792 a license.

793 (b) Action under Subsection (5)(a) may include signs, banners, barriers, locks,  
794 bulletins, and notices.

795 (c) Any business being conducted incidental to the business for which the former  
796 licensee was licensed may continue to operate subject to the preventive action taken under this  
797 subsection.

798 Section 12. Section **41-3-210** is amended to read:

799 **41-3-210. License holders -- Prohibitions and requirements.**

800 (1) The holder of any license issued under this chapter may not:

801 (a) intentionally publish, display, or circulate any advertising that is misleading or  
802 inaccurate in any material fact or that misrepresents any of the products sold, manufactured,  
803 remanufactured, handled, or furnished by a licensee;

804 (b) intentionally publish, display, or circulate any advertising without identifying the  
805 seller as the licensee by including in the advertisement the full name under which the licensee  
806 is licensed or the licensee's number assigned by the division;

807 (c) violate this chapter or the rules made by the administrator;

808 (d) violate any law of the state respecting commerce in motor vehicles or any rule  
809 respecting commerce in motor vehicles made by any licensing or regulating authority of the  
810 state;

811 (e) engage in business as a new motor vehicle dealer, special equipment dealer, used  
812 motor vehicle dealer, motor vehicle crusher, or body shop without having in effect a bond as  
813 required in this chapter;

814 (f) act as a dealer, dismantler, crusher, manufacturer, transporter, remanufacturer, or  
815 body shop without maintaining a principal place of business;

816 (g) unless the licensee is a special equipment dealer who sells a new special equipment  
817 motor vehicle with a gross vehicle weight of 12,000 or more pounds after installing special  
818 equipment on the motor vehicle:

819 ~~[(g)]~~ (i) engage in a business respecting the selling or exchanging of new or new and  
820 used motor vehicles for which ~~[he]~~ the licensee is not licensed~~[-including selling or~~  
821 ~~exchanging]; and~~

822 (ii) unless the licensee is a direct-sale manufacturer, sell or exchange a new motor  
823 vehicle for which the licensee does not have a franchise[-but this Subsection (1)(g) does not  
824 apply to a special equipment dealer who sells a new special equipment motor vehicle with a  
825 gross vehicle weight of 12,000 or more pounds after installing special equipment on the motor  
826 vehicle];

827 (h) dismantle or transport to a crusher for crushing or other disposition any motor  
828 vehicle without first obtaining a dismantling or junk permit under Section [41-1a-1009](#),  
829 [41-1a-1010](#), or [41-1a-1011](#);

830 (i) as a new motor vehicle dealer, special equipment dealer, or used motor vehicle  
831 dealer fail to give notice of sales or transfers as required in Section [41-3-301](#);

832 (j) advertise or otherwise represent, or knowingly allow to be advertised or represented  
833 on [~~his~~] the licensee's behalf or at [~~his~~] the licensee's place of business, that no down payment  
834 is required in connection with the sale of a motor vehicle when a down payment is required and  
835 the buyer is advised or induced to finance a down payment by a loan in addition to any other  
836 loan financing the remainder of the purchase price of the motor vehicle;

837 (k) as a crusher, crush or shred a motor vehicle brought to the crusher without  
838 obtaining proper evidence of ownership of the motor vehicle; proper evidence of ownership is  
839 a certificate of title endorsed according to law or a dismantling or junk permit issued under  
840 Section [41-1a-1009](#), [41-1a-1010](#), or [41-1a-1011](#);

841 (l) as a manufacturer or remanufacturer assemble a motor vehicle that does not comply  
842 with construction, safety, or vehicle identification number standards fixed by law or rule of any  
843 licensing or regulating authority;

844 (m) as anyone other than a salesperson or a direct-sale manufacturer salesperson  
845 licensed under this chapter, be present on a dealer display space and contact prospective  
846 customers to promote the sale of the dealer's vehicles;

847 (n) sell, display for sale, or offer for sale motor vehicles at any location other than the  
848 principal place of business or additional places of business licensed under this chapter; this  
849 provision is construed to prevent dealers, salespersons, or any other representative of a  
850 dealership from selling, displaying, or offering motor vehicles for sale from their homes or  
851 other unlicensed locations;

852 (o) (i) as a dealer, dismantler, body shop, or manufacturer, maintain a principal place of  
853 business or additional place of business that shares any common area with a business or  
854 activity not directly related to motor vehicle commerce; or

855 (ii) maintain any places of business that share any common area with another dealer,  
856 dismantler, body shop, or manufacturer;

857 (p) withhold delivery of license plates obtained by the licensee on behalf of a customer  
858 for any reason, including nonpayment of any portion of the vehicle purchase price or down  
859 payment;

860 (q) issue a temporary permit for any vehicle that has not been sold by the licensee;

861 (r) alter a temporary permit in any manner;

862 (s) operate any principal place of business or additional place of business in a location

863 that does not comply with local ordinances, including zoning ordinances;

864 (t) sell, display for sale, offer for sale, or exchange any new motor vehicle if the  
865 licensee does not:

866 (i) have a new motor vehicle dealer's license or a direct-sale manufacturer's license  
867 under Section 41-3-202; and

868 (ii) unless the licensee is a direct-sale manufacturer, possess a franchise from the  
869 manufacturer of the new motor vehicle sold, displayed for sale, offered for sale, or exchanged  
870 by the licensee; [~~or~~]

871 (u) as a new motor vehicle dealer or used motor vehicle dealer, encourage or conspire  
872 with any person who has not obtained a salesperson's or a direct-sale manufacturer  
873 salesperson's license to solicit for prospective purchasers[~~-~~]; or

874 (v) as a direct-sale manufacturer, engage in business as a direct-sale manufacturer  
875 without having:

876 (i) an authorized service center; or

877 (ii) a principal place of business.

878 (2) (a) If a new motor vehicle is constructed in more than one stage, such as a motor  
879 home, ambulance, or van conversion, the licensee shall advertise, represent, sell, and exchange  
880 the vehicle as the make designated by the final stage manufacturer, except in those specific  
881 situations where the licensee:

882 (i) possesses a franchise from the initial or first stage manufacturer, presumably the  
883 manufacturer of the motor vehicle's chassis[~~-~~]; or

884 (ii) manufactured the initial or first stage of the motor vehicle.

885 (b) Sales of multiple stage manufactured motor vehicles shall include the transfer to the  
886 purchaser of a valid manufacturer's statement or certificate of origin from each manufacturer  
887 under Section 41-3-301.

888 (3) Each licensee, except salespersons, shall maintain and make available for  
889 inspection by peace officers and employees of the division:

890 (a) a record of every motor vehicle bought, or exchanged by the licensee or received or  
891 accepted by the licensee for sale or exchange;

892 (b) a record of every used part or used accessory bought or otherwise acquired;

893 (c) a record of every motor vehicle bought or otherwise acquired and wrecked or

894 dismantled by the licensee;

895 (d) all buyers' orders, contracts, odometer statements, temporary permit records,  
896 financing records, and all other documents related to the purchase, sale, or consignment of  
897 motor vehicles; and

898 (e) a record of the name and address of the person to whom any motor vehicle or motor  
899 vehicle body, chassis, or motor vehicle engine is sold or otherwise disposed of and a  
900 description of the motor vehicle by year, make, and vehicle identification number.

901 (4) Each licensee required by this chapter to keep records shall:

902 (a) be kept by the licensee at least for five years; and

903 (b) furnish copies of those records upon request to any peace officer or employee of the  
904 division during reasonable business hours.

905 (5) A manufacturer, distributor, distributor representative, or factory representative  
906 may not induce or attempt to induce by means of coercion, intimidation, or discrimination any  
907 dealer to:

908 (a) accept delivery of any motor vehicle, parts, or accessories or any other commodity  
909 or commodities, including advertising material not ordered by the dealer;

910 (b) order or accept delivery of any motor vehicle with special features, appliances,  
911 accessories, or equipment not included in the list price of the motor vehicle as publicly  
912 advertised by the manufacturer;

913 (c) order from any person any parts, accessories, equipment, machinery, tools,  
914 appliances, or any other commodity;

915 (d) enter into an agreement with the manufacturer, distributor, distributor  
916 representative, or factory representative of any of them, or to do any other act unfair to the  
917 dealer by threatening to cancel any franchise or contractual agreement between the  
918 manufacturer, distributor, distributor branch, or factory branch and the dealer;

919 (e) refuse to deliver to any dealer having a franchise or contractual arrangement for the  
920 retail sale of new and unused motor vehicles sold or distributed by the manufacturer,  
921 distributor, distributor branch or factory branch, any motor vehicle, publicly advertised for  
922 immediate delivery within 60 days after the dealer's order is received; or

923 (f) unfairly, without regard to the equities of the dealer, cancel the franchise of any  
924 motor vehicle dealer; the nonrenewal of a franchise or selling agreement without cause is a

925 violation of this subsection and is an unfair cancellation.

926 (6) A dealer may not assist an unlicensed dealer or salesperson in unlawful activity  
927 through active or passive participation in sales, or by allowing use of his facilities or dealer  
928 license number, or by any other means.

929 (7) (a) The holder of any new motor vehicle dealer or direct-sale manufacturer license  
930 issued under this chapter may not sell any new motor vehicle to:

931 (i) another dealer licensed under this chapter who does not hold a valid franchise for  
932 the make of new motor vehicles sold, unless the selling dealer licenses and titles the new motor  
933 vehicle to the purchasing dealer; or

934 (ii) any motor vehicle leasing or rental company located within this state, or who has  
935 any branch office within this state, unless the dealer licenses and titles the new motor vehicle to  
936 the purchasing, leasing, or rental company.

937 (b) Subsection (7)(a)(i) does not apply to the sale of a new incomplete motor vehicle  
938 with a gross vehicle weight of 12,000 or more pounds to a special equipment dealer licensed  
939 under this chapter.

940 (8) A dealer licensed under this chapter may not take on consignment any new motor  
941 vehicle from anyone other than a new motor vehicle dealer, factory, or distributor who is  
942 licensed and, if required, franchised to distribute or sell that make of motor vehicle in this or  
943 any other state.

944 (9) A body shop licensed under this chapter may not assist an unlicensed body shop in  
945 unlawful activity through active or passive means or by allowing use of its facilities, name,  
946 body shop number, or by any other means.

947 (10) A used motor vehicle dealer licensed under this chapter may not advertise, offer  
948 for sale, or sell a new motor vehicle that has been driven less than 7,500 miles by obtaining a  
949 title only to the vehicle and representing it as a used motor vehicle.

950 (11) (a) Except as provided in Subsection (11)(c), or in cases of undue hardship or  
951 emergency as provided by rule by the division, a dealer or salesperson licensed under this  
952 chapter may not, on consecutive days of Saturday and Sunday, sell, offer for sale, lease, or offer  
953 for lease a motor vehicle.

954 (b) Each day a motor vehicle is sold, offered for sale, leased, or offered for lease in  
955 violation of Subsection (11)(a) and each motor vehicle sold, offered for sale, leased, or offered

956 for lease in violation of Subsection (11)(a) shall constitute a separate offense.

957 (c) The provisions of Subsection (11)(a) shall not apply to a dealer participating in a  
958 trade show or exhibition if:

959 (i) there are five or more dealers participating in the trade show or exhibition; and

960 (ii) the trade show or exhibition takes place at a location other than the principal place  
961 of business of one of the dealers participating in the trade show or exhibition.

962 (12) For purposes of imposing the sales and use tax under Title 59, Chapter 12, Sales  
963 and Use Tax Act, a licensee issuing a temporary permit under Section 41-3-302 shall separately  
964 identify the fees required by Title 41, Chapter 1a, Motor Vehicle Act.

965 (13) (a) A dismantler or dealer engaged in the business of dismantling motor vehicles  
966 for the sale of parts or salvage shall identify any vehicles or equipment used by the dismantler  
967 or dealer for transporting parts or salvage on the highways.

968 (b) The identification required under Subsection (13)(a) shall:

969 (i) include the name, address, and license number of the dismantler or dealer; and

970 (ii) be conspicuously displayed on both sides of the vehicle or equipment in clearly  
971 legible letters and numerals not less than two inches in height.

972 Section 13. Section 41-3-702 is amended to read:

973 **41-3-702. Civil penalty for violation.**

974 (1) The following are civil violations under this chapter and are in addition to criminal  
975 violations under this chapter:

976 (a) Level I:

977 (i) failing to display business license;

978 (ii) failing to surrender license of salesperson because of termination, suspension, or  
979 revocation;

980 (iii) failing to maintain a separation from nonrelated motor vehicle businesses at  
981 licensed locations;

982 (iv) issuing a temporary permit improperly;

983 (v) failing to maintain records;

984 (vi) selling a new motor vehicle to a nonfranchised dealer or leasing company without  
985 licensing the motor vehicle;

986 (vii) special plate violation;



- 987 (viii) failing to maintain a sign at a principal place of business; [~~and~~] or  
988 (ix) failing to store a salvage vehicle purchased at a motor vehicle auction in a secure  
989 location until the purchaser or a transporter has provided the proper documentation to take  
990 possession of the salvage vehicle.
- 991 (b) Level II:
- 992 (i) failing to report sale;
- 993 (ii) dismantling without a permit;
- 994 (iii) manufacturing without meeting construction or vehicle identification number  
995 standards;
- 996 (iv) withholding customer license plates;
- 997 (v) selling a motor vehicle on consecutive days of Saturday and Sunday; or
- 998 (vi) failing to record and report the sale of a salvage vehicle at a motor vehicle auction  
999 as described in Section 41-3-201.
- 1000 (c) Level III:
- 1001 (i) operating without a principal place of business;
- 1002 (ii) selling a new motor vehicle as a dealer who is not a direct-sale manufacturer  
1003 without holding the franchise;
- 1004 (iii) crushing a motor vehicle without proper evidence of ownership;
- 1005 (iv) selling from an unlicensed location;
- 1006 (v) altering a temporary permit;
- 1007 (vi) refusal to furnish copies of records;
- 1008 (vii) assisting an unlicensed dealer or salesperson in sales of motor vehicles;
- 1009 (viii) advertising violation;
- 1010 (ix) failing to separately identify the fees required by Title 41, Chapter 1a, Motor  
1011 Vehicle Act;
- 1012 (x) encouraging or conspiring with unlicensed persons to solicit for prospective  
1013 purchasers; [~~and~~] or
- 1014 (xi) selling, offering for sale, or displaying for sale or exchange a vehicle, vessel, or  
1015 outboard motor in violation of Section 41-1a-705.
- 1016 (2) (a) The schedule of civil penalties for violations of Subsection (1) is:
- 1017 (i) Level I: \$25 for the first offense, \$100 for the second offense, and \$250 for the third

1018 and subsequent offenses;

1019 (ii) Level II: \$100 for the first offense, \$250 for the second offense, and \$1,000 for the  
1020 third and subsequent offenses; and

1021 (iii) Level III: \$250 for the first offense, \$1,000 for the second offense, and \$5,000 for  
1022 the third and subsequent offenses.

1023 (b) When determining under this section if an offense is a second or subsequent  
1024 offense, only prior offenses committed within the 12 months [~~prior to~~] before the commission  
1025 of the current offense may be considered.

1026 (3) The following are civil violations in addition to criminal violations under Section  
1027 41-1a-1008:

1028 (a) knowingly selling a salvage vehicle, as defined in Section 41-1a-1001, without  
1029 disclosing that the salvage vehicle has been repaired or rebuilt;

1030 (b) knowingly making a false statement on a vehicle damage disclosure statement, as  
1031 defined in Section 41-1a-1001; or

1032 (c) fraudulently certifying that a damaged motor vehicle is entitled to an unbranded  
1033 title, as defined in Section 41-1a-1001, when it is not.

1034 (4) The civil penalty for a violation under Subsection (3) is:

1035 (a) not less than \$1,000, or treble the actual damages caused by the person, whichever  
1036 is greater; and

1037 (b) reasonable attorney fees and costs of the action.

1038 (5) A civil action may be maintained by a purchaser or by the administrator.