

Senator Evan J. Vickers proposes the following substitute bill:

PHARMACY BENEFIT MANAGER AMENDMENTS

2019 GENERAL SESSION

STATE OF UTAH

Chief Sponsor: Paul Ray

Senate Sponsor: Evan J. Vickers

6	Cosponsors:	Dan N. Johnson	Angela Romero
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16	Jon Hawkins	Tim Quinn	
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LONG TITLE

General Description:

This bill amends and creates requirements for pharmacy benefit managers.

Highlighted Provisions:

This bill:

- ▶ creates a pharmacy benefit manager license;



- 24 ▶ requires a person who acts as a pharmacy benefit manager in the state to be licensed
- 25 by the Insurance Department; and
- 26 ▶ creates certain operating and reporting requirements for pharmacy benefit managers.

27 **Money Appropriated in this Bill:**

28 None

29 **Other Special Clauses:**

30 This bill provides a special effective date.

31 **Utah Code Sections Affected:**

32 AMENDS:

33 **31A-2-201.2**, as last amended by Laws of Utah 2018, Chapter 319

34 ENACTS:

35 **31A-46-101**, Utah Code Annotated 1953

36 **31A-46-102**, Utah Code Annotated 1953

37 **31A-46-103**, Utah Code Annotated 1953

38 **31A-46-201**, Utah Code Annotated 1953

39 **31A-46-202**, Utah Code Annotated 1953

40 **31A-46-301**, Utah Code Annotated 1953

41 **31A-46-304**, Utah Code Annotated 1953

42 **31A-46-401**, Utah Code Annotated 1953

43 **31A-46-402**, Utah Code Annotated 1953

44 RENUMBERS AND AMENDS:

45 **31A-46-302**, (Renumbered from 58-17b-626, as enacted by Laws of Utah 2018,
46 Chapter 305)

47 **31A-46-303**, (Renumbered from 31A-22-640, as last amended by Laws of Utah 2015,
48 Chapter 258)



50 *Be it enacted by the Legislature of the state of Utah:*

51 Section 1. Section **31A-2-201.2** is amended to read:

52 **31A-2-201.2. Evaluation of health insurance market.**

53 (1) Each year the commissioner shall:

54 (a) conduct an evaluation of the state's health insurance market;

55 (b) report the findings of the evaluation to the Health and Human Services Interim
56 Committee before December 1 of each year; and

57 (c) publish the findings of the evaluation on the department website.

58 (2) The evaluation required by this section shall:

59 (a) analyze the effectiveness of the insurance regulations and statutes in promoting a
60 healthy, competitive health insurance market that meets the needs of the state, and includes an
61 analysis of:

62 (i) the availability and marketing of individual and group products;

63 (ii) rate changes;

64 (iii) coverage and demographic changes;

65 (iv) benefit trends;

66 (v) market share changes; and

67 (vi) accessibility;

68 (b) assess complaint ratios and trends within the health insurance market, which
69 assessment shall include complaint data from the Office of Consumer Health Assistance within
70 the department;

71 (c) contain recommendations for action to improve the overall effectiveness of the
72 health insurance market, administrative rules, and statutes; [~~and~~]

73 (d) include claims loss ratio data for each health insurance company doing business in
74 the state[-]; and

75 (e) include information about pharmacy benefit managers collected under Section
76 31A-46-301.

77 (3) When preparing the evaluation and report required by this section, the
78 commissioner may seek the input of insurers, employers, insured persons, providers, and others
79 with an interest in the health insurance market.

80 (4) The commissioner may adopt administrative rules for the purpose of collecting the
81 data required by this section, taking into account the business confidentiality of the insurers.

82 (5) Records submitted to the commissioner under this section shall be maintained by
83 the commissioner as protected records under Title 63G, Chapter 2, Government Records
84 Access and Management Act.

85 Section 2. Section **31A-46-101** is enacted to read:

86 CHAPTER 46. PHARMACY BENEFIT MANAGER LICENSING ACT

87 Part 1. General Provisions

88 31A-46-101. Title.

89 This chapter is known as the "Pharmacy Benefit Manager Licensing Act."

90 Section 3. Section 31A-46-102 is enacted to read:

91 31A-46-102. Definitions.

92 As used in this chapter:

93 (1) "Administrative fee" means any payment, other than a rebate, that a pharmaceutical
94 manufacturer makes directly or indirectly to a pharmacy benefit manager.

95 (2) "Contracting insurer" means an insurer as defined in Section 31A-22-636 with
96 whom a pharmacy benefit manager contracts to provide a pharmacy benefit management
97 service.

98 (3) "Pharmacist" means the same as that term is defined in Section 58-17b-102.

99 (4) "Pharmacy" means the same as that term is defined in Section 58-17b-102.

100 (5) "Pharmacy benefits management service" means any of the following services
101 provided to a health benefit plan, or to a participant of a health benefit plan:

102 (a) negotiating the amount to be paid by a health benefit plan for a prescription drug; or

103 (b) administering or managing a prescription drug benefit provided by the health
104 benefit plan for the benefit of a participant of the health benefit plan, including administering
105 or managing:

106 (i) a mail service pharmacy;

107 (ii) a specialty pharmacy;

108 (iii) claims processing;

109 (iv) payment of a claim;

110 (v) retail network management;

111 (vi) clinical formulary development;

112 (vii) clinical formulary management services;

113 (viii) rebate contracting;

114 (ix) rebate administration;

115 (x) a participant compliance program;

116 (xi) a therapeutic intervention program;

117 (xii) a disease management program; or
118 (xiii) a service that is similar to, or related to, a service described in Subsection (5)(a)
119 or (5)(b)(i) through (xii).

120 (6) "Pharmacy benefit manager" means a person licensed under this chapter to provide
121 a pharmacy benefit management service.

122 (7) "Pharmacy service" means a product, good, or service provided to an individual by
123 a pharmacy or pharmacist.

124 (8) (a) "Rebate" means a refund, discount, or other price concession that is paid by a
125 pharmaceutical manufacturer to a pharmacy benefit manager based on a prescription drug's
126 utilization or effectiveness.

127 (b) "Rebate" does not include an administrative fee.

128 Section 4. Section **31A-46-103** is enacted to read:

129 **31A-46-103. Applicability.**

130 This chapter does not apply to an employee welfare benefit plan under the Employee
131 Retirement Income Security Act of 1974, Pub. L. No. 93-406, 88 Stat. 829.

132 Section 5. Section **31A-46-201** is enacted to read:

133 **Part 2. Licensure**

134 **31A-46-201. License required.**

135 (1) A person may not perform, offer to perform, or advertise any pharmacy benefits
136 management service in the state unless the person is licensed as a pharmacy benefit manager
137 under this chapter.

138 (2) A person may not utilize the services of another person as a pharmacy benefit
139 manager if the person knows or has reason to know that the other person does not have a
140 license under this chapter.

141 Section 6. Section **31A-46-202** is enacted to read:

142 **31A-46-202. Application for licensure.**

143 (1) To obtain or renew a license as a pharmacy benefit manager, a person shall:

144 (a) submit an application to the commissioner on forms and in a manner established by
145 the commissioner by rule made in accordance with Title 63G, Chapter 3, Utah Administrative
146 Rulemaking Act; and

147 (b) pay a licensure fee established by the department in accordance with Section

148 [31A-3-103.](#)

149 (2) (a) The commissioner may require an applicant to submit information or
150 documentation regarding the management and ownership of the pharmacy benefit manager in
151 the application described in Subsection (1)(a).

152 (b) Any material change in the information submitted in an application described in
153 Subsection (1)(a) shall be reported to the department within 30 days after the day on which the
154 information changes.

155 (3) The term of a license issued under this section is one year.

156 Section 7. Section **31A-46-301** is enacted to read:

157 **Part 3. Operating Requirements**

158 **31A-46-301. Reporting requirements.**

159 (1) Before April 1 of each year, a pharmacy benefit manager operating in the state shall
160 report to the department, for the previous calendar year:

161 (a) any insurer, pharmacy, or pharmacist in the state with which the pharmacy benefit
162 manager had a contract;

163 (b) the total value, in the aggregate, of all rebates and administrative fees that are
164 attributable to enrollees of a contracting insurer; and

165 (c) the percentage of aggregate rebates that the pharmacy benefit manager retained
166 under the pharmacy benefit manager's agreement to provide pharmacy benefits management
167 services to a contracting insurer.

168 (2) Records submitted to the commissioner under Subsections (1)(b) and (c) are a
169 protected record under Title 63G, Chapter 2, Government Records Access and Management
170 Act.

171 (3) (a) The department shall publish the information provided by a pharmacy benefit
172 manager under Subsection (1)(b) in the annual report described in Section [31A-2-201.2](#).

173 (b) The department may not publish information submitted under Subsection (1)(b) or
174 (c) in a manner that:

175 (i) makes a specific submission from a contracting insurer or pharmacy benefit
176 manager identifiable; or

177 (ii) is likely to disclose information that is a trade secret as defined in Section [13-24-2](#).

178 (c) At least 30 days before the day on which the department publishes the data, the

179 department shall provide a pharmacy benefit manager that submitted data under Subsection
180 (1)(b) or (c) with:

- 181 (i) a general description of the data that will be published by the department;
- 182 (ii) an opportunity to submit to the department, within a reasonable period of time and
183 in a manner established by the department by rule made in accordance with Title 63G, Chapter
184 3, Utah Administrative Rulemaking Act:

185 (A) any correction of errors, with supporting evidence and comments; and

186 (B) information that demonstrates that the publication of the data will violate

187 Subsection (3)(b), with supporting evidence and comments.

188 Section 8. Section **31A-46-302**, which is renumbered from Section 58-17b-626 is
189 renumbered and amended to read:

190 ~~[58-17b-626].~~ **31A-46-302. Direct or indirect remuneration by pharmacy**
191 **benefit managers -- Disclosure of customer costs -- Limit on customer payment for**
192 **prescription drugs.**

193 (1) As used in this section:

194 (a) "Allowable claim amount" means the amount paid by an insurer under the
195 customer's health benefit plan.

196 ~~[(a)]~~ (b) "Cost share" means the amount paid by an insured customer under the
197 customer's health benefit plan.

198 ~~[(b)]~~ (c) "Direct or indirect remuneration" means any adjustment in the total
199 compensation:

200 (i) received by a pharmacy from a pharmacy [~~benefits manager or coordinator~~] benefit
201 manager for the sale of a drug, device, or other product or service; and

202 (ii) that is determined after the sale of the product or service.

203 ~~[(c)]~~ (d) "Health benefit plan" means the same as that term is defined in Section
204 31A-1-301.

205 (e) "Pharmacy reimbursement" means the amount paid to a pharmacy by a pharmacy
206 benefit manager for a dispensed prescription drug.

207 ~~[(d)]~~ (f) "Pharmacy services administration organization" means an entity that contracts
208 with a pharmacy to assist with third-party payer interactions and administrative services related
209 to third-party payer interactions, including:

210 (i) contracting with a pharmacy [~~benefits manager or coordinator~~] benefit manager on
211 behalf of the pharmacy; and

212 (ii) managing a pharmacy's claims payments from third-party payers.

213 [~~(e)~~] (g) "Pharmacy service entity" means:

214 (i) a pharmacy services administration organization; or

215 (ii) a pharmacy [~~benefits manager or coordinator~~] benefit manager.

216 [~~(f)~~] (h) (i) "Reimbursement report" means a report on the adjustment in total
217 compensation for a claim.

218 (ii) "Reimbursement report" does not include a report on adjustments made pursuant to
219 a pharmacy audit or reprocessing.

220 [~~(g)~~] (i) "Sale" means a prescription drug claim covered by a health benefit plan.

221 (2) If a pharmacy service entity engages in direct or indirect remuneration with a
222 pharmacy, the pharmacy service entity shall make a reimbursement report available to the
223 pharmacy upon the pharmacy's request.

224 (3) For the reimbursement report described in Subsection (2), the pharmacy service
225 entity shall:

226 (a) include the adjusted compensation amount related to a claim and the reason for the
227 adjusted compensation; and

228 (b) provide the reimbursement report:

229 (i) in accordance with the contract between the pharmacy and the pharmacy service
230 entity;

231 (ii) in an electronic format that is easily accessible; and

232 (iii) within 120 days after the day on which the pharmacy [~~benefits manager or~~
233 ~~coordinator~~] benefit manager receives a report of a sale of a product or service by the
234 pharmacy.

235 (4) A pharmacy service entity shall, upon a pharmacy's request, provide the pharmacy
236 with:

237 (a) the reasons for any adjustments contained in a reimbursement report; and

238 (b) an explanation of the reasons provided in Subsection (4)(a).

239 (5) (a) A pharmacy [~~benefits manager or coordinator~~] benefit manager may not prohibit
240 or penalize the disclosure by a pharmacist of:

241 (i) an insured customer's cost share for a covered prescription drug;
 242 (ii) the availability of any therapeutically equivalent alternative medications; or
 243 (iii) alternative methods of paying for the prescription medication, including paying the
 244 cash price, that are less expensive than the cost share of the prescription drug.

245 (b) Penalties that are prohibited under Subsection (5)(a) include increased utilization
 246 review, reduced payments, and other financial disincentives.

247 (6) A pharmacy [~~benefits manager or coordinator~~] benefit manager may not require an
 248 insured customer to pay, for a covered prescription drug, more than the lesser of:

249 (a) the applicable cost share of the prescription drug being dispensed; [or]

250 (b) the applicable allowable claim amount of the prescription drug being dispensed;

251 (c) the applicable pharmacy reimbursement of the prescription drug being dispensed; or

252 [~~(b)~~] (d) the retail price of the drug without prescription drug coverage.

253 Section 9. Section **31A-46-303**, which is renumbered from Section 31A-22-640 is
 254 renumbered and amended to read:

255 ~~[31A-22-640].~~ **31A-46-303. Insurer and pharmacy benefit management**
 256 **services -- Registration -- Maximum allowable cost -- Audit restrictions.**

257 (1) [~~For purposes of~~] As used in this section:

258 (a) "Maximum allowable cost" means:

259 (i) a maximum reimbursement amount for a group of pharmaceutically and
 260 therapeutically equivalent drugs; or

261 (ii) any similar reimbursement amount that is used by a pharmacy benefit manager to
 262 reimburse pharmacies for multiple source drugs.

263 (b) "Obsolete" means a product that may be listed in national drug pricing compendia
 264 but is no longer available to be dispensed based on the expiration date of the last lot
 265 manufactured.

266 (c) "Pharmacy benefit manager" means a person or entity that provides pharmacy
 267 benefit management services as defined in Section [49-20-502](#) on behalf of an insurer as defined
 268 in Subsection [31A-22-636\(1\)](#).

269 (2) An insurer and an insurer's pharmacy benefit manager is subject to the pharmacy
 270 audit provisions of Section [58-17b-622](#).

271 (3) A pharmacy benefit manager shall not use maximum allowable cost as a basis for

272 reimbursement to a pharmacy unless:

273 (a) the drug is listed as "A" or "B" rated in the most recent version of the United States
274 Food and Drug Administration's approved drug products with therapeutic equivalent
275 evaluations, also known as the "Orange Book," or has an "NR" or "NA" rating or similar rating
276 by a nationally recognized reference; and

277 (b) the drug is:

278 (i) generally available for purchase in this state from a national or regional wholesaler;
279 and

280 (ii) not obsolete.

281 (4) The maximum allowable cost may be determined using comparable and current
282 data on drug prices obtained from multiple nationally recognized, comprehensive data sources,
283 including wholesalers, drug file vendors, and pharmaceutical manufacturers for drugs that are
284 available for purchase by pharmacies in the state.

285 (5) For every drug for which the pharmacy benefit manager uses maximum allowable
286 cost to reimburse a contracted pharmacy, the pharmacy benefit manager shall:

287 (a) include in the contract with the pharmacy information identifying the national drug
288 pricing compendia and other data sources used to obtain the drug price data;

289 (b) review and make necessary adjustments to the maximum allowable cost, using the
290 most recent data sources identified in Subsection (5)(a), at least once per week;

291 (c) provide a process for the contracted pharmacy to appeal the maximum allowable
292 cost in accordance with Subsection (6); and

293 (d) include in each contract with a contracted pharmacy a process to obtain an update
294 to the pharmacy product pricing files used to reimburse the pharmacy in a format that is readily
295 available and accessible.

296 (6) (a) The right to appeal in Subsection (5)(c) shall be:

297 (i) limited to 21 days following the initial claim adjudication; and

298 (ii) investigated and resolved by the pharmacy benefit manager within 14 business
299 days.

300 (b) If an appeal is denied, the pharmacy benefit manager shall provide the contracted
301 pharmacy with the reason for the denial and the identification of the national drug code of the
302 drug that may be purchased by the pharmacy at a price at or below the price determined by the

303 pharmacy benefit manager.

304 (7) The contract with each pharmacy shall contain a dispute resolution mechanism in
305 the event either party breaches the terms or conditions of the contract.

306 ~~[(8) (a) To conduct business in the state, a pharmacy benefit manager shall register
307 with the Division of Corporations and Commercial Code within the Department of Commerce
308 and annually renew the registration. To register under this section, the pharmacy benefit
309 manager shall submit an application which shall contain only the following information:]~~

310 ~~[(i) the name of the pharmacy benefit manager;]~~

311 ~~[(ii) the name and contact information for the registered agent for the pharmacy benefit
312 manager; and]~~

313 ~~[(iii) if applicable, the federal employer identification number for the pharmacy benefit
314 manager.]~~

315 ~~[(b) The Department of Commerce may establish a fee in accordance with Title 63J,
316 Chapter 1, Budgetary Procedures Act, for the initial registration and the annual renewal of the
317 registration, which may not exceed \$100 per year.]~~

318 ~~[(c) The following entities do not have to register as a pharmacy benefit manager under
319 Subsection (8)(a) when the entity is providing formulary services to its own patients,
320 employees, members, or beneficiaries:]~~

321 ~~[(i) a health care facility licensed under Title 26, Chapter 21, Health Care Facility
322 Licensing and Inspection Act;]~~

323 ~~[(ii) a pharmacy licensed under Title 58, Chapter 17b, Pharmacy Practice Act;]~~

324 ~~[(iii) a health care professional licensed under Title 58, Occupations and Professions;]~~

325 ~~[(iv) a health insurer; and]~~

326 ~~[(v) a labor union.]~~

327 ~~[(9)]~~ (8) This section does not apply to a pharmacy benefit manager when the
328 pharmacy benefit manager is providing pharmacy benefit management services on behalf of the
329 state Medicaid program.

330 Section 10. Section ~~31A-46-304~~ is enacted to read:

331 **31A-46-304. Claims practices.**

332 (1) A pharmacy benefit manager shall permit a pharmacy to collect the amount of a
333 customer's cost share from any source.

- 334 (2) A pharmacy benefit manager may not deny or reduce a reimbursement to a
- 335 pharmacy or a pharmacist after the adjudication of the claim, unless:
- 336 (a) the pharmacy or pharmacist submitted the original claim fraudulently;
- 337 (b) the original reimbursement was incorrect because:
- 338 (i) the pharmacy or pharmacist had already been paid for the pharmacy service; or
- 339 (ii) an unintentional error resulted in an incorrect reimbursement; or
- 340 (c) the pharmacy service was not rendered by the pharmacy or pharmacist.
- 341 (3) Subsection (2) does not apply if an investigative audit of pharmacy records for
- 342 fraud, waste, abuse, or other intentional misrepresentation indicates that the pharmacy or
- 343 pharmacist engaged in criminal wrongdoing, fraud, or other intentional misrepresentation.

344 Section 11. Section **31A-46-401** is enacted to read:

345 **Part 4. Miscellaneous**

346 **31A-46-401. Penalties.**

347 A person that violates a provision of this chapter is subject to the penalties described in

348 Section [31A-2-308](#).

349 Section 12. Section **31A-46-402** is enacted to read:

350 **31A-46-402. Severability.**

351 If any provision of this chapter or the application of any provision of this chapter is

352 found invalid, the remainder of this chapter shall be given effect without the invalid provision

353 or application.

354 Section 13. **Effective date.**

355 This bill takes effect on July 1, 2019.