1

## FINANCIAL INSTITUTION AND CONSUMER NOTIFICATION AMENDMENTS

## 2024 GENERAL SESSION STATE OF UTAH

**Chief Sponsor: Curtis S. Bramble** 

House Sponsor: A. Cory Maloy

2 3

## LONG TITLE

- **4 General Description:**
- 5 This bill modifies provisions relating to commercial financing transactions and consumer
- 6 lender notifications.
- **7 Highlighted Provisions:**
- 8 This bill:
- 9 repeals provisions relating to disclosures for commercial financing transactions;
- requires a consumer lender to submit to the commissioner of financial institutions
- evidence of registration through the Nationwide Multistate Licensing System and Registry; and
- 12 defines terms; and
- 13 makes technical changes.
- 14 Money Appropriated in this Bill:
- None None
- 16 Other Special Clauses:
- 17 None
- 18 Utah Code Sections Affected:
- 19 AMENDS:
- 20 **7-27-101**, as enacted by Laws of Utah 2022, Chapter 449
- 21 **7-27-202**, as enacted by Laws of Utah 2022, Chapter 449
- 22 **70C-1-302**, as last amended by Laws of Utah 2009, Chapter 72
- 23 **70C-8-202**, as last amended by Laws of Utah 2013, Chapter 73
- 24 **70C-8-203**, as last amended by Laws of Utah 2014, Chapter 97

2526

S.B. 25 Enrolled Copy

Section 1. Section **7-27-101** is amended to read:

27

28	7-27-101 . Definitions.
29	As used in this chapter:
30	(1) "Accounts receivable purchase transaction" means a transaction in which a business
31	forwards or otherwise sells to a person all or a portion of the business's accounts, as
32	defined in Section 70A-9a-102, or payment intangibles, as defined in Section
33	70A-9a-102, at a discount to the accounts' or payment intangibles' expected value.
34	(2) (a) "Broker" means [a person who, for compensation or the expectation of
35	compensation, arranges a commercial financing transaction between a third party and
36	a business in the state] a person who:
37	(i) for compensation or the expectation of compensation, obtains a commercial
38	financing product or an offer for a commercial financing product from a third
39	party that, if executed, would bind the third party; and
40	(ii) communicates the offer described in Subsection (2)(a)(i) to a business located in
41	the state.
42	(b) "Broker" does not include:
43	(i) a provider; or
44	(ii) a person whose compensation is not based or dependent on the terms of a specific
45	commercial financing product that the person obtains or offers.
46	(3) "Business" means a private enterprise carried on for the purpose of gain or economic
47	profit.
48	(4) (a) "Business purpose transaction" means a transaction from which the resulting
49	proceeds that a business receives are:
50	(i) provided to the business; or
51	(ii) intended to be used to carry on the business.
52	(b) "Business purpose transaction" does not include a transaction from which the
53	resulting proceeds are intended to be used for personal, family, or household
54	purposes.
55	(c) For purposes of determining whether a transaction is a business purpose transaction,
56	a provider may rely on a written statement of intended purpose, signed by an
57	individual authorized to sign on behalf of the business. The written statement may be
58	contained in an application, agreement, or other document signed by an individual
59	authorized to sign on behalf of the business.
60	(5) "Commercial financing transaction" means a business purpose transaction:

61 (a) under which a person extends a business a commercial loan or a commercial 62 open-end credit plan; or 63 (b) that is an accounts receivable purchase transaction. 64 (6) "Commercial loan" means a loan to a business, regardless of whether the loan is secured. 65 (7) "Commercial open-end credit plan" means commercial financing extended to a business 66 on terms under which: 67 (a) the creditor reasonably contemplates repeat transactions; and 68 (b) subject to any limit set by the creditor, the amount of financing that the creditor may 69 extend to the business during the term of the plan is made available to the extent that 70 any outstanding balance is repaid. 71 (8) "Motor vehicle dealer" means a dealer as defined in Section 41-3-102. 72 (9) (a) "Provider" means a person who consummates more than five commercial 73 financing transactions in the state during any calendar year. 74 (b) "Provider" includes a person who, under a written agreement with a depository 75 institution, offers one or more commercial financing products provided by the 76 depository institution via an online platform that the person administers. 77 Section 2. Section **7-27-202** is amended to read: 78 7-27-202. Disclosures for commercial financing transactions. 79 (1) [(a)] Before consummating a commercial financing transaction, a provider shall 80 disclose the terms of the commercial financing transaction in accordance with this 81 section and rules made by the commissioner. 82 (b) In addition to the requirements of Subsection (1)(a), for a commercial open-end 83 eredit plan, the provider shall make the disclosures described in this section: 84 (i) after any disbursement of funds that occurs after the parties consummate the 85 commercial financing transaction; and] 86 [(ii) no later than 15 days after the last day of the calendar month in which the 87 disbursement of funds occurs.] 88 (2) A provider shall disclose the following information in connection with each commercial 89 financing transaction: 90 (a) the total amount of funds provided to the business under the terms of the commercial 91 financing transaction; 92 (b) the total amount of funds disbursed to the business under the terms of the 93 commercial financing transaction, if less than the amount described in Subsection 94 (2)(a);

S.B. 25 Enrolled Copy

95	(c) the total amount to be paid to the provider under the terms of the commercial
96	financing transaction;
97	(d) the total dollar cost of the commercial financing transaction, calculated by finding
98	the difference between:
99	(i) the amount described in Subsection (2)(a); and
100	(ii) the amount described in Subsection (2)(c);
101	(e) (i) the manner, frequency, and amount of each payment; or
102	(ii) if the amount of each payment may vary, the manner, frequency, and estimated
103	amount of the initial payment; and
104	(f) a statement of whether there are any costs or discounts associated with prepayment
105	under the commercial financing transaction, including a reference to the paragraph in
106	the commercial financing transaction agreement that creates each cost or discount[;
107	and] <u>.</u>
108	[(g) any amount of the funds described in Subsection (2)(a) that the provider pays to a
109	broker in connection with the commercial financing transaction.]
110	(3) The commercial financing transaction agreement shall include a description of the
111	methodology for calculating any variable payment amount and the circumstances that
112	may cause a payment amount to vary.
113	(4) The provisions of this section apply to a commercial financing transaction
114	consummated on or after January 1, 2023.
115	Section 3. Section <b>70C-1-302</b> is amended to read:
116	<b>70C-1-302</b> . Definitions.
117	As used in this title:
118	(1) "Agreement" means the bargain of the parties in fact as stated in a written contract or
119	otherwise as found in the parties' language or by implication from other circumstances,
120	including:
121	(a) course of dealing;
122	(b) usage of trade; or
123	(c) course of performance.
124	(2) "Commissioner" means the commissioner of financial institutions appointed under
125	Section 7-1-202.
126	[(2)] (3) "Contract" means a document containing written terms and conditions of a credit
127	agreement.

128

[(3)] (4) (a) "Creditor" means:

129	(i) a party:
130	(A) who regularly extends consumer credit that is subject to a finance charge or is
131	payable by written agreement in more than four installments, not including a
132	down payment; and
133	(B) to whom the obligation is initially payable, either on the face of the note or
134	contract, or by agreement when there is no note or contract;
135	(ii) an issuer of a credit card that extends either open-end credit or credit that:
136	(A) is not subject to a finance charge; and
137	(B) is not payable by written agreement in more than four installments; and
138	(iii) an issuer of a credit card that extends closed-end credit that:
139	(A) is subject to a finance charge; or
140	(B) is payable by written agreement in more than four installments.
141	(b) (i) For purposes of this Subsection [(3),] (4), a party is considered to extend
142	consumer credit regularly only if the party extends credit in the preceding calendar
143	year:
144	(A) more than 25 times; or
145	(B) more than five times for a transaction secured by a dwelling.
146	(ii) If a person does not meet the numerical standards described in Subsection [
147	(3)(b)(i) $(4)(b)(i)$ in the preceding calendar year, the numerical standards shall be
148	applied to the current calendar year.
149	[(4)] (5) "Dwelling" means a residential structure attached to real property that contains one
150	to four units including any of the following if used as a residence:
151	(a) a condominium unit;
152	(b) a cooperative unit;
153	(c) a manufactured home; or
154	(d) a house.
155	[(5)] (6) "Earnings" means compensation paid or payable to an individual or for the
156	individual's account for personal services rendered or to be rendered by the individual
157	whether denominated as wages, salary, commission, bonus, or otherwise, and includes
158	periodic payments pursuant to a pension, retirement, or disability program.
159	[(6)] (7) "Installment" means a payment upon a debt that is part of a series of payments,
160	each of which is less than the original amount of the debt and scheduled as to a specific
161	amount and due date by agreement of the parties for the purpose of repaying the debt.
162	(8) "Nationwide database" means the Nationwide Multistate Licensing System and

S.B. 25 Enrolled Copy

163	Registry, described in 12 U.S.C. Sec. 5101.
164	[(7)] (9) "Party" means an individual and any other entity legally capable of entering into a
165	binding contract.
166	Section 4. Section <b>70C-8-202</b> is amended to read:
167	70C-8-202. Notification.
168	(1) (a) A party who is subject to this part shall file notification with the department at
169	least 30 days before commencing business in this state.
170	(b) After filing the notification required by Subsection (1)(a), a party shall file a
171	notification on or before [January] December 31 of each year.
172	(c) A notification required by this Subsection (1) shall:
173	(i) state the name of the party;
174	(ii) state the name in which the business is transacted if different from that required in
175	Subsection (1)(c)(i);
176	(iii) state the address of the party's principal office, which may be outside this state;
177	(iv) state the address of:
178	(A) each office or retail store, if any, in this state at which credit is offered or
179	extended to a consumer; or
180	(B) in the case of a party taking an assignment of an obligation, each office or
181	place of business within this state at which business is transacted;
182	(v) if credit is extended to a consumer other than at an office or retail store in this
183	state, state a brief description of the manner in which the credit transaction occurs;
184	(vi) state the name and address in this state of a designated agent upon whom service
185	of process may be made;
186	(vii) [submit] include evidence satisfactory to the commissioner that the [person] party
187	is authorized to conduct business in this state as a domestic or foreign entity
188	pursuant to filings with the Division of Corporations and Commercial Code under
189	Title 16, Corporations, or Title 48, Unincorporated Business Entity Act;[-and]
190	(viii) include evidence satisfactory to the commissioner that the party is registered
191	with the nationwide database; and
192	[(viii)] (ix) [provide] include any other information considered pertinent by the
193	department.
194	(2) If information in a notification becomes inaccurate after filing, a party is not required to
195	file further notification until required to renew the party's notification.
196	(3) (a) A party who fails to file a notification or pay a fee required by this part may not

197	extend credit to a consumer in this state until the party fully complies with this part.
198	(b) A party who willfully violates this Subsection (3) is guilty of a class B misdemeanor.
199	Section 5. Section <b>70C-8-203</b> is amended to read:
200	70C-8-203 . Fees Examinations.
201	(1) A party required to file notification under Section 70C-8-202 shall, on or before [
202	January 31] December 31 of each year, pay to the department an annual fee of \$100.
203	(2) In addition to filing notification, a party subject to this part, and a depository institution
204	subject to this title:
205	(a) may be required to make a book or record relating to a consumer credit transaction
206	available to the department or its authorized representative for examination; and
207	(b) shall pay to the department a fee to be set by the department based on an hourly rate
208	per each examiner.
209	(3) No portion of a fee paid or owed to the department under this part is refundable because
210	a party voluntarily or involuntarily ceases to extend credit to consumers:
211	(a) during the period covered by the fee; or
212	(b) before the time of an examination by the department of a book or record pertaining
213	to a preceding consumer credit transaction.
214	Section 6. Effective date.
215	This bill takes effect on May 1, 2024.